

Resume of James Shimota

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Objective:

To use my extensive background to assist a successful company provide the highest quality IT, networking and/or programming services as a teleworker in a position as 2nd or 3rd tier support.

Summary:

- Directed focus on skill development for WWW based content
- Extensive background in consultative sales, strategic planning and client relations
- Highly technical skill-set and orientation. Technical expertise with IP switching, Windows Advanced operating systems, client/server computing and major applications
- Demonstrable ability to design and manage intra/internet strategies, improve technical sales representative effectiveness and impact sales
- Excellent presentation, communication and interpersonal skills

Direct sales, negotiations and presentation skills. Technical background includes NT administration, LAN integration, migration planning and implementation. Software abilities using database, HTML, and latest web technologies. Experienced in PC, workstation, UNIX, mini and mainframe operating and hardware systems. I was responsible for training and educating systems engineers in routing of multiple protocols; Beta tested Microsoft and AOL products. Operations management experience includes direct and third party technical staffing, Help Desk and system administration, designed asset management system using SQL/HTML tools, LAN and WAN support. I am customer focused, a team player, known as a collaborative manager, and a results oriented, revenue-driven contributor with a passion for helping people solve business problems with technical solutions.

Experience:

E-Wiz, Inc. - San Jose, CA / Portland, OR - , IT Services, Web Development, Security
V.P. Technology : 11/97 - **Current**

IT Services:

- Provide remote and onsite support for clients throughout Western US
 - ❖ Servers - SBS, Exchange, SQL
 - ❖ Networks - Router/Firewall, Wireless, Wired
 - ❖ Workstations - Desktops, Laptops, Tablets, Phones
 - ❖ Major OS's - Windows, MacOS, Android

Programming:

- Designed customized website and web applications – the latest technologies – PHP/MySQL/Apache environments using development tools:
 - ❖ *Database* - Integration, Table creation, Data Display
 - ❖ *HTML5/CSS3* - Code Cleanup, Browser Compatibility, Responsiveness
 - ❖ *XML* - Data Tagging, Data Portability, Interpretation & Validation
 - ❖ *Platform Services* - Apache, IIS, PHP, SQL
 - ❖ *CMS* - *Drupal, WordPress*
 - ❖ *React (Rule based), client-side validation, AJAX*
- Managed client web sites - webmaster responsibilities
- Created ASP, ASF, ADO and SQL demonstrations for customer presentation
- Developed and maintained new customer relations
- Managed Network services, NT Server service packs, including WINS, Security, Accounts and IIS
- Designed "Web on a Disk" presentation (award winning), used for client sales presentations
- Production of statistical data via WebTrends data collection

Security Services:

- ❖ Networks - Router/Firewall, Wireless, VPN, Authentication
- ❖ Data Protection – Malware/Anti-virus, Firewall, Routers
- ❖ Web Services – Application security, Code maintenance, Version control
- ❖ Surveillance – Indoor / Outdoor Video Camera systems

Ultrasonic Bowling Products, LLC. – Portland, OR. – Bowling Pro-Shop tools
Founder/Owner : 4/18 - **Current**

“**UBP**” Engineered ultrasonic cleaning system for bowling balls in support of tournament bowlers. Interface with factory to adhere to design specifics. Responsible for direct sales to outside service organizations throughout world.

Eloquent, Inc. - San Jose, CA - Streaming Media, Sales Effectiveness tools
Web Hosting Manager/Server Test Engineer : 10/98 - 04/02

S-MOS Systems, Inc. - San Jose, CA - Subsidiary of Epson
Strategic Technology Planning and Deployment Specialist : 11/96 - 10/98

BioData, Inc. - San Carlos, CA - Information System consulting, staffing
Project Manager : 5/96-6/96

JAS Consulting - San Jose, CA – Onsite IT Services for SMB
Principal, Integration Sales, Technical Consultant : 5/92- 5/96

Contractors Accounting - Placerville, CA - Reseller/Integrator
Partner, Sales And Support, Bay Area : 2/91-4/92

Cassidy Computers & Peripherals - Sunnyvale, CA - Computer Store
Director, Sales And Marketing USA 5/89 -2/91

Proteon, Inc. - Santa Clara, CA -Network hardware manufacturing
Senior Field Engineer : 11/86 - 5/89

Digital Communications Assoc. - San Jose, CA – Computer hardware manufacturer
Product Support Specialist : 7/85 - 11/86

Pre-History Summary:

Technical Support/Data Communications positions, 8/79 through 7/85

Oracle, Signetics Corporation, GTE Sylvania, National CSS, Inc., - more.

Federal Security Clearance available

Additional job information upon request.

Education:

West Valley Community College: Computer Science/Business/ honors
DeAnza College: Computer Science

Continuing Education Units (CEU's)

Professional Training:

- Theory and Design: Trellis Fiber Optic training.
- MVS/IBM, DECNet, XNS, IPX, TCP/IP, 802.5
- Novell NetWare, CNI, Banyan VINES certificate
- Data communications, multi-drop networks
- Axiom Surveillance Systems

Professional Organizations:

- SDK Microsoft Software Developer Kit Organization
- Who's Who of Computer Technology
- International WebMasters Association
- HTML Writers Guild
- Drupal developers member

All forms of personal/business/web references available on request