# Employment objective

A proactive sales manager with 8 years of retail experience. Passionate and excited by a challenging fast-paced environment.

# Experience

Sales Stylist, Nordstrom-2020

* Meet and exceed sales goals
* Follow up with clients and future clients
* Execute and participate in community outreach events
* Virtually sell to customers
* Maintain store condition and visual merchandising standards

Assistant Store Manager, Justice tween brands- 2012-2019

* Ensure high levels of customer service
* Track, monitor and communicate business results

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* Create schedules that provide return on investments and best adhere to payroll budgets
* Manage inventory including transfers, markdowns, style reconciliation
* Execute visual directives as set by h.q.; including floor sets, store windows and in-store collateral
* Train and coach sales staff

# Education

2012-Southeast career technical academy

# LICENSES

2019- licensed real estate agent

# Skills

* Microsoft office suite
* Knowledge of retail p.o.s. system
* Visual merchandising
* Staffing
* Operatons management
* Creative marketing and merchandising