Conner Jamison

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EDUCATION

Georgia State University

Atlanta, Georgia

B.S. in Data Science. GPA: 4.02

Fall 2022 - Spring 2026

Organizations: The 1913 Society, Panthers in the Valley, GSU Honor's College

Relevant Coursework: Data Structures & Algorithms, Theoretical Foundations of CS, Database Systems, Probability &

Stats for CS, Multivariate Calculus, Linear Algebra *Certificates*: Google Advanced Data Analytics

TECHNICAL SKILLS

Computer Languages: Python, SQL, R, HTML, CSS, C, JavaScript

Data Analysis Tools/Libraries: Tableau, Power BI, Excel, MySQL, Pandas, NumPy, Sklearn, Matplotlib, Seaborn

Software/Systems: Visual Studio IDE, Azure Data Studio, Jupyter Notebook

PROJECTS

MLS Predictions Using Machine Learning | Python, Random Forest, XGBoost

December 2024

- Developed end-to-end predictive models by web scraping match data from FBref.com, engineering rolling averages, and incorporating opponent difficulty to forecast soccer outcomes (win, draw, loss).
- Achieved 55% accuracy in goal prediction using regression models and 42% accuracy in match result classification through hyperparameter-tuned Random Forest and XGBoost approaches.
- Leveraged classification reports, confusion matrices, and feature importance analyses to refine model performance, providing actionable insights into key predictive factors and informing strategic feature selection.

Portfolio Website | HTML, CSS, JavaScript

September 2024

- Designed and developed a professional personal website using HTML, CSS, and JavaScript, featuring "About,"
 "Projects," and "Contact Me" sections.
- Deployed on Netlify and hosted via GitHub, achieving a load time of under **2 seconds** and attracting over **50** unique visitors within the first month.

Analysis of Online Sales Data | Python, Pandas, Sklearn

April 2023

- Utilizing **Python**, analyzed a 2021 retailer dataset with over **100,000 data points** to identify key trends in customer behavior and revenue generation using **pandas**.
- Leveraging **sklearn** for regression analysis, discovered that newsletter subscriptions correlated with a **19%** increase in customer revenue, and voucher usage contributed to a **10%** rise in overall sales.

WORK EXPERIENCE

Chick-fil-A | Certified Trainer

July 2021 – Present

- Resolved guest complaints and guided over **20 team members** through onboarding, alleviating pressure on Shift Leads while fostering a collaborative and efficient work environment.
- Played a pivotal role in increasing store sales by 25% year-over-year, contributing to a daily revenue of approximately \$40,000 by maintaining exceptional customer service standards and operational efficiency.

EXTRACURRICULAR

Amazon FBA and FBM Seller

July 2023 – Present

- Operated Amazon's FBA (Fulfillment by Amazon) and FBM (Fulfillment by Merchant) programs, generating \$20,000 in sales while achieving \$5,000 in profit with a 37% ROI for my business, *Last World LLC*.
- Designed a comprehensive inventory management <u>spreadsheet</u>, enabling tracking of **80 unique products** while maintaining accuracy within **3-4%** of Amazon's provided data.
- Allocated approximately **20** hours per week conducting product research, managing inventory, coordinating shipments, and ensuring timely delivery to both customers and Amazon fulfillment centers.