

Sam Yavari

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Personal Statement:

With a background in mechanical engineering and sales, I'm transitioning into software development, driven by a passion for technology and problem-solving. While new to coding professionally, I've quickly gained proficiency through self-learning and hands-on projects. My sales experience equips me with strong communication skills and a customer-centric mindset, complementing my technical abilities. Eager to apply my diverse skill set in collaborative environments to create innovative software solutions

Soft Skills:

- *Interpersonal Communication Skills*
- *Sales*
- *Financial Management*

Technical Skills:

- *HTML & CSS*
- *Typescript*
- *JavaScript*
- *React*
- *TailwindCSS*
- *C#*
- *Asp.NET core 8.0*
- *SQL*

Employment History:

Company: Cosy Club – Part-Time

Job Title: Cocktail Bartender

Employment Duration: March 2023 – Present

Location: Birmingham

- Currently working as a part-time bartender on the weekends and studying full-time on the weekdays as I work towards becoming a software engineer, learning different programming languages and databases.

Company: Rightio – Part-Time

Job Title: Logistics Team Member

Employment Duration: January 2023 – March 2023

Location: Birmingham

- As a part-time Logistics team member, I would ensure that the right contractors went to the correct place and ensured that they had as much information as possible about the job before arriving so they can do the job efficiently and move onto the next job for the day.

Company: Wetherspoons, Figure of Eight – Part-Time

Job Title: Bartender

Employment Duration: July 2020 – December 2022

Location: Birmingham, Broad Street

- As a part-time bartender I worked the busy shifts on Friday's and Saturday's, I took peoples orders, poured drinks, and made cocktails for them. I ran the drinks and food to the tables too.

Company: Joshua Robert Recruitment

Job Title: Recruitment Consultant

Employment Duration: January 2022 – December 2022

Location: Birmingham, Jewellery Quarter

- As a Recruitment Resourcer in the soft FM (facilities management) sector I mainly recruiting engineers, but I also recruited cleaners, project managers, facilities managers and others alike.
- What I would do is find suitable candidates for the roles that I had been given to fill that week. The goal I had been given was to find 15 people for 5 different roles to package them correctly.
- During this time I had gained enough experience to do some business development calls to reel in more roles for my team and me to fill, which I did successfully on multiple separate occasions, whether it be face-to-face or over the phone.

Company: Core Selection

Job Title: Account Manager/Finance Assistant

Employment Duration: January 2021 – January 2022

Location: Birmingham, Jewellery Quarter

- During the period that I was working at this small company, it went through a few different changes on what the company was going to be originally, it was a gateway company that was working under the kickstart scheme. However, when that ended, the company would be re-branded as a recruitment company.
- Around a month into this role, I had also spoken with the finance manager about helping her with her workload, which she agreed to, so I assisted her with cross-referencing and organising things on the Sage 50 side.
- So for the last two months, I worked at this company I was a recruitment consultant, bringing in roles to fill and finding suitable candidates for that roles.

Company: Tim Hortons – Part-Time

Job Title: Team Member

Employment Duration: March 2018 – December 2020

Location: Birmingham City Centre

- As a hospitality team member at Tim Hortons, usually I worked at the front on the till, taking peoples orders and handling money, making their coffee orders, and packaging the doughnuts.

Education:

University of Wolverhampton - September 2018 – 2023

Degree: Mechanical Engineering

Final Grade: **2:1**

BTEC - Bourneville College - September 2016 – June 2018

Degree: Subject: Level 3 Applied Sciences.

Grade: **PP**

GCSEs - Queensbridge Secondary School - September 2011 – July 2016

GCSE's Grades: **C's across the board**

Interests & Achievements:

In my spare time I try to keep healthy by training Muay Thai and strength training with weights. I am training towards competing at a high level. I have had one competition within Muay Thai in which I won by unanimous decision. Muay Thai is a discipline, with discipline comes lessons that can apply to any ordinary day task this has taught me how to keep my composure under times of pressure and stress.