## **Item Margin Report**

| Item     | Cost     | Price 1 | CAD Cost | Price 2 | Price 3 | Price 4 |
|----------|----------|---------|----------|---------|---------|---------|
| 1041HB   | \$95     | \$69    | \$123.5  | \$201   | \$166   | \$142   |
| 1047F    | \$1.91   | \$1.5   | \$2.48   | \$4     | \$4     | \$3     |
| 1066EA   | \$77     | \$69    | \$100.1  | \$221   | \$182   | \$156   |
| 1066EB   | \$79     | \$69    | \$102.7  | \$221   | \$182   | \$156   |
| 1075C    | \$66.79  | \$64    | \$86.83  | \$138   | \$113   | \$97    |
| 1075D    | \$65.65  | \$64    | \$85.35  | \$138   | \$113   | \$97    |
| 1097J    | \$69.74  | \$66    | \$90.66  | \$133   | \$110   | \$94    |
| 1097K    | \$69.7   | \$66    | \$90.61  | \$133   | \$110   | \$94    |
| 1097QL   | \$13.21  | \$12    | \$17.17  | \$27    | \$22    | \$19    |
| 1099HC   | \$31.37  | \$25    | \$40.78  | \$60    | \$49    | \$42    |
| 1099HD   | \$31.39  | \$25    | \$40.81  | \$60    | \$49    | \$42    |
| 1099P    | \$353.06 | \$336   | \$458.98 | \$727   | \$599   | \$513   |
| 1101YA   | \$17.91  | \$17    | \$23.28  | \$38    | \$32    | \$27    |
| 1101ZA   | \$19.32  | \$17    | \$25.12  | \$38    | \$32    | \$27    |
| 1102AK   | \$21.77  | \$21    | \$28.3   | \$43    | \$35    | \$30    |
| 1102AL   | \$21.77  | \$21    | \$28.3   | \$43    | \$35    | \$30    |
| 1106AC   | \$47.65  | \$44    | \$61.95  | \$89    | \$74    | \$63    |
| 1115A    | \$40.26  | \$37    | \$52.34  | \$99    | \$82    | \$70    |
| 1115B    | \$41.66  | \$37    | \$54.16  | \$99    | \$82    | \$70    |
| 1200     | \$20     | \$16    | \$26     | \$55    | \$46    | \$39    |
| 1202     | \$34.5   | \$32    | \$44.85  | \$65    | \$54    | \$46    |
| 1206     | \$40.39  | \$39    | \$52.51  | \$76    | \$62    | \$53    |
| 1416A/B  | \$5900   | \$5040  | \$7670   | \$8925  | \$9000  | \$8500  |
| 1472E    | \$120    | \$72    | \$156    | \$146   | \$120   | \$103   |
| 165A     | \$12.39  | \$12.35 | \$16.11  | \$34    | \$28    | \$24    |
| 168      | \$10.87  | \$10.35 | \$14.13  | \$30    | \$25    | \$21    |
| 1801     | \$102    | \$0     | \$132.6  | \$0     | \$0     | \$0     |
| 195A     | \$20.95  | \$19.95 | \$27.23  | \$51    | \$42    | \$36    |
| 250      | \$30.95  | \$29.95 | \$40.23  | \$64    | \$53    | \$45    |
| 3641RP   | \$43     | \$39    | \$55.9   | \$91    | \$75    | \$64    |
| 3641RV   | \$58     | \$45    | \$75.4   | \$152   | \$125   | \$107   |
| 3643MJ   | \$105.23 | \$105   | \$136.8  | \$315   | \$259   | \$222   |
| 3643MK   | \$81.2   | \$76    | \$105.56 | \$235   | \$194   | \$166   |
| 3647WT   | \$82.98  | \$78.72 | \$107.87 | \$139   | \$115   | \$98    |
| 3916692  | \$6.75   | \$0     | \$8.78   | \$0     | \$0     | \$0     |
| 3952637  | \$259.5  | \$0     | \$337.35 | \$0     | \$0     | \$0     |
| 40709292 | \$38.47  | \$0     | \$50.01  | \$0     | \$0     | \$0     |
| 5960963  | \$36.23  | \$29.5  | \$47.1   | \$85    | \$70    | \$60    |
