

Dana Watt, PhD
dana.watt88@gmail.com

Diligent newly-minted doctorate seeking to transition from academia into industry. Exceptional written and oral presentation skills developed as a scientist, consultant and entrepreneur. Adept at managing multiple projects at the bench and beyond. Extensive knowledge of scientific and medical literature.

Industry and Entrepreneurial Experience

BALSA student consulting group, Consultant, 2014-present

Evaluated startup technologies' technical and market potential using data-driven due diligence

Interfaced with clients to evaluate needs and expectations

Created written, slide deck and oral presentations in a team milieu

Pro-Arc Diagnostics, Co-Founder and CFO, 2014-present

Winner, NIH Neuroscience Startup Challenge (2014-15), BioSTL Award (2015)

Developed and executed short- and long-term business strategies in a small founding team

Authored a range of internal and public business deliverables, including executive summaries, investor pitches, financial projections, and white papers

Launched a company with exceptional capital efficiency: began scientific operations with less than \$5k

ASCB/KGI Managing Science in Industry Course, 2014

Awarded selective admission two-week intensive "boot camp" program combining professional skills workshops, panel discussions, lectures, case study analysis and small-group consulting projects

Education and Extracurricular Activities

Doctorate Washington University in St. Louis, December 2015

Division of Biology and Biomedical Sciences, Neurosciences Program, lab of Valeria Cavalli, PhD

Thesis Molecular Mechanisms of Axon Growth and Regeneration

Selected Publications:

1. **Watt D**, Dixit R & Cavalli V. (2015). J Biol Chem, 290(25):15512-25.
2. Song W, Cho Y, **Watt D** and Cavalli V. (2015). J Biol Chem 290(23):14765-75.

BioEntrepreneurship Core (BEC) Leadership Team, 2011- 2015

Marketing director (2011-12), Secretary (2012-13), Vice President (2013-15)

Formulated and achieved short- and long-term organizational goals in a small team

Fostered communication and team-building between the Washington University graduate student body and the St. Louis entrepreneurial community

Organizational Experience

Organizing Committee, Washington University Innovation in Healthcare Conference, Sept 18, 2015

Designed programming, recruited speakers and negotiated sponsorships for inaugural conference

Organizing Committee, ASCB Midwest Membrane Trafficking and Signaling Symposium, Oct. 3, 2014

Secured funding for, designed and executed regional scientific conference in a small team

Conference Assistant, Keystone Growing to Extremes: Cell Biology and Pathology of Axons, Mar. 10-15, 2013

Maintained official meeting schedule and composed an official summary of the meeting