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Richard Sias, H. J. Turtle, Blerina Zykaj .

*Management science*, 2016

# Crowded Trades and Tail Risk

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*The Review of Financial Studies*, 2022

# Crowding and Tail Risk in Momentum Returns

Pedro Barroso, Roger M. Edelen, Paul Karehnke.

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解读者：Tu Xueyong

2023.09.26

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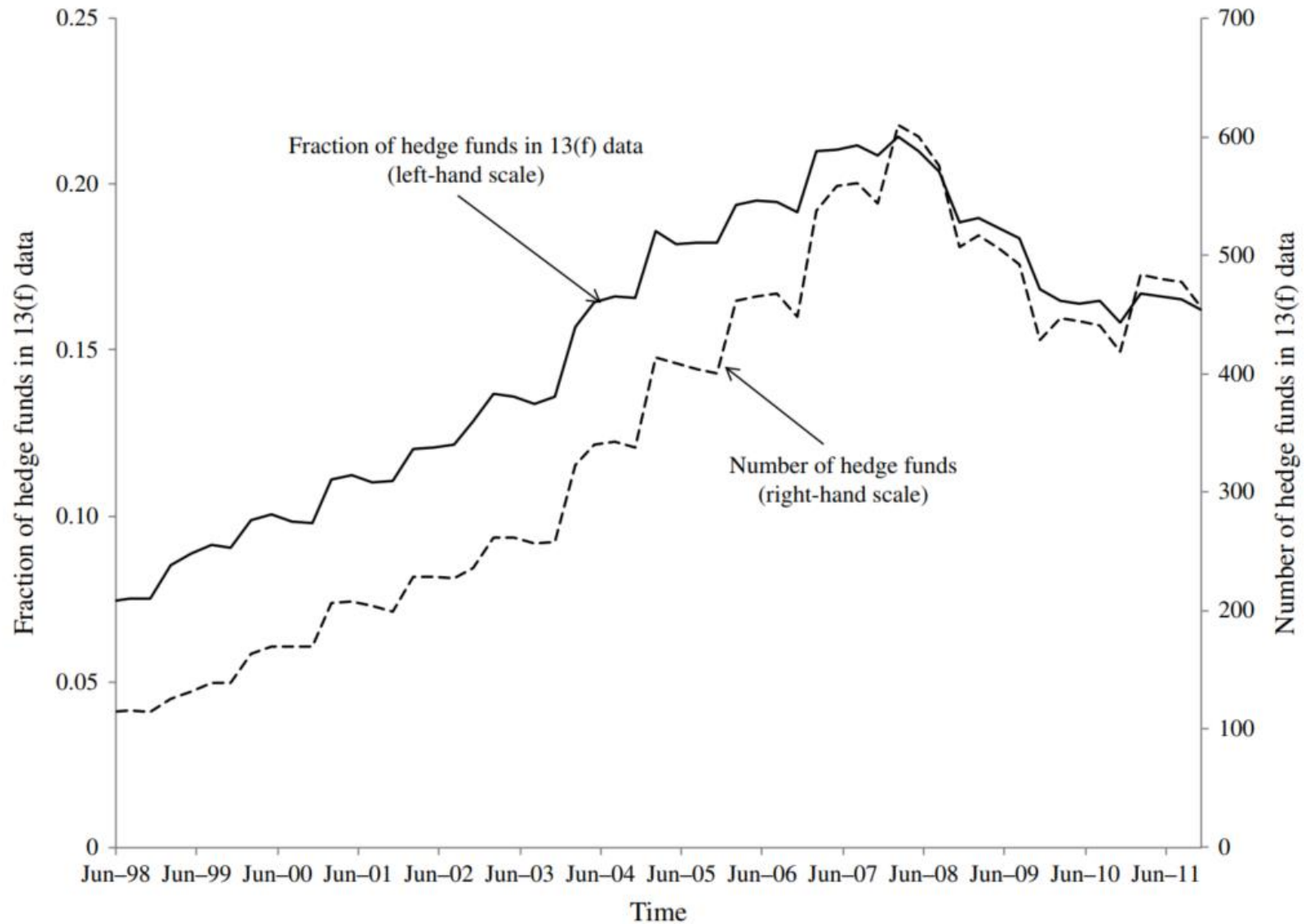
# Hedge Fund Crowds and Mispricing

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# 1. Introduction-- Motivation

Hedge Funds in the 13(f) Data Over Time (1998–2011)



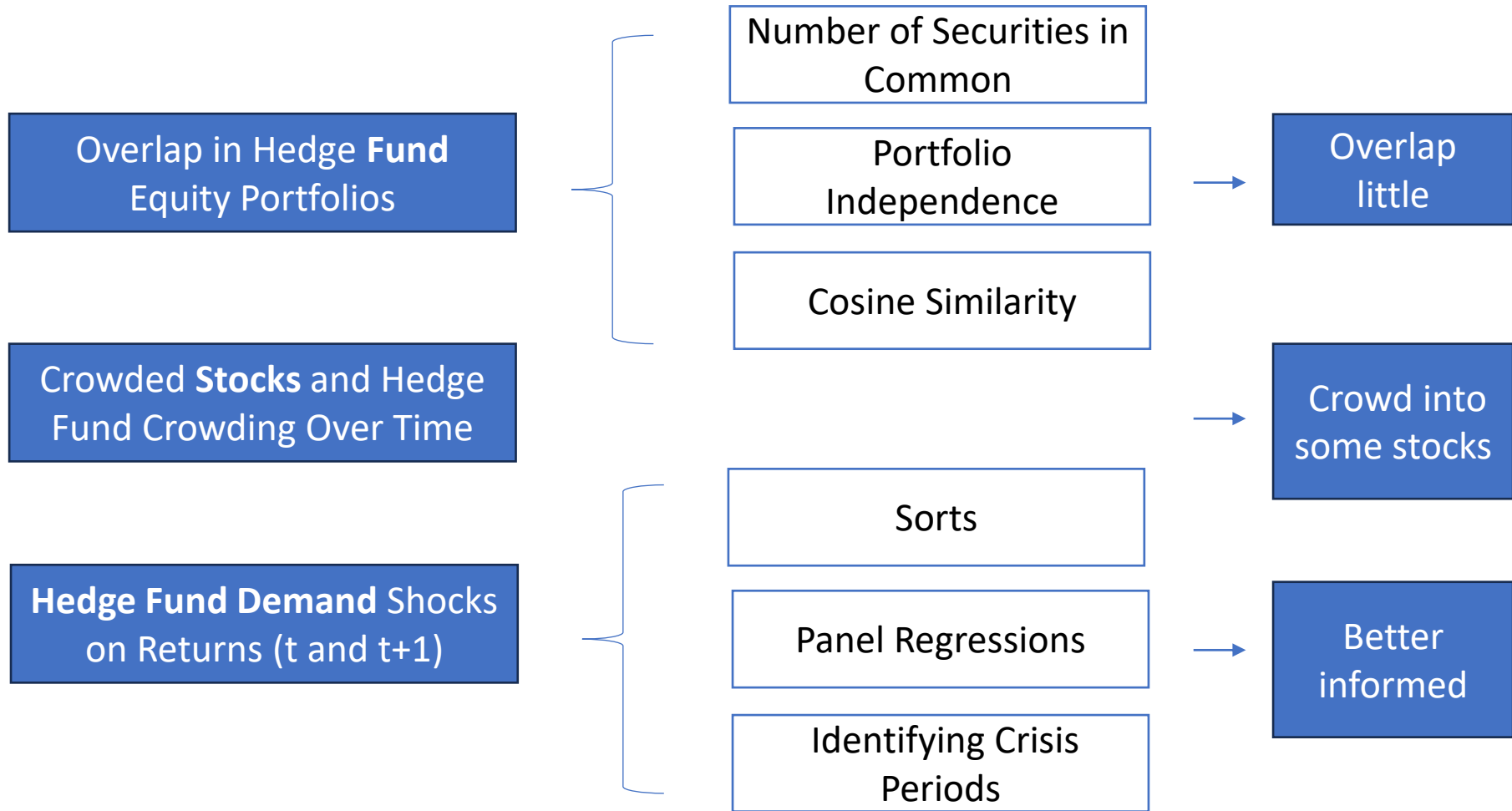
# 1. Introduction-- Motivation

- Hedge fund assets under management grew more than 1,420% between the end of 1997 and 2012
- Recent models suggest hedge funds follow similar strategies resulting in crowded equity positions that **destabilize** markets
- Stein (2009, p. 1517) points out two negative externalities:
  - Hedge funds can drive prices from value
  - The negative externalities are exacerbated in a funding crisis

# 1. Introduction– Literature review

- Hedge fund crowds play a meaningful role in destabilizing markets.
  - the 1998 financial crisis (e.g., Kyle and Xiong 2001, Gromb and Vayanos 2002)
  - the 2007 “quant crisis” (e.g., Khandani and Lo 2011, Brunnermeier 2009)
  - the 2008–2009 financial crisis (e.g., Acharya et al. 2009, Pedersen 2009)
- These concerns are echoed by the popular press, regulators, and hedge fund managers themselves.

# 1. Introduction-- Framework



# 1. Introduction-- Contribution

- Inconsistent with the existing assertion, we find that hedge fund equity portfolios are **remarkably independent**.
- Hedge Fund demand shocks are, on average, positively related to subsequent raw and risk-adjusted returns.
- Our results have important implications for the ongoing debate regarding hedge fund regulation.

## 2. Data

- Quarterly 13(f) reports between 1998 and 2011
- 13(f) data have two primary limitations:
  - do **not** capture **all hedge funds** or **all hedge fund positions**.
  - **no** information about equity derivatives or **short positions** of hedge funds
- Thomson Reuters database: the parent management companies
- Securities must have returns for each month in quarter Center for Research in Security Prices (CRSP) share code of 10 or 11



# 3. Overlap in Hedge Fund Equity Portfolios

## 1. Number of Securities in Common

- the number of securities that each pair of hedge funds hold in common

## 2. Portfolio Independence

$$PI(h_t, j_t) = \frac{1}{2} \sum_{k=1}^K |w_{h,k,t} - w_{j,k,t}|,$$

## 3. Cosine Similarity

$$s(h_t, j_t) = \sum_{k=1}^K w_{h,k,t} w_{j,k,t} / \left( \sqrt{\sum_{k=1}^K w_{h,k,t}^2} \sqrt{\sum_{k=1}^K w_{j,k,t}^2} \right).$$

