**Introduction**

Shell Inc. investment mainly on the project software that are mandatorily required to commence a project. Shell has a corporate level license mainly from the following companies.

1. SAP
2. Salesforce

**Software Usage breakdown**

Tentatively Shell expense for annual software product is $1,700,000 annual, a tentative breakdown of this is as below:

SAP: $1,000,000

Salesforce: $500,000

Miscellaneous: $200,00

The top 5 major products that Shell licenses

Trace: $360,000

Inventorize: $240,000

DeliverIT: $200,000

PlantSmart: $200,000

Ratings provided by Shell for few of the products

|  |  |  |
| --- | --- | --- |
| **Product Name** | **Company** | **Rating** |
| Trace | SAP | 4 / 5 |
| Inventorize | SAP | 4 / 5 |
| DeliverIT | SAP | 4 / 5 |
| PlantSmart | SAP | 4 / 5 |

Shell mainly uses one of our competitors i.e. “Trace” whose annual license goes upto $360,000 and main reason of using “Trace” was because it is a part of SAP suite of products

**Our software usage**

Shell does not use any of our products