To Whom It May Concern:

In today’s highly competitive and fast-paced market, organizations need strong and aggressive sales leadership to meet ever-changing business development goals. I am certain I will contribute this level of performance to your team, and I invite you to consider my qualifications and accomplishments:

* Experience – 20 + years in the sales/debt relief industry, and a track record of success in leading a diverse team.
* Results – Acknowledged for building a team of individuals to produce in a fast past environment that lead to great revenue for the company.
* Performance – Recognized for top sales producer on numerous occasions.

Currently, I am seeking a position where I can continue to uphold strong sales and performance standards. As a member of your team, I am confident that my innovative and result-focused approach would make a significant contribution to the continued success of your organization.

My resume is enclosed for your review and consideration. I welcome the opportunity to speak with you in regards to the opportunities you have available currently or in the near future.

Sincerely,

Marilyn M. Dinkins

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| **Professional Qualifications** |
| Tenacious in building new business, forging strong relationships, and securing customer loyalty. Talented result producing professional with a proven track record of accomplishments in planning and leading sales in support of business goals and objectives. Highly motivated team player that is resourceful and professional with dependable good judgment and well developed customer service and interpersonal skills. |

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| **Key Strengths** |  |  |
| Effective Communicator | Business/Revenue Growth | Energetic Motivator |
| Strong Customer Service Skills | Negotiates and Closes | Team Building/Leadership |
| Trains New/Existing Employees | Relationship Building | Displays Team Commitment |

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| **Core Competencies** |
| Sales: |
| * Increased business growth through client leads, increasing sales volume, and driving sales through effective negotiation techniques. * Conferred with taxpayers or their representatives to discuss the issues, laws, and regulations involved in returns, and to resolve problems with returns. * Cultivating and nurturing relationships with clients to provide producer and service information, including features, advantages, and profitability, as well as to ensure low cancellation rates. * Selling debt/tax solutions to further develop the awareness and presence of resolutions to assure financial freedom. * Assessing the client needs to develop an effective strategy for completion of debt/tax programs ranging from 24 – 48 months. * Consistent in following up with clients who needed further explanation and time to make the educated decision for moving forward with debt/tax resolution. |

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| **Professional Profile** |  |
| Alleviate Tax-Irvine, California  Americor Funding – Irvine, California | Senior Tax Advisor – 2019  Client Advocate - 2018 |
| National Credit Card Relief - Orange, California | Debt Specialist – 2017 |
| Horizon Tax Relief – Irvine, California | Senior Tax Advisor – 2015 |
| Authority Tax Relief – Irvine, California | Senior Tax Advisor – 2014 |
| Epic Financial – Irvine, California | Enrollment Specialist/ Team Leader – 2005 |

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| **Education** |  |
| Long Beach City College - Long Beach, CA | Business Administration |
| Chaffey College - Rancho Cucamonga, CA | Accounting |

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| References Furnished Upon Request |

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| **References** |  |
| Kaitlin Barros – Debt Specialist | (714) 420-8144 |
| Jennifer Genter – Real Estate Agent | (714) 492-9163 |
| Jennifer Noriega – Financial Planner | (561) 633-9239 |