(i) Printed Pages: 2 Roll No.

(ii) Questions : 14 Sub. Code : 0 9 0 3

Exam. Code: 0 0 2 6

Bachelor of Business Administration 6th Semester (2040)

COMPENSATION MANAGEMENT

Paper-BBA 330.

Time Allowed: Three Hours [Maximum Marks: 80

Note: Attempt 50% of Total Questions of Question Paper. Time: 2 Hours All will carry equal marks. Fraction will be lower digit.

C-have four questions each. Attempt two questions from each. Section. Each question carries 15 marks.

SECTION-A

- 1. What is skill based pay?
- 2. What are the benefits of using Employee Stock Ownership (ESOPs) as a compensation strategy for an employer and employee?
- 3. Explain the difference between job enlargement and jobenrichment.
- 4. Enlist some errors that can occur while evaluating the performance of employees.
- 5. Explain the principles of job-evaluation.
- 6. Write a short note on broad banding.

Turn over

SECTION-B

- 1. Discuss economic theories of compensation.
- 2. Explain different methods of job evaluation.
- 3. What are the various factors that affect compensation levels in an organisation?
- 4. Write short notes on:
 - (a) Rating scales
 - (b) Forced choice method
 - (c) Forced distribution method
 - (d) Management by objectives.

SECTION-C

- 1. Explain the latest trends in compensation management.
- 2. What do you mean by Fringe benefits? What are its objectives. Also explain various types of fringe benefits offered by employees in India.
- 3. Explain in detail the various forms of incentive plans offered by an employer in the compensation package.
- 4. Explain in brief profit sharing scheme of compensation. What are the benefits of using profit sharing schemes as a compensation strategy for an employer and employee?