

# Code clause

Data Science Intern

Vedant Sanjay Chaudhari

Project Name

Task 1 - Churn Prediction in Telecom Industry using Logistic Regression

```
In [1]: # Import necessary libraries
!pip install seaborn

import seaborn as sns
```

```
In [1]: # Import necessary libraries
!pip install seaborn

import seaborn as sns
import matplotlib.pyplot as plt
import matplotlib.ticker as mtick
import numpy as np
from sklearn.model_selection import train_test_split
from sklearn.preprocessing import StandardScaler
from sklearn.linear_model import LogisticRegression
from sklearn.metrics import accuracy_score, precision_score, recall_score, f1_score, roc_auc_score, confusion_ma
```

```
Requirement already satisfied: seaborn in c:\users\vedant\anaconda3\envs\tf\lib\site-packages (0.13.0)
Requirement already satisfied: numpy!=1.24.0,>=1.20 in c:\users\vedant\anaconda3\envs\tf\lib\site-packages (from seaborn) (1.25.2)
Requirement already satisfied: pandas>=1.2 in c:\users\vedant\anaconda3\envs\tf\lib\site-packages (from seaborn) (1.5.3)
Requirement already satisfied: matplotlib!=3.6.1,>=3.3 in c:\users\vedant\anaconda3\envs\tf\lib\site-packages (from seaborn) (3.7.2)
Requirement already satisfied: contourpy>=1.0.1 in c:\users\vedant\anaconda3\envs\tf\lib\site-packages (from matplotlib!=3.6.1,>=3.3->seaborn) (1.1.0)
Requirement already satisfied: cycler>=0.10 in c:\users\vedant\anaconda3\envs\tf\lib\site-packages (from matplotlib!=3.6.1,>=3.3->seaborn) (0.11.0)
Requirement already satisfied: fonttools>=4.22.0 in c:\users\vedant\anaconda3\envs\tf\lib\site-packages (from matplotlib!=3.6.1,>=3.3->seaborn) (4.42.0)
Requirement already satisfied: kiwisolver>=1.0.1 in c:\users\vedant\anaconda3\envs\tf\lib\site-packages (from matplotlib!=3.6.1,>=3.3->seaborn) (1.4.4)
Requirement already satisfied: packaging>=20.0 in c:\users\vedant\anaconda3\envs\tf\lib\site-packages (from matplotlib!=3.6.1,>=3.3->seaborn) (23.0)
Requirement already satisfied: pillow>=6.2.0 in c:\users\vedant\anaconda3\envs\tf\lib\site-packages (from matplotlib!=3.6.1,>=3.3->seaborn) (10.0.0)
Requirement already satisfied: pyparsing<3.1,>=2.3.1 in c:\users\vedant\anaconda3\envs\tf\lib\site-packages (from matplotlib!=3.6.1,>=3.3->seaborn) (2.4.7)
Requirement already satisfied: python-dateutil>=2.7 in c:\users\vedant\anaconda3\envs\tf\lib\site-packages (from matplotlib!=3.6.1,>=3.3->seaborn) (2.8.2)
Requirement already satisfied: pytz>=2020.1 in c:\users\vedant\anaconda3\envs\tf\lib\site-packages (from pandas>=1.2->seaborn) (2022.7)
Requirement already satisfied: six>=1.5 in c:\users\vedant\anaconda3\envs\tf\lib\site-packages (from python-dateutil>=2.7->matplotlib!=3.6.1,>=3.3->seaborn) (1.16.0)
```

```
In [2]: import pandas as pd

# Load your telecom dataset
data = pd.read_csv('churn prediction.csv')
```

```
In [2]: import pandas as pd
```

```
# Load your telecom dataset
data = pd.read_csv('churn prediction.csv')
```

```
In [3]: data.head(15)
```

```
Out[3]:
```

```
customerID  gender  SeniorCitizen  Partner  Dependents  tenure  PhoneService  MultipleLines  InternetService  OnlineSecurity  ...  DeviceProtection
```

In [3]: `data.head(15)`

Out[3]:

| customerID      | gender | SeniorCitizen | Partner | Dependents | tenure | PhoneService | MultipleLines       | InternetService | OnlineSecurity         | ... | DeviceProtection       |
|-----------------|--------|---------------|---------|------------|--------|--------------|---------------------|-----------------|------------------------|-----|------------------------|
| 7590-<br>-TVEG  | Female | 0             | Yes     | No         | 1      | No           | No phone<br>service | DSL             | No                     | ... | No                     |
| 5575-<br>-NVDE  | Male   | 0             | No      | No         | 34     | Yes          | No                  | DSL             | Yes                    | ... | Yes                    |
| 3668-<br>-PYBK  | Male   | 0             | No      | No         | 2      | Yes          | No                  | DSL             | Yes                    | ... | No                     |
| 7795-<br>-OCW   | Male   | 0             | No      | No         | 45     | No           | No phone<br>service | DSL             | Yes                    | ... | Yes                    |
| 9237-<br>-IQITU | Female | 0             | No      | No         | 2      | Yes          | No                  | Fiber optic     | No                     | ... | No                     |
| 9305-<br>-DSKC  | Female | 0             | No      | No         | 8      | Yes          | Yes                 | Fiber optic     | No                     | ... | Yes                    |
| 1452-<br>-IOVK  | Male   | 0             | No      | Yes        | 22     | Yes          | Yes                 | Fiber optic     | No                     | ... | No                     |
| 6713-<br>-KOMC  | Female | 0             | No      | No         | 10     | No           | No phone<br>service | DSL             | Yes                    | ... | No                     |
| 7892-<br>-DOKP  | Female | 0             | Yes     | No         | 28     | Yes          | Yes                 | Fiber optic     | No                     | ... | Yes                    |
| 6388-<br>-ABGU  | Male   | 0             | No      | Yes        | 62     | Yes          | No                  | DSL             | Yes                    | ... | No                     |
| 9763-<br>-RSKD  | Male   | 0             | Yes     | Yes        | 13     | Yes          | No                  | DSL             | Yes                    | ... | No                     |
| -JKBCI          | Male   | 0             | No      | No         | 16     | Yes          | No                  | No              | No internet<br>service | ... | No internet<br>service |
| 8091-<br>-TVAX  | Male   | 0             | Yes     | No         | 58     | Yes          | Yes                 | Fiber optic     | No                     | ... | Yes                    |
| 0280-<br>-JGEX  | Male   | 0             | No      | No         | 49     | Yes          | Yes                 | Fiber optic     | No                     | ... | Yes                    |
| JLPIS           | Male   | 0             | No      | No         | 25     | Yes          | No                  | Fiber optic     | Yes                    | ... | Yes                    |

21 columns



In [4]: `data.columns.values`

Out[4]: `array(['customerID', 'gender', 'SeniorCitizen', 'Partner', 'Dependents', 'tenure', 'PhoneService', 'MultipleLines', 'InternetService',`

```
In [4]: data.columns.values
```

```
Out[4]: array(['customerID', 'gender', 'SeniorCitizen', 'Partner', 'Dependents',  
       'tenure', 'PhoneService', 'MultipleLines', 'InternetService',  
       'OnlineSecurity', 'OnlineBackup', 'DeviceProtection',  
       'TechSupport', 'StreamingTV', 'StreamingMovies', 'Contract',  
       'PaperlessBilling', 'PaymentMethod', 'MonthlyCharges',  
       'TotalCharges', 'Churn'], dtype=object)
```

```
In [5]: data.dtypes
```

```
Out[5]: customerID          object  
gender             object  
SeniorCitizen      int64  
Partner            object  
Dependents         object  
tenure             int64  
PhoneService       object  
MultipleLines      object  
InternetService    object  
OnlineSecurity     object  
OnlineBackup        object  
DeviceProtection   object  
TechSupport         object  
StreamingTV        object  
StreamingMovies    object  
Contract           object  
PaperlessBilling   object  
PaymentMethod      object  
MonthlyCharges     float64  
TotalCharges       object  
Churn              object  
dtype: object
```

```
In [6]: # Converting Total Charges to a numerical data type.
```

```
data.TotalCharges = pd.to_numeric(data.TotalCharges, errors='coerce')  
data.isnull().sum()
```

```
In [6]: # Converting Total Charges to a numerical data type.
```

```
data.TotalCharges = pd.to_numeric(data.TotalCharges, errors='coerce')
data.isnull().sum()
```

```
Out[6]: customerID      0
gender          0
SeniorCitizen   0
Partner         0
Dependents      0
tenure          0
PhoneService    0
MultipleLines    0
InternetService 0
OnlineSecurity   0
OnlineBackup     0
DeviceProtection 0
TechSupport      0
StreamingTV      0
StreamingMovies  0
Contract         0
PaperlessBilling 0
PaymentMethod    0
MonthlyCharges   0
TotalCharges     11
Churn            0
dtype: int64
```

```
In [7]: #Removing missing values
```

```
data.dropna(inplace = True)
```

```
In [7]: #Removing missing values
```

```
data.dropna(inplace = True)

#Remove customer IDs from the data set

df2 = data.iloc[:,1:]

#Converting the predictor variable in a binary numeric variable

df2['Churn'].replace(to_replace='Yes', value=1, inplace=True)
df2['Churn'].replace(to_replace='No', value=0, inplace=True)

#Let's convert all the categorical variables into dummy variables

df_dummies = pd.get_dummies(df2)
df_dummies.head()
```

```
Out[7]:
```

|   | SeniorCitizen | tenure | MonthlyCharges | TotalCharges | Churn | gender_Female | gender_Male | Partner_No | Partner_Yes | Dependents_No | ... |
|---|---------------|--------|----------------|--------------|-------|---------------|-------------|------------|-------------|---------------|-----|
| 0 | 0             | 1      | 29.85          | 29.85        | 0     | 1             | 0           | 0          | 1           | 1             | ... |
| 1 | 0             | 34     | 56.95          | 1889.50      | 0     | 0             | 1           | 1          | 0           | 1             | ... |
| 2 | 0             | 2      | 53.85          | 108.15       | 1     | 0             | 1           | 1          | 0           | 1             | ... |
| 3 | 0             | 45     | 42.30          | 1840.75      | 0     | 0             | 1           | 1          | 0           | 1             | ... |
| 4 | 0             | 2      | 70.70          | 151.65       | 1     | 1             | 0           | 1          | 0           | 1             | ... |

