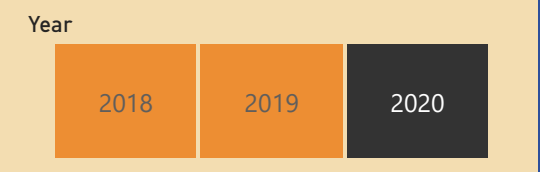
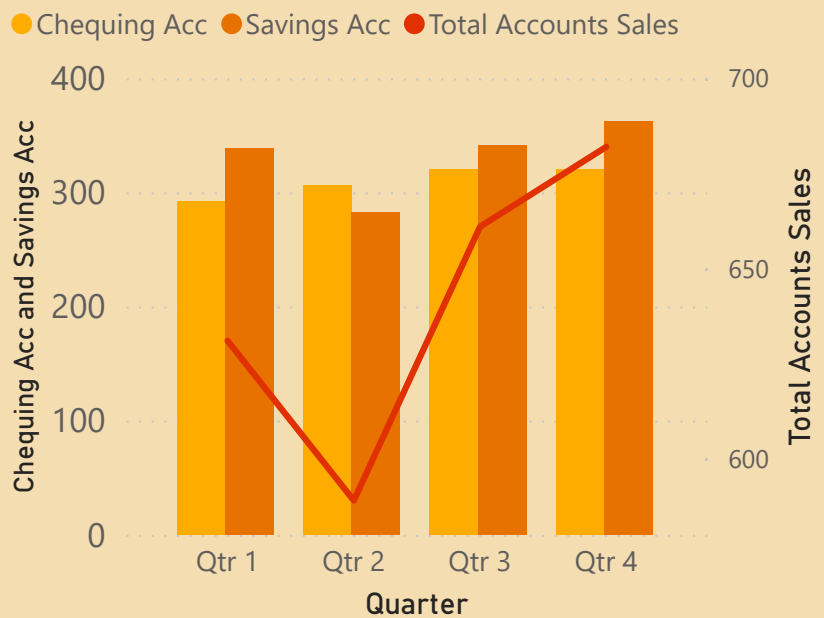


