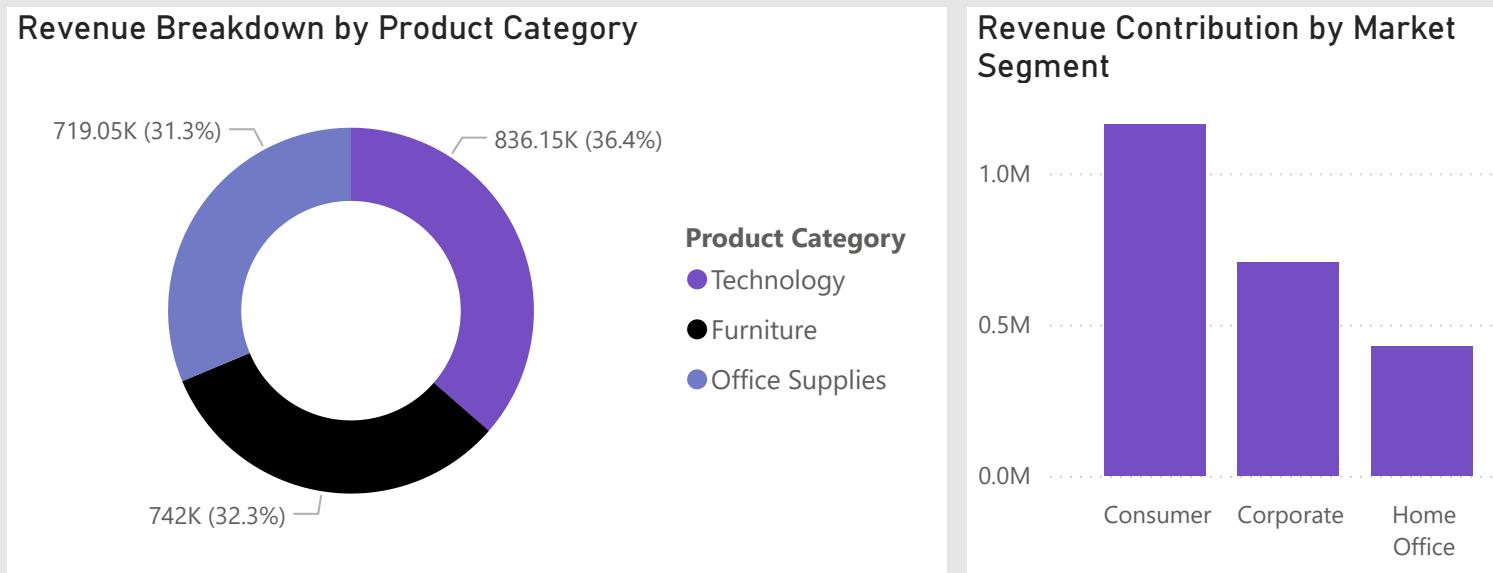
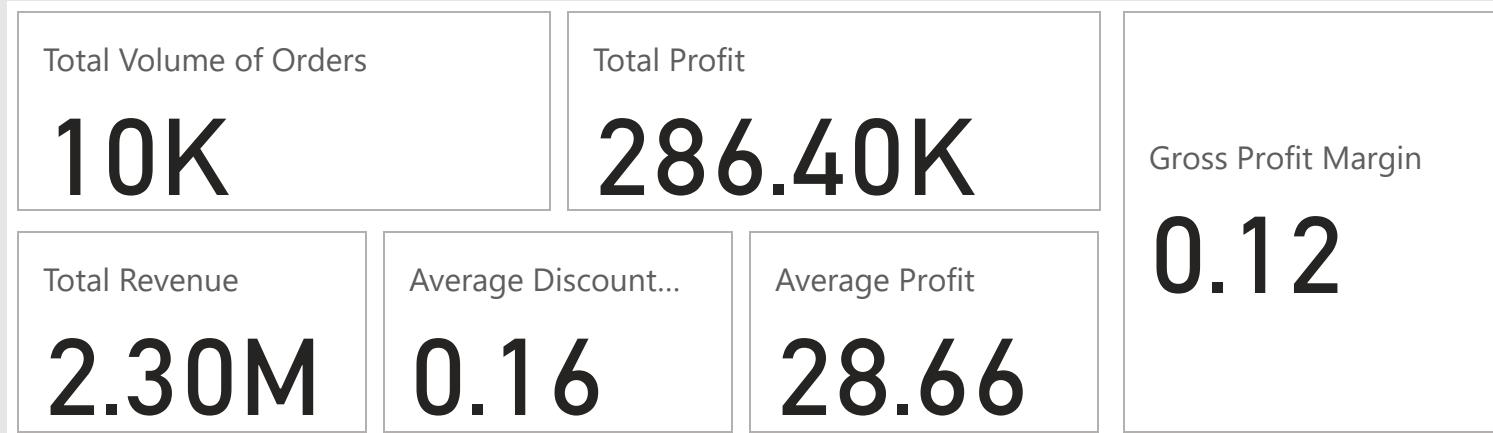