| 5960964  | \$36.25  | \$29.5  | \$47.12  | \$85    | \$70    | \$60    |
| 6291987  | \$23.37  | \$0     | \$30.38  | \$0     | \$0     | \$0     |
| 6402807  | \$23.38  | \$0     | \$30.39  | \$0     | \$0     | \$0     |
| 6402808  | \$23.38  | \$0     | \$30.39  | \$0     | \$0     | \$0     |
| 6468910  | \$148.17 | \$0     | \$192.62 | \$0     | \$0     | \$0     |
| 7033244  | \$12.84  | \$11    | \$16.69  | \$34    | \$28    | \$24    |
| 7669267  | \$17.54  | \$0     | \$22.8   | \$0     | \$0     | \$0     |
| 7669268  | \$20.43  | \$0     | \$26.56  | \$0     | \$0     | \$0     |
| 7669269  | \$17.53  | \$0     | \$22.79  | \$0     | \$0     | \$0     |
| 7770614  | \$16.59  | \$0     | \$21.57  | \$0     | \$0     | \$0     |
| 9659628  | \$12.15  | \$0     | \$15.8   | \$0     | \$0     | \$0     |
| CHLBF57  | \$9000   | \$6480  | \$11700  | \$11475 | \$12000 | \$11500 |
| EB043-69 | \$85     | \$0     | \$110.5  | \$0     | \$0     | \$0     |

| Item           | Cost    | Price 1 | CAD Cost | Price 2 | Price 3 | Price 4 |
|----------------|---------|---------|----------|---------|---------|---------|
| FAB-1001-3     | \$3.5   | \$0     | \$4.55   | \$0     | \$0     | \$0     |
| FAB-1008-1     | \$3.5   | \$0     | \$4.55   | \$0     | \$0     | \$0     |
| GM369          | \$52    | \$0     | \$67.6   | \$0     | \$0     | \$0     |
| IBBK           | \$75    | \$72    | \$97.5   | \$128   | \$105   | \$90    |
| K488           | \$90.71 | \$81.6  | \$117.92 | \$145   | \$119   | \$102   |
| K546           | \$5.82  | \$0     | \$7.57   | \$0     | \$0     | \$0     |
| K61901         | \$37.38 | \$0     | \$48.59  | \$0     | \$0     | \$0     |
| K625           | \$90.97 | \$0     | \$118.26 | \$0     | \$0     | \$0     |
| K64901         | \$26.7  | \$0     | \$34.71  | \$0     | \$0     | \$0     |
| K695101        | \$8.55  | \$0     | \$11.12  | \$0     | \$0     | \$0     |
| K695201        | \$8.55  | \$0     | \$11.12  | \$0     | \$0     | \$0     |
| K8433          | \$45.09 | \$0     | \$58.62  | \$0     | \$0     | \$0     |
| K946           | \$4.95  | \$0     | \$6.44   | \$0     | \$0     | \$0     |
| K981           | \$3.5   | \$2.95  | \$4.55   | \$8     | \$6     | \$5     |
| L1069          | \$15.96 | \$0     | \$20.75  | \$0     | \$0     | \$0     |
| L3617A         | \$11.22 | \$8.5   | \$14.59  | \$17    | \$14    | \$12    |
| L3617B         | \$60.17 | \$54    | \$78.22  | \$170   | \$140   | \$120   |
| L3617C         | \$60.27 | \$54    | \$78.35  | \$170   | \$140   | \$120   |
| L65N           | \$12.11 | \$9     | \$15.74  | \$38    | \$32    | \$27    |
| M1019A         | \$15.02 | \$15    | \$19.53  | \$46    | \$38    | \$32    |
| M3524EC        | \$32.79 | \$30    | \$42.63  | \$61    | \$50    | \$43    |
| M3599D         | \$7.59  | \$7.5   | \$9.87   | \$23    | \$19    | \$16    |
| R17002330      | \$136.4 | \$0     | \$177.32 | \$0     | \$0     | \$0     |
