#### MICOLETIBALDI FIRST-TIME LEADERSHIP MISHAPS IAND HOW TO AVOID

#### \*RECORD SCRATCH\*

#### \*FREEZE FRAME\*

#### YUP, THAT'S ME. YOU'RE PROBABLY WONDERING HOW I ENDED UP IN THIS SITUATION...

## 82% OF THOSE WHO ENTER MANAGEMENT POSITIONS HAVE NOT HAD ANY PROPER TRAINING

SOURCE: CHARTERED MANAGEMENT INSTITUTE SURVEY

### 42% OF NEW LEADERS LEARNED SOLELY BY OBSERVING OTHER LEADERS

SOURCE: STUDY BY WEST MONROE

## WHAT DOES IT MEAN TO BE A LEADER?

# YOU ARE RESPONSIBLE FOR OUTCOMES ON A TEAM OR PROJECT

### YOU ARE A DECISION-MAKER

### YOU SET AN EXAMPLE FOR YOUR TEAM

#### COMMON LEADERSHIP MISTAKES

## MISTAKE #1: CHANGE EVERYTHING

## MISTAKE #2: CHANGE NOTHING

# MISTAKE #3: SAY "YES" TO EVERYTHING

#### MISTAKE #4: BE AFRAID TO HAVE HARD CONVERSATIONS

## MISTAKE #5: TRY TO PLEASE EVERYONE

## MISTAKE #6: TALK TOO MUCH

## MISTAKE #7: BE WAY TOO