## **Reid Thomas**

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## **Professional Summary**

Strategic and results-driven CTO with extensive experience in defining technology vision and executing innovative solutions. Proven track record in leading high-performing engineering teams and overseeing scalable platform development. Expertise in technical operations, data security, and evaluating emerging technologies. Adept at collaboration with executives to drive growth in fast-paced environments. Ready to elevate Ambiance's technological landscape.

## **Work Experience**

**\$WORKEXPERIENCE** 

Google

Google Drive IT Management

In my role as Google Drive IT Management, I focused on enhancing collaboration through effective data management solutions. I led cross-functional teams to optimize user experience, ensured robust data security, and implemented innovative features to support scalable growth, all while aligning with Google's strategic technology vision.

Google 2010 - 2013

2010 - 2013

Sales Manager 2

As a Sales Manager 2 at Google, I led high-performing teams to drive revenue growth, cultivate client relationships, and implement innovative sales strategies. My role involved analyzing market trends, optimizing sales processes, and collaborating across departments to enhance customer experience and achieve ambitious sales targets.

Google 2010 - 2013

Sales Manager

As a Sales Manager at Google, I drove revenue growth by strategizing and executing sales initiatives. I led a high-performing team, fostering collaboration and innovation, while leveraging data analytics to optimize performance. My role involved building client relationships and aligning solutions with customer needs to achieve ambitious targets.

Google 2013 - 2014

IT Director

As IT Director at Google, I spearheaded technology strategy, led scalable platform development, and managed a high-performing engineering team. My focus on innovation and operational excellence enabled seamless technical operations and ensured robust data security, fostering growth and aligning technology initiatives with business objectives.

IBM 2023 - Present

Senior Director of AI Strategy

As Senior Director of AI Strategy at IBM, I spearheaded the integration of AI technologies across business units, driving innovation and operational efficiency. My role involved shaping strategic initiatives, fostering cross-functional collaboration, and ensuring alignment with market trends to enhance competitive advantage and deliver impactful AI solutions.

**Education** 

\$EDUCATION
Lamar University 2013 - 2015
masters

Certifications

\$CERTIFICATIONS

Google 2013-01-10

Certificate

## Skills

Strategic Leadership, Technical Expertise, Scalable Platform Development, Team Building, Innovation Management, Data Security Compliance, Technical Operations Oversight, Emerging Technology Evaluation, Cross-Functional Collaboration, Agile Methodologies, Project Management, Problem-Solving, Communication Skills, Risk Management, Change Management.