| SB-12EXT-BLACK | \$6.5   | \$0     | \$8.45   | \$0     | \$0     | \$10    |
| SB-12EXT-BLUE  | \$6.5   | \$0     | \$8.45   | \$0     | \$0     | \$10    |
| SB-12EXT-GREY  | \$6.5   | \$0     | \$8.45   | \$0     | \$0     | \$10    |
| SB-12EXT-RED   | \$6.5   | \$0     | \$8.45   | \$0     | \$0     | \$10    |
| SB-12EXT-TAN   | \$4.87  | \$0     | \$6.33   | \$0     | \$0     | \$0     |
| T28            | \$74.88 | \$74    | \$97.34  | \$150   | \$124   | \$106   |
| T28C           | \$78.15 | \$76    | \$101.6  | \$155   | \$127   | \$109   |
| T33            | \$69.8  | \$64    | \$90.74  | \$140   | \$116   | \$99    |
| T85            | \$64.69 | \$63    | \$84.1   | \$169   | \$139   | \$119   |
| T86            | \$74.93 | \$63    | \$97.41  | \$169   | \$139   | \$119   |
| W12402341      | \$57.2  | \$0     | \$74.36  | \$0     | \$0     | \$0     |
| W12402341-1    | \$64.9  | \$0     | \$84.37  | \$0     | \$0     | \$0     |
| W12402342      | \$43.45 | \$0     | \$56.49  | \$0     | \$0     | \$0     |
| W12402342-1    | \$64.9  | \$0     | \$84.37  | \$0     | \$0     | \$0     |
| W12402342-1B   | \$79.2  | \$0     | \$102.96 | \$0     | \$0     | \$0     |
| W12402470      | \$122.1 | \$0     | \$158.73 | \$0     | \$0     | \$0     |
| W12402471      | \$128.7 | \$0     | \$167.31 | \$0     | \$0     | \$0     |
| W12402472      | \$135.3 | \$0     | \$175.89 | \$0     | \$0     | \$0     |
| W14002130MB    | \$79.2  | \$0     | \$102.96 | \$0     | \$0     | \$0     |
| W14002363      | \$135.3 | \$0     | \$175.89 | \$0     | \$0     | \$0     |
| W14002424      | \$135.3 | \$0     | \$175.89 | \$0     | \$0     | \$0     |
| W16302410      | \$122.1 | \$0     | \$158.73 | \$0     | \$0     | \$0     |
| W16302415      | \$122.1 | \$0     | \$158.73 | \$0     | \$0     | \$0     |
| W16402500      | \$71.5  | \$0     | \$92.95  | \$0     | \$0     | \$0     |
| W20102340      | \$60.5  | \$0     | \$78.65  | \$0     | \$0     | \$0     |
| W20102340B     | \$79.2  | \$0     | \$102.96 | \$0     | \$0     | \$0     |
| W20102340MB    | \$75.9  | \$0     | \$98.67  | \$0     | \$0     | \$0     |
| W20102341      | \$40.7  | \$0     | \$52.91  | \$0     | \$0     | \$0     |
| W20202341      | \$44    | \$0     | \$57.2   | \$0     | \$0     | \$0     |
| W20202346      | \$64.9  | \$0     | \$84.37  | \$0     | \$0     | \$0     |
| W20202365      | \$122.1 | \$0     | \$158.73 | \$0     | \$0     | \$0     |

| Item         | Cost     | Price 1 | CAD Cost | Price 2 | Price 3 | Price 4 |
|--------------|----------|---------|----------|---------|---------|---------|
| W20202366    | \$122.1  | \$0     | \$158.73 | \$0     | \$0     | \$0     |
| W20302141    | \$60.5   | \$0     | \$78.65  | \$0     | \$0     | \$0     |
| W20302141MB  | \$78.1   | \$0     | \$101.53 | \$0     | \$0     | \$0     |
| W20302142    | \$60.5   | \$0     | \$78.65  | \$0     | \$0     | \$0     |
| W20302142B   | \$75.9   | \$0     | \$98.67  | \$0     | \$0     | \$0     |
