

# Ronald Joseph

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## EXPERIENCE

### **INC Authority Las Vegas NV - Business Start-up Specialist.**

**April 2019 to Present**

Sales of Business formation document documents and services to new Business Start ups, Duties included cold calling over 100 every day, email marketing and telephone sales presentations

### **4K Aluminum Las Vegas NV - Director of Sales Aug 2019- March 2020**

Directed the sale of Luxury Patio enclosures participated in every Aspect of the sales process from Marketing networking and sales presentation .

### **Air-Care Las Vegas NV. - Business Development Rep.**

**June 2015 - July 2019**

Responsible for the Sales, Installation and Training of new Commercial Air Duct Cleaning equipment worldwide.

### **Car Hop Maplewood MN. – Sales Representative**

**August 2011–October 2014**

Performed Sales consultant role which included closing 20 car sales a month generating 80 appointments through making 800 call a month and overseeing an internet lead program while consistently ranking in the top 10 of sales consultants nationally

### **Concrete Science Corcoran MN. Inside Sales Rep**

**November 2007–July 2011**

Sales Coordinator for a Commercial concrete company that generated 2 million a year in annual sales. Worked closely with Contract and Facilities managers

## **EDUCATION**

**North Dakota State Univ., Fargo ND— *BS Sociology and Psychology***

**Graduating Class of 1990**