**FRED CAMINO**

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# PROJECT MANAGEMENT: Data Center Focus

Data Center project manager with 15+ years of progressive expertise in physical data center Implementation with strong focus on large scale hardware and infrastructure design, implementation and migration project management.

With 10+ years of experience in physical plant and cable design I successfully led on multiple large scale hardware deployments on customer controlled Data Center.

Proactive, productive, and results driven blended with the ability to build strong relationships with clients, senior management, and team members.

Proven track record of leading large-scale complex projects including planning, scheduling, resource allocation, and project oversight to meet demanding deadlines & budgets.

**Core Competencies**

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| --- | --- |
| 1. Data Center Network Deployment 2. Project Management Expertise 3. Customer Service Focus 4. Best Practices Development 5. Direct experience in Layer 1-3 of OSI stack   With applicable understanding of Layers 4-7   1. Knowledge of the electrical and mechanical systems used in a data center environment, including: Generators, CRAC units, PDU/PMM units, ATS/STS units UPS systems and transformers | 1. Staff Development & Team Leadership 2. Pragmatic, Detailed & Analytical 3. High Quality Service & Delivery 4. Bilingual: English / Spanish 5. Ability to work and effectively communicate with vendors and contractors that work on the facility’s systems 6. Independent, able to manage multiple projects, able to identify priorities 7. “go-to” person for data line troubleshooting and problem resolution |

## PROFESSIONAL EXPERIENCE

# PHALANX DEPLOYMENT, New York, New York November 2014- Present

# Owner

*IT project consultancy for IT Infrastructure Projects, Data Centers and Cloud Computing*

* Cold calling and customer service phone calls,
* Email messages and follow-ups concerning product delivery and quality issues.
* Installed various home offices environments,
* Provided analysis on Internet service carriers to clients as needed.
* Offered vendor management as well, if service was lost/interrupted or is of bad quality, I became a liaison/advocate for my customer.

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SURYA SYSTEMS CONSULTING, New York, New York August 2014 – October 2014

# Technical Consultant

# IBM WATSON HEADQUARTERS at 51 Astor Place

# Provided winning bid for 6th and 7th floors data cable wiring.

# Created and managed work schedule.

# Developed work flow chart to implement best practices aimed to drive material waste and increase revenue margins

# Developed a professional working relationship with SKANSKA’S field manager.

# Lead a team of 6 technicians to complete infrastructure installation of 632 work stations.

# Created and maintained material inventory, placed orders with suppliers as needed.

# Validated/tested and certified work stations

WACHTER, Lenexa, Kansas 2004 - 2014

*Leading national provider of information services, communications equipment, and technical support including wired and wireless network information, telephony, and structural cabling design, installation and electrical service*

# Data Center Field Supervisor, Dallas, Texas, 2006 - 2014

Assigned to a key national account at the Dallas Data Center in downtown Dallas. Lead, manage, and support large-scale and complex data networking projects from equipment receipt through planning, pricing, resource allocation, production oversight, data transfer, and project completion to support multiple Fortune 50 company’s data equipment. Supervise staff of up to 10 technicians including hiring, motivating, and scheduling with on-going oversight to ensure high performance while ensuring demanding deadlines, gross margins, and revenue goals are consistently achieved.

**Specific Accomplishments**:

* Installed 1000+ equipment racks
* Racked and stacked 3500+ devices.
* Streamlined and implemented new workflow processes by identifying “Best Practices” that led to reducing the man hour’s resources by 50%.
* Researched and compared rates and gradually increased costs for all aspects of project including commissioning, installation, testing and certifications resulting in 30% to 45% increase in profits.
* Implemented accelerated training and a new two-person team approach to maintain service integrity of equipment, resulting in 3555 consecutive days with zero dropped traffic in the data center.
* Personally managed transfer of complex data entry from a linear to a physical dimension for five formats and currently training technician in this critical process.
* Recognized for maintaining peerless customer service with daily communication with IBM management.
* Planed and implement all training for data center responsibilities and schedule resources for all jobs resulting in consistently leading projects under schedule budget.

# Lead Technician, 2004 - 2006

Led crew of four on service calls in the Texas and Louisiana territory including workflow delegation, supervision, quality, and delivery of commercial installations.

* Led projects for new rollouts for Wal-Mart, Sam’s Club, Lowes, and Target

SEARS / QUICK MART, Dallas, Texas 2003 - 2004

SURYA SYSTEMS CONSULTING, New York, New York 2000 - 2002

**Independent Contractor**

* Worked on various projects in the World Trade Center.

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SULLIVAN AND CROMWELL, New York, New York 1999 - 2000

Leading international law firm with nine office worldwide

**Technician**

Recruited as an integral part of the Y2K project and other related technical projects

* Handled installation for new phones and all MAC (move, add, change) orders.
* Set up and bridged calls for all video conferencing calls with clients internationally.
* Monitored quality of monthly partner meetings, and daily video conference calls.
* Served as the “go-to” person for data line troubleshooting and problem resolution.

ROCKEFELLER GROUP TELECOM SERVICES, New York, New York 1992 - 1999

**Senior Technician**

Led crew of 5 to 6 on installations and repair of telephone and computer systems for multiple accounts including testing, data line certification, and troubleshooting problems.

* Led project that built the data center infrastructure for 3 offices on two trading floors for Case.
* Acted as liaison between RGT and Case to ensure project was completed on time and under budget.
* Started as a MAC technician, promoted in 1995.

COACH LEATHERWEAR, New York, New York 1984 - 1992

Publicly traded design, production, and marketer of leather accessories with 400 stores in the U.S. and Canada

**Senior Telecom III**

Handled installations and MAC troubleshooting of telephony and data equipment for new distribution center that grew into a major production facility for the company.

CERTIFICATIONS

Definity III Software and Maintenance ● Lucent

Installation and Maintenance Certification vs. 21 – 71 ● Northern Telecom

MISCELLANEOUS

Bilingual: Fluent in Spanish (read, write, speak)

15 years of data center network and telephony experience

Proficient in Microsoft Office

El Centro College, Project Management classes