**Mark S. Mordoh**12943 East Briarwood Ave #322, Centennial, CO 80112, 317.627.2962, [*msmordoh@hotmail.com*](mailto:msmordoh@hotmail.com)

**Objective:** I’m a highly skilled Direct Sales Representative, seeking to further my career.

**Experience**

***Premiere Copier,*** *Centennial, Colorado*

* Copier sales
* Lead generation
* Build networking and relationships

***DoorDash,*** *Centennial, Colorado*

* Consistent “Top Dasher”, DoorDash’s highest sales recognition
* High reliability/on time delivery
* High customer ratings

***Hearing Pro,*** *Earth City, Missouri*

* Outside Sales Representative
* Leading Miracle Ear Franchise
* Consistent placement in “Winner’s Circle” for top sales representatives

***Outside Sales Representative****, Fenton, Missouri*

* Direct sales
* Upselling to new and existing clients
* Develop existing book of business with customer base and acquire new customers

***Independent Contractor****, St. Louis, Missouri*

* Sales area between St. Louis and Alton for competitive energy sellers
* Representing multiple supplies while exceeding sales quotas with every firm
* Cold calling and lead runs for firms

***Scotts Lawn Service****, Indianapolis, Indiana*

* Cold calling to sell plans and services for nationwide lawn service providers
* Consistently exceed sales quotas and acquire new customers from market competitors
* Specialty work to manage accounts for dissatisfied customers using my people skills

***Business Evolutions****, Indianapolis, Indiana*

* Cold calling for AT*&*T’s television, internet and phone products
* Consistently exceed weekly sales quotas
* Earn numerous bonuses for outstanding sales

***Media Direct****, Indianapolis, Indiana*

* Networking sales for AT*&*T’s television, internet and phone products
* Consistently exceeded weekly sales quotas
* Acquired new customers from market competitors
* Earned numerous bonuses for outstanding sales
* Named to “Final Four” in nationwide sales competition

***DSR Comcast****,**Denver, Colorado*

* Listed as one of the three “top stars” on sales force, often exceeding biweekly sales goals
* Named to Comcast President’s Club for top cable sales
* Earned bonuses for outstanding sales
* Trained new hires for company
* Manager at Direct Sales Solutions brought me with him as key sales stakeholder

***Direct Sales Solutions****, Sheridan, Colorado*

* Sales for Comcast dealer
* Perennial member of top two or three salesforce every sales cycle
* Company trainer

***Comtel****, Aurora, Colorado*

* Sales for Comcast dealer
* Perennial member of top two or three salesforce every sales cycle
* Company trainer

**Education**

***Bachelor’s of Science in Business Administration****, University of Florida, Gainesville, Florida*

* Focus on sales and marketing

**Awards & Merits**

* Eagle Scout
* Lived and traveled for several years in Europe
* Top dealer, Qwest Phone sales
* Top salesperson nationwide for over six months for Amway/MCI
* Training seminars with Zig Ziglar, Tom Hopkins, etc.