|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **DEBBIE LOVELL                                                   1450 N. Rainbow Blvd.                                                 Las Vegas, Nevada 89108                                      Email:**[**debbie.l.02208@gmail.com**](mailto:debbie.l.02208@gmail.com) **Cell: (702) 336-2577**    **OBJECTIVE:**  **I am writing in response to the opening for, Sales Position. I can offer you experience in Sales, Management, Computer skills, all of which should make me an ideal candidate for this opening. I would welcome the chance to interview with you sometime. I am Goal-Oriented, ambitious, hardworking individual. Ability to multi-task, strong written and verbal communication skills, working well under pressure. My key strength is communication; building strong relationships.**    **WORK HISTORY:**  **RESORT STAY SALES February 2020 to Present**  **RESORT STAY INTERNATIONAL**  **Las Vegas, Nevada**   * **Assisting guests/prospective guests with timeshare sales** * **Inbound/Outbound Calls/Strong computer written and verbal communication closing skills** * **Ability to learn and work independently** * **Upsell Timeshare packages** * **Complete sales documents accurately**   **JEWELRY SALES July 2017 to January 2020**  **JEWELS OF LAS VEGAS**  **Las Vegas, Nevada**    **Welcome and identify customer needs**  **Interact with customers explain products**    **Enter and process customer sales**    **Ability to thrive in a fast-paced environment**    **Strong closing sales**      **OUTSIDE/INSIDE SALES REPRESENTATIVE May 2012 to June 2017**  **WALKER FURNITURE**  **Las Vegas, Nevada**    **Traveling throughout the Las Vegas and surrounding areas**    **Building meaningful long-term customer care relationships for our Custom Furniture Rental packages**    **Comprehensive furniture knowledge to decorating techniques and trendy makeovers**      **SALES / MARKETING   March 2008 to April 2012**  **LEVEL 2 NETWORK MARKETING & ADVERTISING**  **Las Vegas, Nevada**   * **Intermediate working knowledge of Windows 10, QuickBooks, Microsoft Office, Excel, PowerPoint, & Outlook** * **Responsible for assisting with sales/marketing and advertising campaigns** * **Strong Communication skills, interpersonal people skills**     **Upsells various products and packages**    **TIMESHARE SALES REPRESENTATIVE   October 2006 to February 2008**  **JOCKEY CLUB GEO HOLIDAY**  **Las Vegas, Nevada**   * **Vacation Ownership Knowledge** * **Ability to overcome objections** * **Excellent verbal communication skills**       **TORREY SPRINGS APARTMENTS October 2002 to September 2006 Las Vegas, Nevada**   * **Sales in Leasing Apartments** * **Resident retention** * **Setting Appointments, Strong phone skills, Initiate Lease agreements, Collections, process maintenance orders, perform in and out inspection.** * **Work on various project with ownership**     **REFERENCES**  **Excellent personal and professional references available upon request**                 |  |  | | --- | --- | | https://ssl.gstatic.com/ui/v1/icons/mail/no_photo.png | ReplyForward | |  |  |