5 rows × 46 columns

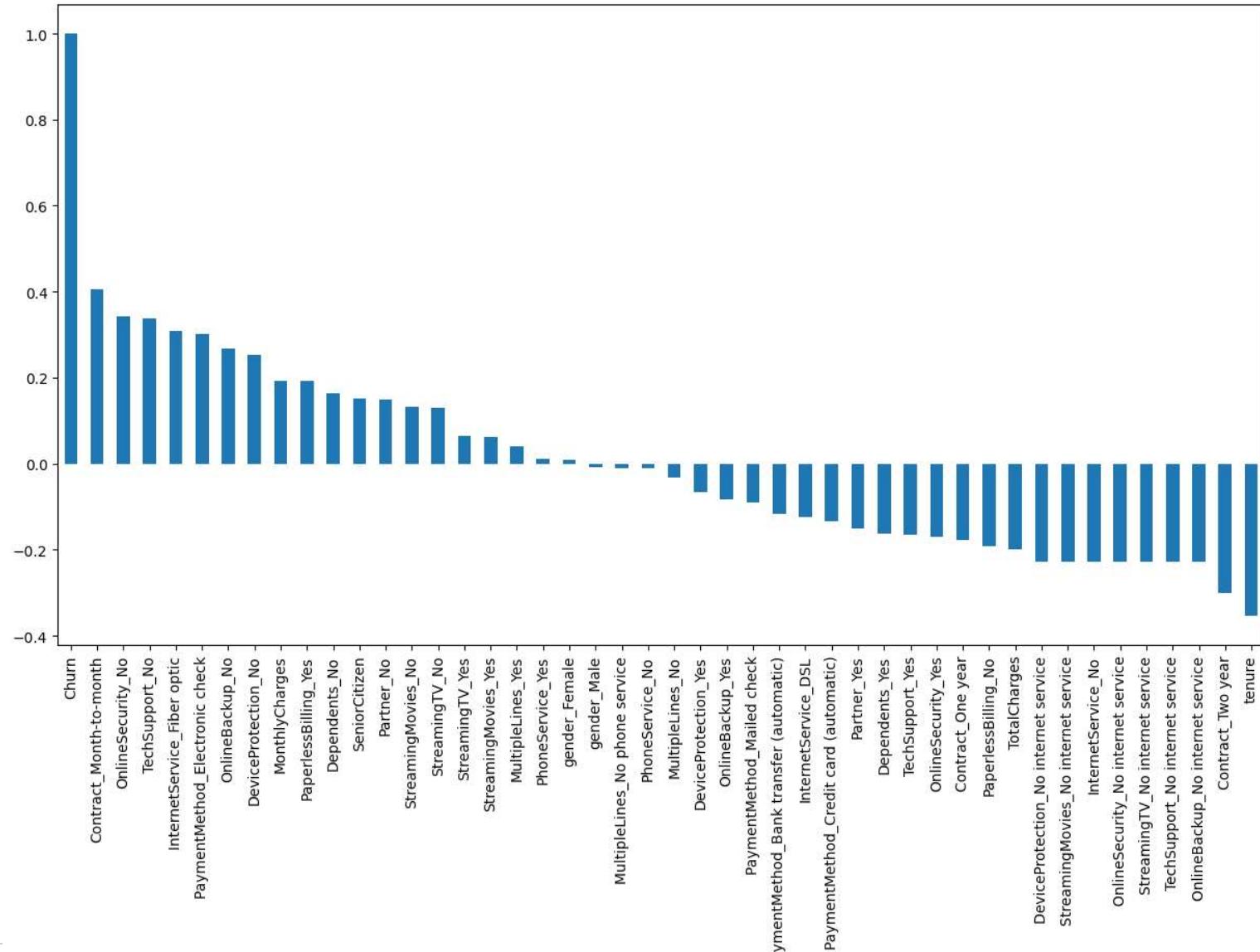
```
In [8]: #Get Correlation of "Churn" with other variables:
```

```
plt.figure(figsize=(15,8))
df_dummies.corr()['Churn'].sort_values(ascending = False).plot(kind='bar')
```

```
In [8]: #Get Correlation of "Churn" with other variables:
```

```
plt.figure(figsize=(15,8))
df_dummies.corr()['Churn'].sort_values(ascending = False).plot(kind='bar')
```

```
Out[8]: <Axes: >
```



```
In [9]: colors = ['brown', 'pink']
```

```
ax = (data['gender'].value_counts()*100.0 /len(data)).plot(kind='bar', stacked = True, rot = 0, color = colors)
ax.yaxis.set_major_formatter(mtick.PercentFormatter())
ax.set_ylabel('% Customers')
```

```
In [9]: colors = ['brown', 'pink']
ax = (data['gender'].value_counts()*100.0 /len(data)).plot(kind='bar', stacked = True, rot = 0, color = colors)
ax.yaxis.set_major_formatter(mtick.PercentFormatter())
ax.set_ylabel('% Customers')
ax.set_xlabel('Gender')
ax.set_ylabel('% Customers')
ax.set_title('Gender Distribution')

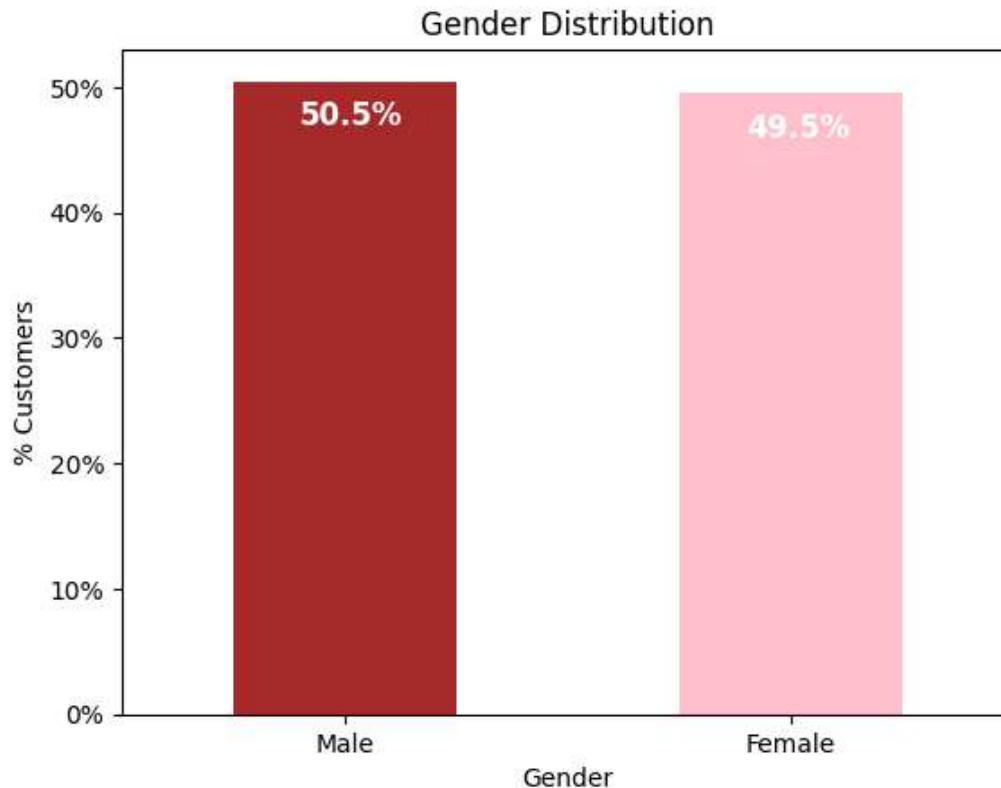
# create a list to collect the plt.patches data
totals = []

# find the values and append to list
for i in ax.patches:
    totals.append(i.get_width())

# set individual bar lables using above list
total = sum(totals)

for i in ax.patches:
    # get_width pulls left or right; get_y pushes up or down
    ax.text(i.get_x()+.15, i.get_height()-3.5, \
            str(round((i.get_height()/total), 1))+'%', \
            fontsize=12, \
            color='white', \
            weight = 'bold')
```

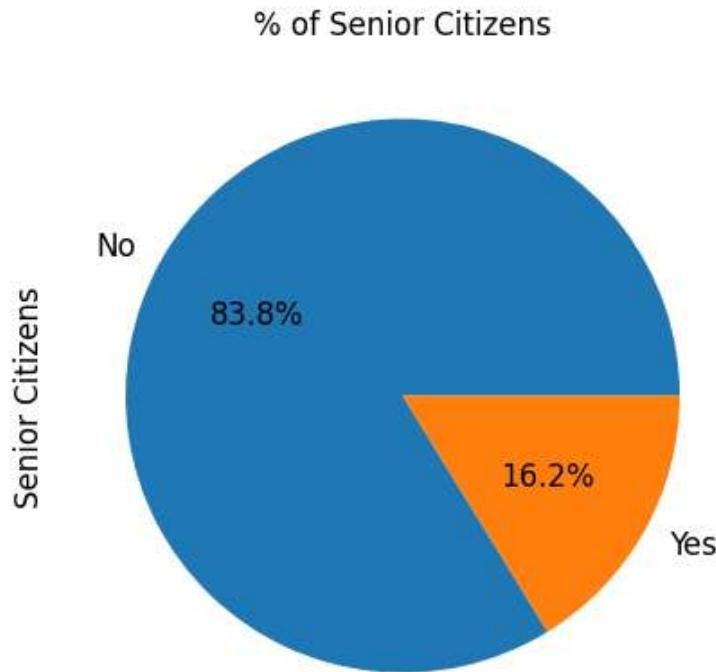




```
In [10]: ax = (data['SeniorCitizen'].value_counts()*100.0 /len(data))\
.plot.pie(autopct='%.1f%%', labels = ['No', 'Yes'], figsize =(5,5), fontsize = 12 )
ax.yaxis.set_major_formatter(mtick.PercentFormatter())
ax.set_ylabel('Senior Citizens', fontsize = 12)
```

```
In [10]: ax = (data['SeniorCitizen'].value_counts()*100.0 /len(data))\
.plot.pie(autopct='%.1f%%', labels = ['No', 'Yes'],figsize =(5,5), fontsize = 12 )
ax.yaxis.set_major_formatter(mtick.PercentFormatter())
ax.set_ylabel('Senior Citizens',fontsize = 12)
ax.set_title('% of Senior Citizens', fontsize = 12)
```

```
Out[10]: Text(0.5, 1.0, '% of Senior Citizens')
```

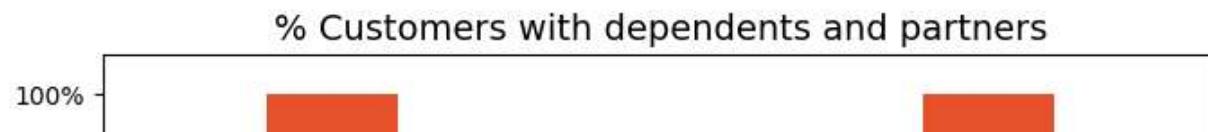


```
In [11]: df2 = pd.melt(data, id_vars=['customerID'], value_vars=['Dependents','Partner'])
df3 = df2.groupby(['variable','value']).count().unstack()
df3 = df3*100/len(data)
colors = ['#4D3425','#E4512B']
```

