

AJMAL SADIQUE SOLKAR

 Mirkarwada, Ratnagiri – 415612

 7709362713

 ajmalsolkar61@gmail.com

Career Objective

Customer-oriented and target-driven Sales Executive with experience in automobile showroom sales and customer relationship handling. Seeking a position where I can utilize my sales, communication and negotiation skills to increase revenue and customer satisfaction.

Education

Bachelor of Management Studies (Marketing)

Gogate Jogalekar College, Ratnagiri — 2016-2017

Higher Secondary Certificate (HSC)

M.S. Naik Jr. College, Ratnagiri — 2013-2014

Secondary School Certificate (SSC)

Aziza Dawood Naik High School, Ratnagiri — 2011-2012

Work Experience

Dealer Sales Executive – Maruti Suzuki Arena (Jagrut Motors Pvt Ltd)

September 2017 – March 2020

- Handled walk-in and inquiry customers
- Explained vehicle features, variants & pricing
- Managed finance, insurance & documentation process
- Follow-up with customers and closing sales
- Vehicle delivery coordination & customer satisfaction

Online Sales Executive – Healthcare Products

7 Months

- Managed online orders & customer communication
- Product listing and order processing

Cyber Cafe Operator

5 Months

- Online form filling & document assistance
- Basic computer operations

Market Survey & Sales Promotion Work

1 Month

- Customer data collection & field marketing
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Key Skills

- Automobile Sales
 - Customer Relationship Handling
 - Negotiation & Closing Deals
 - Documentation & Finance Process
 - Computer & Internet Operations
 - Communication Skills
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Languages

Urdu | Hindi | Marathi | English

Personal Details

Date of Birth: 19 August 1996

Gender: Male

Nationality: Indian

Marital Status: Married

Declaration

I hereby declare that the above information is true and correct to the best of my knowledge.

Place: Ratnagiri

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