

# Connor Mahan

## Education

University of Kansas Lawrence, KS  
Graduated December 2017 with Bachelor of Science in Finance  
Codecademy – Web Development Program

## Contact

Mahan406@gmail.com  
[GitHub](#)  
[Portfolio Site](#)

## Skills & Languages

**Front-End:** HTML5, CSS3, JavaScript, React

**Back-End/Other:** Python, SQL, Git, Photoshop, Lightroom

## Work Experience

### **Customer Lobby**

*Sales Development Representative*

*Oakland, CA*

*October 2019-Present*

- Create marketing content, such as customizable email templates to target prospect clients more efficiently
- Work closely with development team to recommend product updates and ideas based on customer requests
- Cold-call a high-volume of clients daily to introduce our product and identify the need within their business
- Designed reports in Salesforce to quickly identify quality leads based on adjustable data inputs

### **PNC Bank**

*Loan Support Analyst*

*Kansas City, MO*

*June 2018 – September 2019*

- Created queries for daily reports to maximize efficiency of monotonous tasks and improve turnover times
- Built report templates in Excel, automating basic functions to help my team save several hours per week
- Appropriately respond to requests, maintaining compliance based on specific loan types and client standards
- Meticulously process loan sales and transfers, account requests, loan payoffs, and various urgent client needs

### **Sunflower Outdoor and Bike**

*Sales Associate*

*Lawrence, KS*

*February 2015-December 2017*

- Utilized vast product knowledge to exceed customer expectations and ensure repeat satisfactory experiences
- Successfully managed multiple customer requests at once in a fast-paced, high traffic retail environment
- Assisted in purchasing merchandise from dealers, including creating purchase orders and supplier negotiation

### **Bank of Ireland**

*Customer Financial Analyst Intern*

*Dublin Ireland*

*June 2017-August 2017*

- Collated financial data, highlighting and compiling relevant customer information to report to manager
- Critically analyzed companies' financial data in order to accurately assess client's credit worthiness
- Reviewed and critiqued colleague's reports, ensuring optimal quality reporting to relationship managers

## Activities & Projects

- [Log-in Page](#) – Created using HTML & CSS with an original photo background
- [Tea Cozy webpage](#) – HTML & CSS Codecademy project
- [Space Invaders](#) – a simple game created using Python & turtle graphics
- Codecademy Web Development Program
- Learn Python the Hard Way – completed book
- KU Rock Climbing Club, *Recruitment*
- Snowboard Instructor – *Volunteer*

## Hobbies & Interests

Rock climbing, Surfing, Photography, Shredding the gnar (snowboarding), Mountain biking, Attending comedy shows