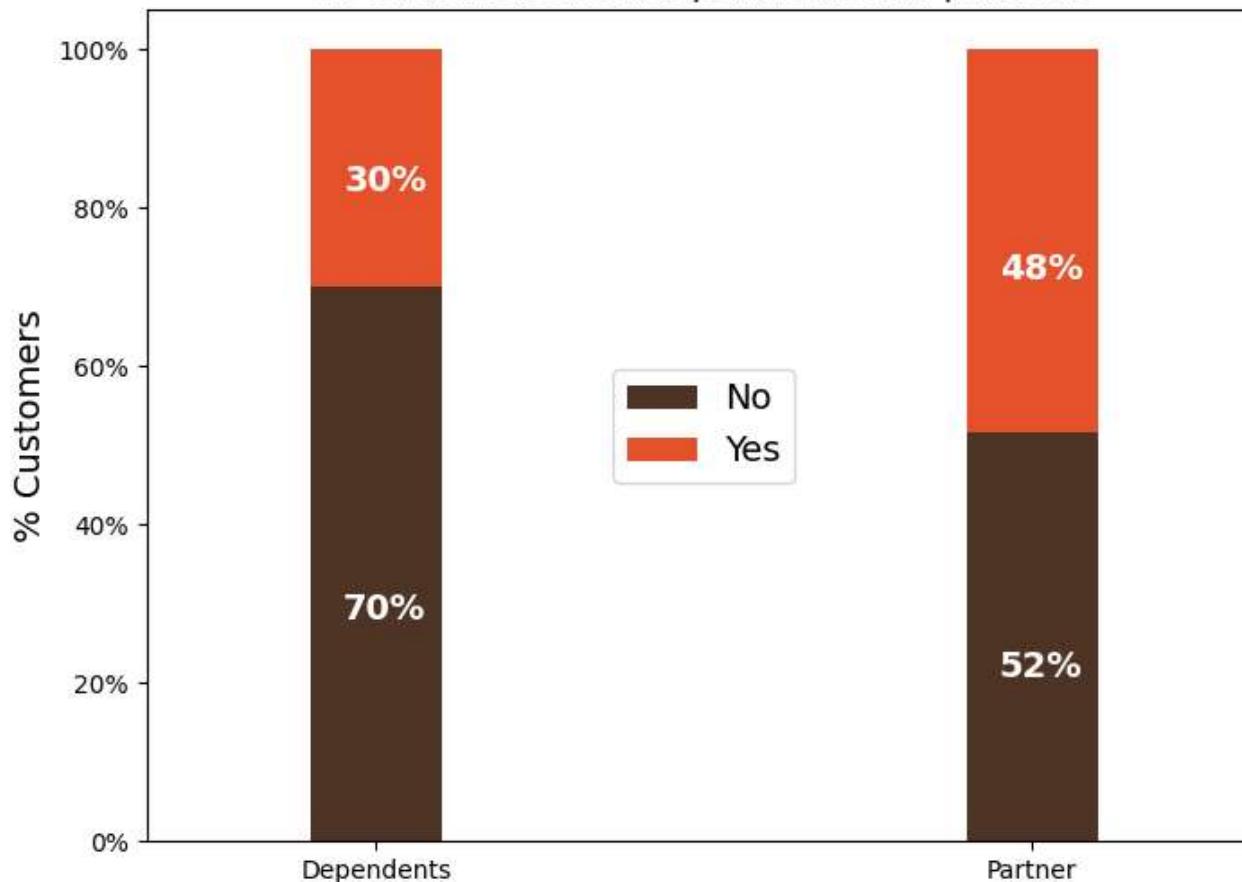
```
In [11]: df2 = pd.melt(data, id_vars=['customerID'], value_vars=['Dependents', 'Partner'])
df3 = df2.groupby(['variable','value']).count().unstack()
df3 = df3*100/len(data)
colors = ['#4D3425', '#E4512B']
ax = df3.loc[:, 'customerID'].plot.bar(stacked=True, color=colors,
                                         figsize=(8,6), rot = 0,
                                         width = 0.2)

ax.yaxis.set_major_formatter(mtick.PercentFormatter())
ax.set_ylabel('% Customers', size = 14)
ax.set_xlabel('')
ax.set_title('% Customers with dependents and partners', size = 14)
ax.legend(loc = 'center', prop={'size':14})

for p in ax.patches:
    width, height = p.get_width(), p.get_height()
    x, y = p.get_xy()
    ax.annotate('{:.0f}%'.format(height), (p.get_x() + .25*width, p.get_y() + .4*height), color = 'white', weight = 'bold')
```



% Customers with dependents and partners



```
In [12]: colors = ['#4D3425', '#E4512B']
partner_dependents = data.groupby(['Partner', 'Dependents']).size().unstack()

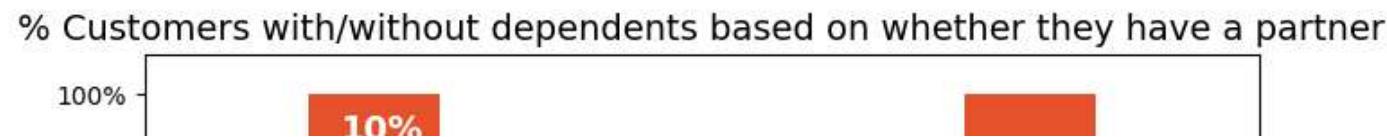
ax = (partner_dependents.T*100.0 / partner_dependents.T.sum()).T.plot(kind='bar',
```

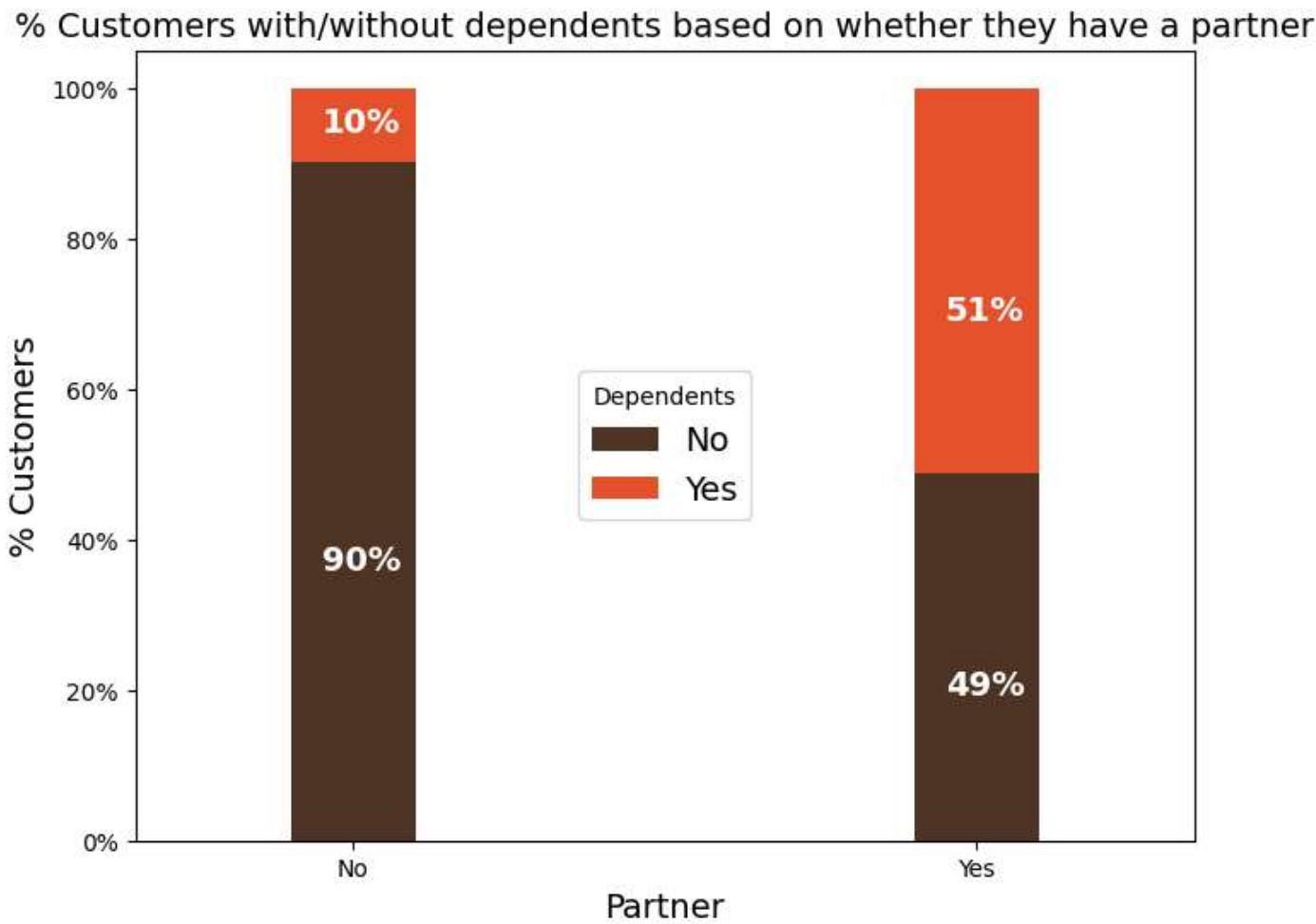
```
In [12]: colors = ['#4D3425', '#E4512B']
partner_dependents = data.groupby(['Partner', 'Dependents']).size().unstack()

ax = (partner_dependents.T*100.0 / partner_dependents.T.sum()).T.plot(kind='bar',
                                                               width = 0.2,
                                                               stacked = True,
                                                               rot = 0,
                                                               figsize = (8,6),
                                                               color = colors)

ax.yaxis.set_major_formatter(mtick.PercentFormatter())
ax.legend(loc='center', prop={'size':14}, title = 'Dependents', fontsize =14)
ax.set_ylabel('% Customers', size = 14)
ax.set_title('% Customers with/without dependents based on whether they have a partner', size = 14)
ax.xaxis.label.set_size(14)

# Code to add the data labels on the stacked bar chart
for p in ax.patches:
    width, height = p.get_width(), p.get_height()
    x, y = p.get_xy()
    ax.annotate('{:.0f}%'.format(height), (p.get_x() + .25*width, p.get_y() + .4*height),
               color = 'white',
               weight = 'bold',
               size = 14)
```





```
In [13]: ax = sns.distplot(data['tenure'], hist=True, kde=False,  
                      bins=int(180/5), color = 'darkblue',  
                      hist_kws={'edgecolor':'black'},  
                      kde_kws={'linewidth': 4})
```

```
In [13]: ax = sns.distplot(data['tenure'], hist=True, kde=False,
                        bins=int(180/5), color = 'darkblue',
                        hist_kws={'edgecolor':'black'},
                        kde_kws={'linewidth': 4})
ax.set_ylabel('# of Customers')
ax.set_xlabel('Tenure (months)')
ax.set_title('# of Customers by their tenure')
```

C:\Users\Vedant\AppData\Local\Temp\ipykernel\_15140\4060105518.py:1: UserWarning:

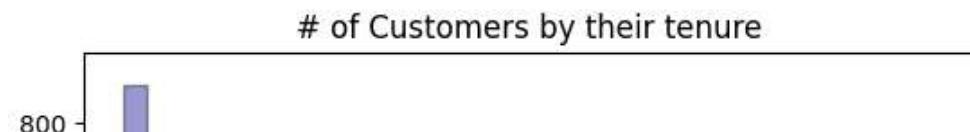
`distplot` is a deprecated function and will be removed in seaborn v0.14.0.

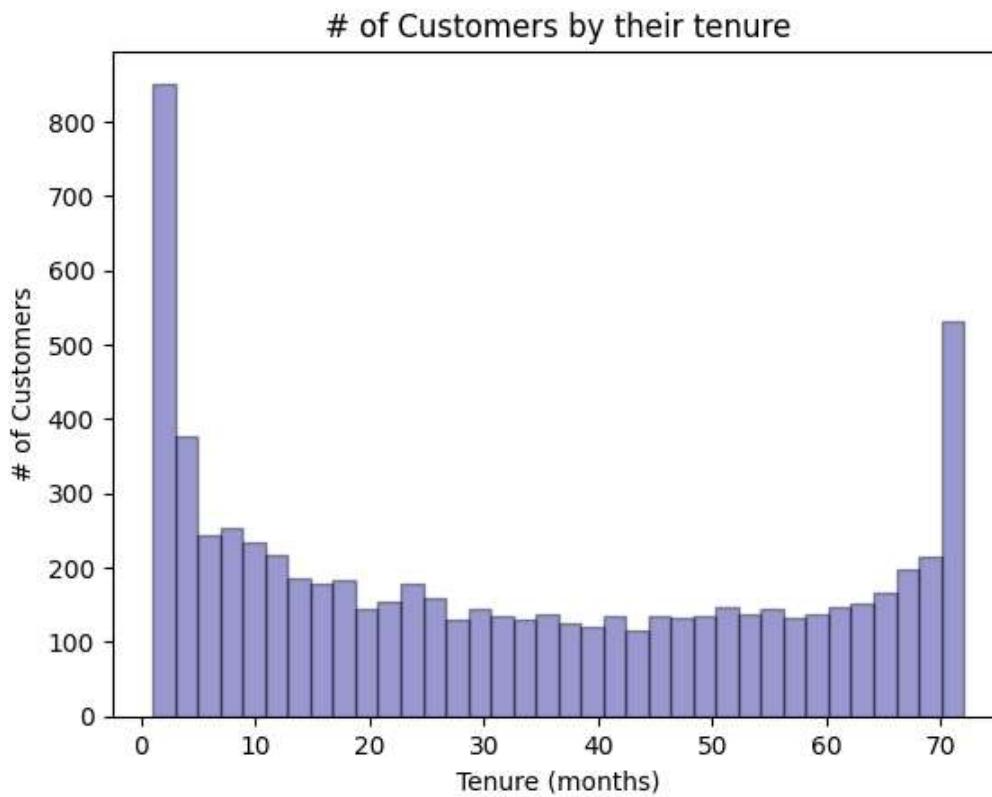
Please adapt your code to use either `displot` (a figure-level function with similar flexibility) or `histplot` (an axes-level function for histograms).

