

Roberto Jara

5344 Pendergrass St
N Las Vegas Nv 89081
(702)612-2044
Rjara702@hotmail.com

EXPERIENCE

Assurance — (Life Insurance) *Agent*

10/01/2020-Present

Assist customers in finding the right insurance policy.

COVID GAP

Starpointe Resorts —(Timeshare) *Sales/Closer*

01/01/2019-04/01/2020

Present customers with vacation benefits in our program.
Be able to explain advantages in timeshare to close in one visit.

United Nissan, (Automotive) — *Closer Manager*

05/01/2015-12/30/2018

Assist clients with financing options to close car deals

Assist my team members with a one visit close to potential clients

Meet team quotas on a monthly basis

EDUCATION

Csn, Las Vegas — *Business*

1999-2000 No Degree

SKILLS

Very wide experience in sales industries, from an outside sales agent, call center representative to a manager in charge of teams, great communication skills, build rapport with clients to engage them in our service or product.

AWARDS

Recognized in several industries for being in the top 10% various times with a very consistent sales track record.

LANGUAGES

Fluent in English and Spanish

