

October 30, 2018

TAKE/BSE/2018-19

The Manager  
Dept. of Corporate Services-Listing  
Bombay Stock Exchange Limited,  
P. J. Towers, Dalal Street,  
Mumbai - 400001

TAKE/NSE/2018-19

The Manager-Listing Department  
National Stock Exchange of India Limited  
Exchange Plaza,  
Bandra - Kurla Complex, Bandra (East),  
Mumbai - 400051

Dear Sir/Madam,

**Sub: Press Release**  
**Ref: NSE Scrip Code: 523890 & BSE Scrip Code: TAKE**

We are pleased to enclose a press release for your reference and record.

Kindly take note of the same.

Thanking you.

Yours sincerely,  
For TAKE Solutions Limited

  
Avaneesh Singh  
Company Secretary



Encl: As above.



## TAKE Solutions Q2 net profit up by 65.68% at INR 607.93 Million

*Operating Revenue at INR 5,158.79 Mn grows 39.08 % YoY*

Particulars	Figures in	Q2 FY19	Q2 FY18	Change (%)	
				Y-o-Y	
<b>Op. Revenue</b>	INR Mn	<b>5,158.79</b>	<b>3,709.28</b>	39.08%	
	USD Mn	<b>73.58</b>	<b>57.62</b>	27.70%	
<b>Op. EBITDA</b>	INR Mn	<b>1054.06</b>	<b>699.67</b>	50.65%	
<i>Margin</i>	%	<b>20.43%</b>	<b>18.86%</b>		
<b>Net Profit (PAT)</b>	INR Mn	<b>607.93</b>	<b>366.93</b>	65.68%	
<i>Margin</i>	%	<b>11.49%</b>	<b>9.86%</b>		
<b>Diluted EPS</b>	INR	<b>4.11</b>	<b>2.85</b>		

**Chennai - India, 30 October 2018:** TAKE Solutions Ltd. [BSE: 532890 | NSE: TAKE], a globally recognized domain intensive services provider in Life Sciences, today announced its financial results for Quarter and Half-Year ending 30<sup>th</sup> September 2018. The company reports a **net profit of INR 607.93 Mn**, growing at 65.68% as against INR 366.93 Mn in the year-ago period.

### Key Highlights from this quarter:

- Revenue at **INR 5,158.79 Mn**; growth of **39.08% Y-o-Y** and **10.34% Q-o-Q** ; Profit at **INR 607.93 Mn**, growing at **65.68% Y-o-Y**
- Gartner recognized TAKE Solutions amongst **Top 20 Global Solution Providers** in its Market Guide for Track-and-Trace and Serialization Software Providers for Life Sciences Companies Regulatory, clinical trials, Research & Development Awards and recognition
- Winner of the Golden Peacock Award for **Excellence in Corporate Governance 2018**
- Increasing Traction in Consulting Business both in terms of Volume and Size
- Multi-year, Multi-million Dollar Engagement with top global pharma for Clinical Services
- Multiple Transformative Deals in Regulatory and Pharmacovigilance

**Srinivasan H R, Vice Chairman and Managing Director, TAKE Solutions** said, “*TAKE recorded a high growth rate this quarter and we continue to invest ahead of the growth curve in the right technology and infrastructure to position us as the most preferred partner for global pharmas. Our 2021 growth strategy is on track and we are seeing a consistent growth trajectory. We have a healthy cash balance and a strong pipeline of key prospects to complete our expansion in key markets including North America and Europe.*”



## About TAKE Solutions

TAKE Solutions delivers domain-intensive services in Life Sciences and Supply Chain Management.

In the fast-growing Life Sciences space, TAKE offers clients a unique combination of full-service Clinical, Regulatory and Safety services backed by unique technology expertise. Our range of services span from clinical trials to regulatory submissions to post-marketing safety, all backed by insights derived through proprietary industry networks forums. With a team of leading Life Sciences experts, best-in-class systems and processes, and bespoke, industry-specific technology and analytics, TAKE delivers successful outcomes for clients. Our global roster of clients includes large and small innovator biopharmaceutical companies as well as generics manufacturers.

In Supply Chain Management, TAKE focuses on high-margin niches in engineering services, and supply chain collaboration. Our IP-led approach enables its clients to automate supply chain processes, track, trace & control at item level, mandate supplier compliance, and streamline material & shipment movement, and thus optimize their processes.

With operations spread across North America, Europe, Asia, and South America, TAKE is a Public Company, listed in India on the Bombay Stock Exchange and the National Stock Exchange. Led by a team of industry stalwarts and domain experts, TAKE has been growing steadily with FY18 revenues touching INR 15,872 Mn, (USD 246 Mn).

For more details, please visit [www.takesolutions.com](http://www.takesolutions.com)

**For media information:**

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