

Shaun Bergman (702) 902-0374

Objective: I LIVE AND WORK IN LAS VEGAS

I have over 25 years of inside/outside, one call, B2B and B2P closing experience. I'm looking for a full time, long term career with a company I can work up within. I know with my 25+ years of sales experience there isn't a product, service or investment I can't sell. All I ask for is the opportunity to prove myself to you.

Experience

Capital Productions Investments Broker (Films) from Vegas home

Production Coordinator

- What I do is work from home calling leads convincing people into investing in films.
- My average deal ranges from \$10,000 - \$500,000 and always asks for the money on first call and provide customer service to my clients keeping them posted on updates to up sales and reload.

Aegis Oil Investments Broker (Oil) from Vegas home

Sales Executive

- What I did was work from home calling leads convincing people into investing in oil project.
- My average deals ranged from \$25,000 - \$200,000 always asks for the money on first call and provide customer service to my clients keeping them posted on updates to up sales and reload.

One Shop Loan Sales Manager / Loan officer

Sales & Loan officer

- I hired/fired, trained and motivated a team of 15 loan officers and frontiers to sell high priced loans.
- We helped clients to obtain personal & business loans for Real Estate and Working Capital.
- I had to run client through application process, run credit and shop lenders then close with huge fee's.

Ameriquet Mortgage Loan Officer / Team Leader

Sales & Loan officer

- My job was to contact people from company's dialer systems and try to help them to either buy a home or refinance their current mortgage. The fee's, closing cost and rates were always high and there was a lot of competition out there so the job close was challenging and fun and very rewarding.