## 4. Cosine Similarity in positive active weights

$$w_{h,k,t} - w_{mkt,k,t}$$

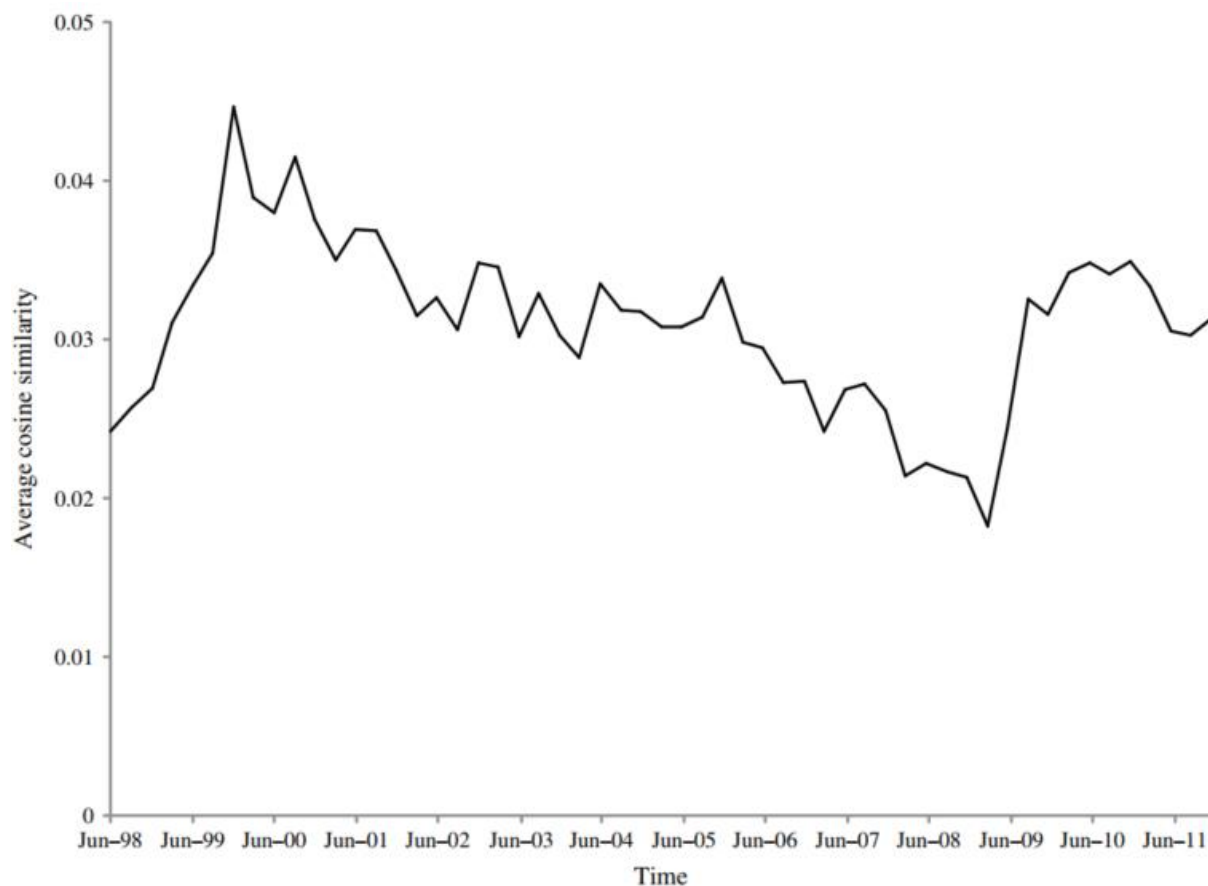
### 3. Overlap in Hedge Fund Equity Portfolios

**Table 2** Overlap in Hedge Fund Portfolios and Similar Size Non-Hedge Fund Institution Portfolios

	95th percentile	Median	5th percentile	Average		95th percentile	Median	5th percentile	Average
Panel A: Number of common securities					Panel C: Cosine similarity in portfolio weights				
Hedge funds	16.000	0.800	0.000	4.131	Hedge funds	0.153	0.002	0.000	0.031
(No. of securities held)	(278)	(51)	(36)		Non-hedge funds	0.509	0.061	0.000	0.139
Non-hedge funds	74.982	9.000	0.000	20.865	Number positive	0			0
(No. of securities held)	(319)	(103)	(54)		[Number significant]	[0]			[0]
Number positive	0			0	Number negative	55			55
[Number significant]	[0]			[0]	[Number significant]	[55]			[55]
Number negative	55			55	Panel D: Cosine similarity in positive active weights				
[Number significant]	[55]			[55]	Hedge funds	0.123	0.001	0.000	0.024
Panel B: Portfolio independence					Non-hedge funds	0.271	0.022	0.000	0.066
Hedge funds	1.000	0.997	0.904	0.978	Number positive	0			0
Non-hedge funds	1.000	0.946	0.645	0.895	[Number significant]	[0]			[0]
Number positive			55	55	Number negative	55			55
[Number significant]			[55]	[55]	[Number significant]	[55]			[55]
Number negative			0	0					
[Number significant]			[0]	[0]					

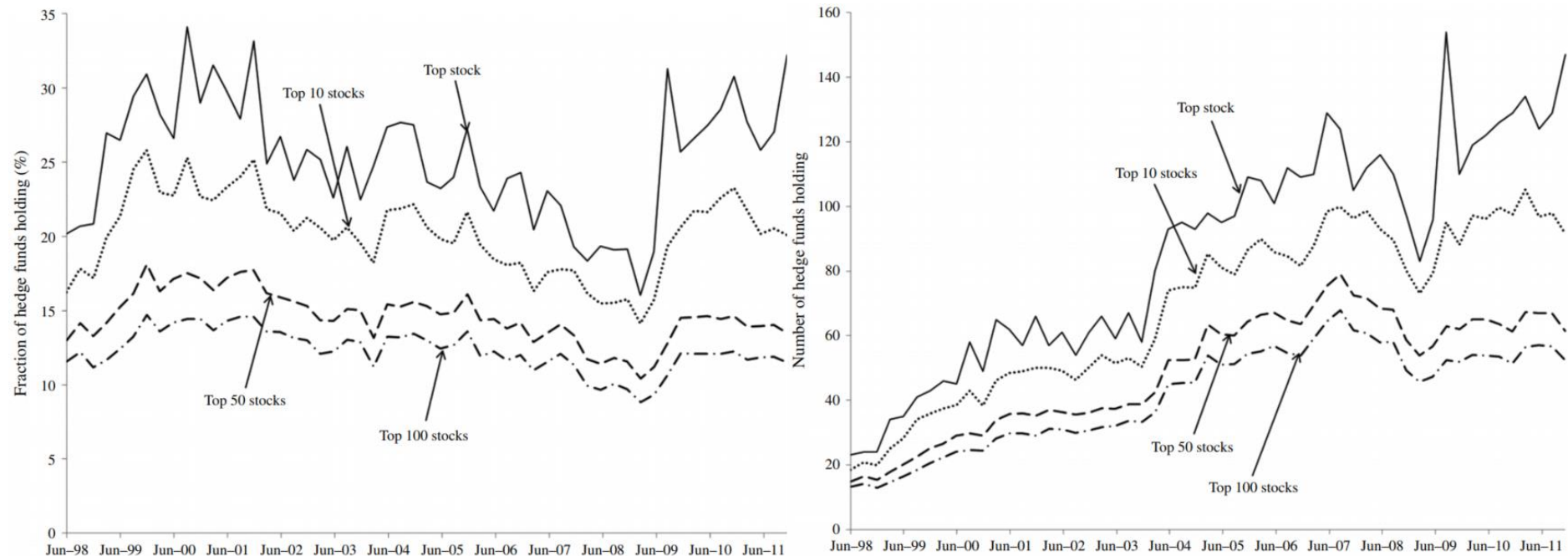
- Hedge funds have lower levels of portfolio overlap than similar size non-hedge fund institutions.

## 4. Crowded Stocks and Hedge Fund Crowding Over Time



- **No evidence** that portfolio overlap in the average hedge fund pair has systematically **increased over time**.

## 4. Crowded Stocks and Hedge Fund Crowding Over Time



- Hedge fund crowds in individual securities have grown over time as a result of the **growth in the number of hedge funds**
- and **not** because individual hedge funds increasingly **focus on the same securities**.

# 5. Hedge Fund Demand Shocks and Returns

**Table 3 The Relation Between Hedge Fund Demand Shocks and Contemporaneous and Subsequent Raw Returns**

Portfolio	No. of stocks	Hedge fund demand <sub>t=0</sub> [# buy: # sell]	Mean quarterly return (%)			Benchmark adjusted returns (%)			Earnings surprises (%)	
			Return <sub>t=0</sub>	Return <sub>t=1</sub>	Return <sub>t=1 to 4</sub>	Adjusted return <sub>t=0</sub>	Adjusted return <sub>t=1</sub>	Adjusted return <sub>t=1 to 4</sub>	CAR <sub>t=1</sub>	I/B/E/S <sub>t=1</sub>
Heavy sell	637	−5.158 [4.359: 9.517]	1.873 (0.92)	1.672 (0.93)	2.473 (1.46)	0.114 (0.26)	−0.391 (−0.80)	0.449 (1.21)	−0.202 (−3.68)***	0.046 (8.00)***
Sell	768	−1.500 [3.729: 5.229]	1.118 (0.65)	2.094 (1.28)	2.613 (1.70)*	−0.813 (−2.31)**	−0.279 (−0.91)	0.434 (1.50)	−0.138 (−2.61)**	0.045 (8.29)***
No change	1,404	0.000 [1.306: 1.306]	1.040 (0.61)	2.673 (1.63)	2.626 (1.77)*	−0.746 (−1.33)	0.407 (0.80)	0.436 (0.93)	−0.181 (−3.22)***	0.043 (5.67)***
Buy	820	1.510 [5.127: 3.617]	3.347 (1.84)*	3.442 (2.09)**	3.060 (2.01)**	1.241 (2.24)**	1.085 (2.59)**	0.818 (2.56)**	−0.009 (−0.12)	0.048 (8.12)***
Heavy buy	713	5.372 [9.528: 4.156]	8.125 (3.32)***	4.510 (2.58)**	3.133 (1.99)*	5.721 (3.77)***	2.232 (4.03)***	0.990 (2.56)**	0.042 (0.69)	0.057 (8.35)***
Heavy buy – Heavy sell			6.252 (3.15)***	2.838 (5.14)***	0.660 (2.80)***	5.607 (3.22)***	2.623 (5.28)***	0.542 (3.13)***	0.245 (5.15)***	0.011 (3.63)***

- No evidence that hedge fund demand shocks, in general, drive prices from value
- Superior hedge fund information regarding fundamental values



# 5. Hedge Fund Demand Shocks and Returns

**Table 4 Panel Regressions of Returns on Hedge Fund and Non-Hedge Fund Demand**

	(1) $Return_{t=0}$	(2) $Return_{t=1}$	(3) $Return_{t=2}$	(4) $Return_{t=3}$	(5) $Return_{t=4}$
$\ln(Capitalization)$	-0.733 (-6.89)***	-0.689 (-9.27)***	-1.063 (-13.55)***	-1.056 (-13.95)***	-0.889 (-11.30)***
<i>Turnover</i>	5.542 (14.67)***	-0.577 (-6.21)***	-0.473 (-4.07)***	-0.523 (-6.10)***	-0.426 (-5.16)***
<i>Idiosyncratic <math>\sigma^2</math></i>	-0.340 (-1.76)*	-0.066 (-0.92)	-0.041 (-0.54)	-0.134 (-1.70)*	-0.456 (-2.47)**
<i>Beta</i>	-2.203 (-15.94)***	0.110 (1.20)	0.502 (5.38)***	0.435 (4.82)***	0.443 (4.82)***
$Return_{t=(0,-1)}$		0.013 (6.74)***	0.007 (3.65)***	-0.007 (-4.09)***	-0.017 (-8.91)***
<b><i>HF demand</i></b>	<b>0.253 (3.81)***</b>	<b>0.547 (12.06)***</b>	<b>0.192 (4.19)***</b>	<b>0.134 (2.69)**</b>	<b>0.033 (0.66)</b>
<i>NHF demand</i>	3.349 (16.46)***	-0.539 (-11.14)***	-0.479 (-9.00)***	-0.620 (-10.87)***	-0.471 (-8.72)***
Firms (clusters)	10,636	10,636	10,375	10,091	9,800
Observations	248,836	248,836	243,272	237,516	231,730
$R^2$ (%)	17.21	13.88	12.86	13.24	13.30

