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# PROPOSAL FOR EXPANSION OF TRIBE DATA TEAM

### Presented to:

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#### DATA TEAM AS A PIVOT FOR OTHER TEAMS

The expanded data team will serve as a central hub, providing data-driven insights that will guide and enhance the work of other key teams within Tribe Tampere, including Marketing, Business Development, and Community Leadership.



#### **Business Development**

- Use market and competitive analysis to identify new business opportunities and areas for growth.
- Analyze data to identify potential partners and collaborators who align with our goals and values.
- Track the success of business development initiatives and partnerships through relevant KPIs and performance metrics



#### Marketing and Events

- Analyze demographic data to help the marketing team create more targeted and effective campaigns
- Measure the effectiveness of marketing campaigns through metrics such as engagement rates, conversion rates, and ROI.
- Provide insights into member behaviors and preferences, allowing for more personalized and impactful marketing strategies



#### **Community Leadership**

- Analyze participation data from events and programs to understand what drives engagement and satisfaction among members.
- Gather and analyze feedback from community members to continuously improve the quality and relevance of our offerings
- Measure the impact of various community programs and initiatives, using data to guide future planning and development.

## **IMPLEMENTATION PLAN**

click image below to view implementation plan



#### **Conclusion**

Expanding the data team to include interns will significantly enhance our ability to provide data-driven insights that guide strategic planning and implementation. This initiative aligns with Tribe Tampere's commitment to fostering innovation, supporting the startup ecosystem, and developing future talent. By serving as a central pivot for the marketing, business development, and community leadership teams, the expanded data team will drive more informed and effective decision-making processes.