For a guide to updating your code to use the new functions, please see  
<https://gist.github.com/mwaskom/de44147ed2974457ad6372750bbe5751> (<https://gist.github.com/mwaskom/de44147ed2974457ad6372750bbe5751>)

```
ax = sns.distplot(data['tenure'], hist=True, kde=False,
```

Out[13]: Text(0.5, 1.0, '# of Customers by their tenure')

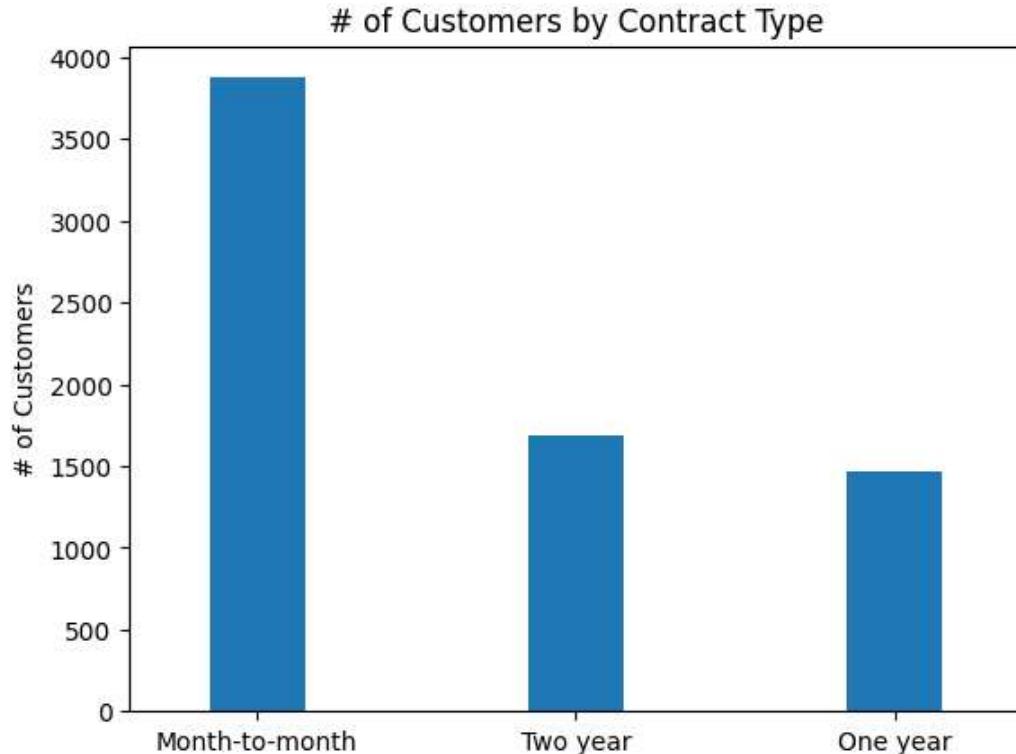




```
In [14]: ax = data['Contract'].value_counts().plot(kind = 'bar', rot = 0, width = 0.3)
ax.set_ylabel('# of Customers')
ax.set_title('# of Customers by Contract Type')
```

```
In [14]: ax = data['Contract'].value_counts().plot(kind = 'bar', rot = 0, width = 0.3)
ax.set_ylabel('# of Customers')
ax.set_title('# of Customers by Contract Type')
```

```
Out[14]: Text(0.5, 1.0, '# of Customers by Contract Type')
```



```
In [15]: fig, (ax1,ax2,ax3) = plt.subplots(nrows=1, ncols=3, sharey = True, figsize = (20,6))
ax = sns.distplot(data[data['Contract']=='Month-to-month']['tenure'],
                  hist=True, kde=False,
```

```
In [15]: fig, (ax1,ax2,ax3) = plt.subplots(nrows=1, ncols=3, sharey = True, figsize = (20,6))

ax = sns.distplot(data[data['Contract']=='Month-to-month']['tenure'],
                  hist=True, kde=False,
                  bins=int(180/5), color = 'turquoise',
                  hist_kws={'edgecolor':'black'},
                  kde_kws={'linewidth': 4},
                  ax=ax1)
ax.set_ylabel('# of Customers')
ax.set_xlabel('Tenure (months)')
ax.set_title('Month to Month Contract')

ax = sns.distplot(data[data['Contract']=='One year']['tenure'],
                  hist=True, kde=False,
                  bins=int(180/5), color = 'steelblue',
                  hist_kws={'edgecolor':'black'},
                  kde_kws={'linewidth': 4},
                  ax=ax2)
ax.set_xlabel('Tenure (months)',size = 14)
ax.set_title('One Year Contract',size = 14)

ax = sns.distplot(data[data['Contract']=='Two year']['tenure'],
                  hist=True, kde=False,
                  bins=int(180/5), color = 'darkblue',
                  hist_kws={'edgecolor':'black'},
                  kde_kws={'linewidth': 4},
                  ax=ax3)
ax.set_xlabel('Tenure (months)')
ax.set_title('Two Year Contract')
```

C:\Users\Vedant\AppData\Local\Temp\ipykernel\_15140\435576459.py:3: UserWarning:

`distplot` is a deprecated function and will be removed in seaborn v0.14.0.

Please adapt your code to use either `displot` (a figure-level function with

```
C:\Users\Vedant\AppData\Local\Temp\ipykernel_15140\435576459.py:3: UserWarning:  
`distplot` is a deprecated function and will be removed in seaborn v0.14.0.  
Please adapt your code to use either `displot` (a figure-level function with  
similar flexibility) or `histplot` (an axes-level function for histograms).  
For a guide to updating your code to use the new functions, please see  
https://gist.github.com/mwaskom/de44147ed2974457ad6372750bbe5751 (https://gist.github.com/mwaskom/de44147ed2974457ad6372750bbe5751)
```

```
ax = sns.distplot(data[data['Contract']=='Month-to-month']['tenure'],  
C:\Users\Vedant\AppData\Local\Temp\ipykernel_15140\435576459.py:13: UserWarning:
```

```
`distplot` is a deprecated function and will be removed in seaborn v0.14.0.
```

```
Please adapt your code to use either `displot` (a figure-level function with  
similar flexibility) or `histplot` (an axes-level function for histograms).
```

```
For a guide to updating your code to use the new functions, please see  
https://gist.github.com/mwaskom/de44147ed2974457ad6372750bbe5751 (https://gist.github.com/mwaskom/de44147ed2974457ad6372750bbe5751)
```

```
ax = sns.distplot(data[data['Contract']=='One year']['tenure'],  
C:\Users\Vedant\AppData\Local\Temp\ipykernel_15140\435576459.py:22: UserWarning:
```

```
`distplot` is a deprecated function and will be removed in seaborn v0.14.0.
```

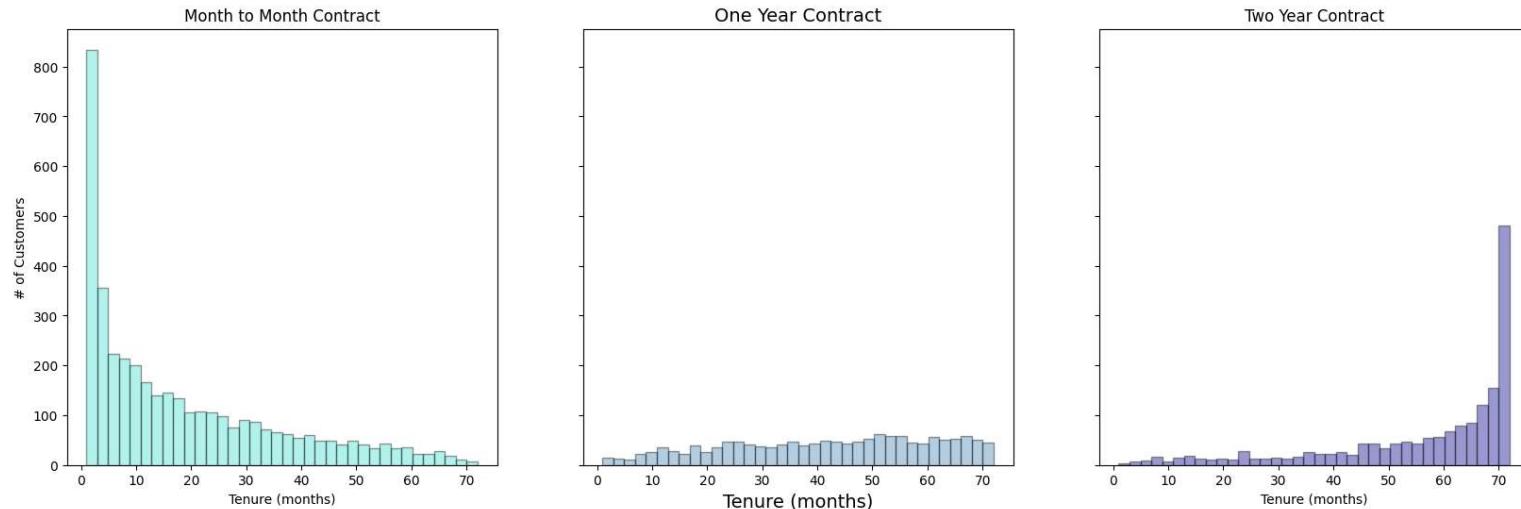
```
Please adapt your code to use either `displot` (a figure-level function with  
similar flexibility) or `histplot` (an axes-level function for histograms).
```

```
For a guide to updating your code to use the new functions, please see  
https://gist.github.com/mwaskom/de44147ed2974457ad6372750bbe5751 (https://gist.github.com/mwaskom/de44147ed2974457ad6372750bbe5751)
```

```
ax = sns.distplot(data[data['Contract']=='Two year']['tenure'],
```

```
Out[15]: Text(0.5, 1.0, 'Two Year Contract')
```





```
In [16]: data.columns.values
```

```
Out[16]: array(['customerID', 'gender', 'SeniorCitizen', 'Partner', 'Dependents',
       'tenure', 'PhoneService', 'MultipleLines', 'InternetService',
       'OnlineSecurity', 'OnlineBackup', 'DeviceProtection',
       'TechSupport', 'StreamingTV', 'StreamingMovies', 'Contract',
       'PaperlessBilling', 'PaymentMethod', 'MonthlyCharges',
       'TotalCharges', 'Churn'], dtype=object)
```

```
In [17]: services = ['PhoneService','MultipleLines','InternetService','OnlineSecurity',
       'OnlineBackup','DeviceProtection','TechSupport','StreamingTV','StreamingMovies']

fig, axes = plt.subplots(nrows = 3,ncols = 3,figsize = (15,12))
```

