

Cory McDougal

(725) 200-9079
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Strong producing salesman with a long track record and good work ethic who is not afraid of hard work seeking a long term relationship with a company with possible room for growth and advancement.

EXPERIENCE

Czar Marketing — Sales Agent

August 2019 - February 2021

Number one sales representative for 2020! Responsible for taking outbound calls through crm and converting vacation leads to sales packages for a variety of destinations.

The Insurance Marketing Group — Appointment setting

February 2018 - April 2019

In charge of scheduling and setting face to face appointments for Nationwide Insurance agents located in Tennessee, Missouri, Oregon and Washington D. C. for the purpose of established business insurance.

Hot Prospector — Overseas Virtual Assistant Team Leader

October 2016 - January 2018

In charge of recruiting, interviewing, training and managing a team of 10 virtual assistants in the philippines which were tasked with creating appointments or live transfers to clients in the U.S.

InStyle Flooring and Designs — Sales Consultant

April 2014 - September 2016

Sales consultant responsible for doing estimates and selling customers different types of flooring as well as supervising the installation of those projects when necessary.

Nevada Corporate Headquarters Inc. — Corporate Analyst

January 2011 - February 2014

Sales consultant responsible for consulting with existing and new business owners to establish a corporate or LLC business structure along with setting up Revocable Living Trusts for estate planning purposes.

SKILLS

Very strong communications skill and over 10 years experience in the telemarketing industry.

Strong work ethic and good American values.

Proficient in microsoft word, outlook, salesforce and most computer software.

Home office, high speed internet access and updated computer and phone equipment.

EDUCATION

Quartz Hill High, Quartz Hill Ca. — Graduate

Community College of Southern Nevada, Las Vegas Nv. -