

A dedicated, passionate, professional that offers several years of experience in the customer service and mortgage industry succeeding on behalf of high caliber organizations. Highly skilled at organization, prioritization, multitasking and communicating with internal patterns and external clients. Possesses knowledge about the full cycle of the loan process and the ability to guide clients from inception through closing of the loan. Adept at: reviewing financial statements, pre-qualification procedures, underwriting processes, qualifications and keeping borrowers on track to meet deadlines.

Professional Experience

FORTEM INTERNATIONAL · Las Vegas, NV · 2020 – Present

EVENT MANAGER · May. 2020 – Present

Being chief contact for all customer inquiries and requests about the event booth space, consulting with clients about every detail of the desired shows value to ensure client appreciation.

Accomplishments:

- Identifies and pursues new customer acquisition opportunities in assigned territory
- Conducts cold calls/social connections to acquire new customers and set appointments
- Researches up to 200 prospective sales per day for event management
- Researches competitor shows and strives to dominate their sales territory
- Negotiating Sponsorship deals

ESTATE OF MIND – MOTTO MORTGAGE PREMIER · Las Vegas, NV · 2020 - Present

LOAN OFFICER · Jan. 2020 – Present

Working effectively with various wholesale lenders and their Sr. Account Executives through broker channels to enhance our clients home buying experience giving them the best suitable loan product.

Accomplishments:

- Assisting first time home buyers with home purchase.
- Educate and guide borrowers through the loan process, informing of the steps, requirements and length of time the process will take. Additionally, review fees associated with closing on a home loan.

CARDINAL FINANCIAL COMPANY · Henderson, NV · 2019 - 2020

LOAN ORIGINATOR · Aug. 2019 - Jan. 2020

Serving as the first point of contact for the prospective clients, building a genuine connection, committing efforts to ensure client is aware of lending aspects with the flexible mortgage options that are available.

Accomplishments:

- Effectively discussing terms and steps of the loan process.
- Assisting first time home buyers with home purchase.
- Approving clients for desired loan product.
- Effectively working in an innovative/fast paced environment.

MORTGAGE RESEARCH CENTER - VETERANS UNITED HOME LOANS

· Columbia, MO · 2016 - 2019

LOAN OFFICER · Jun. 2018 - July 2019

Deliver exemplary operational support to team members ensuring that each loan file was properly prepared and verified in accordance with regulatory compliance procedures. Actively maintain a portfolio of 10-14 accounts at any given time.

Education & Certifications

Bachelor of Arts – Sport Industry Operations/Marketing | GPA: 3.0
METRO STATE UNIVERSITY OF DENVER | Denver, CO | 2016