

# Coen Meintjes

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## SUMMARY

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Business Intelligence Analyst at Sweepsouth, harnessing SQL, Python, Sisense, and automation tools to deliver actionable insights that streamline operations and propel strategic growth. Skilled at transforming stakeholder requirements into powerful BI solutions, with recent key achievements including a suite of dashboards to monitor new product vertical launches and analytics-driven automation that significantly reduced lost sales. Passionate about leveraging data to propel measurable business success.

## EXPERIENCE

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- **Sweepsouth** Cape Town, South Africa (hybrid)  
*BI and Data Analytics: Leveraging Data to Drive Actionable Insights.* Sep. 2024 - present
  - **Advanced Data Analytics:** Utilised advanced data analytics with SQL, Python, Sisense and Metabase to drive operational and strategic decisions, contributing to key company milestones in FY25.
  - **Supply Team Automation and Optimisation:** Enabled the Supply Team to reduce lost sales due to supply shortages by 91% in 2025 (from 1,595 in January to 143 in March) with insights from lost sales dashboards, automated early notification systems and improving worker job matching via operating area analysis.
  - **Product and Engineering Support:** Supported the Product and Engineering Team in launching four new multi-service verticals within two months, increasing new customer acquisitions by 10% and average order size by 23% (R475 vs. R385). Closely collaborated with engineering to enhance data collection enabling data-driven product development.
- **DataOrbis** Cape Town, South Africa (hybrid)  
*Data Visualisation Developer: Reporting on EPOS data to FMCG leaders.* Aug. 2023 - Aug. 2024
  - **Monthly, Weekly, and Daily Report Delivery:** Worked in collaboration with the delivery team responsible for the successful delivery of EPOS data reports to clients on a periodic basis.
  - **Custom Report Development:** Worked closely with clients and account managers to develop customised reporting products that address unique data insights requirements.
  - **Data Checking and Troubleshooting:** Responsible for ensuring data integrity prior to client delivery. Acted as first point of contact for troubleshooting data errors and discrepancies in reports.
  - **Pyramid Analytics API integration:** Led the development of an automated daily report status notification that streamlines visualisation developer efficiency and creates visibility for managers and team members.
  - **Automation and Innovation:** Avid contributor to internal automation and innovation initiatives. Led automation forum discussions on optimisation in the data visualisation space. Contributed to the development of a centralised client and resource allocation database. Worked on optimising daily report refresh schedules through utilising Python and the Pyramid API integration.
- **Investor Relations Exchange** Cape Town, South Africa (remote)  
*Data Analyst: Gained practical data experience by assisting a start-up.* Feb. 2023 - Aug. 2023 (ad hoc)
  - **Dashboard Development:** Collaborated with the founder to strategise and develop financial data visualisations that would enhance market analysis capabilities for investors.
  - **Data Pipeline/ETL:** Streamlined data analysis by connecting to JSON API data feeds, enabling seamless data loading, transformation, and access to diverse datasets. Automated the data updating process to ensure up-to-date information for analysis.
  - **Dashboard Construction:** Created interactive Power BI dashboards for financial market analysis, enabling data-driven decision-making. Implemented DAX expressions to enhance data visualizations and help investors to derive valuable insights.
- **Pure Structure Trading** Kapolei, HI, USA (remote)  
*Analytics Analyst: Analysis experience gained while working as web developer.* Oct. 2020 - Aug. 2023 (contract)
  - **Monthly Analytics Reporting:** Utilised Looker and Excel to analyse website, YouTube, and newsletter metrics, providing actionable insights and recommendations. Contributed to the longevity of a top-performing YouTube videos through content recommendations
  - **Web Development:** Leveraged a mix of theme templates and custom CSS to develop and maintain the company website on WordPress, driving business promotion, educational program sales, and content delivery.
  - **Workflow Automation:** Streamlined workflows and reduced manual efforts through the integration of tools like MemberPress and Zapier, automating tasks related to membership management, content distribution, and communication.
  - **Content Publishing:** Created and published finance and trading-related web content and newsletters, leveraging technical market analysis to deliver valuable market insights to subscribers.

- **Self-Employed**

Cape Town, South Africa

*Market Analyst: Leveraged technical market analysis to manage private fund.*

*May. 2019 - Jan 2023*

- **Strategy & Systems Development:** Devised and implemented analysis-driven trading strategies to capitalise on opportunities in the US Equity and WTI Crude Oil Futures Markets. Best-performing strategy achieved a 43% win rate with 1.8:1 risk-reward ratio over 163 live trades.
- **Data Management & Performance Analysis:** Implemented robust data capturing systems and conducted regular performance analysis to refine strategic approaches and improve the decision-making processes.
- **Algorithmic Trading:** Streamlined operations by developing Python-based quantitative systems, automating manual strategies to enhance efficiency, minimize human error, and optimize trade execution.

- **Tara Rokpa Centre**

Groot Marico, South Africa

*Project Director - Tikologo Permaculture Project*

*Jan. 2014 - Dec. 2019*

- **Project Design and Implementation:** Directed the master planning and design of a 30ha regenerative agriculture and education site encompassing land-use designation, water security planning, crop planning, and infrastructure development. Effectively executed the project, resulting in an operational demonstration site still fostering sustainable agricultural practices and environmental education.
- **Fundraising and Grant Management:** Secured ZAR 1.1 million in project funding from international donors between 2017-2019. Effectively managed the allocated funds, ensuring proper allocation, timely payments, and comprehensive financial reporting.
- **Team Leader and Project Coordination:** Led a team of seven in the construction of an earth building while cultivating a collaborative and motivated work environment. Effectively guided the team to complete a residence which stands as a prominent model for local sustainable construction practices. Provided mentorship, training, and support to ensure exceptional workmanship and overall project success.

