

10550 Western Ave. #88 Stanton CA. 90680 •(714)-395-3208 •sergi9250@gmail.com

## **Sergio Rodriguez**

### **Objective**

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Outgoing sales representative / business development with 7+ years of experience, seeking to leverage my professional expertise at your company.

### **Experience**

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#### **Sales Representative**

05/19- California Motors Direct Santa Ana, CA

Contact leads, convince them to come in store, open and close the sale, follow-ups, assist with business development, 15 sales a month minimum

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#### **Sales Representative**

08/16-05/19 Crowns R Us Brea, CA

Outside/inside business to business sales, cold calls to prospects, follow-ups, convince potential clients to use our product, assist with business development, close deals

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#### **Sales Representative**

California Orthopedic Institute

Anaheim, CA

02/12-08/16

Outside/inside business to business sales, cold calls to prospects, follow-ups, convince potential clients to use our services, assist with business development, close deals

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### **Skills**

Proficient in computer programs such as, excel, spreadsheet, outlook, power point, etc.

Great communication skills, professional, time management

Bilingual: Spanish

### **Education**

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## High School Diploma

2010

Anaheim High School

Anaheim, CA

## University

## B.A Geography of Business

Cal State University Long Beach

Long Beach, CA

## References

Tom Plotner

949-471-7406

Kevin Wright

435-8512974

Rafael Camacho

714-337-5647