$Return_{k,t+j}$

$$\begin{aligned}
 &= \sum_{t=1}^{55} \gamma_{0,t} + \gamma_1 \ln(Capitalization)_{k,t} \\
 &+ \gamma_2 Turnover_{k,t} + \gamma_3 Idiosyncratic \sigma_{k,t}^2 + \gamma_4 Beta_{k,t} \\
 &+ \gamma_5 Return_{k,t=\{0,-1\}} + \gamma_6 NHF demand_{k,t} \\
 &+ \gamma_7 HF demand_{k,t} + \varepsilon_{k,t}.
 \end{aligned}$$

- No evidence that hedge fund demand shocks result in subsequent return reversals

# 5. Hedge Fund Demand Shocks and Returns

Table 6 Panel Regressions of Returns on Hedge Fund and Non-Hedge Fund Demand

	(1) $Return_{t=0}$	(2) $Return_{t=1}$	(3) $Return_{t=2}$	(4) $Return_{t=3}$	(5) $Return_{t=4}$
$\ln(Capitalization)$	-0.792 (-7.40)***	-0.700 (-9.38)***	-1.060 (-13.46)***	-1.059 (-13.91)***	-0.898 (-11.39)***
<i>Turnover</i>	5.514 (14.64)***	-0.583 (-6.27)***	-0.471 (-4.06)***	-0.525 (-6.12)***	-0.430 (-5.21)***
<i>Idiosyncratic <math>\sigma^2</math></i>	-0.342 (-1.76)*	-0.067 (-0.93)	-0.041 (-0.54)	-0.134 (-1.70)*	-0.457 (-2.47)**
<i>Beta</i>	-2.197 (-15.92)***	0.111 (1.20)	0.502 (5.38)***	0.435 (4.82)***	0.444 (4.83)***
$Return_{t=\{0,-1\}}$		0.013 (6.73)***	0.007 (3.65)***	-0.007 (-4.09)***	-0.017 (-8.92)***
<i>HF demand noncrises</i>	0.378 (5.24)***	0.618 (12.86)***	0.167 (3.56)***	0.163 (3.31)***	0.068 (1.27)
<i>NHF demand noncrises</i>	3.566 (16.45)***	-0.541 (-10.43)***	-0.472 (-8.81)***	-0.628 (-10.95)***	-0.452 (-7.96)***
<i>HF demand crises</i>	-0.405 (-2.88)***	0.073 (0.55)	0.364 (2.33)**	-0.063 (-0.33)	-0.177 (-1.31)
<i>NHF demand crises</i>	1.992 (9.85)***	-0.477 (-3.64)***	-0.546 (-3.28)***	-0.541 (-3.36)***	-0.564 (-4.93)***
$R^2$ (%)	17.25	13.88	12.86	13.24	13.30

$Return_{k,t+j}$

$$\begin{aligned}
 &= \sum_{t=1}^{55} \gamma_{0,t} + \gamma_1 \ln(Capitalization)_{k,t} \\
 &\quad + \gamma_2 Turnover_{k,t} + \gamma_3 Idiosyncratic \sigma_{k,t}^2 \\
 &\quad + \gamma_4 Beta_{k,t} + \gamma_5 Return_{k,t=\{0,-1\}} \\
 &\quad + \gamma_6 NHF demand_{k,t} * Noncrisis dummy_t \\
 &\quad + \gamma_7 HF demand_{k,t} * Noncrisis dummy_t \\
 &\quad + \gamma_8 NHF demand_{k,t} * Crisis dummy_t \\
 &\quad + \gamma_9 HF demand_{k,t} * Crisis dummy_t + \varepsilon_{k,t}.
 \end{aligned}$$

- No evidence that hedge fund demand shocks result in subsequent return reversals in crisis

## 5. Conclusion

- Inconsistent with the existing assertion, we find that hedge fund equity portfolios are **remarkably independent**.
- Hedge Fund demand shocks are, on average, positively related to subsequent raw and risk-adjusted returns.
- Our results have important implications for the ongoing debate regarding hedge fund regulation.



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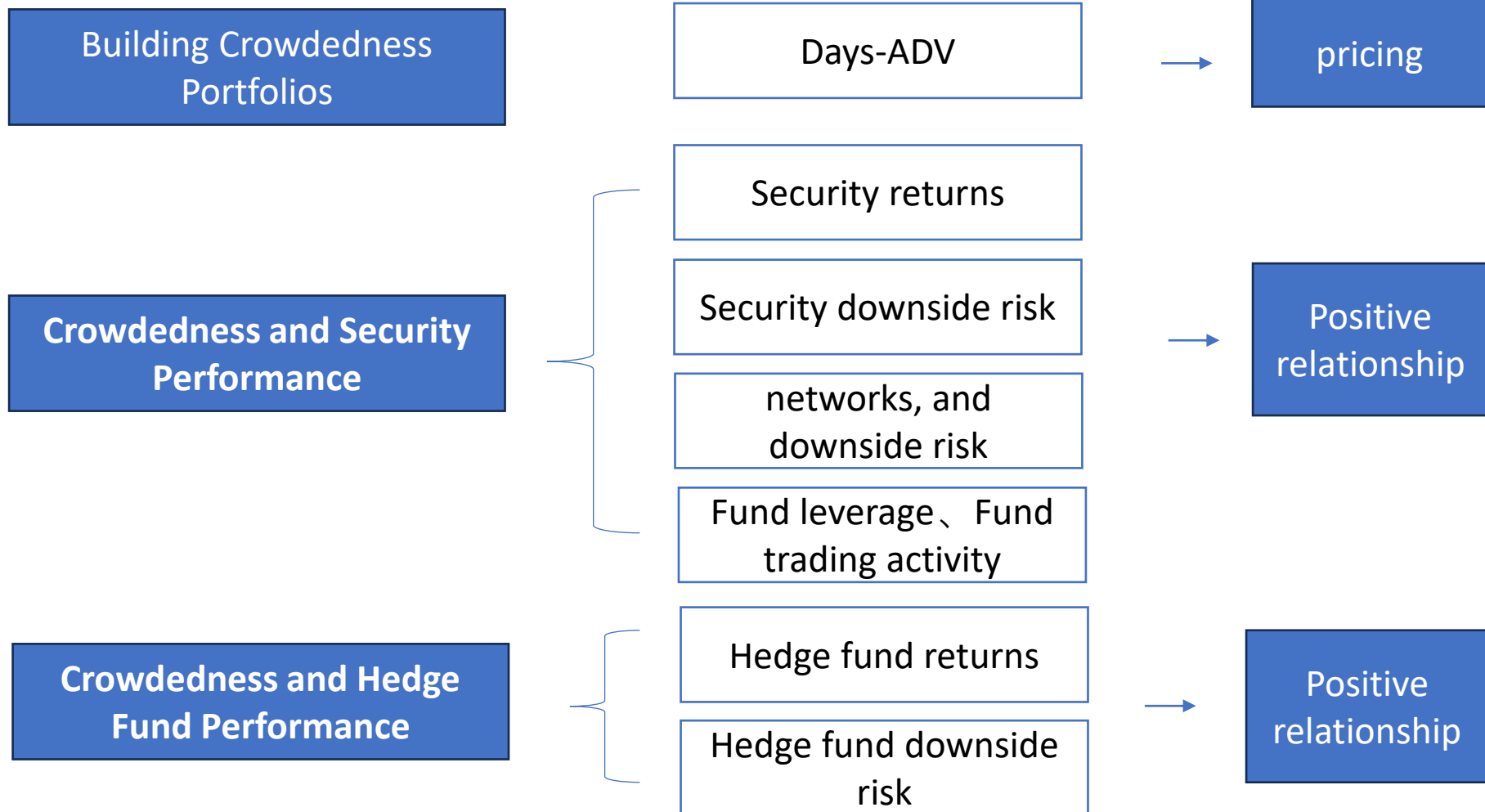
# 1. Introduction-- Motivation

- The increasing interest in **concentrated positions** in investment assets, by investors, regulators, and researchers
- Referred to as “**crowded trades**”
- **Concern on downward price pressure** resulting from the liquidation of concentrated positions
- **Far less** is known about the impact of hedge fund ownership on equity downside risk

# 1. Introduction– Literature review

- Ben-David, Franzoni, and Moussawi (2012)
  - document evidence of **forced sales** by hedge funds during the financial crisis stemming from **margin calls and redemptions**
- Sias, Turtle, and Zykaj (2016)
  - **no evidence** of adverse return shocks related to common positions

# 1. Introduction-- Framework



# 1. Introduction-- Contribution

- First, we extend the literature related to explaining **cross-sectional hedge fund returns**
- Second, our measure extends work on the importance of **portfolio networks**
- Third, we also extend work documenting the role played by **liquidity** in hedge fund portfolios and returns
- Finally, our measure extends work on **downside risk**

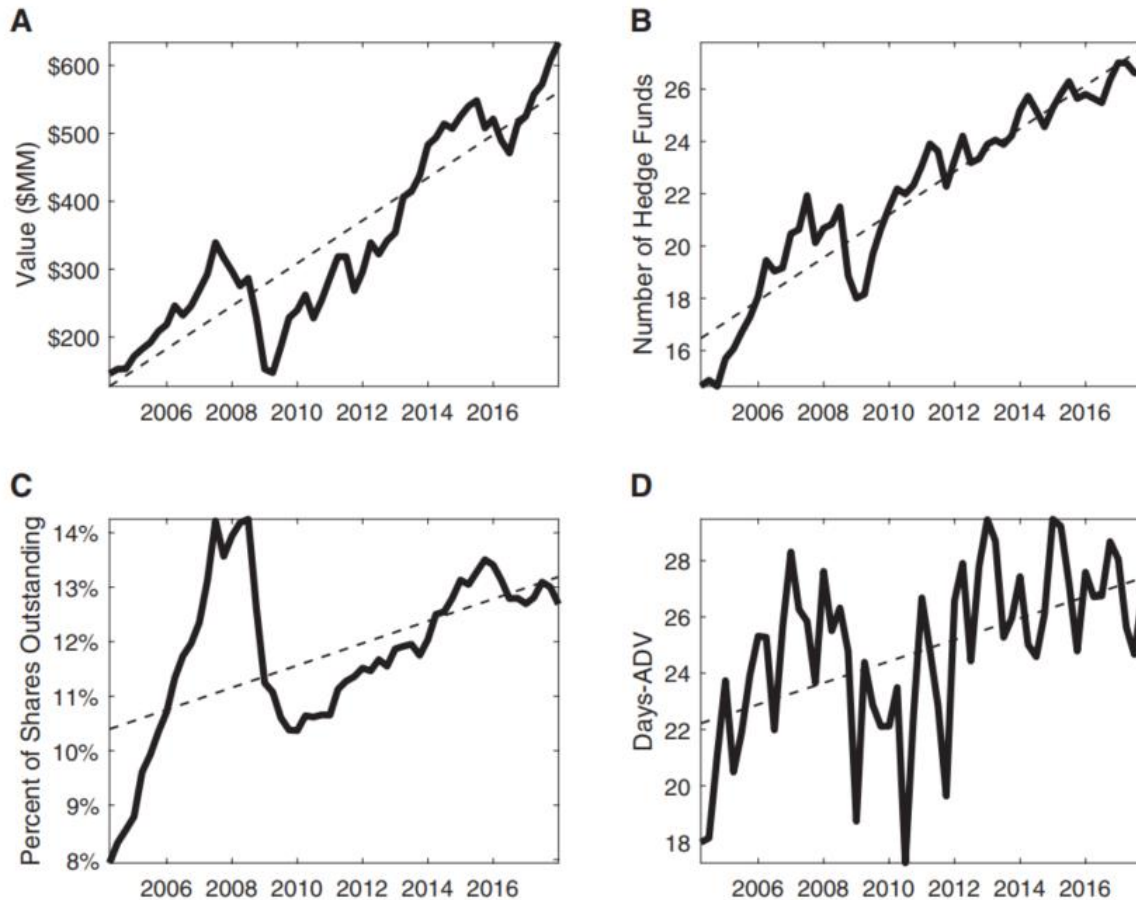
## 2. Data

- Fund: Quarterly 13(f) reports between 2004 and 2017
- Novus—data with the parent management companies
- Security: CRSP common shares (share codes 10 and 11)
- We remove the smallest 20% of securities
- Monthly returns, average daily trading volume (hereafter, ADV), and market capitalization

