

COCO HUANG

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EDUCATION

Wellesley College

Bachelor of Arts in Mathematics and Economics

Wellesley, MA

Expected May 2027

- GPA: 3.8/4.0

- Relevant Coursework: Abstract Algebra, Probability, Econometrics, Game Theory, Macroeconomics, Managerial Finance (MIT)
- Activities: Loomis & Sayles Undergraduate Women's Investment Network, MIT Startup Researcher, Babson x Microsoft Buildathon (Top 8%), Jefferies Stock Pitch Case Competition, Putnam Math Competition, 2025 College Fed Challenge (2% Acceptance)

WORK EXPERIENCE

Presidio Park Group

New York, NY

Investment Analyst Intern

Jun 2025 – Present

- Sourced 200+ B2B tech-enabled software services companies (\$1 - \$10M EBITDA) across Supply Chain Automation, HealthTech, and Business Services by developing comprehensive industry theses, subsegment overview, and company scorecards
- Narrowed to 30 targets in Supply Chain Management and HealthTech sectors by evaluating TAM, CAGR, revenue quality, CapEx, and management quality; crafted proprietary deal-sourcing outreach emails and tailored marketing campaigns to 5 targets
- Created investor-aligned outreach materials to 10+ targets and 120+ financial advisors for deal-sourcing; independently drafted internal templates for reuse; automated outbound routine, leading to 3x increase in advisor engagement and founder introduction
- Built full 3-statement models and sensitivity analyses to support investment committee discussions and LP briefings; participated in CEO and partner discussion for strategic deal negotiation and gain insights into post-deal value creation plans

Solart Tech

San Francisco, CA

US Business Strategy Lead

Mar 2024 & Mar – Apr 2025

- Established Solart Tech US operations and GTM strategy for AI-driven computer vision creator tool; liaised with stakeholders and third-party legal, PR, and financial advisors, finalizing critical patent filing for regulatory approval
- Led investor relations for seed round, securing \$400K in soft commitments by managing 20+ institutional and strategic investor touchpoints, including NVIDIA and Microsoft; developed 15-page investor roadshow deck to support capital raising efforts
- Estimated 5-year P&L model of ~\$1.1M operating revenue under base case; modeled bull/bear cases for TAM penetration, unit economics, and competitive positioning; conducted scenario analysis to support operational expansion for early-stage growth

Theatre at Vis

Kansas City, MO

Fundraising and Finance Intern

Jun 2024 – Aug 2024

- Secured \$14K+ sponsorship funding through marketing content and targeted outreach to 50+ local businesses, yielding 30% new partners from service, food, and arts businesses, successfully covering the organization's 2024 summer production budget
- Designed sponsor benefit matrix quantifying 1.2M social media impressions via 10+ cross-platform campaigns including Instagram, Facebook, LinkedIn, and TikTok, achieving a 60% donor retention rate; prepared quarterly ticket sales report for director review

Noah Holdings & Gopher Asset

Hong Kong, SAR

Investment Analyst Intern

Dec 2023 – Jan 2024

- Analyzed Technology and Auto sectors for thematic investing opportunities and conducted fundamental analysis in Apple and Ford's, incorporating comprehensive market research and financial statements analysis
- Conducted valuation modeling (DCF, public comps) and produced investment recommendations aligned with fund's mandate for inclusion in buyside
- Drafted 15-page high-yield bond pitch deck with WACC sensitivity analysis and covenant-lite structure recommendations for internal review; prepared ESG report analyzing 3 portfolio companies' carbon intensity, aligning with UNSDG standards

Leadership Experience

Citi Liberal Arts Mentorship Program

New York, NY

Sales and Trading Mentee

Oct 2024 – Jan 2025

- Analyzed Vistra Energy and Nike in 3 mentorship-led stock pitch sessions, applying macroeconomic, regulatory, and fundamental insights to build sector policy-driven investment theses, resulting in 60% portfolio returns

Wellesley for Asset Management and Finance (WAMF)

Wellesley, MA

President

Mar 2024 – Present

- Coordinated programs with Morgan Stanley research, AmplifyMe, and Adventis discussing career paths with 25+ attendees
- Increased membership by 40% through targeted recruits, LinkedIn campaigns, exclusive workshops, and alumni networking events

Skills & Interests

Skills: Proficient in Microsoft Office Suite, Python, HTML, LaTeX, Stata, Tableau, Pitchbook, Capital IQ, Bloomberg Terminal

Languages: English (Fluent), Mandarin (Native)

Interests: Sports (Skiing; Running; Boxing), Theatre (20+ performances; 4 off-Broadway productions; 3+ regional/int'l theatre)