Jasmin Youngblood

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# **EXPERIENCE**

**Lancome, San Diego** - *Counter Manager*

AUGUST 2019 - MARCH 2020

* Assist with the training and development of staff.
* Communicate with both Coordinator and Executive frequently to ensure proper client events are being planned and executed.
* Train beauty advisors on product knowledge, customer service, and overall performance.

**Cynthia Rowley, Carmel** - *Store Manager*

JANUARY 2019 - AUGUST 2019

* Completed operational tasks (i.e. scheduling, recruiting and training sales advisors).
* Built and maintained relationships with clients.
* Analyzed company sales goals to successfully execute sales strategies.
* Demonstrated visual merchandising skills to effectively drive sales.

## Yves Delorme, Carmel *- Assistant Manager*

DECEMBER 2017 - JANUARY 2019

* Assisted in creating employee schedules.
* Organize and update files.
* Sell product to customers using product knowledge and different selling approaches.

## L’Occitane En Provence, Carmel *- Beauty Advisor/Keyholder*

NOVEMBER 2015 - APRIL 2018

* Engaged and built strong relationships with clients.
* Conducted mini facials and hand massages using skincare products.
* Processed returns and handled cash.

## Hennes & Mauritz, Monterey *- Sales Advisor*

SEPTEMBER 2013 - MARCH 2018

* Provided exceptional customer service.
* Cleaned sales floor, and kept work place clean at all times.
* Performed all register routines.

# **EDUCATION**

## University of California, Irvine - *Psychology & Social Behavior*

JUNE 2016 - MAY 2017

## Monterey Peninsula College, Monterey *- Psychology*

AUGUST 2013 - JUNE 2016