



# HELLO!

# Chris Philipsen

- ⇒ Insight Consulting
- ⇒ Enterprise Agile Advisor & Coach
- ⇒ National & Regional Agile Speaker
- ⇒ Self-Improvement Enthusiast
- ⇒ CBJ & Replica Cannon Fan





# A Culture Building Approach

Part One What is Culture?

Method to Build & Align Culture

Part Two
Define and Build the Culture You Want

Part three
Strengthen through Alignment

Part four
Pitfalls to Avoid

Part five
Takeaways



# cul-ture

· /'kəlCHər/

the material and nonmaterial values, beliefs, customs, phrases, noun: culture; plural noun: cultures language, roles, tools, and artifacts that are part of any organization



Let's share specific representations of culture that come to mind.





# Familiar Corporate Cultures

# Clan

### "Family & Teamwork"

Friendly working environment where relationships, morale, participation, and consensus take center stage.

### Pros:

 A happy team who genuinely enjoys communicating and working together

### Cons:

 Too much collaboration or unnecessary chatter, which can send productivity into a nosedive

# Adhocracy

### "Creative & Entrepreneurial"

Rooted in the word ad hoc, this type of culture lives by that "move fast and break things."

### Pros:

An enormous amount of innovation and psychological safety.

### Cons:

 Possibly unstable due to heavy investment in new initiatives and focus on speed to market

# Market

### "Compete & Win"

A high-pressure environment where employees are highly goal oriented, and leaders are demanding.

### Pros:

 Employees are driven and highly motivated to achieve their goals

### Cons:

 Encouraging constant competition can lead to a stressful, w ork environment w ith high burnout

# Hierarchy

### "Control & Structure"

Work is dictated by existing process, with focus on stability and results.

### Pros:

 There's clarity in communication and predictability because nearly everything is prescribed

### Cons:

Prioritizing process over people can make the environment feel rigid, unsupportive, stifle innovation, and promote fear



# Define and Build the Culture You Want





# Does Culture just... Happen?



- » Every company, organization, department, and team has a culture
- » That culture is either there by accident or by design
- » Is it easy to pick out an *organic* vs. *deliberate* business culture?

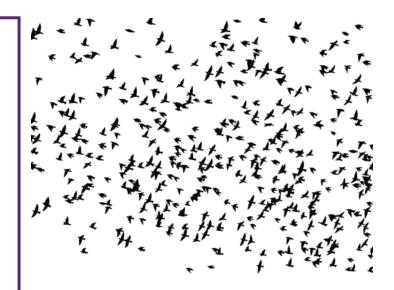


Zig When They Zag



### The Culture Dream

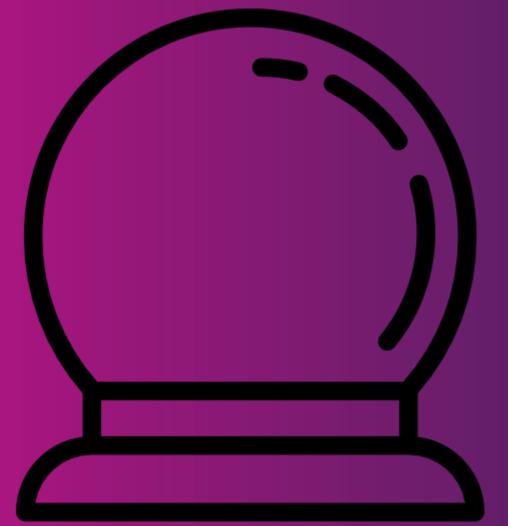
- » Our dream: the organization becomes a destination shop where people flock to be part of it
- » We can define the outcome & vision we want for our culture
- » Steal ideas from others to design our guiding principles and values



Our goal should be to create an amazing environment to work!



Desired
Culture
Outcome





You aren't just handed the culture you want; you get the culture you build. We are responsible for creating a winning culture that drives behavior and produces results.







# Experience Report #1

Client A: June 2021

### Culture

Collaboration – sum of ideas is greater – ideas have no boundaries

Trust at all levels - diminish micromanagement

Transparency and speed to share

Focus on health, happiness, and safety of teams

See something, say something – be transparent

Have a high level of psychological safety and respect

Create a fun, positive, light-hearted environment

Necessary support to "learn fast" and share learnings

CIT Core team members are agents for change to use and promote

the new system in a better way

### Results/Productivity

Accountable for your own words, actions, and results

Quality is built in to everything we do

Leave a great legacy

Keeping a sustainable pace throughout the program

Standardizing, not customizing solutions

We have something to prove – hunger to prove success on large program

Remember that CIT impact extends all over — we are not a silo Value-centered thinking for decisions & priorities

### One Team

Encourage all team members to ask for and generously provide help

Teamwork – don't be afraid to jump in anywhere Prove successful relationship between BU & IT – become one



# Experience Report #2

# Client B: July 2022

### Core Tenets & Guiding Principles









# Cultural Themes









# Strengthen Through Alignment



# cli-mate

/'klīmit/

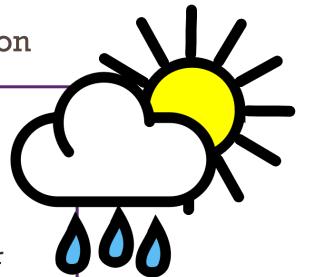
noun: climate; plural noun: climates

the prevailing trend of public opinion or people's shared perception about the culture they share



Aligning the Organization

- » Nothing affects how we perform more powerfully than *climate*
- » An aligned organization gets better results
- » Find the courage to be transparent with your organization's values & gauge often
- » Great climate is an organization that lives its values... Include people who share your vision!