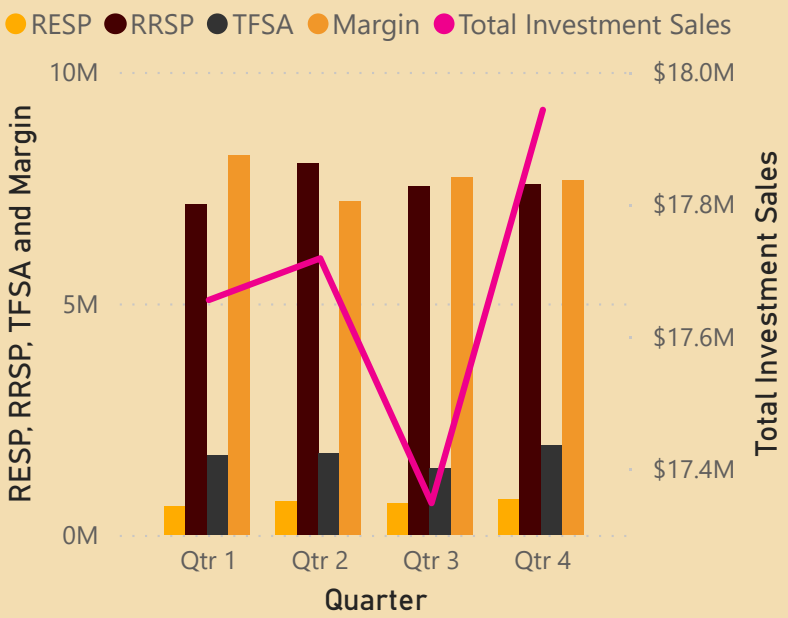
Branch Performance Measures



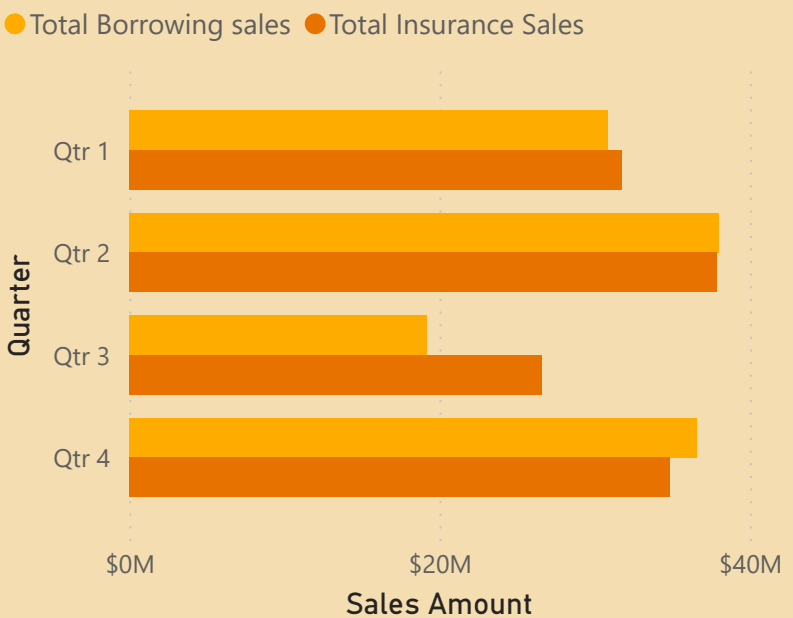
No. of Accounts Opened



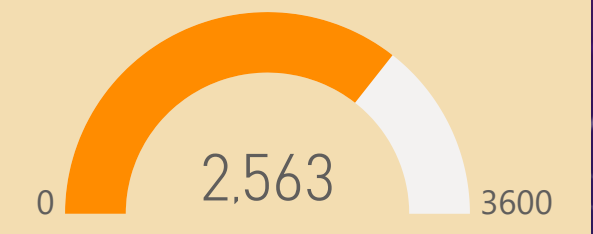
Investment Sales



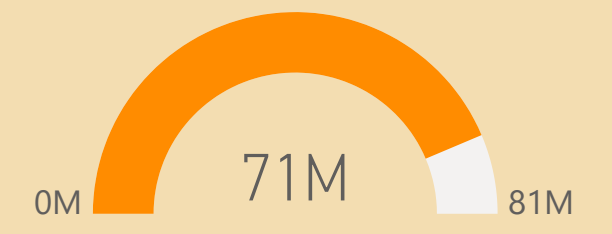
Total Borrowing and Insurance Sales



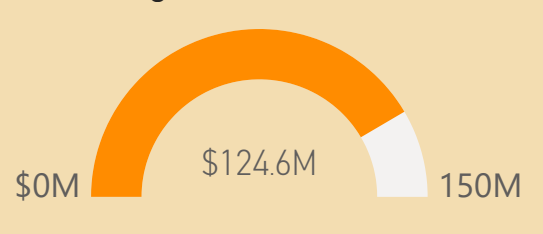
Accounts Sales



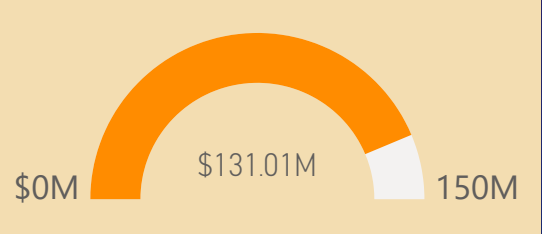
Investment Sales



Borrowing Sales



Insurance Sales

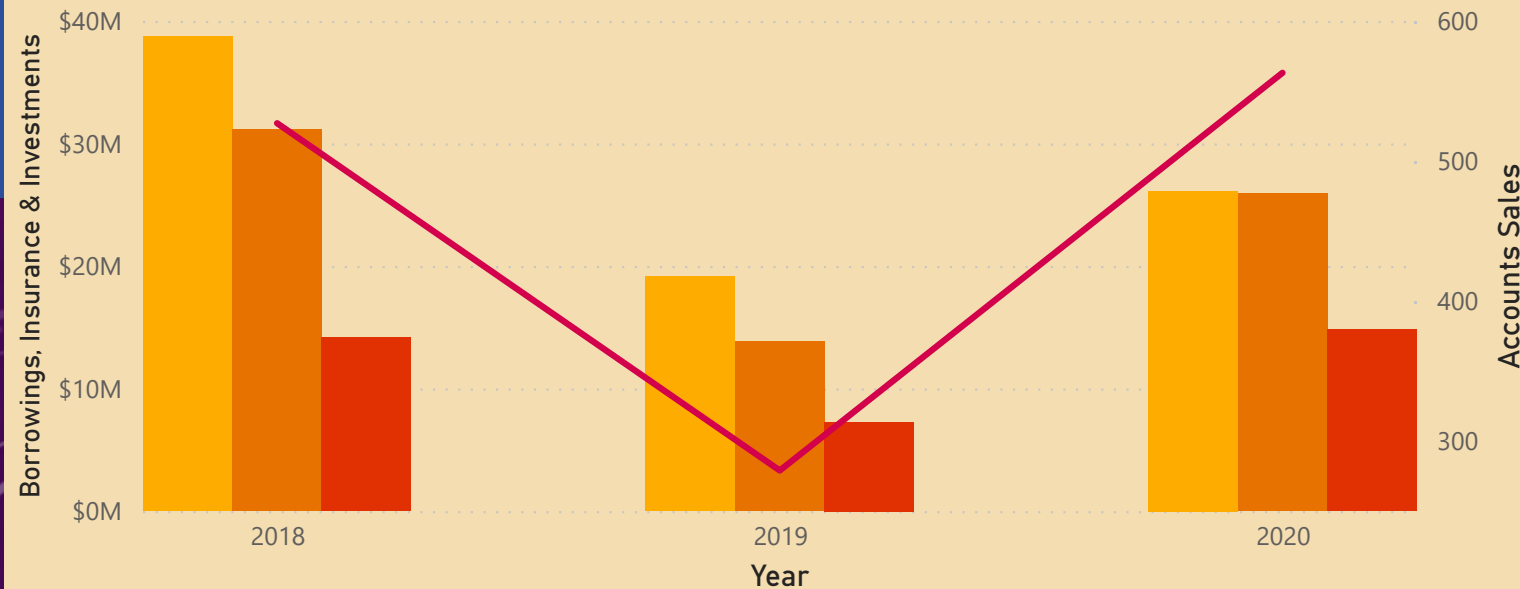


