

# Curriculum Vitae

PERSONAL INFORMATION - Vladimirs Boreckis – Personnummer: 860515-5731

📍 Näckrosvägen 28, Lgh 1203, 169 37, Solna (Sweden)

📞 +46 72 922 67 43

✉ v.boreckis@gmail.com

💬  Skype vladimirs.boreckis.

**PERSONAL STATEMENT** Resourceful, flexible Company Executive with eight years successful experience in demanding work environments requiring high levels of precision, attention to details and stress resistance. Experienced leading and growing all sectors of a business to make it a dynamic and progressive organization. Possessing excellent communication skills and able to establish sustainable and profitable relationships with customers, suppliers and stakeholders across the world. Now looking for a new and challenging managerial position, one that will make best use of my existing skills, experience, and further my personal and professional development.

## WORK EXPERIENCE

### 11/2015 – PRESENT Financial Director and Executive Manager

Noratec Holdings Ltd. Limassol, Cyprus  
Sagat Group Kft. Budapest, Hungary

- Sale of CMR and Media planning Software rights and licenses to B2B clients (Softlie LLC – softline.com/en)
- Negotiations with top executives of companies.
- Contracting, project management, administration resources control.
- Work with key customers: wholesale, tenders, government procurement, etc.
- Work with independent Software developers (VectorX Media planning System).
- Liaising with officials of government departments, ministries and banks.
- Managing multi-disciplined teams and resolving any conflicting priorities.
- Reviewing, refining and developing the strategy and direction of the company.
- Financial analytics, development and control.
- Responsible for advising partners, stakeholders and associates.
- Insuring lawful and competition friendly practices inside the company.
- Identifying long-term strategies, as well as short-term goals.
- Electronic components Sale and Import for Exiton LLC (exiton-nn.com) from Asia.
- Analytical and financial reporting.
- Monitoring the implementation of established standards and requirements of the company, compliance with labor discipline, compliance with rules and regulations, financial compliance.

#### Personal Achievements:

1. Regular successful closures of deals with commercial organizations.
2. Over fulfillment of sales plans and smooth financial logistics.
3. Work organizing and internal procedures development and implementation.
4. Developing and sustaining exceptional B2B relationships.

### 14/02/2012–09/2015 Director and chief executive

Aurum Surya Ltd., Accra (Ghana)

- Identifying, developing and directing the implementation of business strategy.
- Cultivating the company's reputation in the market with customers & suppliers.
- Involved in planning and organizing the organization's activities.
- Responsible for the Profit & Loss of the business.
- In charge of leading, motivating and developing the management team.
- Liaising with officials of government departments and ministries.
- Managing multi-disciplined teams and resolving any conflicting priorities.
- Reviewing, refining and developing the strategy and direction of the company.
- Building client relationships that result in revenue and profitability growth.
- Responsible for the company's health, safety, and legislative adherence.
- Creating and maintaining links with other trade and professional associations.
- Keeping control of the business in all aspects.

### 01/09/2003–01/07/2006 EDEXCEL LEVEL 2 BTEC First Diploma Business EQF level 4

The College of North East London, London (United Kingdom)

- Introduction to Business Activity
- Exploring Key Business Pressures
- Financial Control
- Business Communication
- Employee Contributions to Business Conditions
- Sales and Customer Service

### 01/09/2005–06/10/2006 KEYSKILLS CERTIFICATE EQF level 4

The College of North East London, London (United Kingdom)

- Communication
- Information and Communication Technology

### 01/09/2006–20/08/2007 OCN ACCESS to BUSINESS PATHWAY EQF level 5

The College of North East London, London (United Kingdom)

- Maths
- ICT
- Business Finance
- Business Law
- E-Business
- Financial Services for Business
- Business Environment
- Human Resource Management
- Marketing
- Employment Law
- Financial Accounting
- International Trade
- Management Accounting
- Motivation for Business
- The European Union & UK Business

### 01/09/2007–01/06/2011 BAHONS INTERNATIONAL BUSINESS with CHINA ECONOMICS EQF level 6

The University of Greenwich, London (United Kingdom)

- International Trade
- Economics
- China Economics
- Influence of Politics on International Business
- Psychology
- Regulations
- Finance and Accounting
- Business Studies
- Management
- Marketing

## PERSONAL SKILLS

MOTHER TONGUE Russian

FLUENT English, Latvian

LEARNING Swedish

COMMUNICATION SKILLS - Excellent communication skills gained through running a business on day-to-day basis  
- Proficient at negotiations and client pitches

### ORGANISATIONAL / MANAGERIAL SKILLS

- Entrepreneurial with commercial acumen and excellent management skills.
- Strong leadership skills in board governance, new business development.
- Organizational skills, planning, resource allocation, project management skills.
- Analytical skills, idea generation, strategic thinking

- JOB-RELATED SKILLS**
- Adaptable: transition easily between small and larger tasks, can maintain quality professional relationships with people and organizations of various statures.
  - Persuasive: possess the ability to induce action in others where and when needed.
  - Personable, well-travelled individual who enjoys working with customers and colleagues from all countries and cultures.
  - Extensive knowledge and understanding of the Video Game industry.

**DIGITAL COMPETENCE SELF-ASSESSMENT**

| INFORMATION<br>PROCESSING | COMMUNICATION      | CONTENT<br>CREATION | SAFETY             | PROBLEM<br>SOLVING  |
|---------------------------|--------------------|---------------------|--------------------|---------------------|
| PROFICIENT<br>USER        | PROFICIENT<br>USER | INDEPENDENT<br>USER | PROFICIENT<br>USER | INDEPENDENT<br>USER |

**DRIVING LICENCE A,B**