# **Christian Farley**

202-465-2981 **chris\_dion05@vahoo.com** 

#### **EXPERIENCE**

# Small Format Team Leader/Closing store Lead- Target

June 2020- Present

Manages team interviews, onboarding training, and coaching in business operations and service standards. Reviews all reporting to identify gaps in sales and develops strategic resolutions to maximize profitability and effectiveness. Provide excellent customer service for all guess.

# Sales Associate- Bloomingdales

September 2019 – March 2020

Developed innovative marketing strategies to build and maintain a loyal client base. Provide clients with product knowledge, by calling clients for events and the arrival of new merchandise. Delivered exceptional customer service to achieve departmental sales goals. Worked as part of a team to meet individual, department, and store objectives.

# **Assistant Department Manager - Nordstrom**

March 2018 – December 2015

Assist the department manager in achieving department volume and productivity goals by developing and executing a business plan. Work with department manager to ensure merchandising and presentation standards are met. Provide flexible, high level customer service.

#### **EDUCATION**

# North Carolina A&T University

B.S. Fashion Merchandising and Design

December 2015

#### Skills

Proficient in Microsoft Office Suites, Windows 7/10, Mac, Group Policy, Active Directory, SharePoint, LAN/ WAN, TCP/IP, Microsoft Hyper-V, VMWare, Microsoft Exchange Server, SQL,

### **Certifications**

CompTIA Security+ CE (10/2021)