Conor Lamb

Senior Implementation Consultant | Web Developer

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SUMMARY

Technical expert with 7 years of client facing experience and web development experience. Uses programming expertise, and top notch customer support to deliver on digital solutions. These solutions include software implementations, integrations, data automations, custom dashboards, and the development of custom utilities and web applications.

SKILLS

Javascript SQL CSS HTML Angular APIs Node React Redux Redux Toolkit R CPQ
Dashboarding Data Visualization Data Modeling Google Visualization Plotly UI / UX Design Agile

PROFESSIONAL EXPERIENCE

Senior Implementation Consultant   June 2024 – Current
monday.com   *Denver, CO*
- Scopes, plans, and develops full stack custom applications to extend the monday.com platform for enterprise clients
- Provides internal technical support to automate manual tasks through node.js and the monday GraphQL API
- Consults with enterprise customers to design and implement tailored out-of-the-box monday.com solutions

Customer Success Engineer / Technical Success Manager   AUG 2021 – DEC 2023
Quantive   *Remote*
- Instructed customer base (including multiple Fortune 500 companies) on all technical features of the platform, including Quantive's Artificial Intelligence (AI) features
- Developed, designed, and provided ongoing maintenance of 300+ insights and dashboards in application marketplace
- Automated KPIs and Key Results using advanced SQL queries against the Quantive Database
- Created custom visualizations ranging from widgets to interactive full page web applications with multiple click paths
- Developed and maintained web application allowing Customer Success to easily transfer data across multiple accounts
- Maintained a Node app that uses REST APIs to provide customers with an Excel import/export product feature
- Updated and maintained VSCode Extension allowing for improved custom development within Quantive Platform
- Designed and developed the most visited and highly utilized dashboard across all Quantive clients

Senior CPQ Implementation Consultant / Implementation Consultant   JAN 2018 – AUG 2021
Configure One (now Revalize)   *Chicago, IL*
- Lead CPQ training sessions, and provided weekly product coaching for 15+ customers on Configure One's software
- Collaborated with NetSuite and Salesforce partners to integrate CPQ solutions to ERP and CRM softwares
- Analyzed stakeholder needs and wrote user stories to communicate customer needs to development team

PERSONAL PROJECTS

MeadFantasyFootball.com   DEC 2023 – Feb 2024
- Designed and coded website to visualize Fantasy Football data in user friendly and fun formats
- Performed ETL operations with the ESPN and Sleeper APIs to pull data from multiple sources into MongoDB
- Utilized Mongo, Express, React, and Node (MERN Stack) to build data models visualize them with advanced CSS

Purdue University   DEC 2017
Bachelor of Science: Industrial Engineering   *West Lafayette, IN*
- Senior Design Project was preparing an "Internet of Things" analysis in a case study for Deloitte
- Designed GUI for a Smart Fridge and integrated SQLQueries to provide information to customers
- Used R Studio functions to scrape data from hockeyreference.com for a statistical analysis on performance indicators

INTERESTS

Basketball Dance Music Sitcoms Snowboarding Camping Sci Fi and Fantasy Novels Purdue Sports