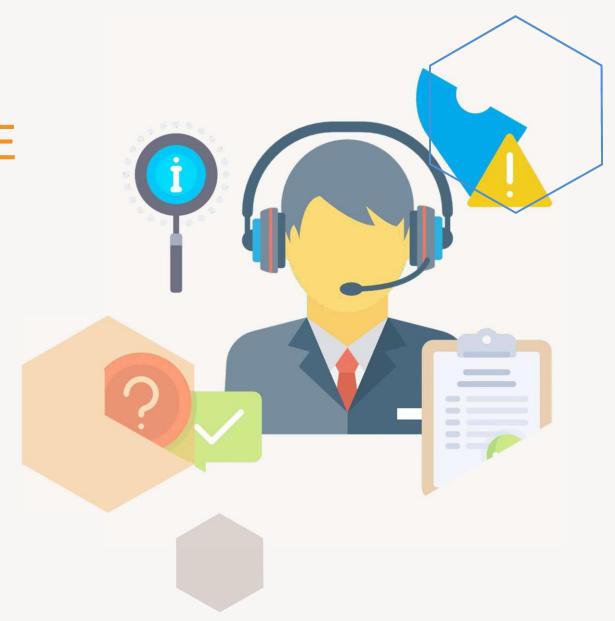
CUSTOMER CARE REGISTRY

CUSTOMER JOURNEY MAP



TEAM DETAILS:

Team ID : PNT2022TMID53532

College Name: Sri Venkateshwara College of Engineering

Department: Information Technology

TEAM MEMBERS:

☐ TASLEEM R

☐ SREE GANGA A

☐ VIMALESH S

☐ JOSHIKA B M



PROJECT DESIGN PHASE -II

CUSTOMER JOURNEY MAP

DATE	08 October 2022	
TEAM ID	PNT2022TMID53532	
PROJECT NAME	CUSTOMER CARE REGISTRY	
MAXIMUM MARKS	2 Marks	

PROCESS	AWARENESS	ACQUISITION	SERVICE	LOYALTY
TOUCHPOINT	Social media and traditional media	Brand promise, innovation, customer experience	Email and message notification	Social media
CUSTOMER THOUGHTS	See the knowledgeable potential consumers are about our brand ,service	Set of technique used to manage customer prospects and inquiries	Technologies used to manage and analyze customer interactions	Share the thoughts and experience
OVERALL CUSTOMER EXPERIENCE	Interested, hesitant	Curious, excited	Excited	Frustrated
BUSINESS GOALS	Increase awareness, interest	Increase website visitor	Increase customer service satisfaction, minimize wait time	Generate positive reviews,increase retention rate
TEAMS INVOLVED	Marketing, Communications	Marketing, Communication, sales	Online development, sales, marketing	Customer service, customer success

Customer Journey Map











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