# Benjamin Furman

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### **Executive Summary**

Aspiring professional with a history of growing leadership and people management skills. Driven leader with experience client billing, technical paperwork, account services, and customer interactions. Passionate student with determination for continuous learning and career opportunities within the finnacial field.

#### **Education**

Associates of Science Major: Business Administration Southwest Community College Expected: August 2020; Memphis TN

## Work Experience

#### Route Manager-901 Pest Control Collierville, TN (June 2019-Present)

- Engages the customers to allocate product mix to over 1,000 unique infestation cases within the tri-state area while marketing all value-added services.
- Achieves 100% collection rate for payments for over \$24,000 annual through e-payment reminders, phone calls, and on-site services call.
- Gained certifications in controlled EPA regulated chemicals from the Department of Agriculture of the state of Tennessee.

#### Crew leader-BlackTie Moving Bartlett, TN (June 2017-June 2019)

- Maintained route logs and daily schedules in advanced for over 8 associates with less than 24-hour changes due to emergency needs.
- Executed over 936 moves without a customer complaint or an insurance claim for moves within the lower 48 states.
- Developed talking points and billing oversight strategy for final reconciliation of cost accounting
  against client billing for specialized bulk items such as gun safe, pianos, and irreplaceable items.

#### Builder-Amerispan Tents Inc. Memphis, TN (March 2016-October 2016)

- Produced executed structures that met fire, wind, and weather OSHA safety guidelines for 3<sup>rd</sup> party renters within the Tennessee state area.
- Operated the materials resource planning of over 600 items needed for erecting and disassembling of multi-floor structures within the given customer specific timeline.
- Formed alliance with interpersonal connections to increase the client catalog during our non-peak times for an increase of 8% year over years sales seasonality.

## **Core Competencies**

- Leadership
- Teamwork
- Creative problem solving

## Awards, Certifications, and Leadership

- Volunteer-Delta Gamma Service for Sight (2016)
- Volunteer-Make-A Wish Midsouth (2015-2016)
- Volunteer-Habitat for Humanity Bangladesh (2013)