



Divyansh Vashisth

Sales Representative

Motivated and dedicated sales executive with 1+ years of experience in boosting sales and customer loyalty through individualized and group service. Resourceful expert at learning customer needs, directing to desirable merchandise and upselling to meet the sales quotas committed to strengthening customer experiences with positivity and professionalism when answering requests and processing sales

✉ divyanshvashisth@gmail.com

📞 7526950432

📍 Zirakpur, India

WORK EXPERIENCE

Sports Leader Decathlon Sports

10/2022 - 06/2023

Zirakpur, India

Role as a sport leader

- Stock Management - Establish a clear process for returns and damages, ensuring accurate deliveries to customers.
- Inventory Management - Ensuring enough goods to meet with customer demands.
- Sales Analysis - Performance in business in terms of sales.
- Local Sports Project - Engaging in sports developing projects within the localities.
- Community Building - Building connections and interact with them.
- Conduct Newcomers - Training to newcomers about all the management.
- Customer Interaction - Guide customer interactions to enhance feedback.

Sales representative Teleperformance

07/2023 - Present

Mohali, India

Role as a online sale specialist

- Excellent Communication Skills - Proficient in written communication with a keen focus on clarity and empathy.
- Multitasking and Time Management - Juggle multiple chats with precision, ensuring top-notch quality and attention to detail.
- Product Knowledge - In-depth understanding of the company's products/services to provide accurate and relevant information to customers.
- Problem-Solving Skills - Proactively identify and resolve potential problems to enhance overall customer satisfaction.
- Adaptability - Ability to adapt to new technologies and tools quickly.
- Team Collaboration - Collaborate with colleagues to share insights and improve overall customer experience.
- Continuous Improvement Focus - Actively seek feedback and participate in training programs.

EDUCATION

B.C.A - Bachelor in Computer Applications Sri Guru Gobind Singh College

2021 - Present

Senior Secondary Dev Samaj Sr. Sec School

2019 - 2021

7.0 CGPA

Secondary Stepping Stones Sr. Sec School

2017 - 2019

6.8 CGPA

SKILLS

Leadership

Communication skills

Web Development

Team Work

Adaptability

PERSONAL PROJECTS

Communication (Sinage Project)

- Designed communication for fitness equipment in Decathlon.

Event management

- Organized events for Decathlon to cover every audience.

ACHIEVEMENTS

N.C.C Certificate (2019 - 2021)

National Cadet Corps - Junior Commander

Rao Jai Singh Basketball Tournament (2021)

Certificate of Participation

Inter-School Yoga Competition (2015)

2nd prize in Chandigarh Under-12 Yoga Category

LANGUAGES

English

Full Professional Proficiency

Hindi

Full Professional Proficiency

Punjabi

Full Professional Proficiency

INTERESTS

Sports

Fitness

Travel