

Alexei Voloshin

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Willing to relocate: Anywhere
Authorized to work in the US for any employer

Work Experience

Distribution Manager

HotLeafs Inc - Los Angeles, CA
November 2019 to May 2020
CBD, Hemp distribution

Hemp consultant

Rusta4fariCBD - Los Angeles, CA
December 2019 to April 2020
In charge of mobile hemp delivery service in west Los Angeles

Cannabis distribution advisor

9TreeOrganics - Venice, CA
November 2019 to January 2020
Wholesale mmj consulting agent.

Director of Sales and Marketing

Vivid Lots LLC - Willmington, DE
May 2017 to November 2019
Was assigned to sell 1B worth of 0.025mm nickel wire from Russian Federation to US Investment Companies. Private placement programs.

Real Estate renovator

Consultant - Orange County, CA
November 2016 to March 2017
Fix and flip ready for sale residential properties, in charge of projects. Indoor, outdoor, staging and photography supervisor.

Web, graphic design director

Polaris Dev Software - Laguna Niguel, CA
December 2008 to June 2016

Web, graphic design production artist

BizPaK Direct - Irvine, CA
June 2005 to September 2008

Graphic design internship

Sony BMG Music - Santa Monica, CA

December 2004 to June 2005

Education

Bachelor's in Graphic Design

California State University-Fullerton - Fullerton, CA

December 2001 to June 2005

Skills

- COM
- Negotiation
- Microsoft Office
- Russian
- WordPress
- MySQL
- Drupal
- PHP
- JavaScript
- Linux
- CSS
- Java
- Adobe Illustrator
- AWS
- User Interface (UI)
- HTML5
- XML
- Web Development
- Video Editing
- Microsoft SQL Server
- Leadership
- Conflict management
- Succession planning
- Profit & loss
- Hospitality management
- Sales

Assessments

Sales Skills: Influence & Negotiation — Expert

November 2019

Using influence and negotiation techniques to engage with and persuade customers.

Full results: [Expert](#)

Outside sales — Proficient

January 2020

Actively listening and responding appropriately; performing common sales calculations.

Full results: [Proficient](#)

Management & leadership skills: Planning & execution — Familiar

February 2021

Planning and managing resources to accomplish organizational goals

Full results: [Familiar](#)

Indeed Assessments provides skills tests that are not indicative of a license or certification, or continued development in any professional field.

Additional Information

Expert user proficiency with all Adobe design software.

Ability to handle multiple projects in print, (magazine, package, poster, billboard design)

Ability to do web graphics, site templates, installation and administration of php based scripts, such as wordpress, Drupal, PHPbb and alike. Able to do video editing, producing short films and music videos.

Able to manage large projects, and communicate well with clients as well as able to direct a production team.

Able to work on PC, Mac and Linux/Unix OS machines. Can also do IT work, set up, build and repair PC's, securing them also. Know a thing or 2 about "web security" if you need to be in stealth mode I can provide guidance.

Always a self stater and a new learner, good with people, and easy to work with.

Good at sales, and like making financial deals. Interested always in PPP programs, real estate deals, hard money loan deals etc.