

# David O'Connell



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**Nationality:** Irish

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*"Masters in Management (Zhejiang University) and B.Comm. (UCD) Graduate with Business Analyst experience. Proficient in Chinese with a specialist interest in Software Development."*

## Education

**2017– 2019 M.Sc. in Management (Innovation, Entrepreneurship & Global Leadership)**

**Zhejiang University, China**

*International Scholarship Recipient*

**Relevant Modules:**

Chinese | Business Research Methods | Creativity & Innovation

**Thesis Research Title:** *A Chinese regional study on how FDI spillovers effect innovative performance.*

**2013– 2017 Bachelor of Commerce / B.Comm. (with Internship Year) - GPA 3.39 / 2.1 Honours**

**University College Dublin (UCD)**

**Major: Management Information Systems (MIS)**

**Relevant Modules:**

Business Strategy | Advanced Web Development | Web Design & Analytics  
Analytics Modelling | Computational Modelling | Japanese

## Other Qualifications

Completed	<b>Cert. in Computer Programming (Distinction)</b>	<b>Dublin City University</b>
Completed	<b>HSK 4 Chinese Proficiency Test (intermediate)</b>	<b>Confucius institute</b>
Completed	<b>Microsoft Office Specialist Excel 2013</b>	<b>Microsoft</b>

## Professional Employment

**Dec 2019 – Present Junior Business Analyst Paddy Power Betfair, Dublin**

- Requirements gathering from Stakeholders to execute tech projects
- Develop and implement business process flows
- Co-ordinate User Acceptance Testing to ensure the end to end process is fully tested before go live

**May 2019 – July 2019 Client Accounts Manager (intern) Coderbunker, Shanghai**

- Liaised on client projects and acted as a bridge between clients and software engineers
- Produced reporting and financial oversight for clients and employee payments
- Customer relationship management and upselling, as well as researching and attracting new clients

**Aug 2015 – Aug 2016 Financial Services Intern State Street International, Dublin**

- Preformed KPI (Key Performance Indicator) reports so clients can easily analyse monthly data
- Liaised with clients and various teams overseas to settle trades and solve problems
- Operated numerous internal and external IT systems for accounts reconciliation and trade status'

## Other Employment

### **March 2018 – May 2019    TEFL Teacher (Weekends)    Golden Gate English, Haining, China**

- Managed scheduling of classes and availability of materials
- Created and distributed marketing materials using Chinese social media (WeChat, QQ)
- Prepared classes and taught English to students ranging from 4-14 years' old

### **June 2017 – Aug 2017    Sales Assistant    Yosemite National Park, California**

- Advised international visitors to the park regarding hikes and other amenities
- Made coffee and attended to customer needs during service
- Operating of tills and handling of cash

## Extra-Curricular

### **Sept 2017 – Sept 2018    PIEGL Class Rep.    International Student Council, Zhejiang University**

- Represented my fellow students as a voice regarding all issues and queries for life in China.
- Worked alongside the ISC executive board when solving issues and organising activities.

### **Dec 2017 – Sept 2018    Head Speaker    ISC Academic Committee, Zhejiang University**

- Worked with students and administration regarding academic issues
- As head speaker, reported monthly updates to the executive board at meetings

### **Jan 2014 – May 2014    Japanese Class Rep    University College Dublin**

- Class representative for my international Japanese class
- Acted as communicator between students and University authorities

## Achievements

### **May 2018    Semi Finalist    SCB Future Leader Challenge, Siam Commercial Bank Bangkok**

- Semi-finalist of SCB case study competition with 3 fellow Masters students
- We were given real-world problems to solve for Thailand's biggest bank, Siam Commercial
- Presented and defended questioning by CEO's and executives of the Thailand business scene

### **Oct 2016 – Oct 2017    Webmaster    [www.budgettraveltips.net](http://www.budgettraveltips.net)**

- Created and designed a website using HTML, CSS and JavaScript.
- Implemented a search engine optimization campaign to target my audience.
- Review statistics and monitor analytics using Google Analytics.

### **Nov 2015 – Feb 2016    Project Manager    100 Minds, Dublin**

- Fundraised €1,140 for ChildLine in accordance with the 100 minds social enterprise
- Promoted a poker night with my colleague
- Co-ordinated end-to-end logistics including tickets, venue organisation and equipment.

## Skills Profile

- **Languages:** English (Native), Mandarin (HSK 4), Japanese (CEFR A2.2 level), Irish
- **Tools:** Excel, Access, Bloomberg Terminals, Adobe Illustrator, WordPress
- **Technical:** Python, SQL, HTML/CSS, Java, JavaScript, Xpress-Mosel (LP language),