## 2. Data- Three measures of crowdedness

- The number of invested funds (NHF)
  - Invested in an individual security at a point in time
- Share ownership (PSO)
  - $PSO = \frac{\text{Total value invested by hedge funds}}{\text{market capitalization}}$
- **Required liquidity (Days-ADV)**
  - $ILLIQ = \frac{\text{market capitalization}}{ADV}$
  - $\text{Days-ADV} = \frac{\text{Total value invested by hedge funds}}{ADV} = PSO \times ILLIQ$
  - Average daily volume (ADV) for each security using the daily dollar volume over the previous 90 trading days

## 2. Data- Three measures of crowdedness



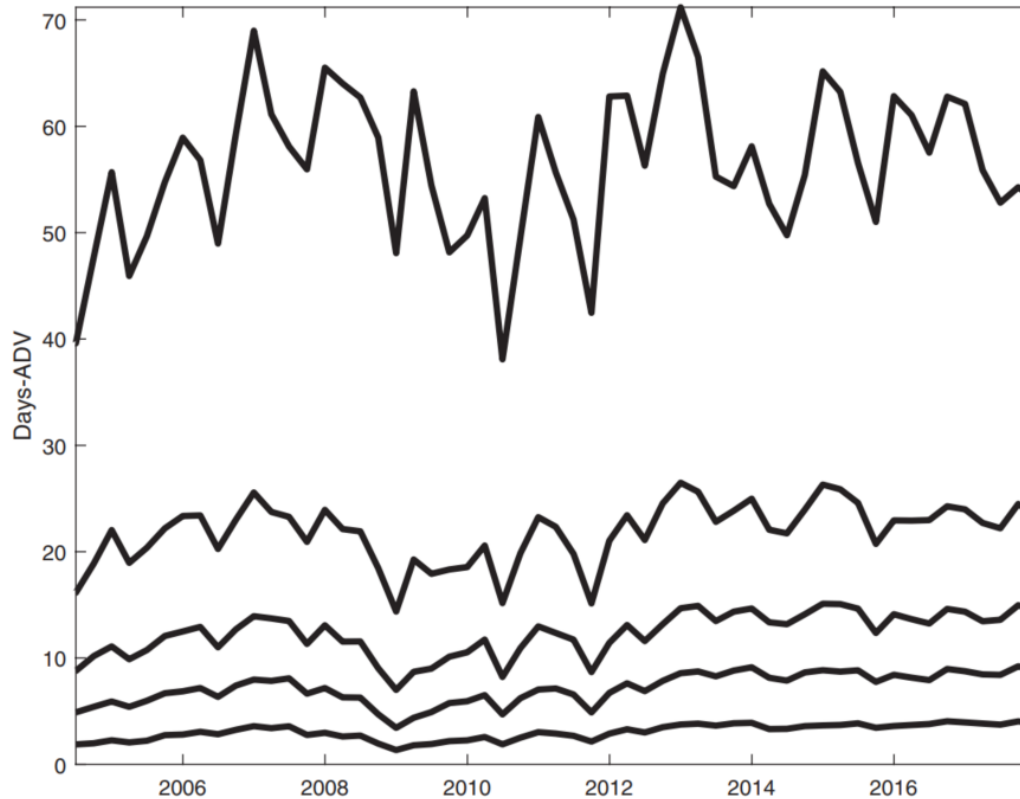
**Figure 1**  
Hedge fund universe's position in average security

- The average security's crowdedness has increased



### 3. Building Crowdedness Portfolios

- Sort firms into quintile portfolios by crowdedness



**Figure 2**  
**Median days-ADV quantiles**

- **Days-ADV: How many days** it would take the hedge fund industry to exit its collective position.

# 3.1 Crowdedness spread portfolios

**Table 2**

**Portfolio return statistics**

*A. Equal-weighted portfolios*

	Low	Q2	Q3	Q4	High	HML
Days-ADV	6.5% (21.3%)	11.0% (19.6%)	13.1% (19.3%)	14.4% (19.4%)	15.6% (17.9%)	9.1%*** (8.0%)
PSO	10.0% (17.1%)	11.6% (18.7%)	11.7% (19.3%)	13.5% (20.4%)	13.9% (21.5%)	3.9%** (7.2%)
ILLIQ	8.7% (25.5%)	10.4% (20.0%)	12.9% (18.4%)	13.9% (18.0%)	14.8% (15.9%)	6.1%* (12.6%)

*B. Value-weighted portfolios*

	Low	Q2	Q3	Q4	High	HML
Days-ADV	8.5% (14.9%)	10.1% (13.4%)	10.4% (13.6%)	12.1% (14.0%)	11.3% (13.8%)	2.8%* (6.2%)
PSO	7.8% (12.1%)	10.8% (14.6%)	9.5% (15.7%)	11.1% (16.0%)	13.3% (18.1%)	5.5%** (9.8%)
ILLIQ	9.8% (21.0%)	9.0% (16.6%)	9.6% (13.2%)	9.8% (10.7%)	7.5% (12.2%)	-2.3% (14.6%)

- Firms associated with relatively crowded positions exhibit larger average returns

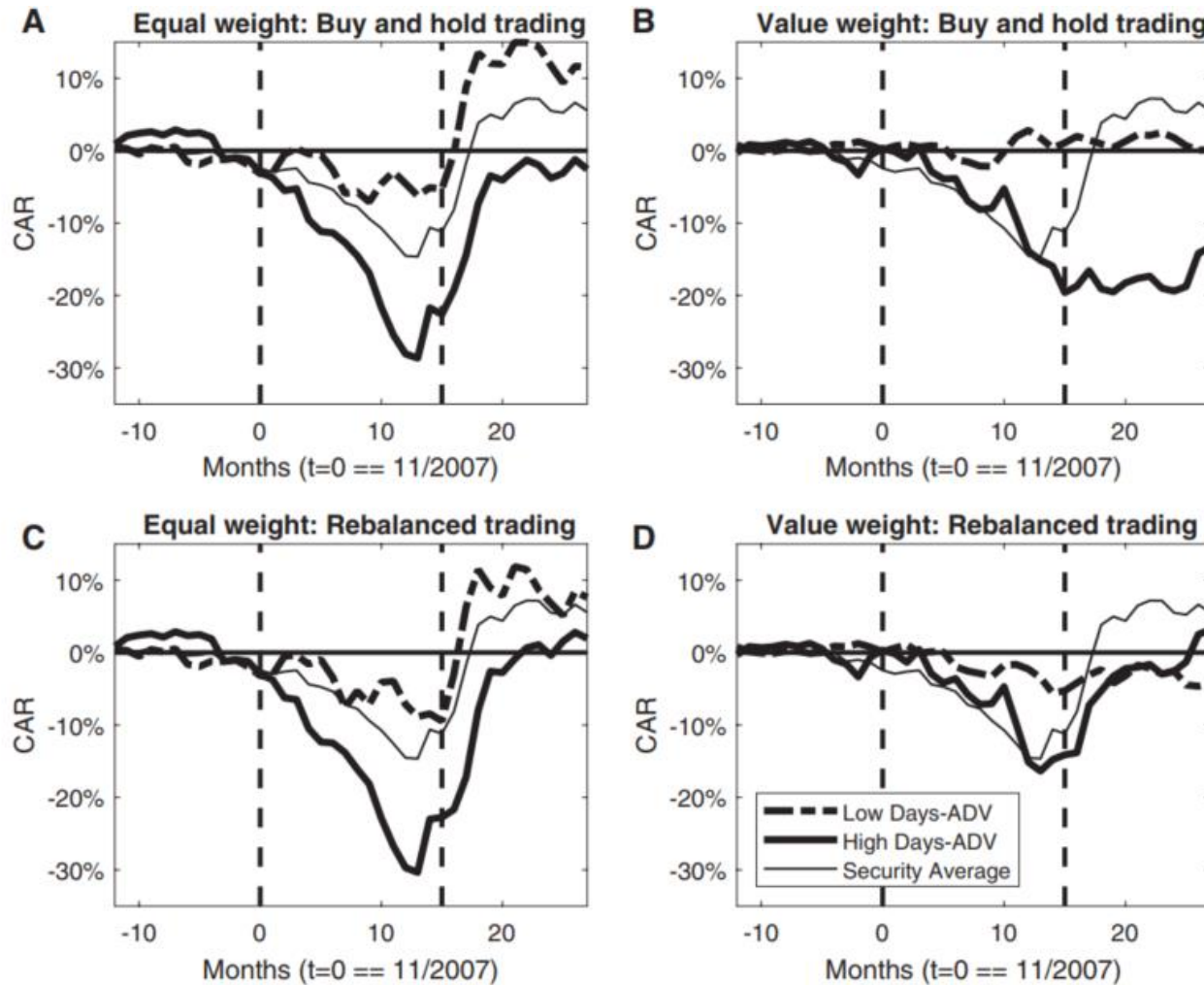
## 3.2 Crowdedness: Mutual funds versus hedge funds

**Table 3**  
**Days-ADV factor regressions: Hedge funds versus mutual funds**

	Hedge funds		Mutual funds	
	Equal weighted	Value weighted	Equal weighted	Value weighted
Average	9.08%	2.79%	6.71%	0.61%
SD	8.04%	6.25%	13.29%	14.44%
Sharpe ratio	1.13	0.45	0.51	0.04
Market $\beta$	-0.25	-0.13	-0.46	-0.58
CAPM	11.22%	3.87%	10.27%	5.08%
	(0.00)	(0.02)	(0.00)	(0.13)
FF3	10.97%	4.18%	10.22%	5.04%
	(0.00)	(0.01)	(0.00)	(0.13)
+Mom	10.62%	4.36%	9.08%	4.41%
	(0.00)	(0.01)	(0.00)	(0.12)
+Reversal	9.76%	4.04%	7.92%	4.51%
	(0.00)	(0.02)	(0.00)	(0.12)
+Pastor-Stambaugh	9.78%	4.05%	8.02%	4.59%
	(0.00)	(0.02)	(0.00)	(0.12)
+Amihud	7.42%	3.01%	6.80%	1.45%
	(0.00)	(0.06)	(0.01)	(0.64)
+ILLIQ	3.22%	2.88%	1.16%	0.75%
	(0.03)	(0.05)	(0.64)	(0.73)
+Fung-Hsieh	3.02%	2.26%	0.56%	0.61%
	(0.04)	(0.16)	(0.84)	(0.78)
+BAB+DVL+QMJ	4.10%	3.70%	-3.72%	-1.37%
	(0.00)	(0.01)	(0.09)	(0.56)
Stepwise	4.62%	4.67%	-3.15%	-1.88%
	(0.00)	(0.00)	(0.12)	(0.37)

➤ Hedge funds' positions deliver outperformance, while mutual funds do not.

