

## Cover Letter

August, 2023  
Cole Schamber  
Gaithersburg, Maryland

Dear xxx,

I am writing to express my strong interest in the x position at x as advertised. As a recent graduate with a passion for pharmaceuticals, I am excited about the opportunity to contribute my skills and dedication to your team this fall. Through rigorous coursework and hands-on projects, I have honed my ability to analyze complex problems, gather relevant information, and develop innovative solutions. Collaborating effectively is at the heart of my work ethic. Whether it's leading group projects, participating in extracurricular clubs, or engaging in community service, I have consistently demonstrated my commitment to fostering a positive and inclusive team environment. I believe that diverse perspectives fuel creativity and drive results.

My experiences as a project lead and mentor have allowed me to cultivate strong leadership skills. I am adept at motivating others, coordinating efforts, and steering projects towards successful outcomes. Moreover, clear and impactful communication is central to my approach. My ability to convey ideas concisely and adapt my message to diverse audiences has proven essential in both academic and interpersonal contexts. I am excited to leverage this skill to ensure effective collaboration and engagement within your organization.

I have a proven track record of upholding high professional standards in all my endeavors. My dedication to punctuality, accountability, and ethical behavior underscores my commitment to contributing positively to workplace culture and organizational success. Recognizing the importance of diverse and inclusive environments, I have actively engaged in initiatives that promote equity. I believe that embracing differences fosters creativity and enhances team dynamics. I am committed to championing equity and inclusion in all aspects of my work.

The opportunity to join x, renowned for its innovative contributions to the pharmaceutical industry, aligns seamlessly with my career aspirations. I am enthusiastic about your commitment to fostering a workplace culture that values collaboration, creativity, and excellence. Thank you for considering my application. I am eager to discuss how my competencies and experiences align with your team's goals. Enclosed is my resume for your review.

Sincerely,

Cole Schamber

**COLE V. SCHAMBER**

## **BUSINESS STUDENT | PHARMACEUTICAL MARKETING**

### **CONTACT**

<https://www.linkedin.com/in/coleschamber2024/>  
<https://github.com/ColeSchamber>  
[cvschamber@gmail.com](mailto:cvschamber@gmail.com)  
240.535.8841  
Gaithersburg, Maryland

### **Education**

DeSales University  
Center Valley, PA  
Cumulative GPA: 3.276  
Anticipated Graduation: May, 2024

### **TECHNICAL SKILLS**

**Microsoft Excel | Associate License | Cert. Aug 2023**

**Microsoft Powerpoint | Adventist HealthCare Internship | Gaithersburg, MD | May - August 2023**

**Minitab | Data Analysis (MG 220) | DeSales University | August - December 2021**

### **WORK/INTERNSHIP EXPERIENCE**

**Data Analyst | Adventist HealthCare Internship | Gaithersburg, MD | May – August 2023**

- 8 week internship working as a member of the clinical informatics department
- Utilized Microsoft Excel to present data to subject matter experts (SME's) regarding data based off of the hospitals diabetic and maternal care population
- Presented findings to department leaders within organization to discuss any data gaps that were found

**Delivery Driver | Domino's Pizza | Germantown, MD | May – August 2022**

- Worked as a member of a 10-person team to ensure positive customer experience, maintain high product standards and assist manager with driving in-store operations efficiency
- Delivered food to customers on time and in excellent condition
- Meticulously tracked, logged, and submitted mileage at the end of each shift

**Restaurant Server | Uncle Julio's | Gaithersburg, MD | May – August 2021**

- Successfully completed Training for Intervention Procedures (TIPS) to become certified to responsibly serve and sell alcoholic beverages
- Quickly built rapport with patrons, learned food preferences and/or allergies, made meal recommendations and serviced guests in a timely, professional, and friendly manner

### **EXTRACURRICULAR ACTIVITIES**

**Ryan Leadership Institute | Member | 2023- Present**

- One of fifteen members select from DeSales University
- Two-year student program that fosters personal growth and leadership training in the context of Salesian Catholic spirituality.

**Student-Athlete | Men's Soccer Team | 2020 - Present**

- Spent 20+ hours training weekly, attending film sessions, traveling, and participating in games while managing a full course load and achieving academic success
- One of three of 3 soccer players selected to be a student assistant during a two-week summer college ID camp intended for new team prospects and recruits

**Founder | Cleats Repeat | 2019 – Present**

- Created organization to provide underprivileged children with previously worn soccer cleats
- Developed logo, marketed effort, solicited donations, and organized cleat drives
- Received \$1000+ in monetary donations and collected/donated 300+ pairs of cleats

### **ACTION PLAN**

Upon graduation from DeSales University in May of 2024, I plan to utilize my Pharmaceutical Marketing degree to work for a major pharmaceutical company. More specifically, I desire to work on a marketing team within the company where I will promote and advertise pharmaceutical products to healthcare professionals, consumers, and patients. This may include visiting hospitals and discussing to physicians specific medicine for patients they may be working with or direct to consumer marketing to patients where they are connected via the internet, advertisements, or social media in hopes to request their primary care physician to prescribe them the medicine.

Prior to searching for a specific job that will allow me to excel at my position, I will identify strengths, skills, and areas of interest within the pharmaceutical industry. This will include research on any pharmaceutical company/product that I desire to work with. In addition to researching on my own, attending networking events will serve as another source of information that will contribute to decision. This includes attending pharmaceutical industry conferences, career fairs, and local events. Also, engage in discussions, exchange contact information, and ask questions.

Ultimately, my method of action for my job search will be persistence. Accepting rejection, maintaining network connections, and continuously updating my resume will be essential in making a name for myself within the job market. Moreover, securing a job in the pharmaceutical industry is a journey that requires dedication, networking, and continuous learning. By following this action plan, I will increase your chances of landing a rewarding role in a pharmaceutical company after my graduation at DeSales University.