

# REENA BUCAROFF

## OBJECTIVE

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Highly motivated and driven sales professional looking for a profession where diverse sales experience and extensive skills can impact sales revenue.

## SKILLS

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Problem Solving, Negotiation Skills, Word, Excel, Data Processing, Time Management, Nutrition Knowledge, Strategy Formulation, Product Development, Sales Strategy, Lead Development, Product Presentation

## EXPERIENCE

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**3/18 – 1/20**      **KIND Snacks**      San Diego, CA  
*Account Sales Manager*

- Promote and sell KIND products to existing and prospective customers. Establish and maintain positive customer and business relationships. Perform cost-benefit/need analysis for existing and potential customers to meet their needs.

**5/17 – 3/18**      **KIND Snacks**      San Diego, CA  
*Brand Ambassador*

- Interact with community to represent and sample the product. Raising awareness of product to the population, communicating information to customers about product quality and values.

**1/12 – 3/18**      **Red Robin**      San Diego, CA  
*Waitress*

- Interact with customers to develop the best dining experience.

## EDUCATION

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2017      Point Loma Nazarene University      San Diego, CA  
*BS of Dietetics*

- Application of nutrition, specifically diets and its effects on health.

2015      Crafton Hills College      Yucaipa, CA  
*AA of Health Science*

- Applied sciences that address different aspects in the delivery of healthcare to human beings.

2013      Palomar College      San Diego, CA  
*AA of Math and Science*

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