

Kent Schuyler

Sales , Customer Service

Las Vegas, NV 89131

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#readytowork

Authorized to work in the US for any employer

Work Experience

Phone Interviewer

McGuire Research - Las Vegas, NV

July 2018 to Present

Conduct public opinion polling for political campaigns contacting registered voters nationwide to complete surveys in a timely manner. Exceed hourly quota consistently to reach maximum weekly bonus.

Door to Door Sales

Peelers - Las Vegas, NV

March 2015 to July 2018

Canvassed businesses and residential area's marketing Ted Wien Firestone auto discount peeler service cards. Was top producer on a crew of 8 reps.

Merchandiser/Sales

7Up Bottling Company - Orange, CA

April 2013 to March 2015

Route sales. Built displays ,stocked shelves ,unloaded trucks and packed product for delivery. Operated manual pallet jack daily , selected and picked product in store.

Phone Sales Representative

Dell Tech - Las Vegas, NV

September 2010 to April 2013

Resold business phone lines for ATT and Verizon's wholesale provider Touch base Communications nationwide. Position required the ability to overcome objections on a one call close and get past the gatekeeper to the decision maker.

Education

Associate in Business Management

Chaffey College - Alta Loma, CA

September 1994 to June 1996

High school diploma

Alta Loma High School - Alta Loma, CA
September 1983 to June 1987

Skills

- Door-to-Door Experience
- Marketing
- Cold Calling
- Sales
- Negotiation
- CRM Software
- B2B Sales
- Outside Sales
- Inside Sales
- Telemarketing

Certifications and Licenses

Realtor

Present

Assessments

Verbal Communication — Highly Proficient

July 2020

Speaking clearly, correctly, and concisely.

Full results: [Highly Proficient](#)

Customer Service — Highly Proficient

August 2020

Identifying and resolving common customer issues.

Full results: [Highly Proficient](#)

Sales Fit — Highly Proficient

August 2020

Assesses personality traits that are important for sales roles.

Full results: [Highly Proficient](#)

Call Center Customer Service — Highly Proficient

August 2020

Applying customer service skills in a call center setting.

Full results: [Highly Proficient](#)

Sales Skills — Highly Proficient

August 2020

Influencing and negotiating with customers.

Full results: [Highly Proficient](#)

Inside Sales — Highly Proficient

August 2020

Understanding and responding appropriately in sales scenarios, and performing common sales calculations.

Full results: [Highly Proficient](#)

Indeed Assessments provides skills tests that are not indicative of a license or certification, or continued development in any professional field.