PRESCRIPTIVE

#### LEADERSHIP STRATEGIES

# BE CURIOUS BUILD TRUST BE OPINIONATED

#### BE CURIOUS

#### ASK "WHY"

## LEARN ABOUT YOUR TEAM

#### ASK FOR FEEDBACK

## DON'T BE AFRAID TO SAY "I DON'T KNOW"

#### BUILD TRUST

#### BE PREDICTABLE

#### BESELF-AWARE

#### DOWHAT YOU SAY YOU'RE GOING TO DO

#### CREATE ALIGNMENT

#### SET EXPECTATIONS

# BECLEAR ABOUT HOW YOU'LL MAKE DECISIONS

#### BE OPINIONATED

#### SAY "NO" / PUSH BACK

# BEWILLING TO DELIVER TOUGH MESSAGES

#### MAKE THE HARD CALL

#### MANAGE "UP"

## SUPPORTING YOUR GROWTH

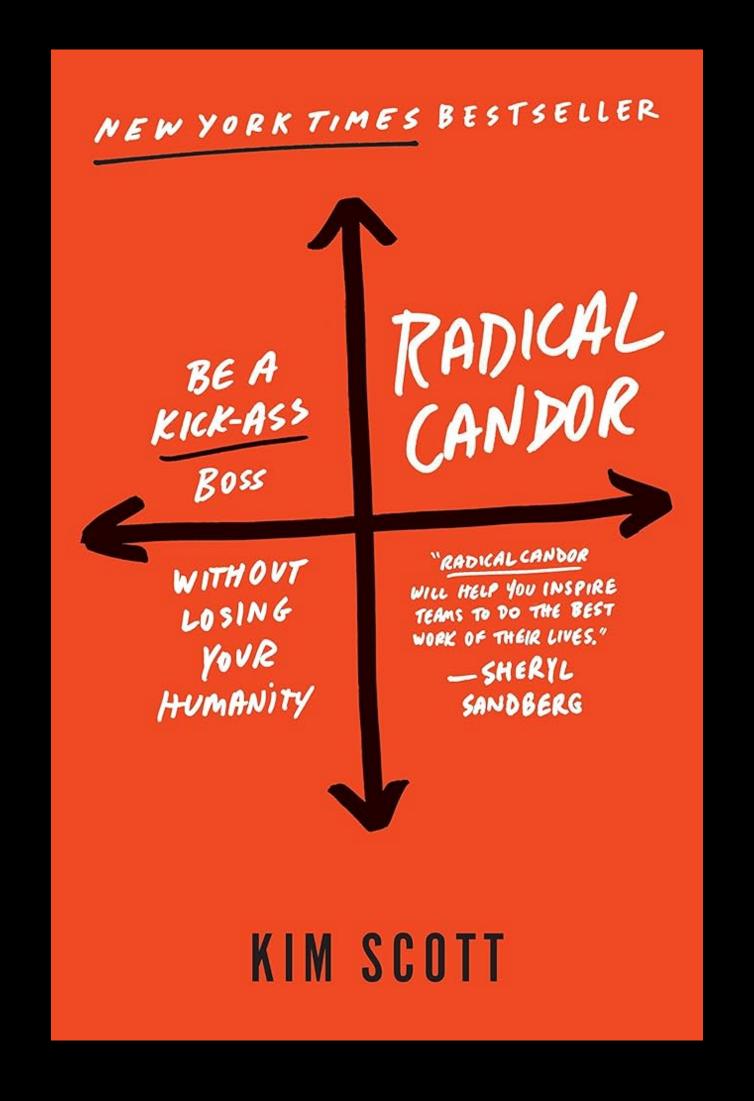
#### WORK WITH A MENTOR

#### USE A COACHING SERVICE

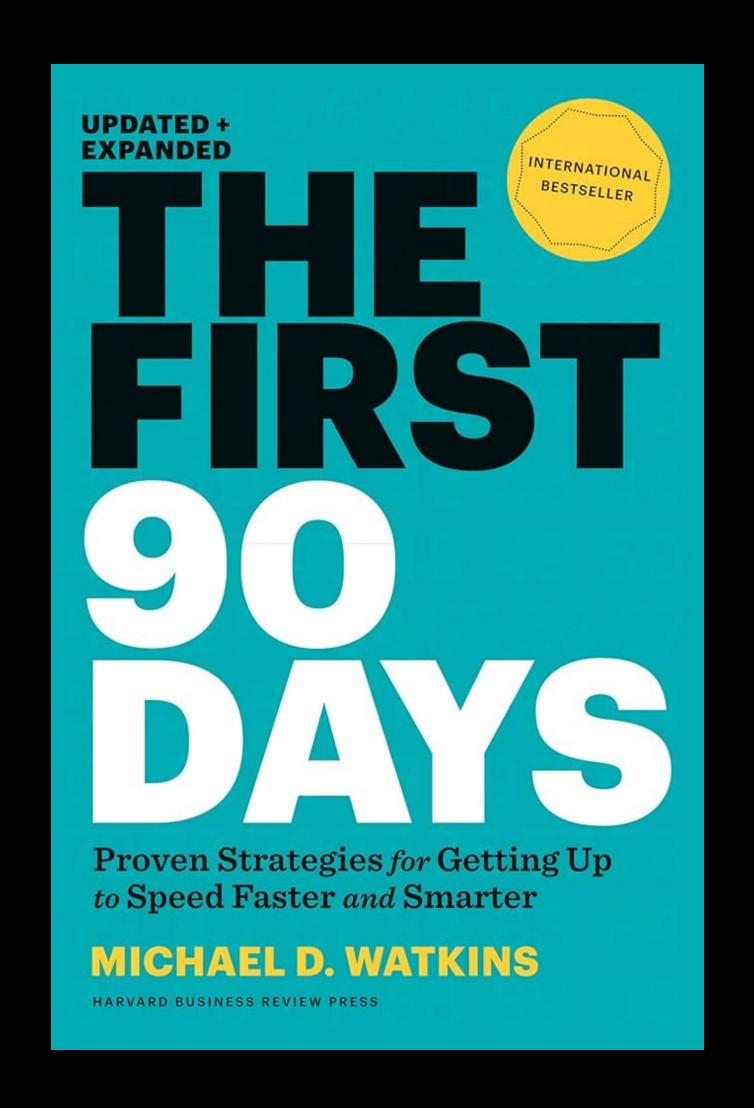
#### FIND A PER GROUP

#### RESOURCES

#### RADICAL CANDOR



#### THE FIRST 90 DAYS



#### RESILIENT MANAGEMENT

Lara Hogan

Resilient Management

Foreword by Camille Fournier

# THANK YOU!