dennys E Sian

|  |  |
| --- | --- |
| objective  Rank in the top percentage of my sales force with a growing base of referrals for quality relationships.  Sunrun-Staten Island Retails Solar Advisor  Engage customers inside Home Depot and Costco to qualify them for a free in home consultation.  Use the information given to set up the appointment through our crm Salesforce.  Venture Solar- Brooklyn Inside Lead Generator  Through warm lead inquiries and cold calling reach out to homeowners to qualify them to set up an appointment for a free in home consultation. All information for the appointment is set through our crm Saleaforce.  Solar City- Inside Sales Specialist Las Vegas, NV  I would close deals over the phone using Sales Force and PV sketch. I would provide various finance options so the client could uptain rooftop solar on the home. I would be responsible to make sure everything is in order for installation. I operated in 23 states at the time. | |
| Volunteer work | |
| Nevada Public Utilities Commission – I attended both meetings in 2016 when the Bring Back Solar campaign showed up to the meeting at the beginning of the year and was able to obtain the last public comment badge to enter the building. I attended the second meeting that year and the board present was very impressed with the San Francisco chapter of Tesla  in partnership with Natural Resources Defense Council.  Clean Energy Summit  6.0, 7.0,8.0 Sponsored Event by Clean Energy Project along with Harry Reid & Mandalay Bay A convention like environment with booths & panels of information about the Economy of renewable energy, education and state of current technological advances. President Barack Obama was the special guest for last years event.  Legislative Committee on Energy- Attending meetings throughout the course of 2016 to voice my opinion at the end of each session with public comments about the decimation of our Renewable Energy Economy and bringing back jobs to Neva | |
| References  Gilma Regalado Regalado Catering 702-485-7434  Jonathan Brutus Surun RSA 718-415-5929   * Gontung Yuen Sunrun RSA 917-755-6888 |  |

