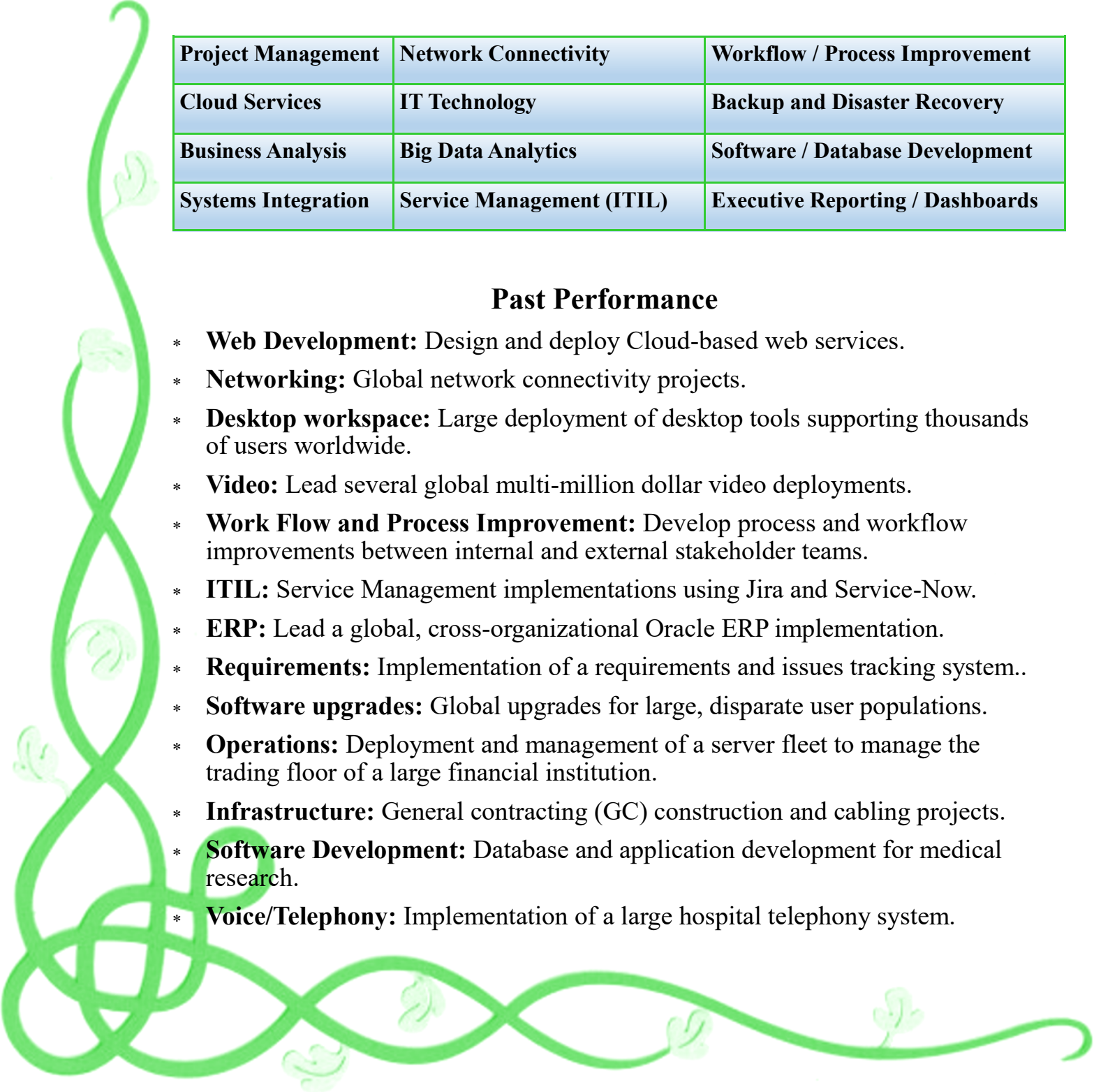


Aerovine Capabilities Statement

We provide Technical Project Management and Cloud Consulting services to many diverse organizations. We are PMP certified through Project Management Institute and follow PMI Best Practices. We maintain in-house certifications and have successfully completed dozens of complex technology projects for our clients in various industries and sectors.



Project Management	Network Connectivity	Workflow / Process Improvement
Cloud Services	IT Technology	Backup and Disaster Recovery
Business Analysis	Big Data Analytics	Software / Database Development
Systems Integration	Service Management (ITIL)	Executive Reporting / Dashboards

Past Performance

- * **Web Development:** Design and deploy Cloud-based web services.
- * **Networking:** Global network connectivity projects.
- * **Desktop workspace:** Large deployment of desktop tools supporting thousands of users worldwide.
- * **Video:** Lead several global multi-million dollar video deployments.
- * **Work Flow and Process Improvement:** Develop process and workflow improvements between internal and external stakeholder teams.
- * **ITIL:** Service Management implementations using Jira and Service-Now.
- * **ERP:** Lead a global, cross-organizational Oracle ERP implementation.
- * **Requirements:** Implementation of a requirements and issues tracking system..
- * **Software upgrades:** Global upgrades for large, disparate user populations.
- * **Operations:** Deployment and management of a server fleet to manage the trading floor of a large financial institution.
- * **Infrastructure:** General contracting (GC) construction and cabling projects.
- * **Software Development:** Database and application development for medical research.
- * **Voice/Telephony:** Implementation of a large hospital telephony system.

Aerovine Capabilities Statement

Here are just a few examples of how we can immediately assist you:

- * Project Plan development: Scope, Schedule, Budget, Risks, Resources, Quality
- * Cloud Technologies: AWS, Microsoft, Google Suite
- * IT Solutions: Design and Deployment
- * Team Staffing: Hourly and Full Time resources
- * Big Data and Analytics
- * Business Process Improvement: Workflow / Automation
- * Facilitating effective Workshops and Meetings for rapid team progress
- * Service Management: ITIL Best Practices
- * Development and Training for your Project Management Office (PMO)
- * Service Management Lifecycle (ITIL)
- * RFP composition and response

Highlight: Project Management Services

- * Perhaps your organization has a Project Management Office (PMO) and would benefit from an outside perspective to review its current approach and offer recommendations for improvements.
- * Perhaps you have some "one" who is managing your customer projects but they are over committed or lacking the proper skills to complete them on time and within budget.
- * Perhaps you are starting a new project for your organizations and not sure how to proceed effectively.

*We have helped dozens of organizations in technology, healthcare, construction and manufacturing.
We can help you too!*

In-House Certifications

- * PMI Project Management Professional (PMP)
- * AWS Solutions Architect
- * AWS Business and Technical Accreditations
- * Microsoft Certified Solutions Developer
- * Service Management (ITIL) Foundations

Company Data

Aerovine

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SIC: 8742

NAICS: 518210, 541511, 541512,
541513, 541519 541611, 541612,
541618, 511210, 541330, 541990,
541690, 541611

Partners: Amazon Web Services (AWS),
Microsoft, Google, Smartsheet

Differentiators

- * We can help you quickly! Our in-house experience allows us to ramp up and support you faster than most other service providers.
- * International project experience. Traveled to over 30 countries on four continents.
- * History of solving problems in many diverse technical areas. We love a challenge!
- * Laser focus on Customer Satisfaction.