**Richard A. Coucoules**

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**WORK EXPERIENCE**

**FPI Management Jan. 2020 – Present**

*Leasing Consultant Fairfield, CA*

* Principal sales and marketing team member responsible for all lead conversion and retention.
* Guide residents through prospect, applicant, and leaseholder stages ensuring maximum engagement.
* Distill significant legal protocol into standard community policies and procedures.
* Use marketing and customer service principles to convert prospective leads into satisfied leaseholders.
  + Occupancy rate increased to 100% within 6 months of hire (~15% increase)

**Paul the Tutor’s Education Center Mar. 2020 – Jun. 2020**

*Web Developer Berkeley, CA*

* Principal designer executing full redesign of B2C e-learning site serving clients throughout the Bay Area.
* Utilized modern, mobile-first web UX/UI principles to deliver an excellent cross-platform web experience.
* Implemented modern HTML, CSS, and JavaScript paradigms to deliver scalable and performant product.
* Engaged in design reviews, offering feedback and continuous improvement on final deliverable.

**PROJECTS**

**Home Lab Jun. 2020**

*Virtualization and Networking*

* Virtualized environments for development (Docker) and domain control (Proxmox/Windows Server).
* Raspberry Pi cluster for self-hosted network LAN services (e.g. VPN, DNS, DHCP, DDNS).

**Rememento** *(*[*www.rememento.com*](http://www.rememento.com)*)*  **Apr. 2020**

*Full Stack Web Development*

* Full Stack (MERN) web application utilizing modern JS frameworks and state management technology.
* Heavily utilizes cloud services; deployed across Netlify, Google Cloud, and MongoDB Atlas platforms.
* Git-based automated deployment pipeline for easy integration between dev and production environments.

**EDUCATION**

**Oregon State University (Ecampus) Jun. 2022**

*B.S., Computer Science Portland, OR*

* Accredited part-time computer science post-baccalaureate program focused on career growth and flexibility.

**University of California, Irvine Jun. 2019**

*B.S., Materials Science and Engineering Irvine, CA*

* Dean’s List, 2016; BioEngine (bioengineering & entrepreneurship incubator) fellow; 3.0/4.0 GPA.
* Leader in engineering organizations: AIChE, Engineers for a Sustainable World, 3D Printing Society.
* Engaged community member: UCI Open Jam, UCI Table Française, UCI Swing Dance, UCI Judo.

**SKILLS & CERTIFICATIONS**

* **Skills:** Project management, programming (Python, JavaScript), JS frameworks (Vue, React) web development & infrastructure, cloud computing (AWS, GCP), control systems, version control (Git).
* **Certifications:** CompTIA A+, CompTIA Network+