### 3.3 Crowdedness and downside risk



**Figure 4**  
**Days-ADV drawdown CAR over November 2007–February 2009**

➤ Investor crowdedness correlate with downside risk

### 3.3 Crowdedness, networks, and downside risk

- Weighted average of Days-ADV for each hedge fund holding
  - **A hedge fund** has its capital 25% in Apple and 75% in Microsoft
  - Apple and Microsoft have Days-ADV of 10 and 30
  - Hedge fund's portfolio Days-ADV= $25\% \times 10 + 75\% \times 30 = 25$
- **Peer-ADV**: weighted average of the hedge-fund level Days-ADV
  - **Apple** is held with AQR holding 20% and Point72 holding 80%
  - AQR and Point72 have hedge fund Days-ADV of 5 and 30
  - Apple's Peer-ADV= $20\% \times 5 + 80\% \times 30 = 25$

### 3.3 Crowdedness, networks, and downside risk

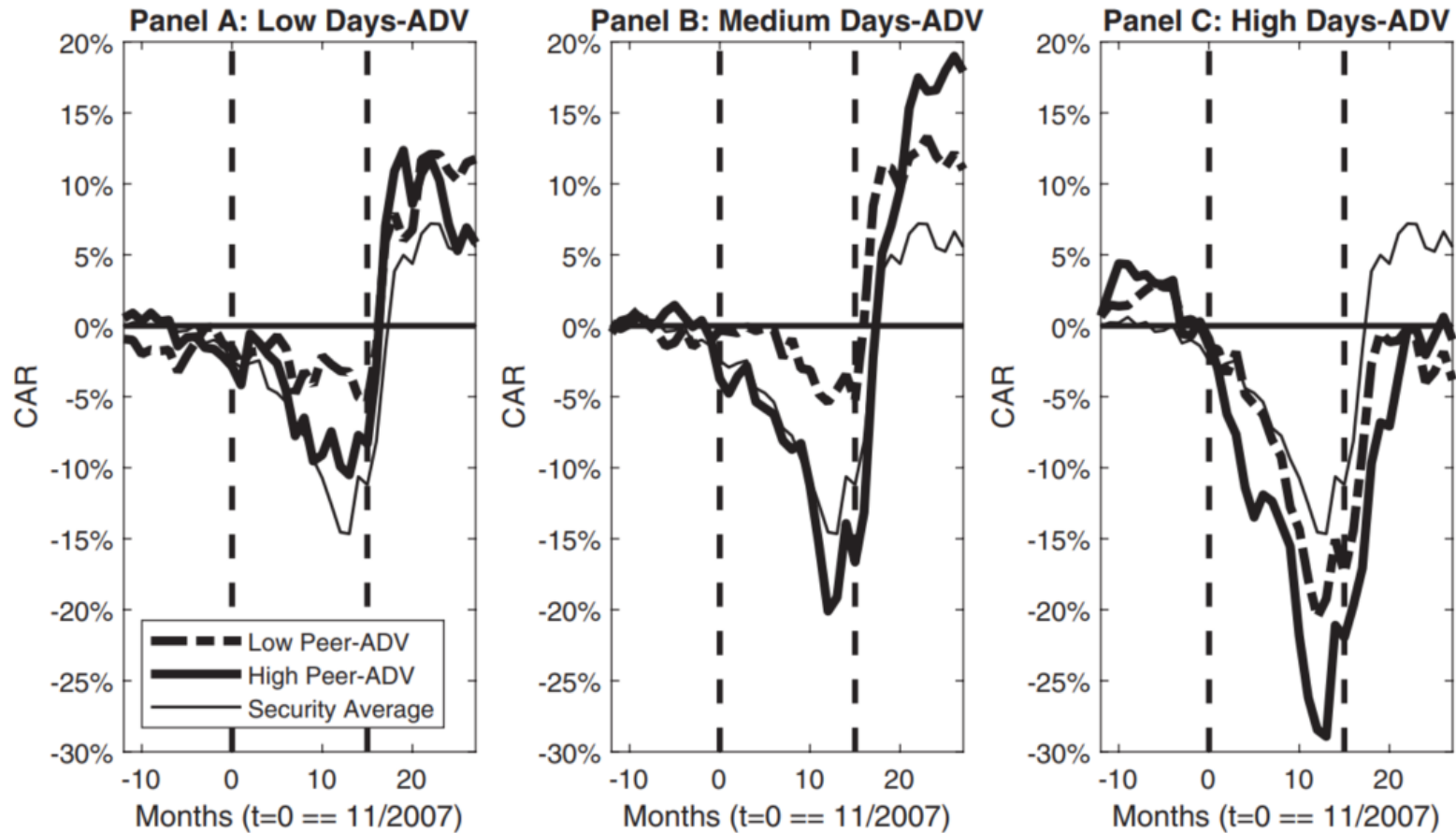


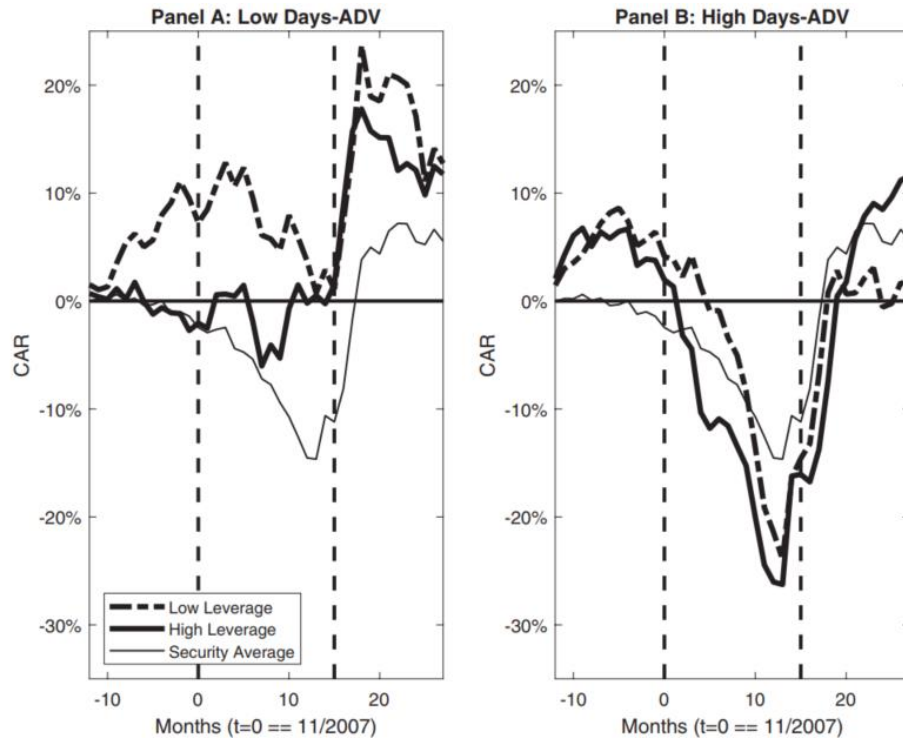
Figure 5

Buy and hold peer days-ADV drawdown CAR over November 2007–February 2009

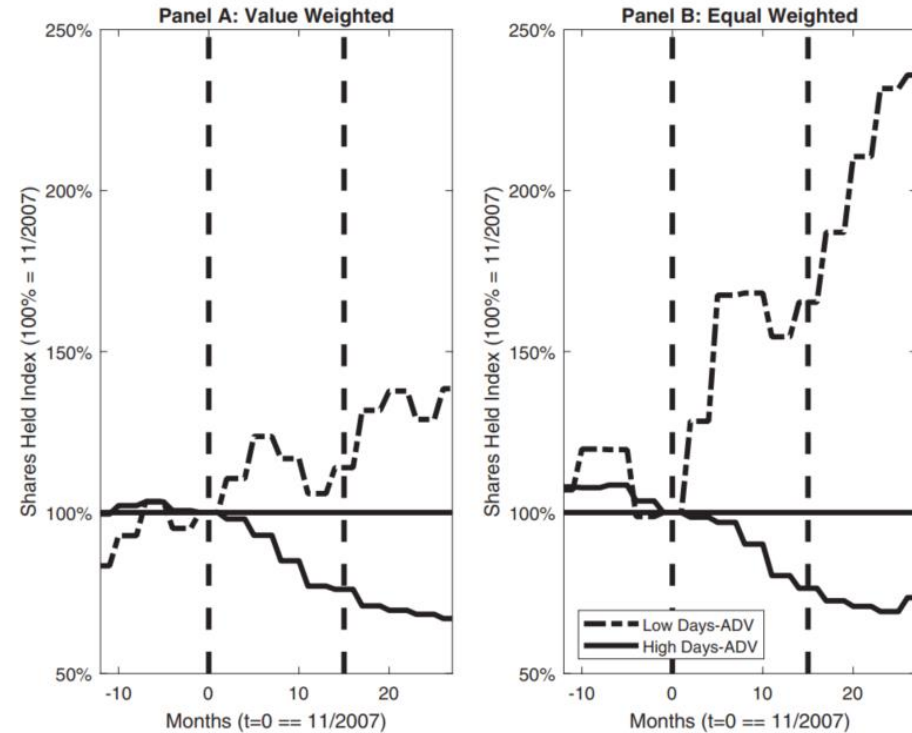
- The price declines associated with **two-dimensional** crowdedness fully **reverse** in the quarters



### 3.3 Fund leverage | Fund trading activity



**Figure 6**  
Buy and hold days-ADV  $\times$  leverage drawdown CAR over November 2007– February 2009



**Figure 7**  
Net flows during the financial crisis

- Fund leverage and Fund trading activity are related to downside risk

# 4 Crowdedness and Hedge Fund Performance

$$R_{it}^e = \alpha_i + \beta_{iM} \times R_{Mt}^e + \beta_{iC} \times R_{ADVt} + \varepsilon_{it}.$$

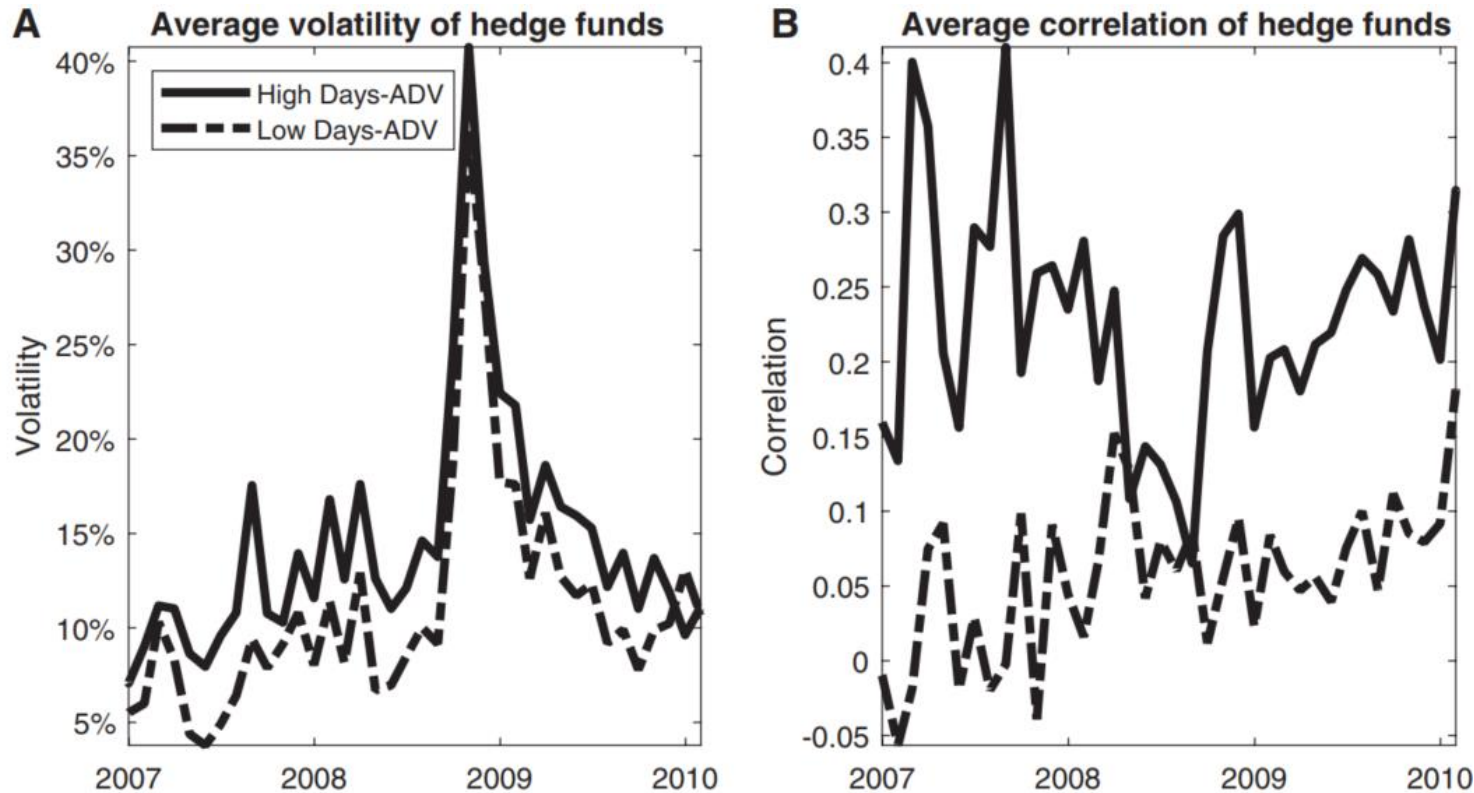
**Table 4**  
Percentage of hedge funds with significant Days-ADV crowdedness exposure

