

Actual Sales Vs Target Sales

2022

2023

Jan

Feb

Mar

Apr

May

Jun

Jul

Aug

Sep

Oct

Nov

Dec

Customer Seg...

All

5,307,437.50

_Sales Amount

5,344,345.29

_Target Amount

Product Name

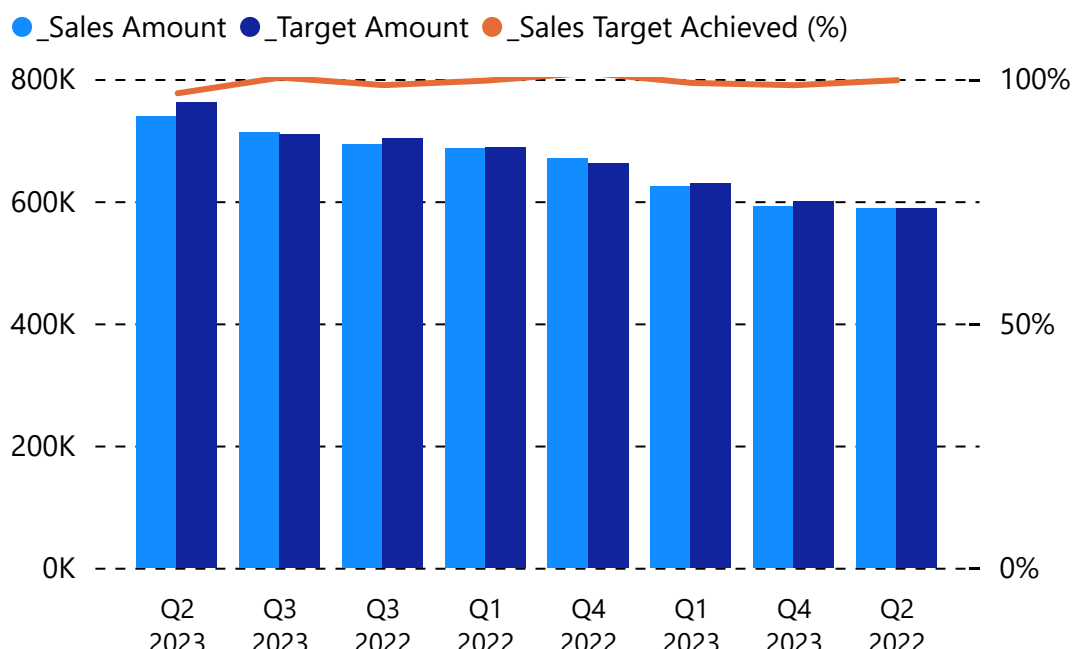
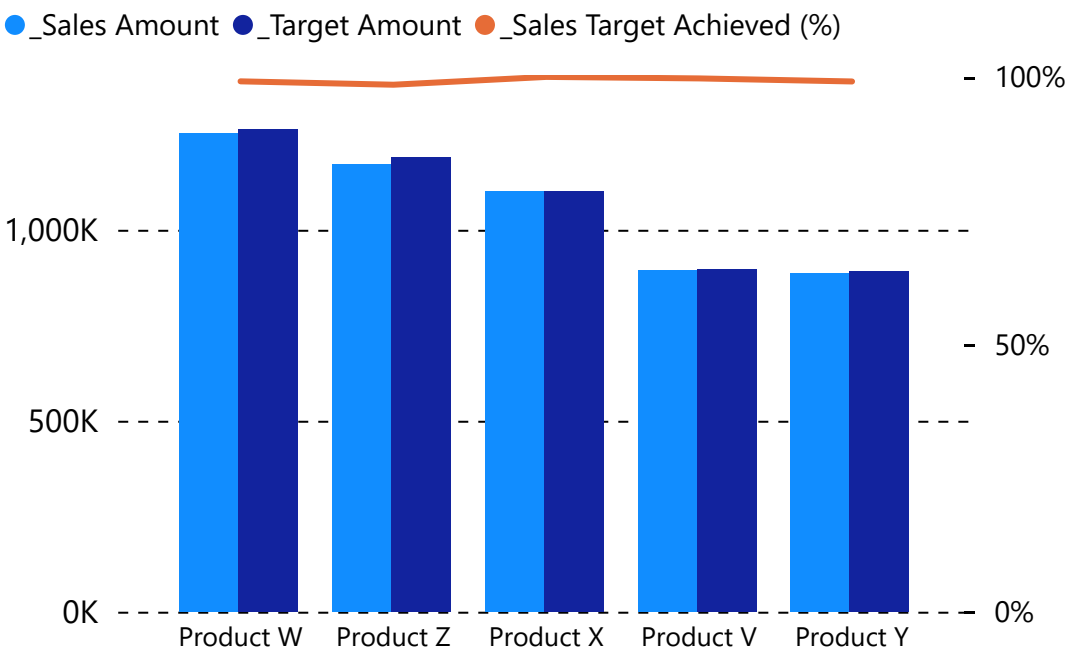
All

Sales Team

All

99.31%

_Sales Target Achieved (%)



Region	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
[-] East	103.70%	101.79%	99.82%	97.41%	101.23%	96.76%	102.00%	97.40%	93.31%	98.72%	103.13%	101.05%	99.19%
[+] Team Alpha	106.10%	96.71%	97.07%	99.13%	109.96%	95.99%	97.34%	109.13%	93.23%	104.70%	101.77%	105.09%	99.49%
[+] Team Beta	99.62%	103.60%	99.71%	98.80%	101.80%	100.52%	102.85%	94.84%	96.48%	103.87%	106.46%	99.73%	99.85%
[+] Team Gamma	104.87%	101.66%	105.90%	95.03%	98.26%	95.10%	102.08%	94.57%	79.31%	93.84%	104.83%	102.10%	98.43%
[-] North	99.70%	96.07%	100.47%	96.97%	95.02%	95.29%	102.04%	94.36%	100.65%	96.61%	96.53%	105.46%	98.03%
[+] Team Alpha	99.07%	99.48%	103.12%	96.61%	82.45%	101.27%	102.29%	98.57%	95.34%	97.31%	96.03%	100.36%	99.29%
[+] Team Beta	97.33%	95.33%	92.19%	97.81%	96.92%	93.61%	99.95%	89.22%	100.09%	98.77%	91.88%	108.87%	96.77%
[+] Team Gamma	101.17%	86.06%	99.05%	96.83%	98.31%	93.46%	103.13%	90.05%	101.62%	91.50%	99.72%		97.70%
[-] South	96.36%	99.75%	97.75%	101.17%	96.31%	102.32%	102.54%	102.32%	99.71%	103.61%	99.25%	102.68%	100.05%
[+] Team Alpha	94.74%	100.71%	97.19%	97.78%	93.62%	105.10%	98.42%	105.91%	103.90%	106.36%	98.73%	102.88%	100.15%
[+] Team Beta	99.72%	97.37%	97.16%	100.33%	99.55%	100.88%	104.50%	137.65%	95.82%	106.03%	98.63%	108.97%	100.86%
[+] Team Gamma	94.09%	101.15%	100.94%	102.27%	95.39%	100.39%	103.65%	97.85%	99.92%	97.76%	100.11%	95.17%	99.08%
[+] West	101.27%	101.13%	103.38%	98.48%	99.05%	98.25%	99.47%	102.77%	102.15%	101.93%	96.77%	100.17%	100.10%
Total	99.12%	99.54%	99.71%	98.38%	98.28%	98.10%	101.53%	99.17%	97.52%	100.08%	98.36%	102.04%	99.31%