## TECHNICAL SKILLS

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- **Programming**

*Advanced skills in Python and SQL for data engineering and analytics, with Git for version control.*

- **Python - 2 yrs:** Expert in data pipelines, ETL processes, and analysis using Pandas, NumPy, SQLAlchemy, and BeautifulSoup. Automated workflows at SweepSouth and built PropScout's real estate analysis tool.
- **SQL - 2 yrs:** Skilled in designing, querying, and optimizing SQL databases for BI and data storage, powering dashboards and market analytics.
- **Git - 2 yrs:** Used Git and GitHub for version control and collaboration across professional and personal projects.

- **Data Visualization and BI Tools**

*Experienced in delivering actionable insights through modern BI and visualization platforms.*

- **Sisense & Metabase - 1 yr:** Developed live dashboards at SweepSouth to track product verticals and operational KPIs, driving strategic decisions.
- **Pyramid Analytics - 1 yr:** Delivered institutional-grade FMCG data reporting at DataOrbis, transforming large-scale retail and supply chain data into actionable insights.
- **Power BI - 1 yr:** Designed financial market dashboards for Investor Relations Exchange, improving stakeholder reporting.
- **Streamlit - 1 yr:** Created dynamic PropScout dashboards with Plotly to visualize property investment metrics and market trends.
- **Excel - 6 yrs:** Advanced skills in data cleaning, pivot tables, and formulas (eg. vlookup and index + match) for financial and operational analysis.

- **Machine Learning**

*Practical experience from Google Advanced Data Analytics Certificate and project applications.*

- **Supervised and Unsupervised Learning - 1 yr:** Applied regression, K-means, and Random Forest models to predict trends, with hands-on tuning and reporting.
- **ML Frameworks - 1 yr:** Utilised Scikit-learn and Statsmodels in Python for predictive analytics and data exploration.

- **Cloud and Automation**

*Proficient in cloud platforms and automation for scalable data solutions.*

- **Google Cloud Platform - 1 yr:** Integrated Gmail API for automated data retrieval in PropScout and parsed YouTube metrics for prior analytics roles.
- **Azure - 1 yr:** Deployed Python function apps for task and trading execution automation, including status notifications and trading models.

## PROJECTS

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- **PropScout:** Developed a real-time property investment analysis tool using Python, integrating Google Gmail API for automated data retrieval, BeautifulSoup for web scraping, and SQLAlchemy with PostgreSQL (Supabase) for data modeling and storage. Built ETL pipelines to process listings into actionable insights, including market medians and investment metrics, visualized via Streamlit dashboards with Plotly. Managed version control and collaboration on GitHub. *(GitHub)*
- **Algorithmic Trading Study:** Designed and implemented a research-driven algorithmic trading framework in Python, leveraging pandas for data analysis, NumPy for quantitative modeling, and Matplotlib for visualization. Developed and backtested multiple trading strategies using historical market data, incorporating technical indicators and risk management techniques. Deployed the model on Azure for scalable execution and monitoring, leveraging cloud-based compute resources. Automated trade execution simulations and performance tracking. *(GitHub)*
- **Data Science Notebook Collection:** Enhanced productivity and efficiency by creating comprehensive Jupyter Notebook templates, optimizing personal workflows for exploratory data analysis (EDA), hypothesis testing, regression models, and machine learning tasks *(GitHub)*
- **Predicting Employee Churn:** Improved proficiency in performing thorough exploratory data analysis (EDA), building accurate predictive models, and extracting valuable insights from company datasets. Utilised Python, Pandas, Matplotlib, Seaborn, Scikit-Learn, and XGBoost. *(GitHub)*
- **Google Advanced Data Analytics Projects:** Demonstrates proficiency in diverse data analytics techniques, including data inspection, exploratory data analysis (EDA), statistical analysis, and machine learning. Utilised Python as the primary tool to execute tasks and extract meaningful insights from real-world scenarios. *(GitHub)*

## EDUCATION

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- **Coursera** Online  
*Completed a comprehensive variety of courses to acquire the skills of a data professional*
  - **Google Advanced Data Analytics:** Data Science Foundations, Python for Data, Exploratory Data Analysis, Statistical Analysis, Regression Analysis, Machine Learning. *(Verified certificate)*
  - **Python for Everybody:** Data Structures, Accessing Web Data, JSON and XML, Networked Application Program Interfaces, Database design, SQL. *(Verified certificate)*
  - **Excel Skills for Business:** Excel Business Applications, Data Validation, Pivot Tables, Dashboard creation, Advanced Formula Use, Automation with VBA macros. *(Verified certificate)*
  - **Introduction to Git and GitHub:** Version Control Systems, Using Git, Collaborating on GitHub, Reverting Changes, Creating Pull Requests. *(Verified certificate)*
- **Apteros Trading** Online  
*Gained advanced skills in technical analysis of financial markets including a 3-month mentorship.*
- **Tshwane University of Technology** Pretoria, South Africa  
*Bachelor of Technology Architecture: Professional* *Jan. 2008 – Dec. 2011*