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# Milestone 1: List of reports that can help our clients get the most benefit of the his profile

## 1. Conversion Performance Report

- Visits → Leads → Contact Saves (Conversion rate between each stage)
- Identify bottlenecks (e.g., lots of visits but few contact saves)

#### 2. Top Performing Channels

- Break down traffic and conversions by source (Instagram, WhatsApp, Facebook, etc.)
- Use the radar chart as an entry point to deeper insights (e.g., engagement per channel)

## 3. Time-Based Growth Reports

- Monthly/weekly/yearly trends for:
  - Visits
  - o Leads generated
  - Contact saves
- Add a toggle for weekly vs monthly views

#### 4. Engagement Heatmap

 Show which days of the week or times of day drive the most visits and interactions

### 5. Social Link Engagement

- Number of clicks per social icon (Instagram, Facebook, WhatsApp, etc.)
- Add tooltips or mini-charts on hover for detailed views