

Candice Mantle

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PROFESSIONAL SUMMARY

An organized and detail-oriented professional with over 9 years experience in sales is looking for an interesting job. I'm sure my experience and personal skills would stress proven ability to manage schedules, meet tight deadlines and offer consistently high-quality results. I am ready to become a new member of your professional team and constantly bring fresh ideas.

Highlights

- active listener
- handling criticism
- adaptability
- alertness
- analytical thinker
- cool under pressure
- dependable
- diplomacy
- attentive to details
- Proactive

PROFESSIONAL EXPERIENCE**Brand Manager at EComLite**

Nov 2020- Present

.Brand strategy, including the setting of style guides, brand guidelines, brand vision and value proposition for short as well as long term

. Planning and execution of all communications and media actions on all channels, including online and social media

. Assisting with product development, pricing and new product launches as well as developing new business opportunities

. Managing the budget for advertising and promotional items

. Analysis of sales forecasts and relevant financial and reporting on product sales

. Target leads to grow business

. Monitor marketing trends , Keep a close eye on competitive products in the marketplace

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Sales Representative at Patterson Dental

June 2019- Nov 2020

- Meticulously inspect and evaluate completed work assignments
- Focus on reaching set goals and benchmarks
- Answer customers' questions about products, prices, availability, or credit terms
- Close new business deals by coordinating requirements; developing and negotiating contracts; integrating contract requirements with business operations.
- Cold calling prospective clients
- Inform customers of estimated delivery schedules, service contracts, warranties, or other information pertaining to purchased products.

Sales Representative at Pearson Dental Supply Company

Jun 2012 - Jun 2019

- . Working hard so as to achieve desired goals
- Close new business deals by coordinating requirements; developing and negotiating contracts; integrating contract requirements with business operations.
- Make frequent cold calls in order to sell the company's goods and grow business.
- Work with manufacturer representatives and understand their products that can suit customers needs.

EDUCATION

Continuous Educational Coures,, CPR, Fit Check N95 etc.

Cuyahoga Community College, Tri-C: Cleveland Ohio - Focus on Business Management Degree

Polaris Career Center, Middleburg Heights Ohio - Studied Dental Assisting and Front Desk

Strongsville High School, Strongsville Ohio - graduated

