



Detailed Salesforce notation for product data models can be found at: sfdc.co/erdnotation **Account** Account customer + created + business relationship offered  $\pm$  submits  $\pm$  associated sold under 🕂 sold to by 🔷 **Territory** Partner sells to sells to Territory2 Role related **\( \)** child of **PartnerRole** Territory Account
ObjectTerritory2Association assigned 🕂 sells sola **Account Contact** using Contact classifies Contact **++**O**←** Relation UserTerritory2Association -AccountContactRelation related business agreement with Classified relationship to offered to assigned to enabled or constrained sells to sells to Contract relationship from Opportunity Opportunity **Partner** Sales User **Account Team** Contract plays target created from **plays** associated -User Member **Partner** enables and AccountTeamMember staffea **Account** constrains assigned Amount **Partner** associated associated offers 🔷 Close Date with **1** with performed **Q** performs a role on **Asset** Asset **Contract Contact** Opportunity Team Member OpportunityTeamMember offered ...... Role ContractContactRole Opportunity Partner offers basis promote to promoted subject of promoted based on ..... Lead Lead **>**○OH submitted by detailed via created applies to Opportunity Product target 🕇 detail for Case OpportunityLineItem pursued Case Campaign sourced from Opportunity **Product** Ю Activity Product2 source of directed Task Event subject of targeted at assigned 🕌 provided 🛨 priced by **Forecast Item** target 🗡 targeted targeted to ForecastingItem Campaign Member CampaignMember assigned assigned to pricing of performed for performed by subject **Price Book Entry Opportunity Forecast** PricebookEntry **Opportunity Contact Role** ForecastingFact OpportunityContactRole defined based on offered of for promised to Quote Quote Order pricing for Order priced