Dennis JUNG
Seasoned portfolio management executive | Researcher

Born on 17th August 1988 | German | Married with Mrs. Justine Jung, 1 child: Charlotte Jung
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Curriculum Vitae

Seasoned portfolio management executive with 10+ years of proven experience in asset allocation and portfolio construction across private and institutional mandates. Combines deep financial market expertise with exceptional relationship management skills, effectively communicating complex concepts and establishing immediate credibility with stakeholders at all levels. Proven team leader who fosters motivating teamwork under pressure, while inspiring innovative change through designing reliable investment processes and mentoring junior professionals. Technical expertise includes advanced Python, Bloomberg, and Excel (VBA), complemented by a pending PhD in Finance. Seeking to leverage strategic thinking, analytical prowess, and leadership skills to drive commercial development through excellent portfolio management.

PROFESSIONAL EXPERIENCE

February 2023 - present

Executive Director | Asset Allocation, QUINTET PRIVATE BANK, Luxembourg

- Lead the strategic and tactical asset allocation processes in the DPM, coordinating a team of strategists while providing direct people management experience. Ensure smooth operations of monthly investment cycles by collaborating with strategic partners and internal research teams, overseeing the entire process from idea generation to portfolio construction.
- Developed and launched a new tailor-made portfolio management service for Ultra-High-Net-Worth Individuals (SAA optimization). Serve as primary contact for clients with individualized investment guidelines while continuously managing cross-functional portfolio management service improvements.
- Develop and pro-actively deliver tactical global cross-asset investment views supported by managing the team's research agenda, while continuously improving the model landscape that supports discretionary investment decisions (including dashboards, scorecards, proprietary indicators, fair value models or other analytical tools).
- Serve as voting member of the Bank's Risk Assessment Council, evaluating and calibrating collateral risk from an investment outlook while monitoring DPM portfolio risk metrics and performance against internal / external benchmarks to ensure alignment with investment objectives.
- Communicate the House View to internal and external clients, serving as an ambassador for Quintet's investment processes across the business and its branches.

Achievements: Successfully launched a high-quality, tailor-made portfolio management service by fostering teamwork and healthy competition, performing effectively under pressure to generate net new money.

August 2021 - January 2023

Senior Investment Advisor, BANQUE INTERNATIONALE À LUXEMBOURG, Luxembourg

- Delivered comprehensive portfolio guidance to private clients and family offices aligned with both investment strategy and individual circumstances, ensuring recommendations respected their unique risk profiles, wealth objectives, and long-term financial goals.
- Conducted comprehensive financial market research and monitored portfolio risk to develop tailored investment proposals for private banking clients, ensuring alignment with investment guidelines.
- Designed and led a comprehensive factor-based stock selection process from inception to implementation, enhancing the advisory team's ability to identify high-potential investments based on quantitative metrics and qualitative assessment with the equity team.
- Supported client advisors in sales management by streamlining client segmentation processes, enabling more targeted service delivery and improved resource allocation.
- Hosted weekly market meetings for internal wealth management teams, translating complex market insights into clear, actionable recommendations for client investment proposals.

Achievements: Increased client retention and satisfaction through streamlined client-centric portfolios, while leading the implementation of an 'advisory' stock selection process for high penetration rates.

July 2019 - July 2021

Fixed Income Portfolio Manager, DEKA INVESTMENT GMBH, Frankfurt

- Successfully managed €2.8bn in fixed income portfolios across all FI segments (UCITS & Spezialfonds) for institutional and semi-institutional clients, demonstrating expertise in portfolio construction and risk management including Sovereign, Supras. and Corporate Bonds, CDS, FX Forwards, and Futures.
- Cultivated strong client relationships through regular investment committee meetings and detailed reporting, while effectively representing the firm in competitive pitches and securing new mandates.
- Conducted comprehensive qualitative and quantitative research on sovereign and corporate bonds for institutional portfolio management, developing and implementing effective investment strategies that optimized risk-adjusted returns.

Achievements: Successfully developed and launched a emerging market hard currency strategy. I represented the team in a beauty contest and we won a EUR 100m multi-sector fixed income portfolio mandate.

