

Emilia Telimaa

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EDUCATION

Lund University

B.Sc. in business and economics

- Majoring in Economics & Finance
- Relevant courses: Statistics, Econometrics, Mathematical methods for economics, Portfolio selection, etc.

Lund, Sweden

08/2018 – 06/2021

WORK & LEADERSHIP EXPERIENCE

Anyfin AB

Business Analyst

- Daily work consisted of data analysis in SQL, data visualisation, and presenting findings together with recommendations in order to improve business performance
- Introduced a new estimation model for customer conversion from marketing
- Built an estimation model both for CLTV and churn

Stockholm, Sweden

08/2021– 01/2023

Adsensus AB

B2B Sales Consultant

- Assisted companies throughout their whole sales process (prospecting, cold calling, etc.)
- Started a pro-bono project for ECPAT Sverige and acted project leader

Lund, Sweden

12/2016 – 09/2018

EXTRA CURRICULAR ACTIVITIES

Lund University Finance Society (LINC)

Executive Board Member & Head of Marketing and Communications

- With approximately 2300 members, LINC is Scandinavia's most prominent finance society
- Acted as project leader in a committee responsible for marketing and communication
- Established a more structured work environment for the Marketing committee

Lund, Sweden

02/2021-02/2022

Financial Analyst

- Performed financial analyses and equity research rapports for the organization
- Participated in both a Beginner and an Advanced Python course with focus on data analysis

10/2020-02/2021

SKILLS, ACTIVITIES & INTERESTS

Languages: Native: Swedish and Finnish, Fluent: English

Technical Skills: Microsoft Office (advanced excel skills), Python, Pandas, SQL, BigQuery, Redash

Achievements: Awarded a scholarship in High School for *Excellent results in the Matricular Examination. Certificate of Excellence* in Python provided by LINC. Was awarded *Volunteer of the Year 2017* by ECPAT Sweden.

Interests: Reading, all kinds of sports, sauna.