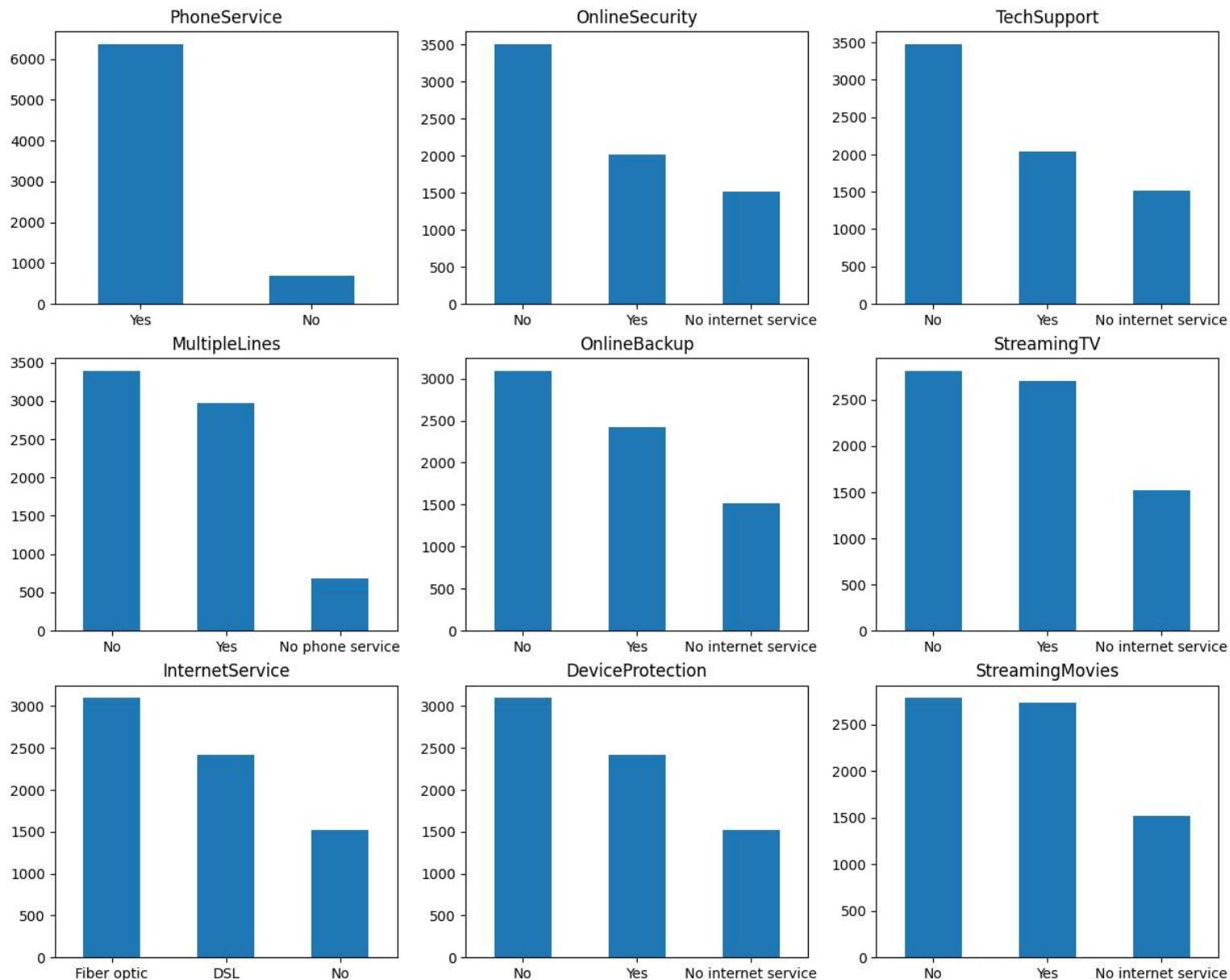
```
In [17]: services = ['PhoneService','MultipleLines','InternetService','OnlineSecurity',
                  'OnlineBackup','DeviceProtection','TechSupport','StreamingTV','StreamingMovies']

fig, axes = plt.subplots(nrows = 3,ncols = 3,figsize = (15,12))
for i, item in enumerate(services):
    if i < 3:
        ax = data[item].value_counts().plot(kind = 'bar',ax=axes[i,0],rot = 0)

    elif i >=3 and i < 6:
        ax = data[item].value_counts().plot(kind = 'bar',ax=axes[i-3,1],rot = 0)

    elif i < 9:
        ax = data[item].value_counts().plot(kind = 'bar',ax=axes[i-6,2],rot = 0)
    ax.set_title(item)
```



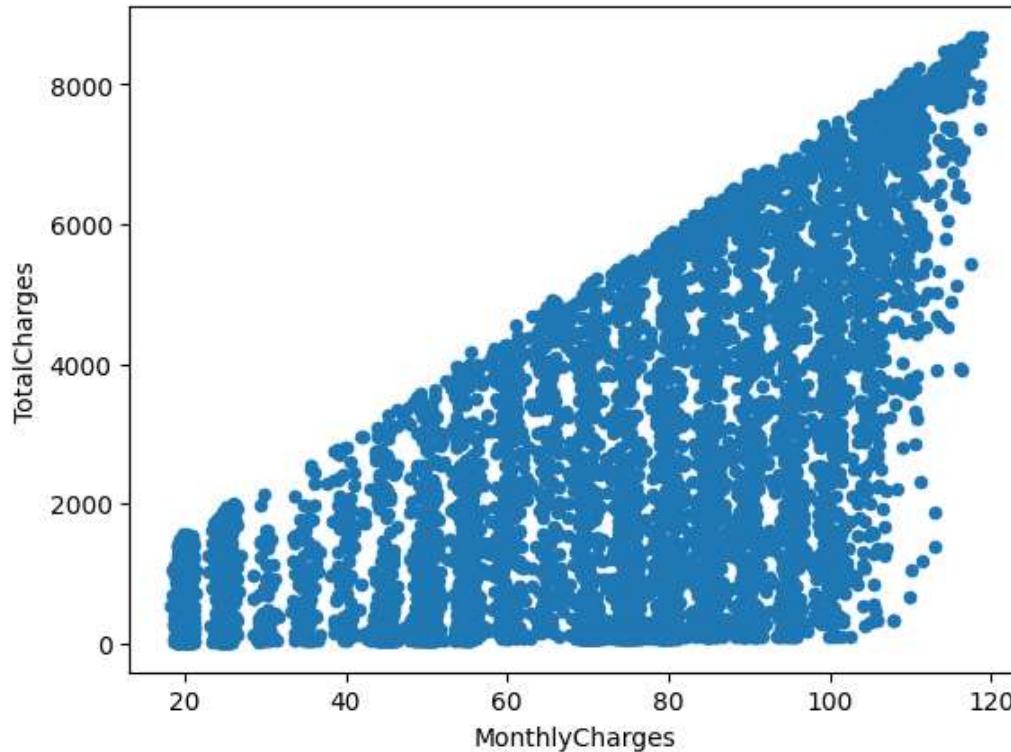


```
In [18]: data[['MonthlyCharges', 'TotalCharges']].plot.scatter(x = 'MonthlyCharges', y='TotalCharges')
```

```
Out[18]: <Axes: xlabel='MonthlyCharges', ylabel='TotalCharges'>
```

```
In [18]: data[['MonthlyCharges', 'TotalCharges']].plot.scatter(x = 'MonthlyCharges', y='TotalCharges')
```

```
Out[18]: <Axes: xlabel='MonthlyCharges', ylabel='TotalCharges'>
```



## churn attribute

```
In [19]: colors = ['#4D3425', '#E4512B']
ax = (data['Churn'].value_counts()*100.0 /len(data)).plot(kind='bar', stacked = True, rot = 0, color = colors,fi
ax.yaxis.set_major_formatter(mtick.PercentFormatter())
ax.set_ylabel('% Customers',size = 14)
```

```
In [19]: colors = ['#4D3425', '#E4512B']
ax = (data['Churn'].value_counts()*100.0 /len(data)).plot(kind='bar', stacked = True, rot = 0, color = colors,figsize=(10,6))
ax.yaxis.set_major_formatter(mtick.PercentFormatter())
ax.set_ylabel('% Customers',size = 14)
ax.set_xlabel('Churn',size = 14)
ax.set_title('Churn Rate', size = 14)

# create a list to collect the plt.patches data
totals = []

# find the values and append to list
for i in ax.patches:
    totals.append(i.get_width())

# set individual bar lables using above list
total = sum(totals)

for i in ax.patches:
    # get_width pulls left or right; get_y pushes up or down
    ax.text(i.get_x()+.15, i.get_height()-4.0, \
            str(round((i.get_height()/total), 1))+'%',\
            fontsize=12, \
            color='white', \
            weight = 'bold', \
            size = 14)
```

---

**TypeError**

Cell In[19], line 20  
16 total = sum(totals)  
17 for i in ax.patches:

Traceback (most recent call last)

```
-----  
TypeError Traceback (most recent call last)  
Cell In[19], line 20  
  16     total = sum(totals)  
  18     for i in ax.patches:  
  19         # get_width pulls left or right; get_y pushes up or down  
--> 20         ax.text(i.get_x()+.15, i.get_height()-4.0, \  
  21             str(round((i.get_height()/total), 1))+'%',  
  22             fontsize=12,  
  23             color='white',  
  24             weight = 'bold',  
  25             size = 14)  
  
File ~\anaconda3\envs\tf\lib\site-packages\matplotlib\axes\_axes.py:689, in Axes.text(self, x, y, s, fontdict, **kwargs)  
  628 """  
 629 Add text to the Axes.  
 630  
(...)  
 679     >>> text(x, y, s, bbox=dict(facecolor='red', alpha=0.5))  
 680 """  
 681 effective_kwargs = {  
 682     'verticalalignment': 'baseline',  
 683     'horizontalalignment': 'left',  
(...)  
 687     **kwargs,  
 688 }  
--> 689 t = mtext.Text(x, y, text=s, **effective_kwargs)  
 690 t.set_clip_path(self.patch)  
 691 self._add_text(t)  
  
File ~\anaconda3\envs\tf\lib\site-packages\matplotlib\_api\deprecation.py:454, in make_keyword_only.<locals>.wrapper(*args, **kwargs)  
 448 if len(args) > name_idx:  
 449     warn_deprecated(  
 450         since, message="Passing the %(name)s %(obj_type)s "  
 451         "positionally is deprecated since Matplotlib %(since)s; the "  
 452         "parameter will become keyword-only %(removal)s.",  
 453         name=name, obj_type=f"parameter of {func.__name__}()")  
--> 454 return func(*args, **kwargs)  
  
File ~\anaconda3\envs\tf\lib\site-packages\matplotlib\text.py:183, in Text.__init__(self, x, y, text, color, verticalalignment, horizontalalignment, multialignment, fontproperties, rotation, linespacing, rotation_mode, wrap, transform, transform_rotate_text, parse_math, **kwargs)  
 167 self._rotation_mode=rotation_mode,  
 168 self._reset_visual_defaults(  
--> 169 self._update(**kwargs)  
 170     color=color,
```

