

Glenn McAllister

Inside Phone Sales

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To secure a position that will enable me to utilize my strong and diversified sales experience as well as my desire to be successful.

#readytowork

Authorized to work in the US for any employer

Work Experience

INSIDE PHONE SALES

West Coast Movers - Las Vegas, NV

February 2015 to May 2020

SOLD NATIONWIDE MOVING SERVICES VIA THE PHONE

Inside Sales Representative

Life Alert - East Brunswick, NJ

November 2011 to December 2015

PROVIDED LIFE SAVING OPTIONS VIA THE PHONE TO INTERESTED CLIENTS

INSIDE PHONE SALES

TOTTAL MERCHANT RESOURCES - Piscataway, NJ

August 2009 to September 2011

CONTACTED COMPANIES VIA THE PHONE AND PROVIDED FUNDING..

INSIDE SALES SPECIALIST

SERRIUS SATELITE RADIO - Clearwater, FL

October 2006 to June 2009

I CONTACTED COMPANIES VIA THE PHONE AND SOLD OUR SERVICES

INSIDE PHONE SALES

INTERNET STUDENT PROGRAM - Dayton, NJ

May 1998 to September 2006

I MANAGED A PHONE ROOM OF 16 REPRESENTATIVES..WE CONTACTED LARGE AND SMALL COMPANIES AND SOLD THEM WEBSITE DESIGN/CREATION AND HOSTING..ALL THIS WAS DONE VIA THE PHONE

Education

Certification

JTI School of Welding - Linden, NJ

1975 to 1977

HS Diploma

South River High School

1973

None

Skills

- Cold Calling
- Revenue Growth
- Telephone
- Telesales
- Telemarketing
- Customer Service
- Call Center
- Inside Sales