## **AI-Powered Email Generator for Personalized Marketing**

# 1. Project Overview

### **Problem:**

Many small business owners, freelancers, and creators struggle to write professional, effective email campaigns. They either don't have the time, marketing skills, or tools to do it efficiently.

### Goal:

Create a web application that uses AI to help users quickly generate personalized email campaigns based on a short text description of their product or service.

## **Core Features:**

- A single input box where users describe what they want to promote (e.g., "I sell candles made with essential oils").
- AI generates a 3-part email sequence (subject line, body, call to action).
- Users can fill in names manually or auto-generate sample names via the Faker library.
- Preview emails before downloading or copying them.
- Simple, one-page user interface with no extra steps or complexity.

## 2. Use Case and Audience

## **Target Users:**

- Small business owners and solopreneurs
- Creators and freelancers
- People with little to no marketing or writing experience

## **Example Scenario:**

A candle maker types a short sentence into the app. The AI generates a mini-campaign (3 emails) with personalized content like:

- Email 1: Introduction and product story
- Email 2: Benefits and testimonials
- Email 3: Discount offer and call to action

# 3. Data and Tools

## Data:

- A custom dataset was created containing subject lines, email bodies, short descriptions, and closings. The dataset was built using examples from HubSpot, Mailchimp blogs, Hugging Face's email-generation-dataset, and simulated content.
- The dataset helped output format and quality testing.

## **Preprocessing:**

- Raw email samples were cleaned for grammar and uniform formatting.
- Emails were categorized into structure: subject, body, description, closing.
- Tokenization was applied for testing with nltk and textstat.

## **Libraries & APIs:**

- Gemini 1.5 Flash API
- Python libraries: nltk, textstat, pandas
- Frontend: HTML/CSS + vanilla JS
- Backend: Express / Node.js
- Faker library for generating names

# 4. Timeline & Milestones (6 Weeks)

Week I	Finalize scope, set up basic webpage layout
Week 2	Implement input form + connect to Gemini API
Week 3	Generate email sequences (3 parts) from text prompt
Week 4	Add personalization using sample names
Week 5	Create email preview UI + copy/download function
Week 6	Testing, evaluation (BLEU), deploy to Azure

## 5. Evaluation & Testing

## **Implementation:**

- Gemini Flash API used to generate marketing email campaigns from user prompts.
- Email output is split and structured to identify subject lines, body sections, and call to action.

### **Evaluation Metrics:**

- BLEU Score (using NLTK) to test similarity to reference samples
- Flesch Reading Ease score for readability
- Word count and token count for output length analysis

## **Results:**

- Sample of 15 generated emails evaluated in Google Colab
- Average BLEU Score: 0.0954
- Avg Reading Ease: 65.3
- Avg Word Count per email: ~112 words

## **Testing Method:**

- Emails loaded into Colab notebook as structured text
- Tokenized and compared to labeled reference prompts
- BLEU used to assess
- Readability scores calculated with textstat

# 6. Discussion & Insights

- BLEU score was low due to the open-ended nature of marketing language. This aligns with how generative models prioritize creativity over duplication.
- Generated content was mostly grammatical, persuasive, and easy to read.
- Common improvement areas include:

- Call to action strength variation
- Redundant phrasing
- Overuse of template-like intros

Positive user reactions during manual testing sessions validated the effectiveness of the tool for non-marketers.

## 7. Technical Debt & Remediation Plans

- **Model Tuning**: Currently relies on prompt engineering; will evaluate fine-tuning small models if time allows.
- Backend Rewrite: Transitioning from Node.js to Python + FastAPI for integration with Azure
- **Security**: Currently working on cleaning user inputs and protecting contact name data. Plans to use Supabase with encryption for contact storage.
- Evaluation: Future cycles will include human ranking + A/B testing for more subjective scoring.

## 8. Outcomes & Future Ideas

#### **Current Achievements:**

- Fully working email campaign generator UI
- AI-powered backend using Gemini Flash
- Model evaluation conducted via BLEU and readability metrics

## **Future Features:**

- A/B testing of generated emails
- Industry-specific templates (fitness, coaching, education)
- Scheduling and analytics tools
- Multilingual generation support

## 9. References

- Hugging Face Email Generation Dataset
- Gemini Flash API Docs
- Faker Library

- GPT API Documentation
- Mailchimp Blog
- HubSpot Email Marketing Templates