Strategy	Funds	25th percentile	Median	75th percentile	Significant
Full - All Funds	10,383	−0.08	0.11	0.28	35%
HF Bear Market Equity	33	−0.14	0.04	0.19	27%
HF Convertible Arbitrage	167	0.10	0.27	0.50	64%
HF Distressed Securities	159	0.08	0.26	0.43	59%
HF Diversified Arbitrage	57	−0.09	0.00	0.16	40%
HF Equity Market Neutral	296	−0.06	0.07	0.27	42%
HF Event Driven	249	0.05	0.24	0.37	58%
HF Fund of Funds - Equity	908	0.13	0.25	0.36	62%
HF Fund of Funds - Event	165	0.21	0.30	0.39	73%
HF Fund of Funds - Macro/Systematic	245	−0.07	0.08	0.20	27%
HF Fund of Funds - Multistrategy	1,533	0.10	0.23	0.37	56%
HF Fund of Funds - Other	243	0.05	0.22	0.36	43%
HF Fund of Funds - Relative Value	128	0.09	0.21	0.32	63%
HF Global Long/Short Equity	472	0.00	0.18	0.38	43%
HF Global Macro	411	−0.17	0.00	0.18	21%

- Exposures to crowded stocks are an important component of hedge fund returns



## 4.1 Hedge fund downside risk



**Figure 8**  
**Hedge fund volatility and correlation**

- “High Days-ADV” is the quantile for the largest Days-ADV exposures
- The exposure to our crowdedness measure helps to explain the magnitude of hedge fund **drawdowns**

## 5. Conclusion

- This paper examines how **crowded equity positions** are linked to the performance of individual securities and the hedge funds
- Hedge funds in especially crowded trades earn excess returns on average and have more downside risk in crisis

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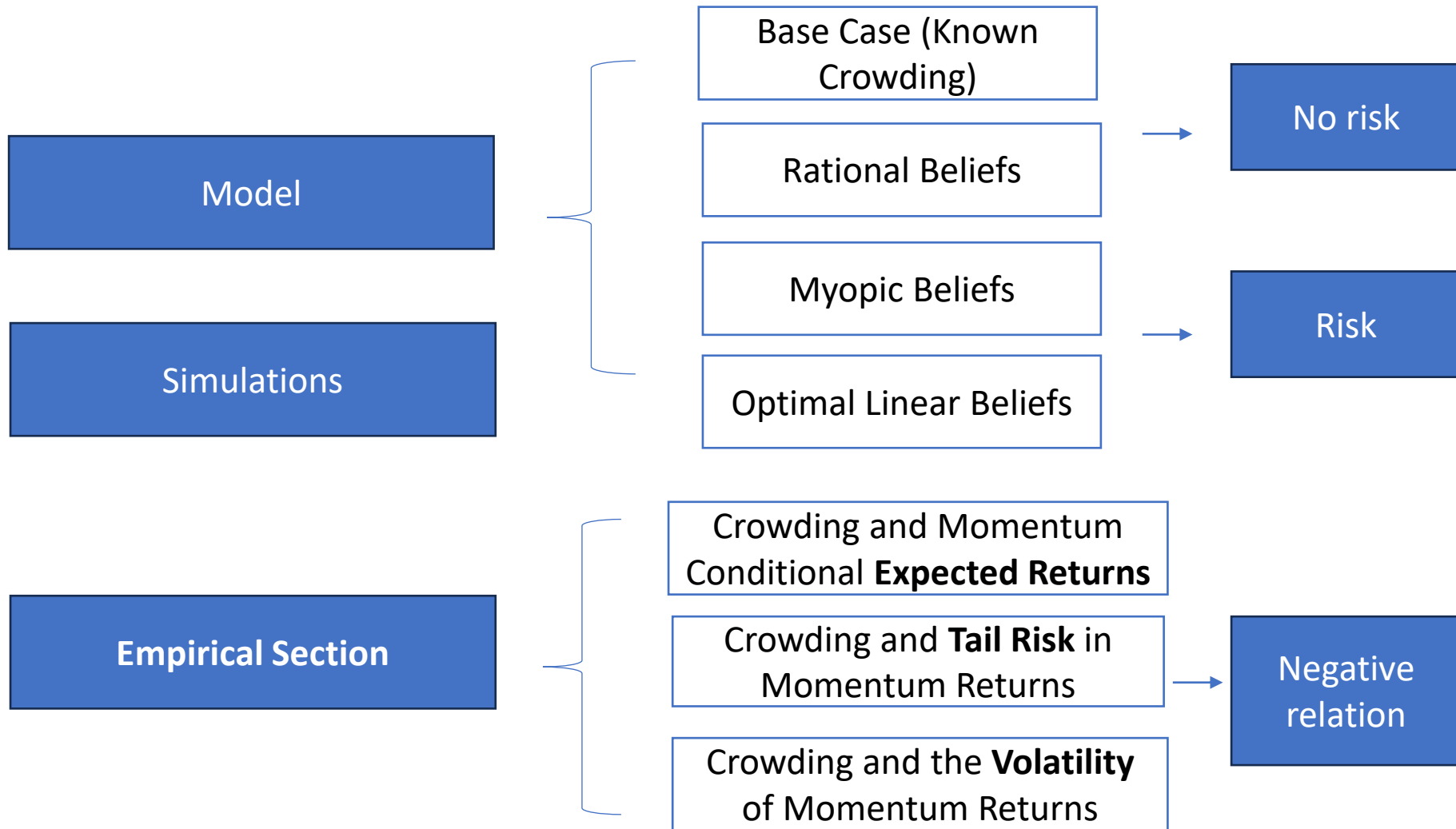
# 1. Introduction-- Motivation

- What is the role of crowding in generating tail risk in investment strategies?
  - **Financially constrained arbitrageurs** can generate tail risk
    - segmented margin accounts (Gromb and Vayanos (2002))
    - self-imposed loss limits (Morris and Shin (2004))
    - illiquidity in funding markets (Brunnermeier and Pedersen (2009)).
  - Brown, Howard, and Lundblad (2019) find that concentrated positions amplify tail risk **in times of market distress**.
- We explore **whether crowding per se generates tail risk, without conditioning on market distress**.

# 1. Introduction-- Motivation

- The momentum strategy fits that setting well
  - Arbitrageurs follow **a strategy** based on prices
  - **Incomplete information** about peer actions
  - A setting where **crowding induced tail risk** is plausible
- We developing a theory of crowding and momentum tail risk

# 1. Introduction-- Framework



# 1. Introduction-- Contribution

- Theoretically, we develop a **crowding model for momentum returns** and tail risk
- Our analysis makes an important contribution to the literature on **risk management** in investment strategies

## 2. Model

- A single call auction as in Stein (2009):
  - 2-period setting:
    - formation-period return: informed investors observe a signal
    - evaluation period return: the fundamental value is revealed
  - 3 types of stocks: **good, bad, and neutral**, at time 0, no investor knows
  - 3 types of investors: **informed, momentum, and counterparty**.
- Formation period (time 0–1) informed investors observe the type of each stock, and **a valuation signal  $\delta$**
- The fundamental value  $P_{j,2}$  of each stock  $j$  is revealed to all investors at time 2 to be

$$\ln P_{j,2} = \ln P_{j,0} + \chi + \iota_j \frac{\delta + \varepsilon}{2}$$



## 2. Model

### ➤ Demand Schedules

- All investors have power utility preferences, choosing a time 1 **demand schedule** for the momentum portfolio to maximize

- $$E[u(K_2)] = E\left[\frac{K_2^{1-\gamma}}{1-\gamma}\right],$$

- We use the second-order approximation approach of Campbell and Viceira (2002), yielding

$$Demand = \frac{E_{\text{type}}[m + \varepsilon]}{\gamma Var_{\text{type}}[m + \varepsilon]} K_{\text{type},0},$$

- Let  $f$  denote the formation-period log return on the momentum portfolio
- The evaluation period log return is then  $\delta + \varepsilon - f$
- Let  $m = E(\delta + \varepsilon - f | \delta, f) = \delta - f$  denote the expected momentum return that informed investors

## 2. Model

### ➤ Equilibrium

- Summing demands across the 3 investor types and equating to supply (zero) gives the market clearing condition

$$f = \frac{1}{D} \left( \delta k_I + \frac{\delta^E}{1 + \frac{\delta^V}{\sigma_\varepsilon^2}} k_M \right)$$

where  $D = \left( 1 - \frac{\delta^V}{\sigma_\varepsilon^2 + \delta^V} k_M \right)$  and  $k_{\text{type}} = K_{\text{type}} / (K_C + K_I + K_M)$  indicates the fraction of capital from each investor type. The random variable  $k_M$  is the momentum-investor relative crowd size.<sup>8</sup> The initial capital allocations  $k_I$ ,  $k_C$ , and  $k_M$  are randomly drawn from a symmetric Dirichlet distribution (discussed in more detail in [Section III](#)).

