

Glenn McAllister

Inside Phone Sales

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725-229-9110

To secure a position that will enable me to utilize my strong and diversified sales experience as well as my desire to be successful

Authorized to work in the US for any employer

Work Experience

INSIDE PHONE SALES

West Coast Movers - Las Vegas, NV

February 2015 to May 2020

SOLD NATIONWIDE MOVING SERVICES VIA THE PHONE

Inside Sales Representative

Life Alert - East Brunswick, NJ

November 2011 to December 2015

PROVIDED LIFE SAVING OPTIONS VIA THE PHONE TO INTERESTED CLIENTS

INSIDE PHONE SALES

TOTTAL MERCHANT RESOURCES - Piscataway, NJ

August 2009 to September 2011

CONTACTED COMPANIES VIA THE PHONE AND PROVIDED FUNDING..

INSIDE SALES SPECIALIST

SERRIUS SATELITE RADIO - Clearwater, FL

October 2006 to June 2009

I CONTACTED COMPANIES VIA THE PHONE AND SOLD OUR SERVICES

INSIDE PHONE SALES

INTERNET STUDENT PROGRAM - Dayton, NJ

May 1998 to September 2006

I MANAGED A PHONE ROOM OF 16 REPRESENTATIVES..WE CONTACTED LARGE AND SMALL COMPANIES AND SOLD THEM WEBSITE DESIGN/CREATION AND HOSTING..ALL THIS WAS DONE VIA THE PHONE

Education

Certification

JTI School of Welding - Linden, NJ

1975 to 1977

HS Diploma

South River High School

1973

None

Skills

- Cold Calling
- Revenue Growth
- Telephone
- Telesales
- Telemarketing
- Customer Service
- Call Center
- Inside Sales