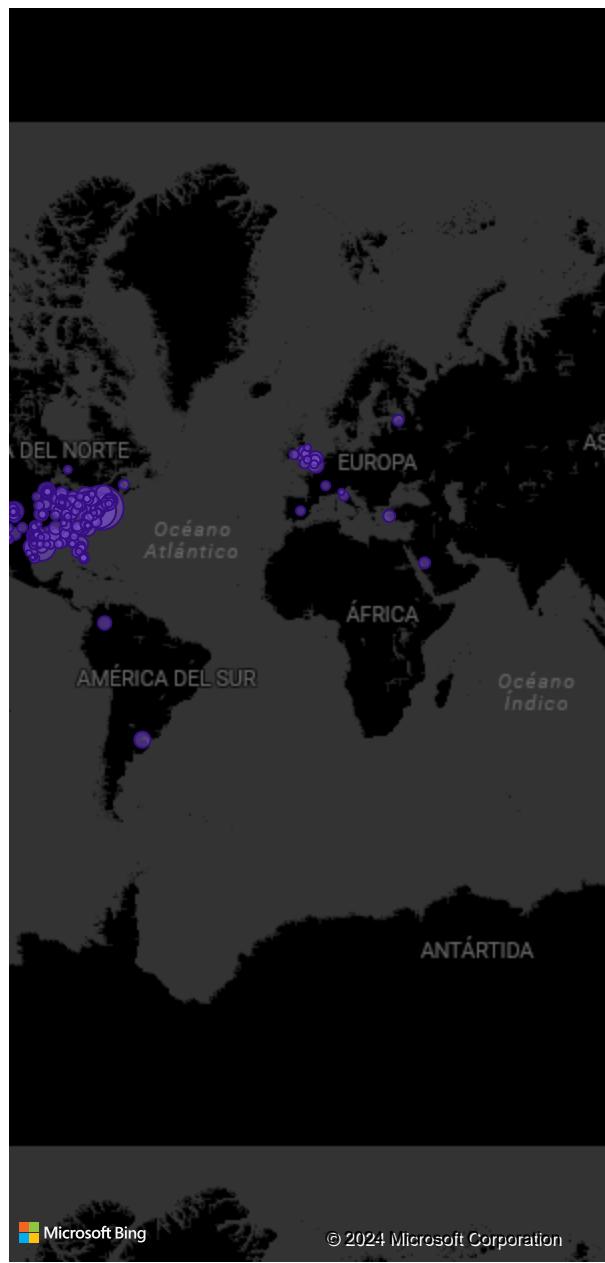
EPAM Systems: Financial & Customer Analysis



