

# Brian Lando

## **Ready To Work**

N Las Vegas, NV 89031

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702-470-4402

To obtain long term employment with the opportunity to advance and grow with your company. I am a team player with a lot of positive energy who will become an asset to your company through the given experience. I am detail oriented and I definitely have the desire to learn and develop new skills.

#readytowork

Authorized to work in the US for any employer

## Work Experience

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### **Sales**

ImageWrite - Las Vegas, NV

August 2017 to February 2020

7730 W. Sahara Ave Las Vegas

89177 702-528-0406

SEO

### **Marketing Manager**

AGR Group NV - Las Vegas, NV

February 2016 to July 2017

89120 (702)410-5780

### **Website Management Systems Marketing Manager**

W. Charleston Blvd - Las Vegas, NV

November 2015 to December 2016

891117 (702)720-1065

### **Sales Representative/Customer Service**

Explore Talent - Las Vegas, NV

June 2013 to November 2015

### **Sales Manager**

Horizon Products/ Star West Labs Sales - Las Vegas, NV

January 2011 to June 2013

## Education

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### **Diploma**

## Skills

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- Cold Calling
- Sales
- Sales Management
- Negotiation
- Marketing
- Inside Sales
- Upselling
- Direct Sales
- B2B Sales
- Telemarketing
- Business Development
- Customer Relationship Management
- Outbound Sales
- Recruiting
- Sales Support
- Sales Support
- Management
- Presentation Skills

## Assessments

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### **Warehouse Associate — Highly Proficient**

April 2020

Assesses the tendencies that are important for success in warehouse roles.

Full results: [https://share.indeedassessments.com/share\\_to\\_profile/f8b74cb3491bdb357b6a0bd5916d66cdeed53dc074545cb7](https://share.indeedassessments.com/share_to_profile/f8b74cb3491bdb357b6a0bd5916d66cdeed53dc074545cb7)

Indeed Assessments provides skills tests that are not indicative of a license or certification, or continued development in any professional field.

## Additional Information

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I've also worked with sheet metal as an air duct installer, so I work well with my hands.