## 2. Model

- Equilibrium with a **perfect-information** base case and various assumptions on momentum investor rationality
- 1. Known Crowding: **capital ratio  $k_M$  and  $k_I$**  are observed prior to trading

$$f = \lambda \delta, \text{ with } \lambda = k_I + k_M.$$

- Beliefs  $\delta^E = \delta = \lambda^{-1} f$  and  $\delta^V = 0$
- 2. Myopic Beliefs: momentum investors **know the mean of the distribution of capital**, doesn't infer realizations from market prices

$$f = \lambda \delta, \text{ with } \lambda = Ek_I + Ek_M.$$

$$f = \lambda \left( \frac{k_I}{\lambda - k_M} \right) \delta = \lambda \left( \frac{k_I}{Ek_I - (k_M - Ek_M)} \right) \delta$$

- negative value for  $f$  when  $k_M > \lambda$

## 2. Model

- 3. Optimal Linear Beliefs: momentum investors restrict their strategy space to linear beliefs,  $\delta^E = \lambda^{-1} f$ 
  - **prevents catastrophic losses** from crowding-induced feedback effects.
- 4. Rational Beliefs: momentum investors account for the asymmetric signal that  $f$  provides **regarding the presence of crowding-induced feedback effects**.
  - Momentum investors compute  $\delta^E$  and  $\delta^V$  given this joint density, observation of  $f$ , and the definition of conditional expectations

$$\delta^E = \int_0^\infty \delta p(\delta|f) d\delta, \quad \text{and} \quad \delta^V = \int_0^\infty (\delta - \delta^E)^2 p(\delta|f) d\delta,$$

$$p(\delta|f) = \frac{\frac{g(\delta)}{\delta} \int_0^1 h\left(k_M, \frac{1}{\delta} \left(fD - \frac{\delta^E}{1 + (\delta^V/\sigma_\varepsilon^2)} k_M\right)\right) D dk_M}{\int_0^\infty \frac{g(\delta)}{\delta} \int_0^1 h\left(k_M, \frac{1}{\delta} \left(fD - \frac{\delta^E}{1 + (\delta^V/\sigma_\varepsilon^2)} k_M\right)\right) D dk_M d\delta}$$

### 3. Simulations

- 100,000 random draws of the market conditions (i.e.,  $\delta$ ,  $k_M$ , and  $k_I$ ) in each of the 4 belief cases

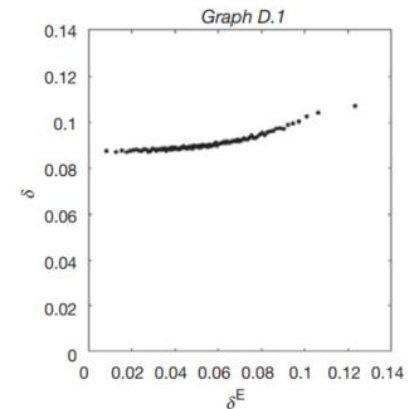
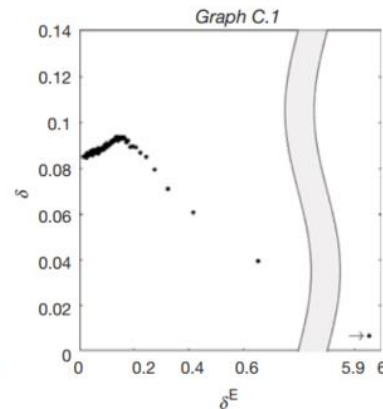
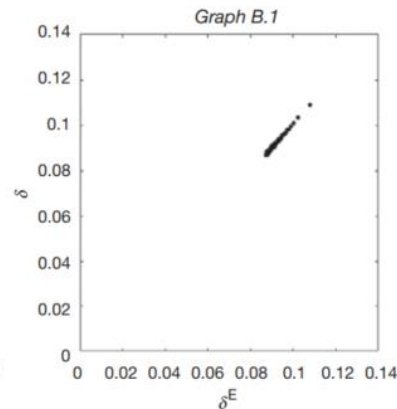
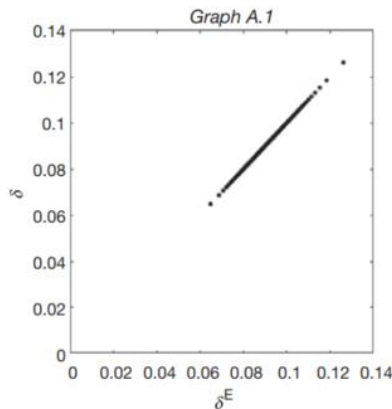
known crowding

rational beliefs

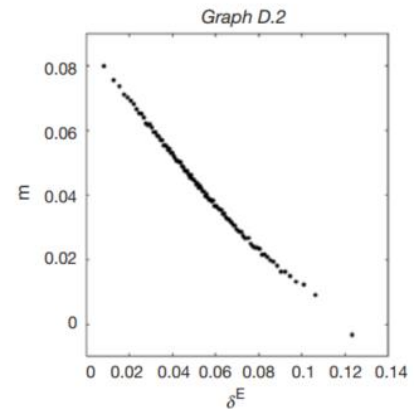
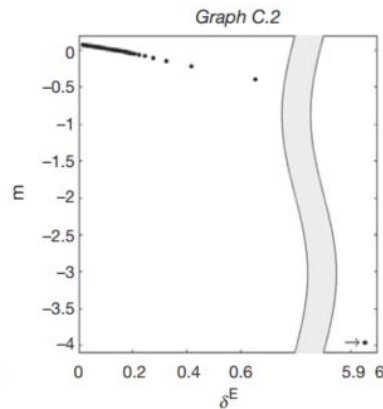
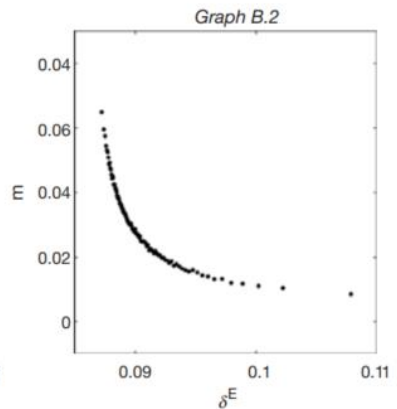
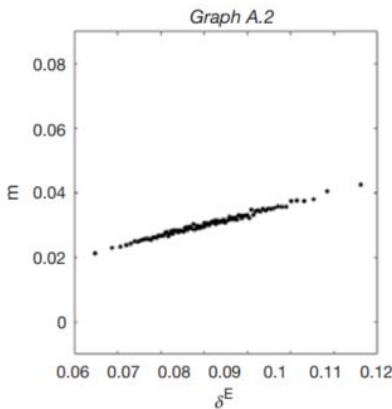
myopic beliefs

optimal linear beliefs

Value



Mom  
return



## 4. Empirical Section

- Thomson Reuters Institutional 13f database 1980-2015
- Stock data are from the CRSP database
- The **momentum return** at time  $t$  is defined as the **return of winners** (stocks in the top 10%, sorting on returns from months  $t-12$  to  $t-2$ ) **minus the return of losers** (stocks in the bottom 10% similarly constructed)

## 4.1 Crowding Proxies

- We base our designation of a momentum investor on the following score (Grinblatt, Titman, and Wermers, 1995)

$$\text{SCORE}_{i,q} = \sum_{j=1}^J (\omega_{i,j,q} - \omega_{i,j,q-1}) r_{j,q-1},$$

- where  $r_{j,q}$  is the quarter  $q$  return on stock  $j$  and  $\omega$  is a portfolio weight with

$$\omega_{i,j,q} - \omega_{i,j,q-1} = \frac{w_{i,j,q} P_{j,q-1}}{\sum_{j=1}^J w_{i,j,q} P_{j,q-1}} - \frac{w_{i,j,q-1} P_{j,q-1}}{\sum_{j=1}^J w_{i,j,q-1} P_{j,q-1}},$$

- $w_{i,j,q}$  indicates shares held in stock  $j$  by institution  $i$  at the end of quarter  $q$  and  $P_{j,q-1}$  is the price of stock  $j$  at the end of quarter  $q - 1$ .
- A **positive SCORE** implies trading aligned with a **momentum strategy**.

$$\mathbb{1}_{\text{MOM}_{i,q}} = \mathbb{1}_{\sum_{l=0}^3 \mathbb{1}_{\text{SCORE}_{i,q-l} > 0} = 4}$$

# 4.1 Crowding Proxies

## ➤ 3 measures:

- CNT: the count of institutions following a momentum strategy
- AUM: their assets under management
- TRD: quarterly change in holdings

## ➤ 2 sets:

- Factor level
- Security level



## 4.1 Crowding Proxies i为基金，j 为股票

每个季度动量基金数量占比

被动量组合持有的多空头寸\*被动量基金持有占比

$$\text{CNT\_F}_q = \frac{1}{N_q} \sum_{i=1}^{N_q} \mathbb{1}_{\text{MOM}_{i,q}}$$

$$\text{CNT\_S}_q = \sum_{j=1}^J \left( \bar{\omega}_{j,q} - \underline{\omega}_{j,q} \right) \frac{\sum_{i=1}^{N_q} \mathbb{1}_{w_{i,j,q} > 0} \mathbb{1}_{\text{MOM}_{i,q}}}{\sum_{i=1}^{N_q} \mathbb{1}_{w_{i,j,q} > 0}},$$

$$\text{AUM\_F}_q = \frac{\sum_{i=1}^{N_q} \text{HOLD}_{i,q} \mathbb{1}_{\text{MOM}_{i,q}}}{\sum_{i=1}^{N_q} \text{HOLD}_{i,q}}$$

$$\text{AUM\_S}_q = \sum_{j=1}^J \left( \bar{\omega}_{j,q} - \underline{\omega}_{j,q} \right) \frac{\sum_{i=1}^{N_q} w_{i,j,q} P_{j,q} \mathbb{1}_{\text{MOM}_{i,q}}}{\sum_{i=1}^{N_q} w_{i,j,q} P_{j,q}},$$

$$\text{TRD\_F}_q = \frac{\sum_{i=1}^{N_q} \text{WTRD}_{i,q} \mathbb{1}_{\text{MOM}_{i,q}}}{\sum_{i=1}^{N_q} \text{WHOLD}_{i,q}} - \frac{\sum_{i=1}^{N_q} \text{LTRD}_{i,q} \mathbb{1}_{\text{MOM}_{i,q}}}{\sum_{i=1}^{N_q} \text{LHOLD}_{i,q}}$$

$$\text{TRD\_S}_q = \sum_{j=1}^J \left( \bar{\omega}_{j,q} - \underline{\omega}_{j,q} \right) \frac{\sum_{i=1}^{N_q} (w_{i,j,q} - w_{i,j,q-1}) P_{j,q-1} \mathbb{1}_{\text{MOM}_{i,q}}}{\sum_{i=1}^{N_q} w_{i,j,q} P_{j,q}}$$

$$\text{HOLD}_{i,q} = \sum_{j=1}^J w_{i,j,q} P_{j,q}, \quad \text{WHOLD}_{i,q} = \sum_{j=1}^J w_{i,j,q} P_{j,q} \mathbb{1}_{l_{j,q}=1}, \quad \text{LHOLD}_{i,q} = \sum_{j=1}^J w_{i,j,q} P_{j,q} \mathbb{1}_{l_{j,q}=-1},$$

$$\text{WTRD}_{i,q} = \sum_{j=1}^J (w_{i,j,q} - w_{i,j,q-1}) P_{j,q-1} \mathbb{1}_{l_{j,q}=1}, \quad \text{LTRD}_{i,q} = \sum_{j=1}^J (w_{i,j,q} - w_{i,j,q-1}) P_{j,q-1} \mathbb{1}_{l_{j,q}=-1},$$

## 4.2 Crowding and Momentum Conditional Expected Returns

TABLE 3  
Factor Model

Table 3 contains the factor exposures of quarterly momentum returns on the Fama–French 3-factor model (FF3) and a dynamic extension in which the 3 factors are interacted with dummies for positive past annual factor returns (DFF3). Alphas are monthly and *t*-statistics (in parentheses) use White (1980) standard errors. \*, \*\*, and \*\*\* denote significance at the 10%, 5%, and 1% levels, respectively.

	Alpha	Mkt	SMB	HML	Dmkt	DSMB	DHML	Adj. $R^2$
FF3	0.016*** (4.39)	−0.35** (−1.98)	−0.48** (−2.06)	−0.59** (−2.06)				12%
DFF3	0.014*** (4.26)	−0.85*** (−2.93)	−0.68*** (−2.71)	−0.95*** (−2.68)	0.81*** (2.77)	0.48 (1.22)	1.02** (2.14)	25%

- Momentum return can not be priced by risk factors.