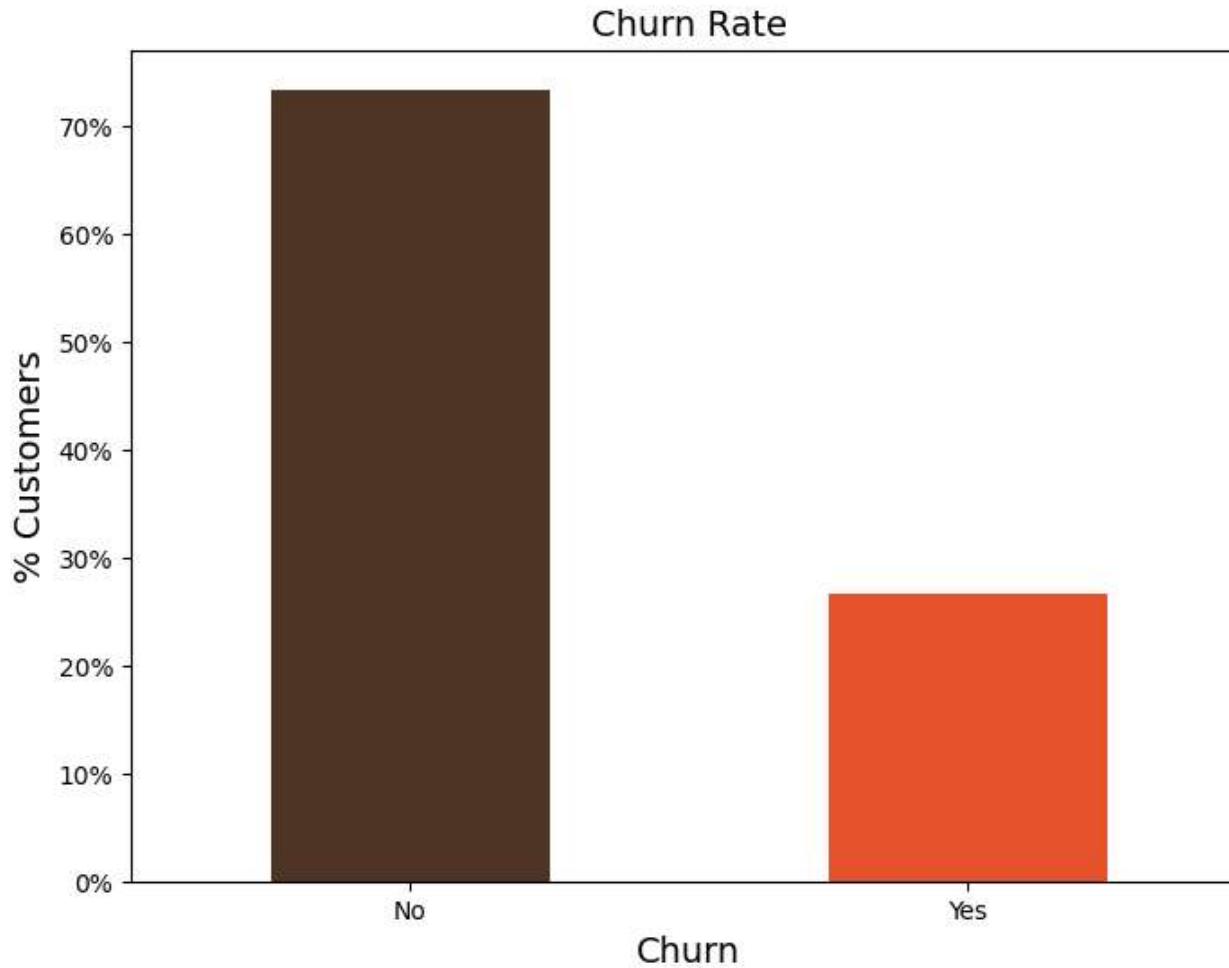
```
set(x, y, wrap, transform_rotates_text, parse_math, **kwargs)
    101 self._text_on_mode=rotation_mode,
    102 self._reset_visual_defaults(
--> 103 self._update(**kwargs)
    104     color=color,
File ~/anaconda3/envs/tf/lib/site-packages/matplotlib/text.py:223, in Text.update(self, kwargs)
  221 def update(self, kwargs):
  222     # docstring inherited
--> 223     kwargs = cbook.normalize_kwargs(kwargs, Text)
  224     sentinel = object() # bbox can be None, so use another sentinel.
  225     # Update fontproperties first, as it has lowest priority.

File ~/anaconda3/envs/tf/lib/site-packages/matplotlib/cbook/__init__.py:1779, in normalize_kwargs(kw, alias_map)
  1777 canonical = to_canonical.get(k, k)
  1778 if canonical in canonical_to_seen:
-> 1779     raise TypeError(f"Got both {canonical_to_seen[canonical]}!r} and "
  1780                     f"{{k!r}, which are aliases of one another")
  1781 canonical_to_seen[canonical] = k
  1782 ret[canonical] = v

TypeError: Got both 'fontsize' and 'size', which are aliases of one another
```

## Churn Rate





churn by contract

```
In [20]: colors = ['#4D3425', '#E4512B']
contract_churn = data.groupby(['Contract', 'Churn']).size().unstack()

ax = (contract_churn.T*100.0 / contract_churn.T.sum()).T.plot(kind='bar', width = 0.3, stacked = True, rot = 0, fig
```

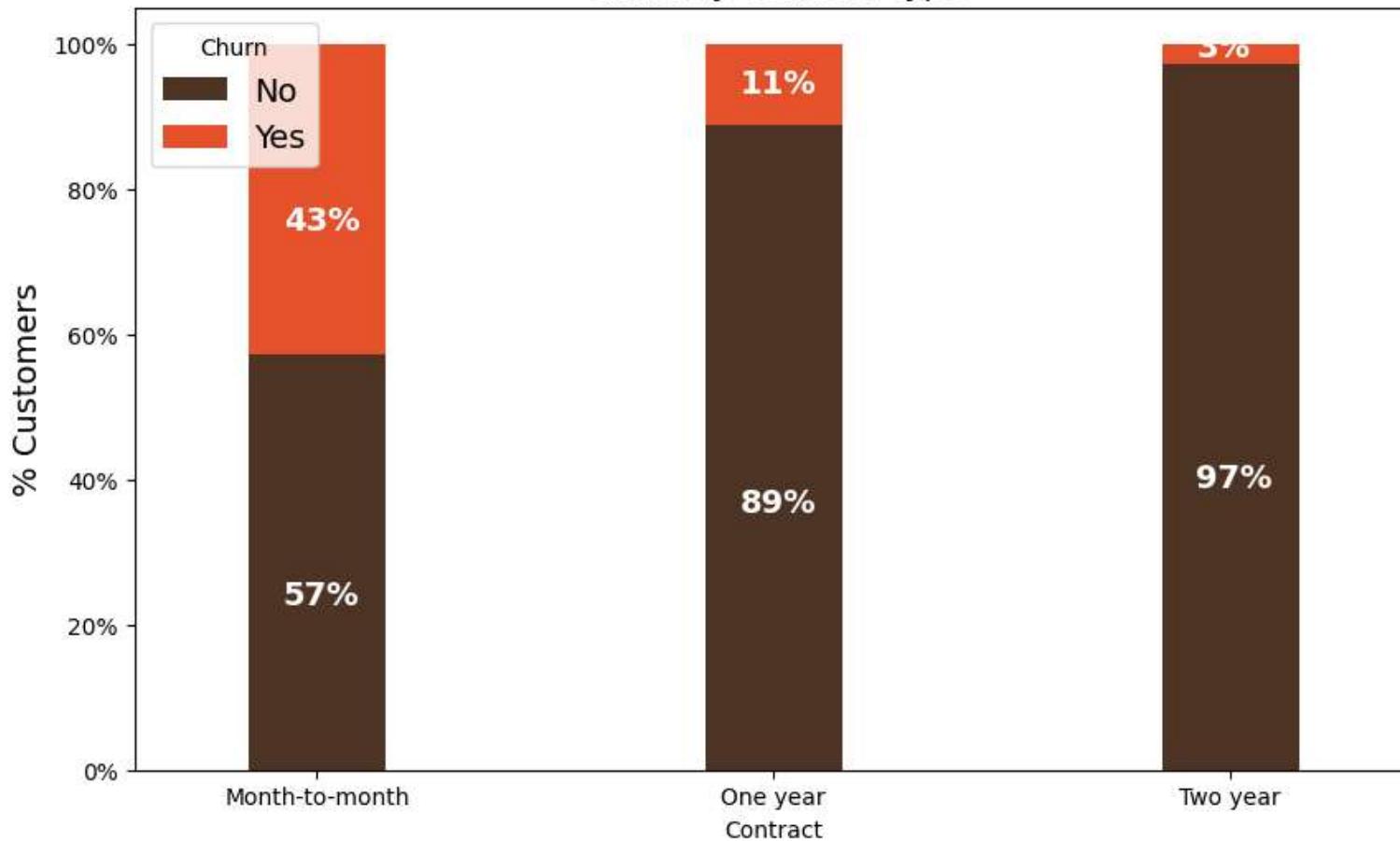
```
In [20]: colors = ['#4D3425', '#E4512B']
contract_churn = data.groupby(['Contract', 'Churn']).size().unstack()

ax = (contract_churn.T*100.0 / contract_churn.T.sum()).T.plot(kind='bar', width = 0.3, stacked = True, rot = 0, fig
ax.yaxis.set_major_formatter(mtick.PercentFormatter())
ax.legend(loc='best', prop={'size':14}, title = 'Churn')
ax.set_ylabel('% Customers', size = 14)
ax.set_title('Churn by Contract Type', size = 14)

# Code to add the data labels on the stacked bar chart
for p in ax.patches:
    width, height = p.get_width(), p.get_height()
    x, y = p.get_xy()
    ax.annotate('{:.0f}%'.format(height), (p.get_x()+.25*width, p.get_y()+.4*height), color = 'white', weight =
    ◀ ➤
```



### Churn by Contract Type



churn by monthly charges

```
In [21]: ax = sns.kdeplot(data.MonthlyCharges[(data["Churn"] == 'No')], color="Red", shade = True)
ax = sns.kdeplot(data.MonthlyCharges[(data["Churn"] == 'Yes')],ax =ax, color="Blue", shade= True)
ax.legend(["Not Churn","Churn"],loc='upper right')
ax.set_ylabel('Density')
```

```
In [21]: ax = sns.kdeplot(data.MonthlyCharges[(data["Churn"] == 'No')], color="Red", shade = True)
ax = sns.kdeplot(data.MonthlyCharges[(data["Churn"] == 'Yes')],ax =ax, color="Blue", shade= True)
ax.legend(["Not Churn","Churn"],loc='upper right')
ax.set_ylabel('Density')
ax.set_xlabel('Monthly Charges')
ax.set_title('Distribution of monthly charges by churn')
```

C:\Users\Vedant\AppData\Local\Temp\ipykernel\_15140\2217197768.py:1: FutureWarning:

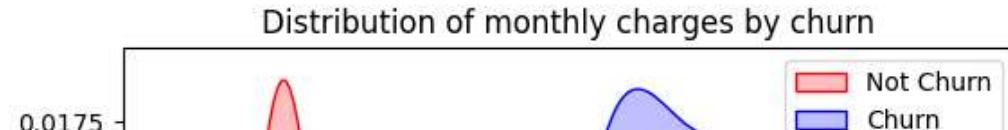
`shade` is now deprecated in favor of `fill`; setting `fill=True`.  
This will become an error in seaborn v0.14.0; please update your code.

```
    ax = sns.kdeplot(data.MonthlyCharges[(data["Churn"] == 'No')], color="Red", shade = True)
C:\Users\Vedant\AppData\Local\Temp\ipykernel_15140\2217197768.py:2: FutureWarning:
```