Svetlana Kamarova, V&A Analyst



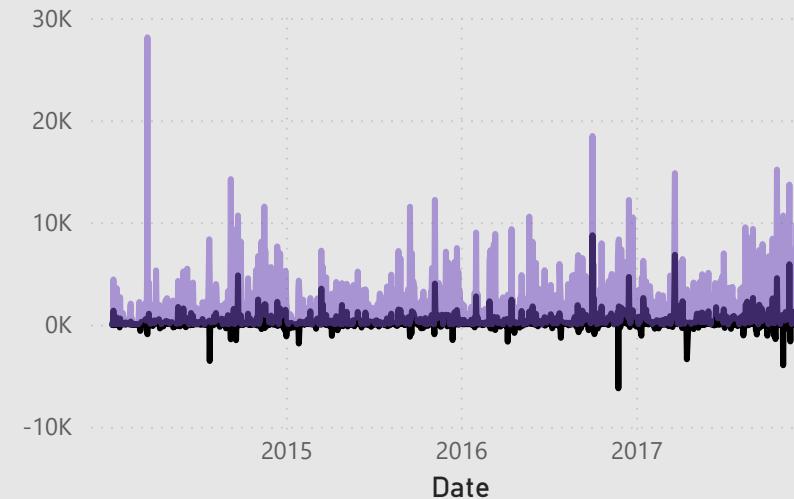
Geographic Distribution by Revenue



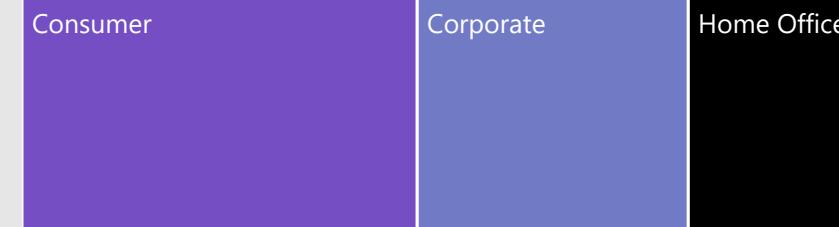
Profit and Revenue Trend by Date

● Profit

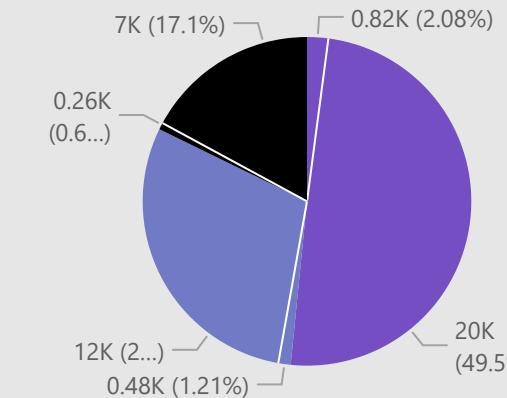
● Revenue Trend



Profitability by Market Segment



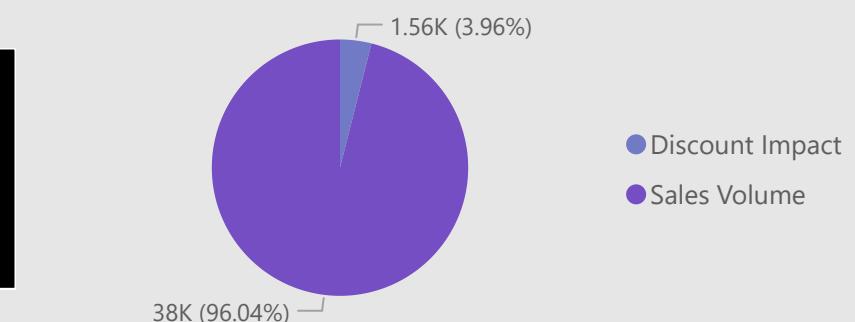
Discount Impact and Sales Volume by Market Segment



Market Segment

- Consumer
- Corporate
- Home Office

Discount Impact and Sales Volume



- Discount Impact
- Sales Volume

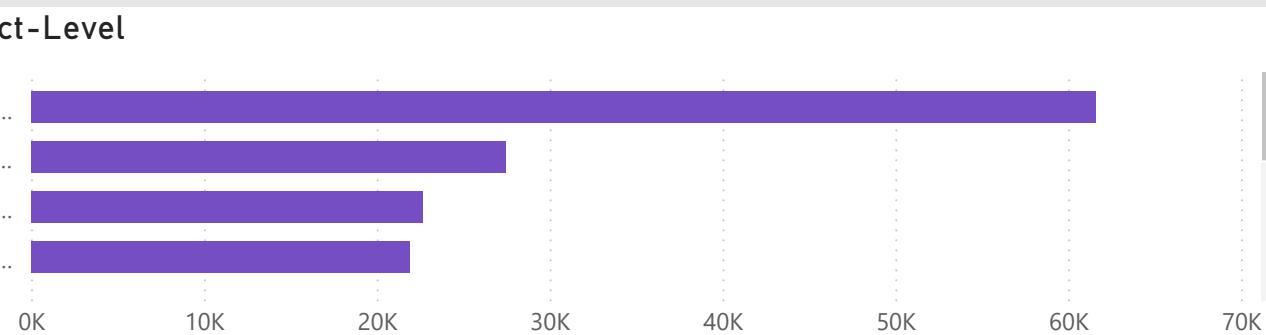
Revenue Analysis by Product-Level

Canon imageCLASS 2200 Advanced...

