

# Andrew C. North

## Career Objective

To obtain employment within a Company in which any of my IT, Video Surveillance and/or Warehousing/Shipping Receiving and Management skills would be an asset.

## Career Summary

**Accomplished On Site IT Tech/Warehouse Manager** with the proven ability to provide numerous IT services in a wide array of industries. Have designed, built, installed, repaired and maintained Servers, Workstations, LAN, WAN and WLAN using a number of vendor products such as ASUS, Intel, Microsoft, Cisco, SonicWall, Netscreen, etc. Marketed, sold and installed Video Surveillance systems. Implement and maintain Off Site Backup and various Security practices. Able to diagnose and repair System/Network issues with minimal down time. Managed teams of 15 plus personnel to accomplish shipping, receiving and warehouse related tasks.

### Areas of Expertise

- Systems Integration, Diagnostics and Repair
- Purchasing, Marketing and Contract Negotiations
- Team management

## Experience

Feb-1997 to Present      Northwest Upgrades Plus      Federal Way, WA

### Owner

- Market and sell perspective clients on new and evolving technologies.
- Performed quoting, contract negotiation, sales and purchasing of computer and video surveillance products.
- Successfully designed, built, installed, repaired and maintained Windows SBS 2003 Through 2013 Server systems, Microsoft Windows (All versions) operating systems, Anti Virus, SAAS, MS Office and other software as required by client.
- Use Remote Desktop applications for SAAS Demos, Training and Customer Support of various computer systems and software.
- Provide Telephone Tech Support as needed.
- Installed and set up Point Of Sale systems, Time Clock, Door Entry systems and High End Video Surveillance systems, Analog and IP.
- Negotiated long term Service Contracts with clients.
- Negotiated Discounts and Purchasing Contracts with vendors.
- Achieved "Top Ten" Reseller status with local supplier.
- Generated \$175K plus in sales for 10 or more years of business operation.

May-1995 to Jan-1997      Paragon Video      Seattle, WA

### Shipping/Receiving Mgr.

- Successfully reduced shipping costs by \$40K annually.
- Implemented first ever Quality Assurance program.
- Managed team of 15 plus in the Production, Packaging and Shipment of finished video and fulfillment items.
- Hired/Supervised Temp Workers on an as needed basis.

April -1993 to Feb 1995                      Titus, Inc.                      Kent, WA

**Warehouse Supervisor**

- Created computerized location system for access to finished products.
- Reduced Inventory discrepancies by \$100K plus.
- Complete Export documentation as required.
- Ensured correct paperwork was completed for specified carriers, including Bill of Ladings, etc.
- Prepare UPS, Fed-Ex and RPS shipments via said carriers programs.
- Managed team of 4 plus in receiving, inventory and distribution of raw materials and shipment of final product.
- Performed daily cycle counts, quarterly and annual inventories.

**Education**

1995                      International Correspondence School      Scranton, PA

- Completed home study PC Repair Course

1992                      Clover Park Technical College                      Tacoma, WA

- Completed 40 hour Computer Fundamentals course.

1980                      U.S. Army Signal Corp                      Ft. Gordon, GA

- First I learned to be a soldier then I went on to learn how to install, setup and maintain high level secure communications systems.

1977 to 1980      Billings Senior High                      Billings, MT

- Studied Basic Curriculum. Received High School Diploma

**Interests**

I enjoy traveling and tinkering with electronics. I also enjoy reading to keep up on new and emerging technologies.