

(i) Printed Pages: 2

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(ii) Questions : 9

Sub. Code :

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Exam. Code :

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Bachelor of Business Administration 1st Semester

(2123)

MANAGEMENT CONCEPTS AND PRACTICES

Paper—BBAS—104

Time Allowed : Three Hours]

[Maximum Marks : 80

Note :— (1) Attempt any *four* questions from Section – A. Each question carries 5 marks.

(2) Attempt any *two* questions from Section – B. Each question carries 15 marks.

(3) Attempt any *two* questions from Section – C. Each question carries 15 marks.

SECTION—A

1. Attempt any **four** out of the following :

- (a) Management as a Science. Explain.
- (b) Explain non-financial incentives of motivation.
- (c) Explain different styles of Leadership.
- (d) Explain Management of Strategic Change.
- (e) Scalar Chain principle.
- (f) What is charismatic leadership ?

SECTION—B

2. Management is art of getting things done through others. Explain
3. Explain different types of plans. How planning can be made effective ?
4. Explain Systems and Contingency approach of management thought.
5. What is delegation of authority ? Explain the factors affecting degree of delegation of authority. How delegation can be made effective ?

SECTION—C

6. What is motivation ? Critically analyze Maslow's need hierarchy of motivation.
7. Explain in detail regarding situational theories of leadership.
8. Coordination is an essence of Management. Explain.
9. What is controlling ? Explain different tools and techniques of controlling.