| W20302451    | \$116.6  | \$0     | \$151.58 | \$0     | \$0     | \$0     |
| W20402410    | \$124.3  | \$0     | \$161.59 | \$0     | \$0     | \$0     |
| W20402415    | \$128.7  | \$0     | \$167.31 | \$0     | \$0     | \$0     |
| W20402420    | \$122.1  | \$0     | \$158.73 | \$0     | \$0     | \$0     |
| W20802311    | \$116.6  | \$0     | \$151.58 | \$0     | \$0     | \$0     |
| W20802312    | \$129.8  | \$0     | \$168.74 | \$0     | \$0     | \$0     |
| W20902430    | \$135.3  | \$0     | \$175.89 | \$0     | \$0     | \$0     |
| W21002130    | \$60.5   | \$0     | \$78.65  | \$0     | \$0     | \$0     |
| W21002130MB  | \$78.1   | \$0     | \$101.53 | \$0     | \$0     | \$0     |
| W21002343    | \$116.6  | \$0     | \$151.58 | \$0     | \$0     | \$0     |
| W21002344    | \$116.6  | \$0     | \$151.58 | \$0     | \$0     | \$0     |
| W21002345    | \$130.9  | \$0     | \$170.17 | \$0     | \$0     | \$0     |
| W21002370    | \$60.5   | \$0     | \$78.65  | \$0     | \$0     | \$0     |
| W21002370B   | \$75.9   | \$0     | \$98.67  | \$0     | \$0     | \$0     |
| W21002443    | \$122.1  | \$0     | \$158.73 | \$0     | \$0     | \$0     |
| W21002444    | \$122.1  | \$0     | \$158.73 | \$0     | \$0     | \$0     |
| W21102515    | \$135.3  | \$0     | \$175.89 | \$0     | \$0     | \$0     |
| W21102528    | \$143    | \$0     | \$185.9  | \$0     | \$0     | \$0     |
| W21202403    | \$141.9  | \$0     | \$184.47 | \$0     | \$0     | \$0     |
| W21502415    | \$122.1  | \$0     | \$158.73 | \$0     | \$0     | \$0     |
| W21502420    | \$136.4  | \$0     | \$177.32 | \$0     | \$0     | \$0     |
| W21902415    | \$138.6  | \$0     | \$180.18 | \$0     | \$0     | \$0     |
| W22002141    | \$63.8   | \$0     | \$82.94  | \$0     | \$0     | \$0     |
| W22002141MB  | \$75.9   | \$0     | \$98.67  | \$0     | \$0     | \$0     |
| W22002145    | \$64.9   | \$0     | \$84.37  | \$0     | \$0     | \$0     |
| W22002145MB  | \$78.1   | \$0     | \$101.53 | \$0     | \$0     | \$0     |
| W22002452    | \$116.6  | \$0     | \$151.58 | \$0     | \$0     | \$0     |
| W22102620    | \$132    | \$0     | \$171.6  | \$0     | \$0     | \$0     |
| W46302460    | \$185.9  | \$0     | \$241.67 | \$0     | \$0     | \$0     |
| X3672        | \$118.31 | \$95    | \$153.8  | \$354   | \$292   | \$250   |
| CL-367       | \$38.02  | \$33    | \$0      | \$63    | \$52    | \$44    |
| 3630YA       | \$0.2    | \$0     | \$0      | \$0     | \$0     | \$0     |
| 3630YB       | \$0.2    | \$0     | \$0      | \$0     | \$0     | \$0     |
| 3630ZA       | \$0.2    | \$0     | \$0      | \$0     | \$0     | \$0     |
| 3630ZB       | \$0.2    | \$0     | \$0      | \$0     | \$0     | \$0     |
| 3631ZJ       | \$0.2    | \$0     | \$0      | \$0     | \$0     | \$0     |
| 3631ZK       | \$0.2    | \$0     | \$0      | \$0     | \$0     | \$0     |
| GL19-405-60C | \$26     | \$24    | \$26     | \$38    | \$32    | \$27    |