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Librado (Lee) Chavez

Objective

A position with a local company where long term, upward movement is foreseeable

Employment

08/2020 – Present **Lamps Plus, Inc.** Chatsworth, CA
Enrollment Agent - working from home

Contact present and former customers via phone calls and emails regarding enrollment into an Industry Discount Program, Entering customer information to complete sign up

05/2019 - 03/2020 **AutoNation Honda** Valencia, CA
Acquisition, Sales & Lease Specialist promoted from Floor Sales
Consultative meetings with customers utilizing the Honda Service Dept. regarding vehicle appraisals and acquisitions, Internet and walk-in sales & leases

07/2018 - 03/2019 **Implant Direct** Valencia, CA
Inside Technical Sales
Outbound calls to qualify and generate sales leads to meet or surpass sales quota, up-sell dental implant products, promptly and accurately respond to customer's tech questions

07/2013 - 07/2018 **Mountz, Inc.** San Jose, CA
Inside Sales
Sales of products and services, meet or surpass monthly and annual sales quotas, account acquisition & retention, PO processing, order expedites, Mr. Metric fasteners assistance

08/2011 – 04/2013 **De Anza Appliance** Cupertino, CA
Customer Service
Dispatch / Appointments - uniform laundering, stock, billing of services via credit card payments and NET 30 Terms

Education

1999 – 2001 **Silicon Valley College** San Jose, CA
AS Degree in Computer Science
Successful completion of all courses to obtain an AS Degree in Computer Science

Military experience

1983 – 1987 **United States Marine Corps** Honorable Discharge
Rank E3 Lance Corporal
MOS: Avionic Technician – Bench Level Repair of Aircraft TACAN Radar System