(i)	Printed	Pages	:	3]
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Roll No.

(ii) Questions : 91

Sub. Code : 0 8 3 3

Exam. Code : 0 0 1 5

# Bachelor of Commerce 5th Semester Examination

### 1127

## ENTREPRENEURSHIP AND SMALL BUSINESS Paper: BCM-505

Time: 3 Hours

[Max. Marks: 80

Note: In Section A, attempt any four questions out of six.

Section B and Section C contain four questions each. Attempt any two from each. Each question of Section A carries 5 marks and each question of Section B and C carriers 15.

#### Section-A

- 1. Explain the following:
  - (i) Entrepreneur vs. Manager
  - (ii) Conglomerate and concentric diversification

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(1)

Turn Over

- (iii) Business vs. Profession
- (iv) Relevance of EDPs
- (v) Product Life Cycle
- (vi) Need of Growth and Diversification  $5\times4=20$

#### Section-B

- 2. Define Entrepreneurship. Discuss the role and theories of entrepreneurship.
- 3. What are the various steps taken by Government to promote women entrepreneurship in India?
- 4. Define an Entrepreneurial Development Programme.

  Discuss the phases in organizing EDPs.
- 5. Discuss the various factors affecting socio-economic environment of entrepreneurship in India. 15×2=30

### Section-C

- 6. What is a Small Business? Explain the start-up process of a small business in India.
- 7. What are the various exemptions available to SSIs in India? Explain in detail.

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(2)

- 8. Discuss the role of technology in development of small scale industries in India.
- 9. What do you mean by Product Management? Discuss the main components of Marketing Management.

  15×2=30

(3)