## 4.2 Crowding and Momentum Conditional Expected Returns

Level of Analysis	Factor			Security		
Measure of Crowding	AUM	TRD	CNT	AUM	TRD	CNT
<i>Panel A. Dynamic FF3 Model</i>						
$\Delta CROWD_q$	-0.21*** (-2.64)	-0.34* (-1.94)	-0.33* (-1.84)	-0.07 (-0.95)	-0.41** (-2.05)	-0.04 (-0.31)
$CROWD_{q-1}$	-0.24*** (-4.32)	-0.34* (-1.87)	-0.58*** (-4.35)	-0.18*** (-3.00)	-0.36** (-2.39)	-0.26** (-2.52)
$CROWD\_EVOL_q$	3.06** (2.47)	2.30 (1.31)	6.60*** (3.75)	0.19 (0.75)	1.58 (1.08)	0.20 (0.56)
Realized vol. of Mom rets.	-0.27*** (-2.62)	-0.28** (-2.54)	-0.25** (-2.21)	-0.29** (-2.45)	-0.28*** (-2.63)	-0.28** (-2.30)
Adj. $R^2$	40.7%	31.8%	37.7%	32.6%	34.0%	31.7%

- The first two measure consistently and significantly negatively predict momentum returns.

## 4.3 Crowding and Tail Risk in Momentum Returns

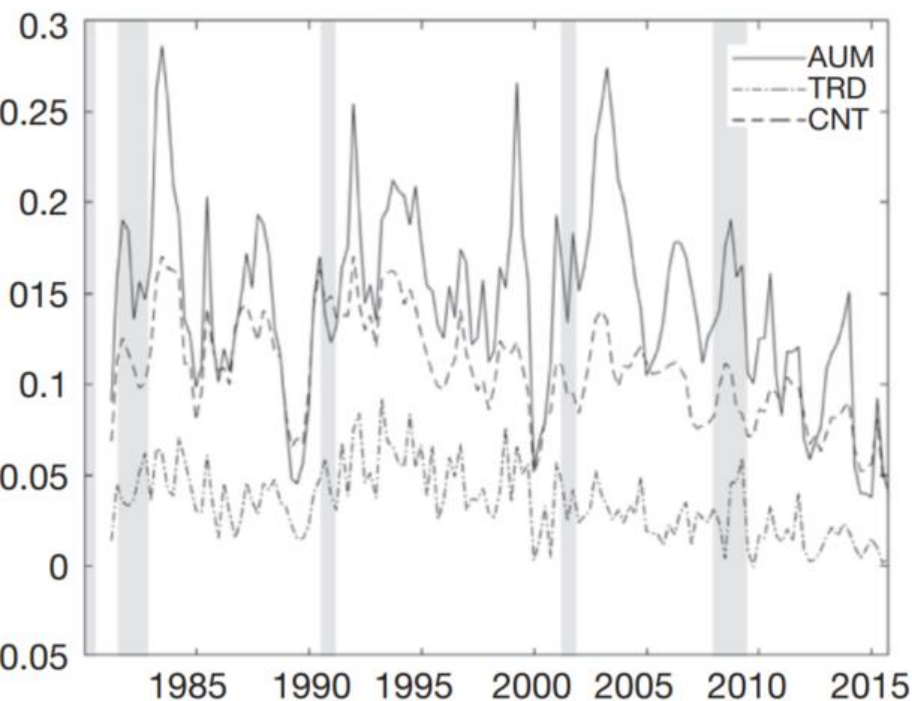
Level of Analysis	Factor			Security		
Measure of Crowding	AUM	TRD	CNT	AUM	TRD	CNT
<i>Panel A. Predicting the 5% Left Tail</i>						
$\Delta\text{CROWD}_q$	8.4 (1.49) [0.35]	12.3 (1.15) [0.92]	19.2 (1.17) [0.60]	-1.4 (-0.21) [0.22]	11.8 (1.03) [0.20]	3.8 (0.28) [0.90]
$\text{CROWD}_{q-1}$	7.2 (1.55) [0.86]	14.4 (1.00) [0.81]	24.5* (1.79) [0.98]	4.9 (0.77) [0.98]	26.4 (1.39) [0.53]	22.1 (1.33) [0.46]
$\text{CROWD\_EVOL}_q$	-1.4 (-0.02) [0.29]	43.2 (0.41) [0.43]	-213.3 (-1.09) [0.48]	-11.8 (-0.42) [0.17]	-221.3 (-1.30) [0.05]*	-91.4 (-1.15) [0.11]
Realized vol. of Mom rets.	10.1*** (3.22) [0.00]***	9.9*** (3.18) [0.00]***	10.8*** (3.10) [0.00]***	9.9*** (2.92) [0.00]***	12.3*** (2.87) [0.00]***	9.9*** (2.94) [0.00]***

➤ No evidence that crowding increases tail risk.

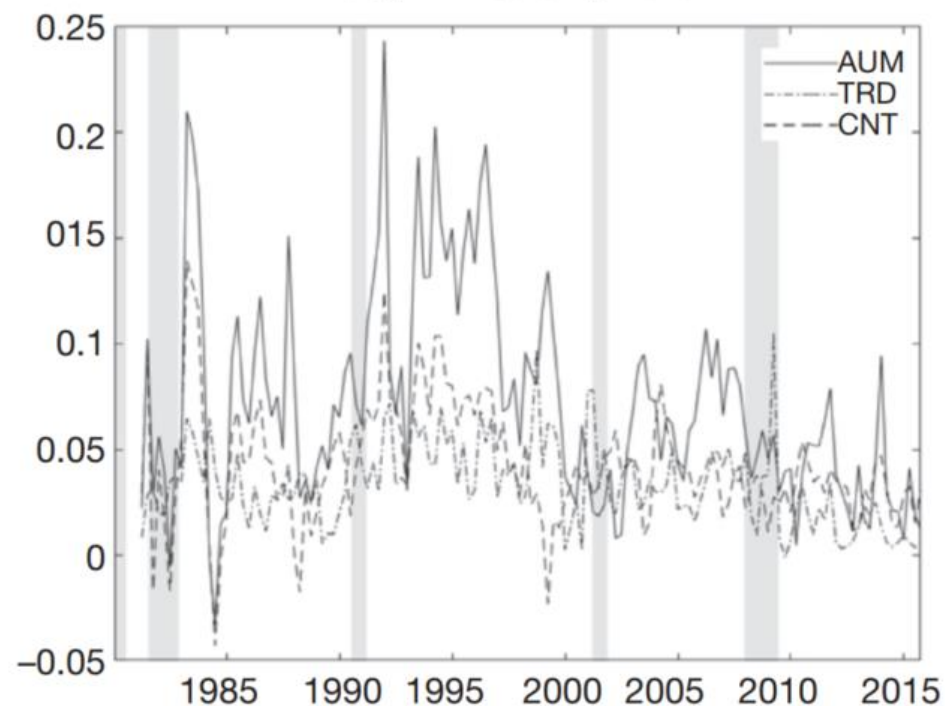
## 4.3 Crowding and Tail Risk in Momentum Returns

### ➤ Measures of Crowding

Graph A. Factor Level



Graph B. Security Level



### ➤ No evidence that crowding increases tail risk.

## 4.3 Crowding and Tail Risk in Momentum Returns

	Factor			Security			Realized Vol. of Mom Rets.
	AUM	TRD	CNT	AUM	TRD	CNT	
<i>Panel A. CROWD</i>							
<i>Volatility</i>							
T1	23.8	25.7	32.3	23.1	23.3	31.3	15.3
T2	28.0	22.3	26.8	33.2	30.3	27.7	17.4
T3	25.8	29.5	16.5	20.1	23.8	17.2	38.3
	(0.40)	(0.74)	(−3.63)***	(−1.28)	(0.13)	(−3.23)***	(5.62)***
<i>Skewness</i>							
T1	−1.8	−1.5	−1.7	−0.3	−1.9	−1.7	−0.3
T2	−1.6	−0.7	−1.1	−2.0	−1.9	−1.4	−0.3
T3	−1.1	−1.8	−0.6	−0.1	0.0	0.0	−1.2
	(0.57)	(−0.26)	(1.83)*	(0.51)	(1.59)	(2.66)***	(−2.06)**
<i>Kurtosis</i>							
T1	14.6	10.8	10.6	4.3	15.5	10.9	4.0
T2	11.5	4.9	8.1	11.1	10.7	8.7	4.0
T3	8.9	12.6	4.7	4.3	5.9	3.4	6.7
	(−1.11)	(0.37)	(−2.77)***	(0.06)	(−2.08)**	(−3.40)***	(2.29)**

- Feedback effects from crowding do not explain the tendency for high lag volatility to predict crashes



## 4.4 Crowding and the Volatility of Momentum Returns

- realized volatility of momentum returns computed from raw and risk-adjusted (dynamic FF3) daily returns over the quarter.

Level of Analysis	Factor			Security		
Measure of Crowding	AUM	TRD	CNT	AUM	TRD	CNT
<i>Panel A. Dynamic FF3 Model</i>						
$\Delta\text{CROWD}_q$	0.03 (0.65)	-0.10 (-0.72)	-0.05 (-0.51)	0.04 (0.67)	-0.03 (-0.24)	0.01 (0.11)
$\text{CROWD}_{q-1}$	-0.06** (-2.24)	-0.18* (-1.82)	-0.10 (-1.21)	-0.03 (-1.15)	-0.16** (-2.03)	-0.08* (-1.80)
$\text{CROWD\_EVOL}_q$	0.12 (0.14)	-0.13 (-0.12)	-0.75 (-0.56)	-0.31** (-2.53)	-0.83 (-0.86)	-0.42** (-2.27)
Realized vol. of Mom rets.	0.77*** (8.83)	0.77*** (8.42)	0.74*** (9.10)	0.72*** (8.70)	0.81*** (10.02)	0.73*** (8.59)
Adj. $R^2$	59.4%	59.2%	59.5%	60.2%	60.1%	59.6%

- Momentum volatility is not positively predicted by measures of crowding

## 4.5 Determinants of Crowding

- realized volatility of momentum returns computed from raw and risk-adjusted (dynamic FF3) daily returns over the quarter.

Level of Analysis	Factor			Security		
Measure of Crowding	AUM	TRD	CNT	AUM	TRD	CNT
1YR_RET <sub>q-1</sub>	0.72** (2.57)	0.25*** (3.40)	0.41*** (2.69)	0.29 (1.32)	0.24*** (2.62)	0.17 (1.34)
1YR_RET <sub>q-5</sub>	0.92*** (3.22)	0.40*** (3.93)	0.52*** (2.94)	0.35 (1.29)	0.27*** (3.08)	0.21 (1.34)
1YR_VOL <sub>q-1</sub>	-0.28* (-1.94)	-0.20*** (-3.31)	-0.36*** (-4.50)	-0.39** (-2.46)	-0.08 (-1.34)	-0.18** (-2.09)
1YR_VOL <sub>q-5</sub>	0.41* (1.90)	0.07 (1.34)	0.18** (2.33)	-0.10 (-0.68)	0.02 (0.41)	0.08 (1.22)
Adj. R <sup>2</sup>	10.9%	20.1%	19.1%	12.9%	10.6%	2.2%

- 1-year volatilities indeed predict negatively crowding in momentum



## 5. Conclusion

- We provide a model of crowding with momentum investors who attempt to infer informed investors' private signals from prices.
- Examine proxies for momentum investing by institutional investors, in contrast to crowding from return covariances or volatility.
- A generally inverse relation between momentum investing and future tail risk in momentum returns.