# Sal G K Sabb

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# <u>Objective</u>

Seeking employment where I can utilize my skills and knowledge for the growth of a company

#### **Abilities**

- Sales and Marketing experience
- Knowledge of computer software including Microsoft Office Suite, QuickBooks, SQL
  - Financial planning experience
    - Knowledge of Insurance
    - Customer service skills

# **Employment History**

### **Independent Contractor**

07/2018 - Present Las Vegas Mini-Vacation Sales Las Vegas, NV

Sell Las Vegas mini getaway vacations

#### Interviewer

03/2018 - 07/2018 Mcguire Research Las Vegas, NV

• Conducted political and other surveys over the phone

#### **Inside Sales Representative**

03/2017 - 12/2017 Independent Home Walk-in Tubs Phoenix, AZ

 Generated New Business via speaking with and setting appointments with seniors in various states for in-home presentations.

#### **BMW Internet Sales Consultant**

05/2016 - 03/2017 Chapman BMW on Camelback Phoenix, AZ

• Sold New and Used BMWs by understanding and demonstrating characteristics, capabilities, and features; developing and qualifying buyers; closing sales.

#### **Toyota Sales Person**

06/2015 - 05/2016 Bell Toyota Phoenix, AZ

• Sold New and Used Toyotas by understanding and demonstrating characteristics, capabilities, and features; developing and qualifying buyers; closing sales.

# **Business Development Associate**

10/2014 - 05/2015 Vuria Creative Technology Phoenix, AZ

 Analyzed client profiles and called on small to mid-sized business to discuss their web-presence, Google's new algorithm, mobile optimization, and more, to secure an appointment with the business owner

# Education History

1999 Presec Diploma Science

# Certifications

Certification Title	Issuing Organization	Completion Date
Tax Return	Liberty Tax	05/2016
Nissan Certified	Nissan	06/2014
Ford Base Certified	Ford	02/2011