

Div: Ref | Post Quiz | Madhyama | 2023-24

Total points 20/30 ?

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✗ 1. Which sector is the largest user of gas in India? *

0/1

- ☒ Power
- ☐ Fertilizers
- ☐ Refinery
- ☐ City Gas

✗

Correct answer

- ☒ Fertilizers



✓ 2. Which form of energy is expected to have maximum increase in the share of India's Primary Energy mix by 2040? *1/1

- ☐ Coal
- ☒ Renewable Energy
- ☐ Oil
- ☐ Nuclear Energy



✗ 3. Which country has the largest GDP in terms of PPP (in US\$ trillion) * 0/1

- ☐ China
- ☒ US
- ☐ India
- ☐ Germany



Correct answer

- ☒ China



✗ 4. Which fuel has the largest share in World energy basket? *

0/1

- ☐ Natural gas
- ☐ Oil
- ☒ Coal
- ☐ Nuclear Energy



Correct answer

- ☒ Oil

✓ 5. IndianOil R&D Centre was established in which year? *

1/1

- ☐ 1970
- ☐ 1971
- ☒ 1972
- ☐ 1973



✓ 6. Which one of the following is a part of the circular economy approach by IOCL

*1/1

- ☐ Chemical Recycling of Plastics
- ☐ Waste to Energy
- ☐ Bio based Products
- ☒ All of the above



✓ 7. Start-up Scheme of IOCL is administered by? *

1/1

- ☒ NRDC
- ☐ IIIT-H
- ☐ IIT-B
- ☐ IIM-L



✓ 8. What is the R/P ratio of natural gas in the world today? *

1/1

- ☐ Around 25 years
- ☒ Around 50 years
- ☐ Around 70 years
- ☐ Around 100 years



✓ 9. LNG is typically stored at a temperature of *

1/1

- ☐ - 142° C
- ☐ -152° C
- ☐ - 262 ° C
- ☒ - 162 ° C



✗ 10. The pressure in cross country pipeline is typically around (Bar) * 0/1

☐ 19

☐ 9

☐ 90

☒ 60

✗

Correct answer

☒ 90

✓ 11. Competent Authority for an officer in grade 'F' in Corporate Cadre is: * 1/1

☐ Director (Marketing)

☐ Chairman

☐ ED's

☒ Concerned Functional Head of the Department not below Grade "H"

✓



✗ 12. Which of the following is not a major penalty: *

0/1

- ☐ Fine upto Rs. 50,000.
- ☒ Withholding of increments of pay with cumulative effect. ✗
- ☐ Withholding of promotion for a period of 1 year.
- ☐ Compulsory retirement.

Correct answer

- ☒ Fine upto Rs. 50,000.

✓ 13. When we act on our prejudices and stereotypes without intending to do so, it is called – *1/1

- ☐ Ethical behaviour
- ☒ Implicit bias ✓
- ☐ Explicit bias
- ☐ Moral disengagement

✓ 14. "End justifies means" is part of which moral theory? *

1/1

- ☒ Consequentialism ✓
- ☐ Deontology
- ☐ Virtue ethics
- ☐ Ethics of care



✓ 15. Which is not the part of Cash flow Statement? *

1/1

- ☐ Operating Activities
- ☐ Investing Activities
- ☒ Development Activities
- ☐ Financing Activities



✓ 16. What is the formula for Return on Assets? *

1/1

- ☐ PAT/Current Assets
- ☐ PBT/Total Assets
- ☒ PAT/Total Assets
- ☐ PAT/Non-current Assets



✓ 17. What Du-PONT analysis is for? *

1/1

- ☐ Return on Assets
- ☐ Return on Capital Employed
- ☒ Return on Equity
- ☐ Return on Sales



✓ 18. Based on API gravity which crude is classified as lighter crude * 1/1

- ☒ API>38
- ☐ API>28
- ☐ API>18
- ☐ API>08



✗ 19. Which refinery commissioned first unit based on Octamax technology *0/1

- ☒ Panipat
- ☐ Mathura
- ☐ Gujrat
- ☐ Haldia



Correct answer

- ☒ Mathura

✓ 20. Indmax technology is designed for maximizing * 1/1

- ☒ LPG
- ☐ LNG
- ☐ CNG
- ☐ Liquid fuels



✗ 21. Which is not a BD group vertical *

0/1

- ☐ Petrochemicals
- ☒ Explosives
- ☐ Alternate Energy & Sustainable Development
- ☐ City gas distribution

✗

Correct answer

- ☒ City gas distribution

✗ 22. Which is Non-Equity Mode adopted by BD group for expansion *

0/1

- ☐ Joint Venture
- ☐ Acquisition
- ☒ Strategic Alliance
- ☐ Technology Exchange

✗

Correct answer

- ☒ Technology Exchange



✓ 23. Aspect based sentiment analytics is planned to be used in which IndianOil Division *1/1

- ☐ Refinery
- ☐ Pipelines
- ☒ Marketing
- ☐ BD



✓ 24. In IS domain RPA stands for * 1/1

- ☒ Robotic process automation
- ☐ Reverse process automation
- ☐ Robotic product assembly
- ☐ None of the these



✓ 25. Crude oil is purchased based on * 1/1

- ☐ Term contract
- ☐ Spot purchase
- ☐ SWAP purchase
- ☒ All of these



✓ 26. Which is true about crude oil hedging? *

1/1

- ☐ Ensures the least cost of procurement
- ☐ Easy exit for consumers in case the market moves adversely
- ☐ Hedging results in profit/loss
- ☒ Protects against price volatility



✗ 27. After concept testing, a firm would engage in _____ for developing and marketing a new product?

*0/1

- ☐ Marketing Strategy Development Stage
- ☐ Business Analysis Stage
- ☒ Product Development Stage
- ☐ Test Marketing Stage



Correct answer

- ☒ Marketing Strategy Development Stage

✓ 28. Management decision problems are comprised of three elements. Which of the following is not one of them?

*1/1

- ☒ Profitability
- ☐ Alternatives
- ☐ Constraints
- ☐ Objectives



✓ 29. Which one of the following is NOT included in the Porter's Five Forces model:

*1/1

- ☐ Potential development of substitute products
- ☐ Bargaining power of suppliers
- ☒ Rivalry among stockholders
- ☐ Rivalry among competing firms



✗ 30. Which sector is the largest user of gas globally? *

0/1

- ☐ Power
- ☒ Industry
- ☐ Buildings
- ☐ Transport



Correct answer

- ☒ Power

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