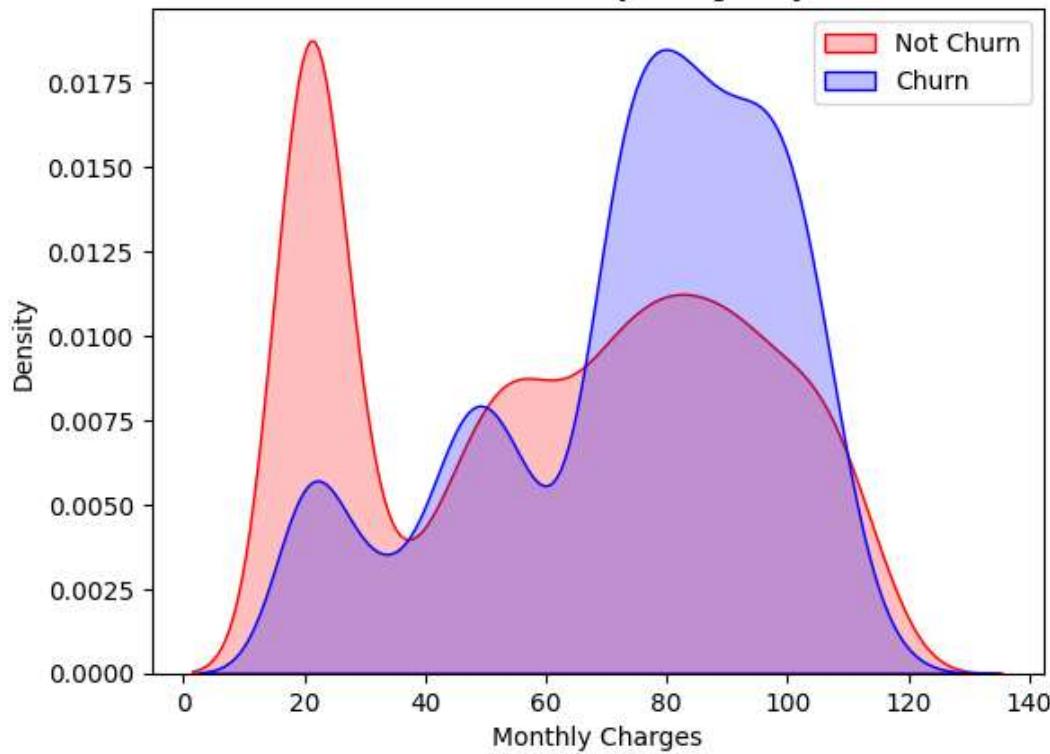
`shade` is now deprecated in favor of `fill`; setting `fill=True`.  
This will become an error in seaborn v0.14.0; please update your code.

```
    ax = sns.kdeplot(data.MonthlyCharges[(data["Churn"] == 'Yes')],ax =ax, color="Blue", shade= True)
```

Out[21]: Text(0.5, 1.0, 'Distribution of monthly charges by churn')



Distribution of monthly charges by churn



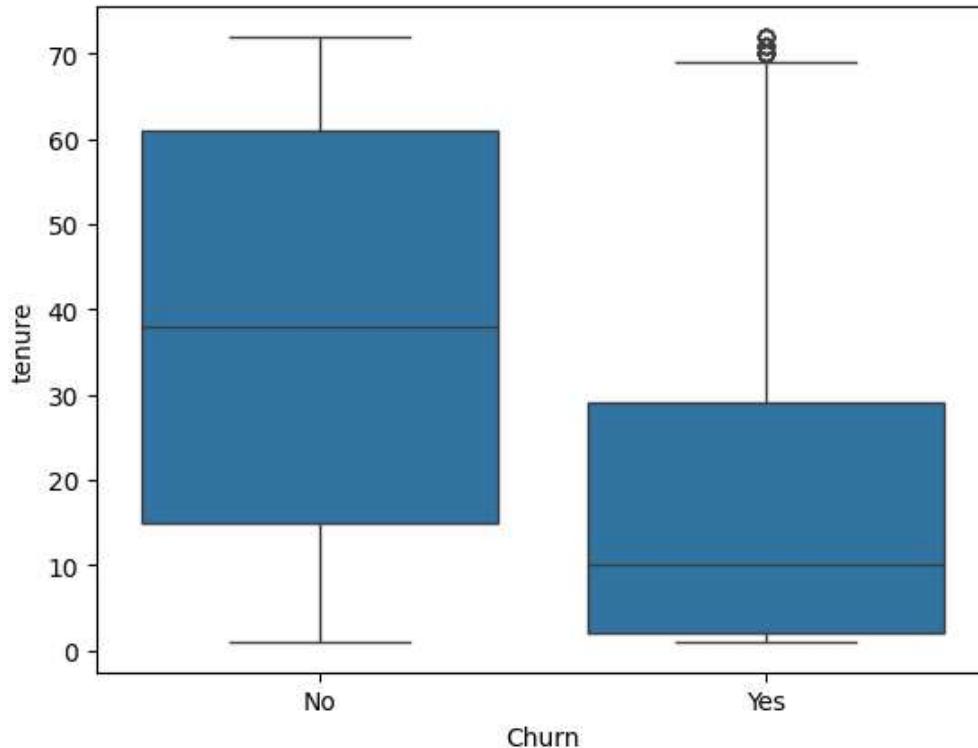
churn by tenure

In [22]: `sns.boxplot(x = data.Churn, y = data.tenure)`

Out[22]: <Axes: xlabel='Churn', ylabel='tenure'>

```
In [22]: sns.boxplot(x = data.Churn, y = data.tenure)
```

```
Out[22]: <Axes: xlabel='Churn', ylabel='tenure'>
```



churn by seniority

```
In [23]: lorts = ['#4D3425', '#E4512B']
seniority_churn = data.groupby(['SeniorCitizen', 'Churn']).size().unstack()

= (seniority_churn.T*100.0 / seniority_churn.T.sum()).T.plot(kind='bar', width = 0.2,stacked = True,rot = 0,fig
```

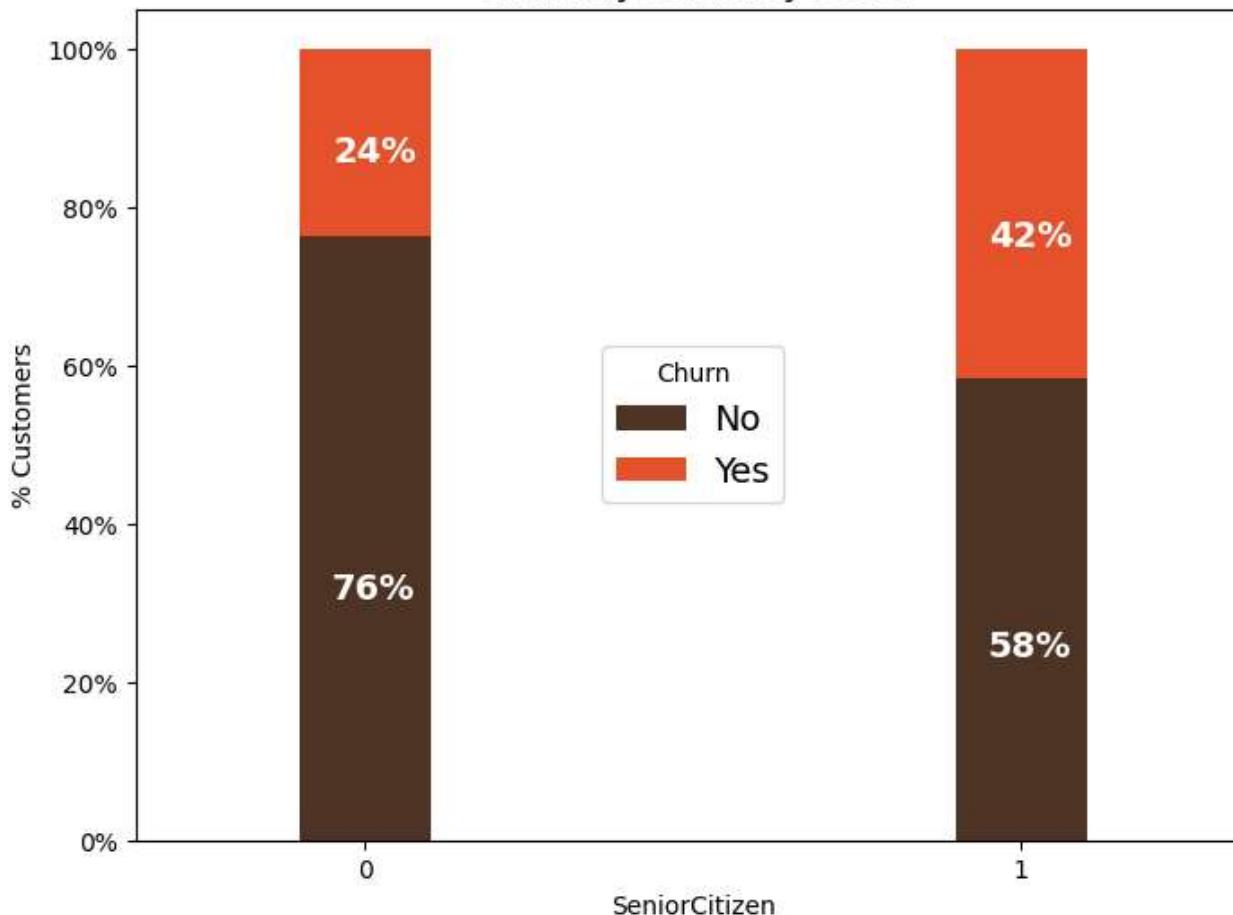
```
In [23]: lors = ['#4D3425', '#E4512B']
seniority_churn = data.groupby(['SeniorCitizen', 'Churn']).size().unstack()

= (seniority_churn.T*100.0 / seniority_churn.T.sum()).T.plot(kind='bar', width = 0.2,stacked = True,rot = 0,figsize=(10,6))
.yaxis.set_major_formatter(mtick.PercentFormatter())
.legend(loc='center',prop={'size':14},title = 'Churn')
.set_ylabel('% Customers')
.set_title('Churn by Seniority Level',size = 14)

Code to add the data labels on the stacked bar chart
for p in ax.patches:
    width, height = p.get_width(), p.get_height()
    x, y = p.get_xy()
    ax.annotate('{:.0f}%'.format(height), (p.get_x() + .25*width, p.get_y() + .4*height),color = 'white',weight = 'bold')
```



### Churn by Seniority Level



churn by total charges

```
In [24]: ax = sns.kdeplot(data.TotalCharges[(data["Churn"] == 'No')],color="Red", shade = True)
ax = sns.kdeplot(data.TotalCharges[(data["Churn"] == 'Yes')],ax =ax, color="Blue", shade= True)
ax.legend(["Not Churn","Churn"],loc='upper right')
ax.set_ylabel('Density')
```

```
In [24]: ax = sns.kdeplot(data.TotalCharges[(data["Churn"] == 'No')],color="Red", shade = True)
ax = sns.kdeplot(data.TotalCharges[(data["Churn"] == 'Yes')],ax =ax, color="Blue", shade= True)
ax.legend(["Not Churn","Churn"],loc='upper right')
ax.set_ylabel('Density')
ax.set_xlabel('Total Charges')
ax.set_title('Distribution of total charges by churn')
```

C:\Users\Vedant\AppData\Local\Temp\ipykernel\_15140\446959753.py:1: FutureWarning:

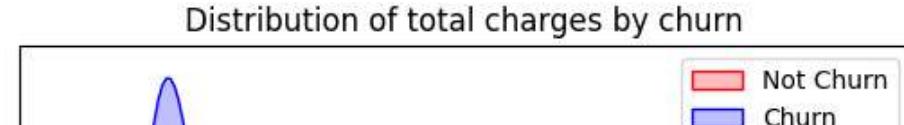
`shade` is now deprecated in favor of `fill`; setting `fill=True`.  
This will become an error in seaborn v0.14.0; please update your code.

