

# Tindy Chan

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Enthusiastic graduate with a degree in Politics, work experience in Business, and a keen interest in Technology.

MSc-educated graduate specialised in Political Sciences with a passion for Technology and Consulting. Has diverse work experience in Business Development, Customer Service, and Marketing, and broad voluntary experience in roles including strategic planning, project delivery and fundraising skills. A strong communicator and active listener with excellent analytical skills and the ability to provide out of the box solutions to complex problems. Is looking for a challenging Consulting Graduate Programme.

## Core Skills

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|--------------------------------|-------------------------|
| • Analytical Skills            | • Organisational Skills |
| • Problem-Solving              | • Project Management    |
| • Communication & Presentation | • High Learning Ability |

## Education & Qualifications

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### Code Institute

#### Diploma in Software Development

Nov 2019 – Present

Practical Full Stack Developer diploma focusing on current industry requirements. Modules include HTML5, CSS3, JavaScript, Python, GitHub, Data Management, Agile Development, and Frameworks.

### King's College London

#### Master of Arts in Global Ethics and Human Values

Sep 2018 – Sep 2019

Broad degree covering challenging contemporary law, philosophical topics and urgent ethical issues, from globalisation and climate change to war, terrorism, poverty, inequality, justice and human rights.

- Achieved a 2:1
- Modules including International Justice, Ethics, and Contemporary Political Philosophy
- Active member of the Law, Politics, Debating, Art, Cryptocurrency and Languages societies

### University of Bath

#### Bachelor of Science in Politics and International Relations (Hons)

Sep 2014 – Jun 2017

Wide-ranging programme including domestic, regional, and international politics as well as global developments, ideology, and international history.

- Achieved a 2:1
- Active member of the Politics, Debating, Sky Diving, Scuba Diving, and HKPASS societies

## Work experience

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### Shine Mount Limited | London

#### Sales & Business Development Manager

Nov 2018 – Present

Shine Mount Ltd is a strategic sourcing specialist, introducing new brands of quality homeware into the UK and European markets.

- Identify, organise, and analyse clients' needs; ideate, develop, and execute marketing strategies in line with target customer group requirements and business objectives; produce marketing and sales reports; achieved to increase website traffic and conversions for Chinese-speaking regions
- Build and maintain strong, long-lasting customer relationship with clients
- Discuss clients' requirements in terms of the products' materials, size and other criteria as well as the logistics and time frame. Plan and prepare a presentation of the products to clients if needed;
- Identify opportunities to sell new products, use new platforms, and trade in new geographies; work with management to develop and execute business development strategies

### Chan Neill Solicitors | London

#### Paralegal Intern

Jun 2018 – Aug 2018

Chan Neill Solicitors provide legal advice on commercial, corporate, property litigation and immigration matters.

- Responsible for conducting legal research, drafting legal documentation and handling administrative tasks. Additionally, set up and ran a charity end-to-end on behalf of the firm.

## Voluntary experience

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### Personal Support Unit Fundraising Committee | London

#### Secretary

Oct 2017 – Jul 2018

Raised funds and increased brand awareness by organising and executing events and activities; supported clients throughout the court process.

### University of Bath Scuba Diving Club | Bath

#### Secretary

Oct 2016 – Jul 2017

Recruited new members to the club; established and managed relationships with other societies; organised and ran events and training programmes for members.

### Hong Kong Public Affairs and Social Services Society | London

#### Public Relations Officer

Oct 2014 – Jul 2015

Organised various events in the UK and HK to raise political, economic, and social awareness, and to boost community involvement.