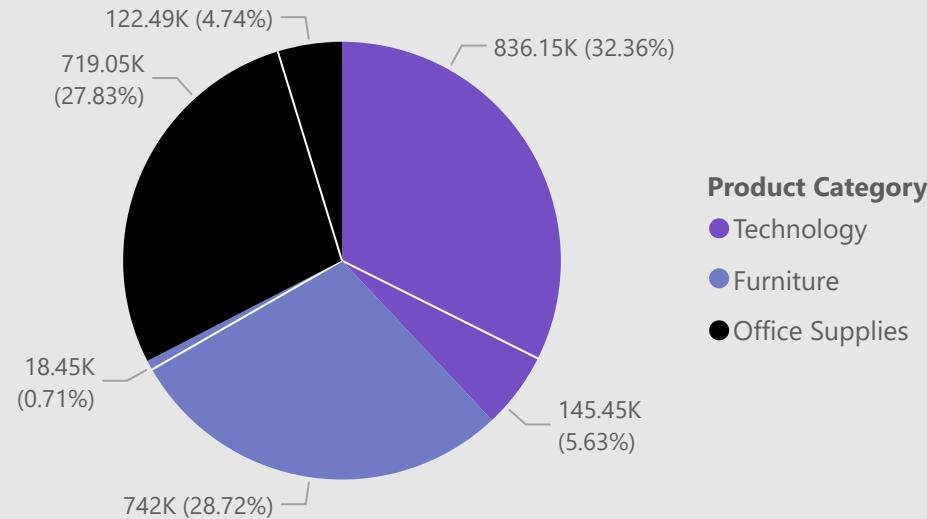
Fellowes PB500 Electric Punch Plasti...

Cisco TelePresence System EX90 Vid...

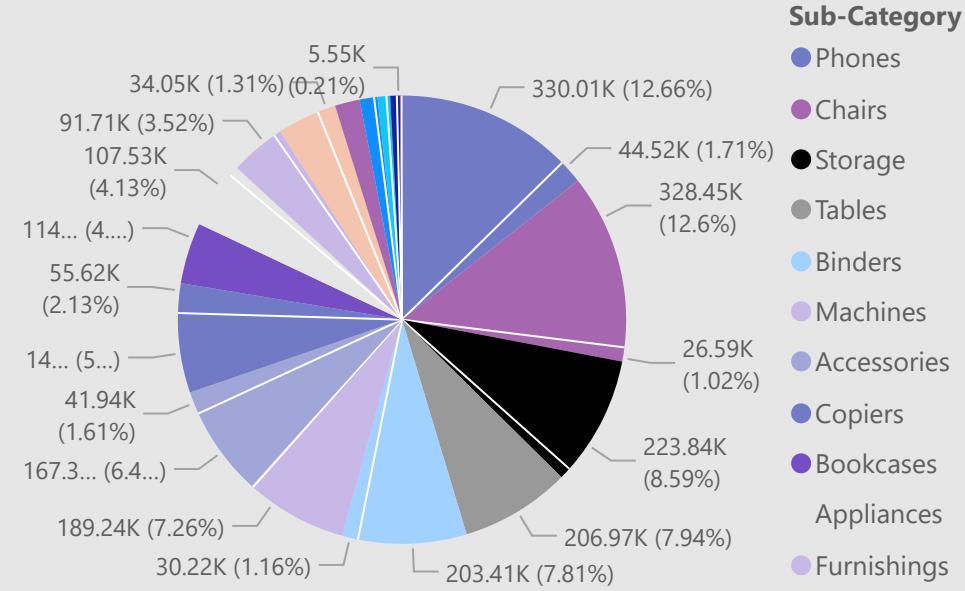
HON 5400 Series Task Chairs for Big...



Revenue and Profitability by Product Category



Revenue and Profitability by Sub-Category



Discount Correlation by Profit

