# Connor Mahan

**Education** 

University of Kansas Lawrence, KS Graduated December 2017 with Bachelor of Science in Finance

Codecademy – Web Development Program

Contact
Mahan406@gmail.com
GitHub
Porfolio Site

**Skills & Languages** 

Front-End: HTML5, CSS3, JavaScript, React Back-End/Other: Python, SQL, Git, Photoshop, Lightroom

# **Work Experience**

**Customer Lobby** 

October 2019-Present

Sales Development Representative

- Create marketing content, such as customizable email templates to target prospect clients more efficiently
- Work closely with development team to recommend product updates and ideas based on customer requests
- Cold-call a high-volume of clients daily to introduce our product and identify the need within their business
- Designed reports in Salesforce to quickly identify quality leads based on adjustable data inputs

PNC Bank

Kansas City, MO

Oakland, CA

Loan Support Analyst

*June* 2018 – *September* 2019

- Created queries for daily reports to maximize efficiency of monotonous tasks and improve turnover times
- Built report templates in Excel, automating basic functions to help my team save several hours per week
- Appropriately respond to requests, maintaining compliance based on specific loan types and client standards
- Meticulously process loan sales and transfers, account requests, loan payoffs, and various urgent client needs

### Sunflower Outdoor and Bike

Lawrence, KS

Sales Associate

February 2015-December 2017

- Utilized vast product knowledge to exceed customer expectations and ensure repeat satisfactory experiences
- Successfully managed multiple customer requests at once in a fast-paced, high traffic retail environment
- Assisted in purchasing merchandise from dealers, including creating purchase orders and supplier negotiation

#### **Bank of Ireland**

Dublin Ireland

Customer Financial Analyst Intern

June 2017-August 2017

- Collated financial data, highlighting and compiling relevant customer information to report to manager
- Critically analyzed companies' financial data in order to accurately assess client's credit worthiness
- Reviewed and critiqued colleague's reports, ensuring optimal quality reporting to relationship managers

# **Activities & Projects**

- <u>Bingo!</u> <u>Code</u> An interactive random number bingo drawer, using Javascript, HTML & CSS
- <u>Login Page</u> <u>Code</u> A front-end login page with HTML and CSS animations
- Space Invaders <u>Code</u> a simple game created using Python & turtle graphics
- Codecademy Web Development Program
- Learn Python the Hard Way completed book
- KU Rock Climbing Club, Recruitment
- Snowboard Instructor *Volunteer*

## **Hobbies & Interests**

Rock climbing, Surfing, Photography, Shredding the gnar (snowboarding), Mountain biking, Attending comedy shows