Advisor Performance

- Advisor Name
- Denis Hertz
 - John Smith
 - Liz Saunders
 - Mark Clarkson
 - Shannon Perry

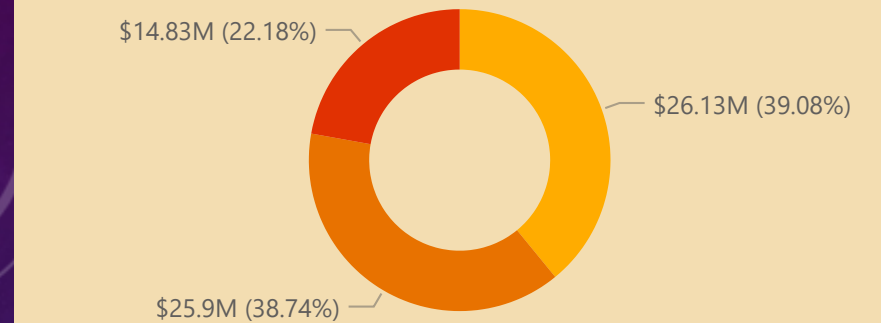
Sales Data

Borrowing Insurance Investments Accounts Sales

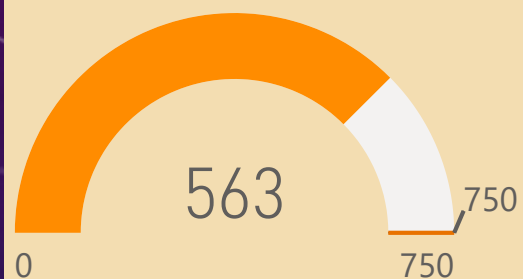


Business Mix - Year 2020

Borrowing Sales Insurance Sales Investment Sales



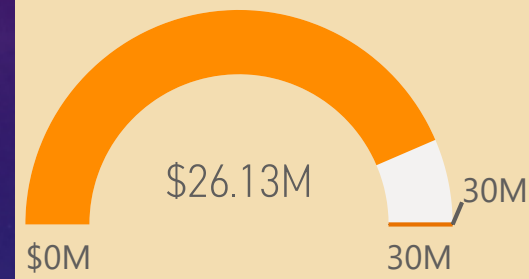
Accounts Sales - Year 2020



Investment Sales - Year 2020



Borrowing Sales - Year 2020



Insurance Sales - Year 2020

