

ALAN PACER

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Las Vegas, NV, 89119

SUMMARY

Goal driven Sales Management Professional bringing 25+ years career history and proven track record of strategic business growth. Skilled at aiding in product marketing efforts. Adapt at cultivating productive client relationships through positive rapport, tailored solutions and client engagement.

SKILLS

**Profit and revenue generating strategies Sales Tracking Persuasive Negotiations
Strong Deal Closer Communication and engagement Techniques Sales and Market
Development**

EXPERIENCE

Sales Manager at Lifetime Services, Las Vegas, NV, March 2019 to present

Led quality assurance initiatives to increase revenue by implementing efficient practices and sales techniques. Oversea Training for new employees.

Customer Service Specialist at International Liquidators, Las Vegas, NV, Jan 2016 to March 2019.

Provided detailed information regarding investments in Gold, Silver, and other Tangible Assets to be liquidated in the open market providing options to clients making well informed decisions.

Sales Consultant at One Stop Motors, Las Vegas, NV, May 2010 to Jan 2016

Landed New customer accounts through consistent combination of perseverance, dedicated cold calling and exceptional customer service. Developed a sales team of associates to increase the company's bottom line. Verification of Customer information and payment options.

Associate Manager at Warranty USA, Las Vegas, NV, December 2005 to May 2010

Enhanced Sales by implementing merchandising and promotional improvements. Assisted Sales Manager in performing all necessary duties on a daily basis.

**Education and Training Regents High School Diploma Top 97% at Akron High
School, Akron, NY, Psychology Maj, Georgia Southern Uv, Statesboro, GA. Associates Degree**

