

Faris Razak

Employment History

Roadshow Lead Generator, DoorPro America, Kent

JULY 2020 – PRESENT

- Prospect potential clients at Costco roadshow events across Western Washington territory.
- Demonstrate product and services and maintain relationship with client to generate leads and business.
- Maintained and generated consistent leads despite consumer lifestyle changes due to Covid-19.

Outside Sales Representative, Closet Factory, Mukilteo

FEBRUARY 2020 – JULY 2020

- Demonstrated sales presentation and custom products at client location.
- Maintained relationship with clients to follow up on sales and ensure satisfaction.
- Design closets, pantries and offices using cabinet design software.
- Used a variety of software such as Microsoft Office and Salesforce to input sales, analyze and create detailed pricing.

Event Marketer, Renewal By Anderson, Seattle

JULY 2019 – MARCH 2020

- Attend festivals and retail event to promote company and demonstrate premium window products to home owners.
- Generate leads and set demo appointments with potential customers.
- Maintained a demo rate of 100 percent throughout the month of August, ensuring all potential customers are educated about our service and product.
- Obtained the highest lead generation rate from retail showings in the month of November.

Education

Associates of Integrated Studies, Cascadia College

DECEMBER 2017 – DECEMBER 2020

Expected to graduate this Winter.

Courses

Computer Information Systems, College Of Dupage

System Analysis and Design, College of Dupage

Scripting, Cascadia College

Details

1332 237th PL SW, Bothell WA,
98021

425-205-5474

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Skills

Microsoft Office Suite

Client Relationship Management

Event Organization

Adobe Creative Suite

Web and Mobile App
Development

Windows and OSX Operating
System Knowledge

Windows command Line and
MacOS Terminal

Database Development

Languages

English

Urdu/Hindi