July 2016 - Sept 2018

Multi Asset Portfolio Manager, H&A LAMPE PRIVATE BANK AG, Frankfurt

- Successfully managed €1.5bn across multi-asset UCITS funds and segregated accounts, demonstrating expertise in portfolio construction for private and semi-institutional clients.
- Developed tactical global cross-asset investment views by managing the team's research agenda, while continuously enhancing the model landscape supporting discretionary investment decisions.
- Cultivated strong relationships with private banking clients through investment committee meetings and tailored performance reporting.
- Designed and implemented a risk overlay strategies to enhance portfolio protection during market volatility and effectively mitigate drawdowns

Achievements: Developed strong communication skills while applying a proactive approach to all areas of discretionary portfolio management.

Oct 2015 - June 2016

Client Relationship Mgt. - External Consultant, JANUS HENDERSON INVESTORS LTD., Frankfurt

- Conducted individual portfolio risk and performance analysis for product pitches.
- Compiled and analyzed client data to develop multi-channel sales strategies in a reporting tool.
- Planned and coordinated exhibition appearance in Frankfurt and Zurich.
- Built a SQL database with internal stakeholders for a CRM system.

Achievements: Developed skills in negotiation and resilience whilst successfully implementing sales channel strategies with Marketing and Sales in EMEA.

Jan 2011 - Aug 2014

Working Student, ASSET MANAGEMENT | CONSULTING | INDUSTRY, in Germany & Luxembourg

- Lyxor Asset Management (Société Générale) - Sales: ETFs & Liquid Alternatives
- Deka Investment GmbH - Fund Mgt. & Quality Mgt.
- PwC - PricewaterhouseCoopers - Marketing Research: Wealth Mgt.
- RWE Supply & Trading (VSE AG) - Portfolio Mgt.

EDUCATION

2021–present

Dr. rer. pol. (Ph.D.) in Finance | Topic: 'Machine Learning in Asset Pricing' | desired degree (2025)
External Doctorate at Technical University of Darmstadt, Germany with Prof. Dr. Dirk Schiereck

04/2012–05/2015

M.Sc. Business & Engineering, Natural Resources and Energy - Major Finance & Economics
Full-time Master of Science at University of Technology Clausthal, Germany
Thesis: *'Multi-Asset Allocation Models compared - An empirical analysis of portfolio optimization and naïve investment strategies'* - German GPA: 1.8 / 1st class

09/2014–01/2015

M.Sc. Finance and Economic Analysis, Study abroad - ERASMUS
Master studies at Tallinn University of Technology, Estonia - German GPA: 1.0 / 1st class

02/2013–09/2013

M.Sc. Economics and Finance, Study abroad - Scholarship program
Master studies at University of Luxembourg, Luxembourg - German GPA: 2.3 / 1st class

09/2010–03/2011

B.Sc. Business and Technology, Study abroad - ERASMUS
Bachelor studies at University of Lodz, Poland - German GPA: 1.0 / 1st class

09/2009–03/2012

B.Sc. Business & Engineering
Full-time at University of Applied Sciences Saarbrücken, Germany - German GPA: 2.5 / 2nd class

Publication & Working Paper & Coding Projects

Working paper 2025	**'The Profitability of Data Mining Anomalies using Machine Learning'**, with Prof. Dr. V. Azevedo
Working paper 2025	**'Business Cycle Sector Rotation with Machine Learning'**, with Prof. Dr. V. Azevedo
Under review 2025	**'Do Sectors Matter for Commodity Pricing?'**, with Ass. Prof. Dr. D. Bianchi Hyperlink: `https://papers.ssrn.com/sol3/papers.cfm?abstract_id=5182513`
Published - Summer 2019	**'Value investing across asset classes'**, with A. Isiksal & A. Backhaus (2019), Economic Research, 32:1, 1407-1429, DOI: 10.1080/1331677X.2019.1636696
Coding Project 2024	**'Robust Portfolio Optimization Tool in Python'** Hyperlink: `https://github.com/Codes-Dennis-Jung/Robust_Portfolio_Optimization`

Language

- English: Fluent
- Luxembourgish: Advanced
- French: Basic
- German: Native

Strengths

- Empathic, strategic and adaptive leadership skills
- Strong interpersonal and communication skills
- Strong analytical and decisive mindset
- Independent thinking and self-driven

Competence

Programming language:	Python (advanced: OOP, version controll with GitHub), R, Matlab, VBA
Application software:	PowerBi, LaTeX, MS-Office (Excel, PowerPoint, Outlook, Word)
Information systems:	Bloomberg, FactSet, Refinitiv Eikon, Morningstar Direct
Database:	SQL, Access, SQLAlchemy, HDF5, Apache Parquet

Reference

Thomas Bilbe
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Academic supervisor,
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