# GABRIEL EYER

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### RELEVANT SKILLS

Leadership

Communication

Time management

Strategic thinking.

Sales Pitches

Initiative

Active listening

Problem solving

Team Work

## **EXPERIENCE**

# Wireless Advocates, Bonney Lake, WA

03/2020 - 07/2020

Sales Associate

- Helped customers navigate difficult technical situations.
- Built strong relationships to create a base of return customers.
- Ensured monthly sales target and year's quantity target.

## Pacific Aviation, Sea-Tac, WA

05/2019 - 08/2019

Customer Service

- Navigated complex customer situations by providing solid communication of the customers needs and wants, resulting in satisfied returned customers.
- Performed boarding and gate duties to ensure customer check-ins, communication, and flight safety to assist in boarding and on time take off of flights.
- Navigated complex customer situations by providing solid communication of the customers needs and wants, resulting in satisfied returned customers.

# CarMax, Puyallup, WA

04/2018 - 05/2019

Sales Consultant

- Working at a Fortune 100 company as a top sales consultant. Knowledgeable about many business management tactics; as well as customer-based problem solving and persuasion.
- Managed clientele through Sales force.
- Drove profit through both inbound and permission-based outbound calls that utilized persuasive sales techniques.

### **EDUCATION**

### Year Up, Seattle, WA

09/2020 - 03-2021

Year Up is an intensive, competitive technical training and career development program with 250 corporate partners, graduating 4,000 students annually across 19 cities. The program includes collegelevel courses, professional training, and a six-month internship.

- Completed coursework in Web Development, with specialized training in Software Development and Testing, including JavaScript, Project Management, and Excel
- Completed Microsoft Aspire Mentorship
- Developed key business management skills and training for career related certifications

#### UW Full Stack Bootcamp, Seattle, WA

08/2019 - 11/2019

An intensive program focused on gaining technical programming skills in HTML5, CSS3, Javascript, JQuery, Bootstrap, Firebase, Node Js, MySQL, MongoDB, Express, Handelbars.js & ReactJS