**Karyn Seiders**

[karynseiders@gmail.com](mailto:karynseiders@gmail.com)

425-382-0134

A position as inside sales & marketing

Personal assistant

Creative Marketing

Customer Service

Sales

**WORK EXPERIENCE**

**Walmart Sales Associate**

Walmart Corporation

Arlington, WA

Supervisor- Assistant Manager Cassie  
June 2019-present

Job Duties: I currently work “go backs” for Home Lines and pull items forward on the shelf or pegs. I also do odd jobs for my boss.

**Lead Generation**

State Farm, Julie Kerber’s Agency

Supervisor: Julie Kerber

Phone: 360-454-0078

June 2017-August 2017

Job duties: Make outbound calls using self made script to see if people would be interested in a free insurance quote from one of the sales agents. During my time here I processed 100-175 calls per day with 1-5 leads passed to the agents.

Reason for Leaving: resolved medical issue

**Recruiting**

Kelley Services, Allstate Insurance-18911 North Creek Parkway, Bothell, WA 98011

Supervisor: Gayle Stockwell

Phone:425-213-4811

February 2015-January 2017

Job Duties: Make outbound calls using a pre-approved script to garner interest in becoming an Allstate business owner. Pre-qualify for ability to move forward in the hiring process. During my time at Allstate I regularly made 100-200 phone calls per day and made personal contact with approximately 25 people. Of those contacted 1-5 people proved interested in talking to a senior recruiter about the opportunity.

Reason for Leaving: resolved medical issue

**Inside Sales & Marketing**

C & K Real Estate Team – 1027 State Ave, Ste 102, Marysville, WA 98270

Supervisor: Keith Foote

Phone:425-239-1184

December 2011 to November 2013

Job Duties: Inside Sales - Calling current and past clients determine their real estate needs and readiness

and forward to agents, call follow up.

Marketing - write property descriptions, make flyers, assign extensions, create online ads & newspaper ads,

organize open houses.

Reason for Leaving: Lack of work

**Telemarketer**

Legacy Telemarketing – 2401 Hewitt Ave, Everett, WA 98201

Supervisor: Tammy – Floor Supervisor

Phone: 800-488-4609

July 2011 to October 2011

Responsibilities

Outbound calls made from automated dialer. Fund raising for a non profit agency.

Accomplishments

Cheering coworkers

Skills Used

Talking to people asking for donations and assisting those who needed referral to provider of free

mammograms.

Reason for Leaving: End of temporary work contract

**Deli Service Worker**

Fred Meyer – 1215 W. 6th St, The Dalles, OR 97058

Supervisor – Linda Berger – Deli Manager

Phone – 541-296-1700

August 2006 to November 2008

Job Duties: Cook, clean, product knowledge, customer service, cashier

Reason for Leaving: Resolved medical condition

**Sales and customer service**

Holland America – 300 Elliott Ave W, Seattle, WA 98119

Supervisor – Katie McQuillian

Phone - 206–286–3900

December 2004 to January 2006

Job Duties: Utilize current computer programs to sell Holland America cruises and cruisetours. Assist travel

agents with connectivity issues with Holland America system. Group back up.

Reason for Leaving: Family crisis care

**Travel sales and customer service**

Mill Creek Travel - Mill Creek, WA 98012

Supervisor – Julie Miller

Phone – not available. Went out of business.

February 2004 to November 2004

Job Duties: Sell travel products to clients, provide quality customer service, troubleshoot client travel problems.

Reason for Leaving: Business closed.

**Deli Server**

Fred Meyer – 9925 State Ave, Marysville, WA 98270

Supervisor – Bob Wiedemeyer (Food Services)

Phone – 360-653-0700

September 2003 to February 2004

Responsibilities

Customer Service, product knowledge, cashier, clean

Accomplishments

2 customer service award

Skills Used

customer service, and cashiering

Reason for Leaving: Offered full time position in Travel Industry

**Travel Consultant**

Marysville Travel – 9713 State Ave, Suite E, Marysville, WA 98270

Supervisor – Lynn Dye

Phone – 360-658-8747

November 1998 to July 2003

Responsibilities

Manage client files, sell travel products, ticket exchanges, piece together independent tours to Europe and

Australia for clients, trouble shoot client problems, organize bus trip to Leavenworth Christmas Lighting,

process payments and refunds, order brochures, help teach travel school.

Accomplishments

My best accomplishment was loyal repeat clients.

Skills Used

I utilized the Apollo/Focalpoint GDS, Internet vendor websites and booking engines, filing, client management

Reasons for Leaving: Let go due to an issue with an airline ticket

**Travel Consultant**

Travel Navigators – No Longer in business, Everett, WA 98208

Supervisor – Debbie Long

Phone – not available/no longer in business

September 1997 to October 1998

Responsibilities

Sell airline, and train tickets, process ticket exchanges, sell domestic travel packages, trouble shoot client

problems, manage client files

Accomplishments

When I was hired they were transitioning from System One to Amadeus and I had already gone from Apollo

to Amadeus at my previous agency. My experience helped other agents during this transition.

Skills Used

Amadeus and System One knowledge, product knowledge, filing, client management, customer service.

Reason for Leaving: Offered a position closer to home

**Travel Consultant**

Hazel Philips Travel – 402 Washington, The Dalles, OR 97058

Supervisor – Delores Habberstad

Phone – 541-296- 6105

August 1994 to March 1997

Responsibilities

Sales of train, and airline tickets, ticket exchanges and refunds, sales of leisure packages to Reno, Vegas,

Disney, and Hawaii.

Accomplishments

Learning a new GDS in 3 weeks, and increasing that knowledge to work more efficiently, and passing that

knowledge on to other agents.

Skills Used

Learned the Apollo GDS, filing, client management.

Reason for Leaving: business under investigation by attorney general of Oregon

**Reservation Sales Agent**

US Airways – 799 Hanes Mall Blvd, Winston-Salem, NC 27103

Supervisor – Karen Owen

Phone - 800-828-8522

November 1987 to August 1993

Responsibilities

Sales of airline tickets, car rentals, ticket exchanges and refunds, booking of frequent flyer award tickets

both domestic and international, call backs for schedule changes to clients and travel agents, Priority Gold

reservations.

Accomplishments

First real job! Knowledge of policies, being able to waive fees, how to document a record so the situation is

clear for the next person. Learning to be calm in a stressful situation.

Skills Used

GDS proficiency, product knowledge, calm under pressure.

Reason for Leaving: Care for family member

EDUCATION

Liberty University – 1971 University Blvd, Lynchburg, VA 24515

Phone: 434-582-2000

May 2009 to September 2010

Area of Study: BS of Psychology & Religion

Progress – need to pay down loans to continue

NW Travel School – No longer in business, Portland, OR

Phone: no longer in business

January 1987 to September 1987

Area of Study: Travel and Tourism

Progress – awarded diploma and honors for high scores

Lutheran Bible School of BC

9311 Shook Rd, Mission, BC, Canada V2V 7M2

Phone: 604-826-7062 (school not in business but associated Camp Luther is)

September 1984 to May 1986

Area of Study: Religion

Progress – awarded diploma

**SKILLS**

Apollo, Pacer, Worldspan, Amadeus, System One, MS Office, filing, client management, time management,

team building, goal management,

**LINKS**

http://www.linkedin.com/profile/public-profile-settings?trk=prof-edit-edit-public\_profile,%20https://

www.facebook.com/karyn.seiders.5