(i) Printed Pages: 2 Roll No. .....

(ii) Questions :9 Sub. Code : 0 8 9 5 Exam. Code : 0 0 2 6

Bachelor of Business Administration 6th Sem.

(2042)

## BUSINESS POLICY AND STRATEGY

Paper: BBA-321

Time Allowed: Three Hours [Maximum Marks: 80

- Note:— (1) Attempt any FOUR parts each carrying 5 marks from Section A.
  - (2) Attempt any TWO questions each from Section B and Section C carrying 15 marks each.

## SECTION-A

- 1. Attempt any FOUR parts :-
  - (a) Write the nature of strategic management.
  - (b) What do you mean by organizational vision?
  - (c) What is value chain analysis?
  - (d) Differentiate between strategic control and operational control.
  - (e) What is conglomerate diversification?
  - (f) What are the advantages of BCG Matrix?

## SECTION-B

- Write in detail the process of strategic management and also define its scope.
- Define environmental analysis. Discuss the techniques of environmental scanning.
- How balanced scorecard can be used as a tool of performance measurement? Explain the four perspectives of balanced scorecard.
- 5. Write in detail about the various types of business level strategies.

## SECTION-C

- 6. Discuss Porter's Five Forces Model.
- 7. Explain in detail Mckinsey's 7-S framework. How strategy can be related to performance?
- 8. Explain the different types of strategic control techniques.
- 9. What factors should be considered for effective implementation of strategy?