



ABDUL GUFRAN KHAN

B3/327 AADARSH NAGAR UJJAIN

7999398759

Gufrankhanmba2020@acropolis.in

Career objectives: To enhance the performance of the company for better output through a disciplined, organized and progressive way with my sincerity, creativity and hard work.

Professional qualifications:

Completed master of business administration (MBA) from acropolis institute of technology and research, Indore (DAVV)
Completed bachelor of business administration from Navsamvat college Ujjain (Vikram university)

Educational qualification:

- senior secondary school certificate (10+2) from board of secondary education, Madhya Pradesh, Bhopal with 61% in the year 2016
- High school certificate (10th) from central board of secondary education, Delhi with 58% in the year 2014

IT skill/core skills:

knowledge of basic computer, Graphical and MS-office(word, Excel, Power point).

Industrial Training:

Organization : Robin hood social workers.
Duration : 2 years
Role : Team leader on field.

Experience

Minor Project1

Organization : Pantaloons by Aditya Birla group
Description : Full Time Internship in sales and Marketing
Position : Sales Executive
Location : Indore
Duration : 3 Months

Minor Project2

Organization : Sony
Description : Full Time Internship in sales and marketing
Position : Stock and Sale Incharge
Location : Indore
Duration : 6 Month

Major project 1

Organization : Ginesys ERP Retail Solution
Description : Focused Job in ERP solution firm where i have Manage Customer accounts and do Up Sales to the existing customer and also collect the Renewal annual Subscription amount from customers as the Ginesys is a end to end SAAS based software i have learned all the in outs of the ERP and POS. Also given software training to the new customer.
Position : Customer Success Manager & impementation
Location : Mumbai
Duration :11 Months

Extracurricular activities : national player (football and athletics) volunteering robin hood army, fitness trainer and instructor.

Achievement and rewards : reliance youth foundation best player, selected for **SAI** (sports academy India) got 3 gold medals in state sahodaya competition.

Strengths : Multitasking, leadership skills, teamwork.

Area of improvement : Interpersonal communication

Hobbies : Weightlifting, playing football, listening music, watching movies, Traveling.

Personal details :

DATE OF BIRTH :12TH JUNE 1997

GENDER : Male

NATIONALITY : Indian

LANGUAGE KNOWN : Hindi, English, Urdu.

FATHER'S NAME : Mr. Jafar khan

Passport detail : Applied for

DECLARATION : I hereby declaring that the information furnished above is true to the best of my knowledge.

Date : February 7, 2023

Place: Indore