Tarieque Hairston

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Education

Temple University – Philadelphia, PA Bachelor's in Film and Media Arts Aug. 2014 – May. 2017

Work Experience

AutoNation USA Henderson Oct. 2021- Present Sales Consultant

- Interact with customers to help guide them in their vehicle purchase, asking questions and listening carefully
- Describe all optional equipment and accessories available for customer purchase, explain in detail product features and benefits

Verizon Cellular Sales Sept. 2020 – July. 2021 Sales Consultant

- Develop new consumer and business accounts.
- Consulting with customers on their devices and services while also staying current with the latest technology products.

T-Mobile

Jan. 2019 - Aug. 2020

Sales Consultant

- Executed sales, service and customer experience initiatives in store
- Escalated appropriately any billing or service issues

Heritage's Dairy Stores Nov. 2013 – Dec. 2016 Sales Associate

- Ensured the proper execution of assigned food service programs and procedures.
- Replenished products and supplies to ensure in stock conditions at all times.

Skills

Customer Service, Computer Literacy, Cold Calling, Scheduling, Pitch Creation