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Anonymous User   November 25, 2019 6:58 PM   4.0K VIEWS

1. A time when you faced a problem that had multiple solutions

2. When did you take a risk, make a mistake or fail? How did you respond?

3. What did you do when you needed to motivate a group of individuals?

4. How have you leveraged data to develop a strategy?

5. A time when a team member didn't meet your expectations on a project

6. Tell me about a time you failed and what you learned from it

7. The last time you had to apologize to someone

8. A time when you were 75% through a project, and you had to pivot strategy

9. How do you show your customer Obsession?

10. How do you wow your customers?

11. How do you develop client relationships?

12. How do you understand your customer's needs?

13. Describe a time when you made a judgement call with limited information

14. Describe a time when you improved a process with limited budget

15. Describe a problem you solved. What was the root cause of the problem?

16. An example of when you had to push back to HQ or challenged a decision

17. Provide an example of when you had personally demonstrated ownership

18. Tell me about a time you went above and beyond

19. When you took on something outside your area of responsibility. Outcome?

20. An example of when you saw a peer struggling and decided to step in and help

21. Describe a situation where you disagreed with a supervisor?

22. Tell me about a time you recovered from a difficult situation

23. Tell me about a situation where you had to solve a difficult problem