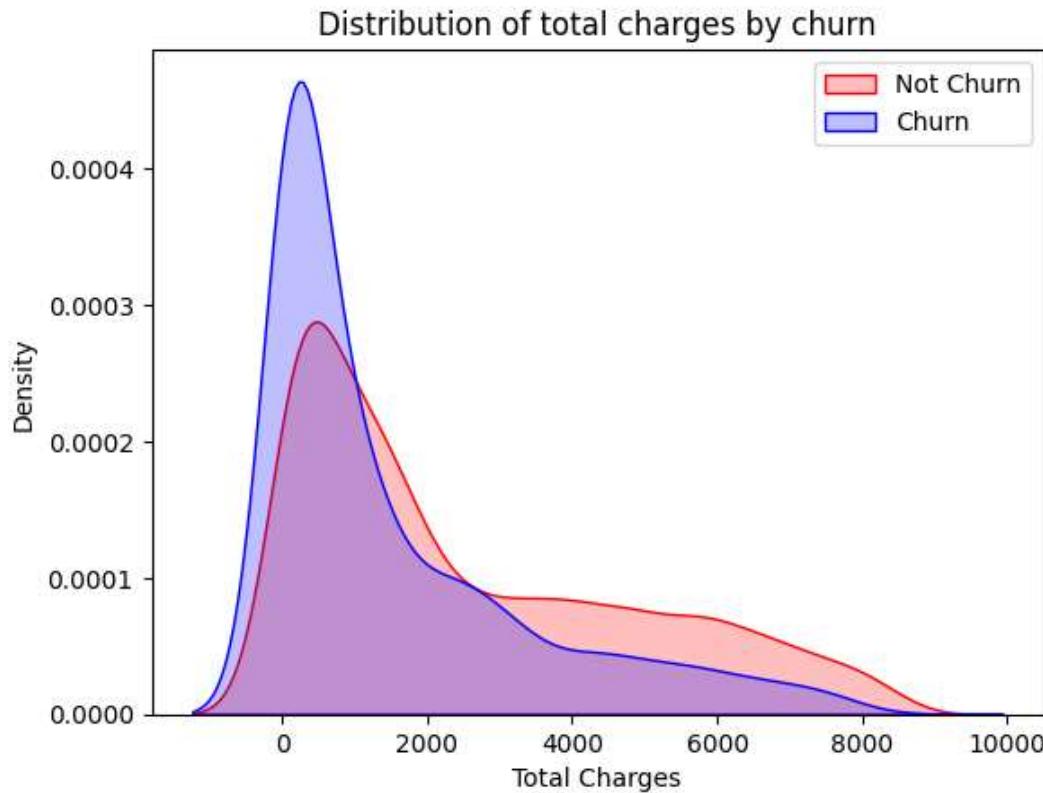
```
    ax = sns.kdeplot(data.TotalCharges[(data["Churn"] == 'No')],color="Red", shade = True)
C:\Users\Vedant\AppData\Local\Temp\ipykernel_15140\446959753.py:2: FutureWarning:
```

`shade` is now deprecated in favor of `fill`; setting `fill=True`.  
This will become an error in seaborn v0.14.0; please update your code.

```
    ax = sns.kdeplot(data.TotalCharges[(data["Churn"] == 'Yes')],ax =ax, color="Blue", shade= True)
```

Out[24]: Text(0.5, 1.0, 'Distribution of total charges by churn')





finally by Logistic regression

```
In [25]: y = df_dummies['Churn'].values
X = df_dummies.drop(columns = ['Churn'])

# Scaling all the variables to a range of 0 to 1
from sklearn.preprocessing import MinMaxScaler
features = X.columns.values
scaler = MinMaxScaler(feature_range = (0,1))
scaler.fit(X)
X = pd.DataFrame(scaler.transform(X))
X.columns = features
```

```
In [26]: # Create Train & Test Data
from sklearn.model_selection import train_test_split
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.3, random_state=101)
```

```
In [26]: # Create Train & Test Data
from sklearn.model_selection import train_test_split
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.3, random_state=101)
```

```
In [27]: # Running logistic regression model
from sklearn.linear_model import LogisticRegression
model = LogisticRegression()
result = model.fit(X_train, y_train)
```

```
In [28]: from sklearn import metrics
prediction_test = model.predict(X_test)
# Print the prediction accuracy
print (metrics.accuracy_score(y_test, prediction_test))
```

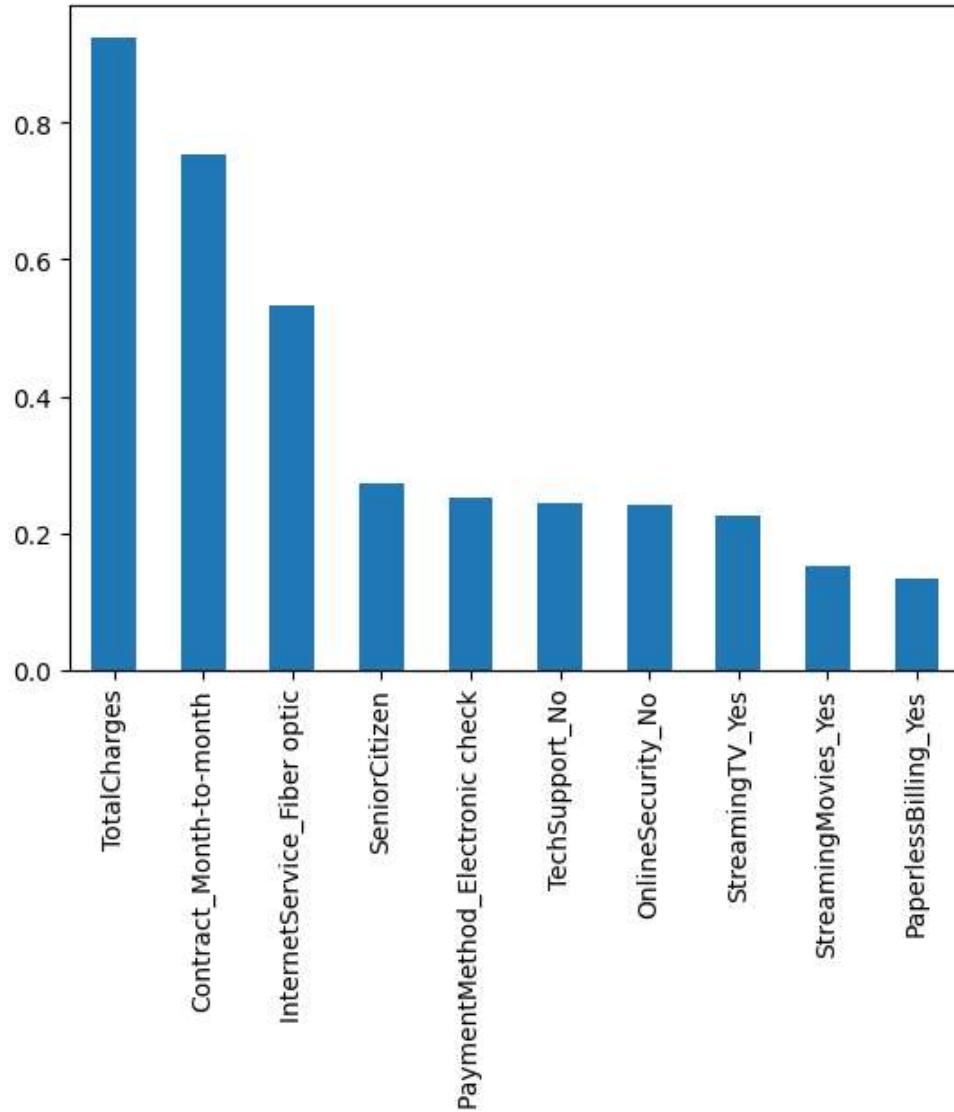
0.8075829383886256

```
In [29]: # To get the weights of all the variables
weights = pd.Series(model.coef_[0],
                     index=X.columns.values)
print (weights.sort_values(ascending = False)[:10].plot(kind='bar'))
```

```
In [29]: # To get the weights of all the variables
```

```
weights = pd.Series(model.coef_[0],  
                     index=X.columns.values)  
print (weights.sort_values(ascending = False)[:10].plot(kind='bar'))
```

```
Axes(0.125,0.11;0.775x0.77)
```

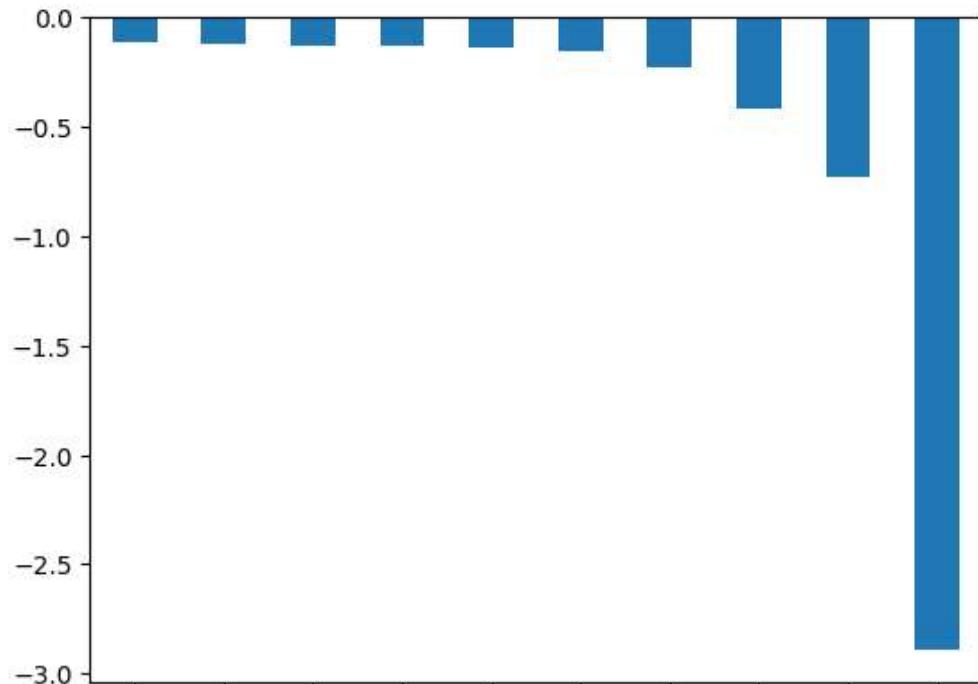


```
In [30]: print(weights.sort_values(ascending = False)[-10:].plot(kind='bar'))
```

```
Axes(0.125,0.11;0.775x0.77)
```

```
In [30]: print(weights.sort_values(ascending = False)[-10:]).plot(kind='bar')
```

Axes(0.125,0.11;0.775x0.77)



```
In [ ]:
```

In [ ]:

Pa