Rachel Jones • 2nd Director of Talent, learning, Engagement, Cultural... 1w • Edited • 🔇

This photo is incredibly powerful. It shows paralympic swimmer Antonios Tsapatakis standing in front of his chair underwater.

It is a beautiful illustration of how the environment we're in affects what we can do, what we're capable of.

That's why culture is so important

#cultureandengagement #environment #culture

Nicholas Samaras #illustration 💍 💍 💍









# Activities to Gauge Climate & Alignment

- » Radiate your intentions → follow through
  - » Broadcast cues & reminders
    - » Check in frequently
      - » Bring in best-fit people
        - » Take time to care
          - » Build in time for learning
            - » Stay courageous & current



Repeat as frequently as possible – become the "new normal"



## Buckeye Program Core Beliefs

- l. Relentless Effort
- 2. Competitive Excellence
- 3. Power of the Unit

"We communicated the culture blueprint with exceptional clarity and nonstop consistency to our team."

# Insight.

# Experience Report #3

Client A: June 2021

### CIT Keeps it:

- 1. CIT Keeps it Safe
  - Focus on Safety: physically, mentally, and psychologically safe teams
- 2. CIT Keeps it Real
  - Transparency at all levels & speed to share
- 3. CIT Keeps it Simple
  - · Simplest actions and standardized solutions
- 4. CIT Keeps Us Together
  - Collaborate at all opportunities sum of ideas is greater

### We Expect:

- 1. A speak-up culture
- 2. Generous help & respect, asking, giving, and earning
- 3. In charge of our own dang actions and results
- 4. GSD Get S(tuff) Done deliver the goods!

### We are guided by:

- 1. Hunger to prove we can do this together
- 2. Courage to leave a great legacy
- 3. Harmony to be one team, no ego
- 4. Quality results that radiate valuable outcomes

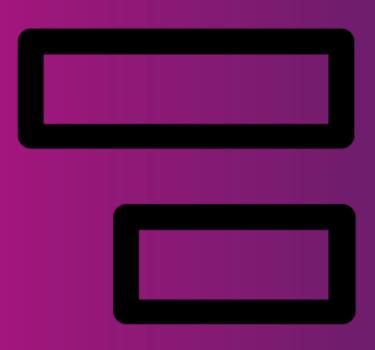
### How we will stay aligned:

- Culture topics at the start of CIT meetings
- Call out micro-habits that tie back to these values
- 3. Real-life examples that are relatable
- Condense wording into brand mottos for email, presentations, internal documents in a fun way
- Slide themes? Culture corner topics
- 6. Communicate outside to stakeholders
- Everyone on CIT to have elevator speech on "CIT Purpose"
- Brand a few value mottos for CIT program and have leaders share on our behalf
- Bring to the team, engage for input to build a better culture and list of cultural values



Insight.##

Align the Organization



Insight

# Pitfalls to Avoid





# **Avoiding Culture Building Pitfalls**

- » Unreasonable expectations
- » Enterprise & Staffing constraints
- » Deeply-rooted anti-patterns
- » Lack of diversity
- » Siloed organizations
- » Lack of accountability

- » Select common-sense values
- » Build with supportive people
- » Have courage to break the mold
- » Be purposeful in *team building*
- » Be a beacon of transparency
- » Urge a *cooperative* environment

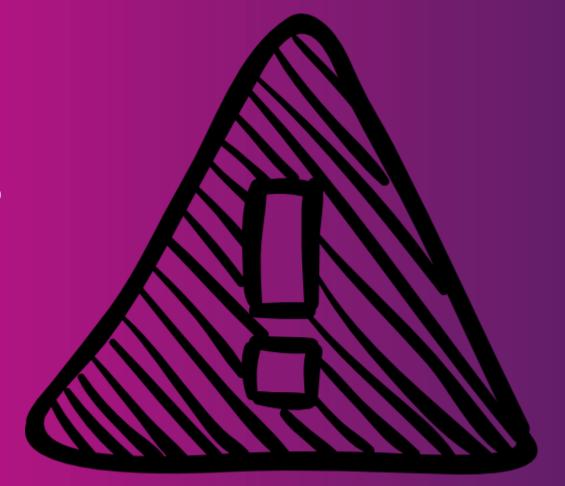


Are you doing any of these things today?

How can you improve?

Insight. 1

Pitfalls to Avoid



# **Takeaways**

- Culture is a collection of espoused values;
   Climate is people's shared perception
- » You can deliberately *build the culture* you want
- » You must regularly align & gauge the climate
- » Avoid common cultural pitfalls by knowing your organization and people
- » Use common-sense & transparency often





### Contact

Thanks!

Questions?

PDF copies?

Discuss your scenario?

chris.philipsen@insight.com

