

## Reid Thomas

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### Professional Summary

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Dynamic technology leader with extensive experience in defining and executing innovative technology strategies. Proven track record in developing scalable platforms and managing high-performing engineering teams. Adept at overseeing technical operations and implementing data security best practices, driving growth in fast-paced environments. Ready to shape Ambiance's technology vision and enhance operational excellence as CTO.

### Work Experience

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#### Google

2010 - 2013

##### Google Drive IT Management

In my role as Google Drive IT Manager, I streamlined data management processes, enhanced user accessibility, and ensured robust security protocols. I collaborated with cross-functional teams to optimize platform performance, driving innovation and efficiency while supporting organizational growth in a fast-paced environment.

#### Google

2010 - 2013

##### Sales Manager 2

As Sales Manager 2 at Google, I drove revenue growth by leveraging data-driven strategies and fostering team collaboration. I cultivated client relationships, led sales initiatives, and analyzed market trends to enhance performance. My role emphasized innovation and adaptability in a dynamic environment, ensuring alignment with Google's long-term objectives.

#### Google

2010 - 2013

##### Sales Manager

As a Sales Manager at Google, I spearheaded innovative sales strategies, leveraging data-driven insights to boost revenue. I fostered strong client relationships and led a high-performing sales team, driving growth in a dynamic environment while aligning with Google's overarching vision for technological advancement and market leadership.

#### Google

2013 - 2014

##### IT Director

As IT Director at Google, I steered technology strategy, managed high-performing teams, and ensured seamless operations. I fostered innovation by implementing scalable platforms and enforcing data security. Collaborating with executives, I evaluated emerging technologies to drive growth in a dynamic, fast-paced environment. Strategic leadership was key to our success.

#### IBM

2023 - Present

##### Senior Director of AI Strategy

As Senior Director of AI Strategy at IBM, I led the formulation and execution of AI initiatives, aligning technology with business goals. I fostered innovation, built cross-functional teams, and drove strategic partnerships, ensuring our AI solutions were scalable, secure, and positioned IBM as a leader in the industry.

### Education

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#### Lamar University

2013 - 2015

##### masters

### Certifications

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#### Google

2013-01-10

##### Certificate

### Skills

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Strategic Leadership, Technical Expertise, Scalable Platform Development, Team Building, Data Security, Compliance Best Practices, Innovation Management, Technical Operations Oversight, Emerging Technology Evaluation, Cross-Functional Collaboration, Agile Methodologies, Problem Solving, Communication Skills, Project Management, Stakeholder Engagement.