

Stanley Pageot

Sammamish, WA

Stanley.Pageot@hotmail.com

5163049970

Looking to start a new career in software and web development. Currently, I have been expanding my knowledge in multiple coding languages such as Javascript, CSS3, Node.js and more. Looking for an opportunity to showcase my knowledge and bring value to a company.

Authorized to work in the US for any employer

Work Experience

Samsung Field Marketing Representative

Premium Retail Services - Sammamish, WA

March 2020 to January 2021

- Maintain sales goals for the Seattle North Market
- Attend weekly meetings with corporate
- Group and Individual RSP trainings on Samsung Home Entertainment products.
- Visit stores such as Costco, Best Buy, Video Only, etc. and gather information.
- Communicate with Store Managers, Department Managers, and Samsung Experts.
- Repair and Maintenance on display products in stores.
- Maintain high knowledge on Samsung Home Entertainment products.

Lenovo Brand Ambassador

Premium Retail Services - Florida

November 2019 to January 2020

- Assist is Lenovo Computer Sales
- Maintain Cleanliness in area
- Group and Individual Training on Lenovo products
- Repair and Maintenance on display products in stores
- Cover 3 Best Buy locations

Merchandiser

Cart Solutions - Orlando, FL

September 2018 to December 2019

- Clean area
- Find out of date products
- Place products according to planogram
- Damage out any damaged products

Product Advisor

Microsoft - Orlando, FL

May 2017 to November 2017

- Number one in business leads.
- MVP for the month for overall performance.

- Increase computer sales.
- Perform Group and/or individual training in Microsoft services.
- Demo VR products

Microsoft Specialist

Acosta Inc

February 2013 to June 2015

Trained Best Buy store employees on Microsoft-related products, which increased sales year over year in the store

- Assisted Best Buy employees in sales of Microsoft-related products ensuring that they mention key features and benefits.
- Maintain cleanliness throughout the Windows Store at Best Buy ensuring every product on the floor is clean and demo ready.
- Set up displays
- Managed 3 Best Buy Microsoft Consultants in 3 different stores ensuring they're knowledgeable on Microsoft-related products and updated monthly on goals.
- Submitted weekly recaps of customer satisfactions and how it was achieved.
- Submit daily reports through P.A.M and REP tool.

HP Account Sales Representative

MarketSource Inc

August 2010 to October 2012

Trained Best Buy store employees on HP-related products, which increased sales year over year in the stores.

- Managed multiple Staples, OfficeMax, BJ's, Best Buy, Costco, and Apple stores throughout NY/NJ Area, consistently maintaining sales growth.
- Maintain cleanliness and ensure all products are demo-ready.

Customer Service Associate

Circuit City

August 2007 to March 2009

- Attached accessories on web order pickups..
- Defuse customer issues
- Cashier
- Answering phone calls in a timely matter.
- Assisting other departments in achieving daily goals.
- Trained new employees on company policies and values.
- Process bill payments for store credit card.

Sales Associate, Modell's Sporting Goods

Circuit City

June 2005 to April 2007

- Maintain cleanliness of the departments.
- Increased sales year over year in the store
- Answering phone calls in a timely matter.
- Assisting other departments in achieving daily goals.
- Trained new employees on company policies and values.
- Merchandised Products

Education

Some college

Skills

- Microsoft (6 years)
- Sales (10+ years)
- Training (10+ years)
- Customer Service (10+ years)
- Android (1 year)
- Planogram
- HTML5 (Less than 1 year)
- CSS (Less than 1 year)
- Product Demos
- Windows (4 years)
- Retail Sales (8 years)
- Management Experience (4 years)
- SASS (Less than 1 year)
- Bootstrap (Less than 1 year)
- JavaScript (Less than 1 year)
- jQuery (Less than 1 year)
- Merchandising
- Front-end development (Less than 1 year)
- Web Development

Certifications and Licenses

driver's license