**Barry Driskill**

702·720-2413

**barry@drasune.com**

**Las Vegas. NV 89121**

**SUMMARY**

Business-savvy Commercial Manager offering16 years of progressive experience in

Media Cabling industry. Managing and building high-performance teams to execute on

company strategy. Keen analytical and strategic planning abilities to deliver long-range

success. Looking for Salary of 120k Plus retirement options.  
**SKILLS**

Product management

Export compliance

Sales and marketing

Manufacturing

**EXPERIENCE**

It/Commercial Manager

Las Vegas, NV

Pratt Communications/ Oa 2004 to Dec 2022

Business administration

Strategic planning

Budgeting

Policies and procedures

Aligned commercial activities with strategic company goals by optimizing sales

opportunities.

Reviewed contracting results month ly quantify success.

Priced structure for products for increased profitability.

Increased repeat customer base by maintaining relationships with high-profile

clients and effectively managing service issues.

Cultivated strong professional relationships with suppliers and key clients to drive

long-term business development

Evaluated employee progress and compliance while identifying areas for

additional coaching by monitoring daily performance.

Elevated team performance via strategic planning and coaching in areas of

prospecting, sales and value-added presentations.

Boosted profit margins by effectively managing expenses, budget and overhead,

increasing closings and optimizing productions.

**EDUCATION AND TRAINING**

High School Diploma

Redwood Christian School

Castro Valley

Completed coursework in Business Management, Job Finance and Social

Framework with UN LV Small Business Unit 3 credits

**ACCOMPLISHMENTS**

Participated in 2000 preparedness for 13Siocations in 7 countries for BOA

Managed CES low voltage for 6 years for Cox Cable

Managed all local hospital go all digital for 10k+ TV install and

conversions/programming

Oversaw install with contractors for 2016 Presidential 3rd debate at Thomas/Mack

Successfully help grow company with 3 techs to over 65 in 6 years and increase

technology with custom database programs to help efficiency