

OMAR ALGHALI

21 High road Street

Murray Town

Freetown, Sierra Leone.

Phone: (232) 088-081802/078-635641 Email: oaighali@hotmail.com

Summary: An adaptable graduate that's highly Self-motivated and enthusiastic with good business sense and proven ability to communicate and work as team member to achieve targets and deadlines.

GRADUATE QUALIFICATION

1982-1986	UNIVERSITY OF SIERRA LEONE. B.Sc. (Agric Gen)
2005-2006	DCT Resources Ltd MCP – Windows 2000 and Windows 2000 Server
1999-2006	In-service Training Certificate in Management – South Bank University Project Management Project Cycle Management Business Development Negotiation Skills
	Bookkeeping 1 & 2 Social Research Techniques Financial Management Customer Satisfaction

EMPLOYMENT HISTORY

2010-Present	Debar Group Ltd 21 Hughbroad Street Murray Town Freetown. Sierra Leone. Managing Director Designing and developing business plans Responsible for fundraising for business projects Production of final project reports and annual reports Responsible for the processing of onions and rice Monitoring of business surveys and activities Worked with and advised local farming groups and farmers in Sierra Leone
Achievements:	Supervised the growing of rice, onions and other vegetables Supervised the development of Inland Valley Swamp Successfully market locally produced onions and other vegetables
2004-2010	Debar Community Development Aylesbury Access Centre Unit 7, Thurlow Street London. SE17 2UZ. Projects Consultant Project development and Implementation Conduct training sessions in Maths and English Responsible for fundraising of projects Produce final reports at the end of projects Responsible for day to day activities for the projects
Achievements:	Successfully completed three projects *Feeding Plan for Diabetics *Training for community groups *Design and created a community portal for Southwark Borough.
2002-2004	Elephant Jobs Ltd Aylesbury Learning Centre Wendover, Thurlow Street, London. SE17 2UU. Information & Network Coordinator Created partnerships with other local organizations Established an Information Portal and Website for the organization

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Responsible for training of staff and users

Supported and advised local groups in their development
Responsible for setting up systems for Access Centre monitoring
Set up a windows network with Internet connection at the Access Centre.
Contributed significantly to setting up administrative systems for the Access Centre
Responsible for IT systems in the Access Centre

Achievements: Supported two local groups through their development and achieving funding
*Youth Learning received funding for job training in construction
*Somali Women's Association received funding for capacity building.

1999-2002 **Easy Everything Ltd**
9-16 Tottenham Court Road
London
W1P 9DP

Deputy Manager

*Implementing strategies to enable the unit to run efficiently.
*Reduced cost by up to 90%
*Established an efficient and workable shift plan for night shift.
*Recruitment and appointment of personnel
*Monitoring pc downtime and taking effective action
*Monitoring financial performance of the shift.

Achievements: Develop customer service training for staff

1995 - 1999: **COMPASS GROUP Plc**
Queens Wharf
Queen Caroline Street,
London. W6 9RJ.

Manager

*Monitoring the financial performance of the unit.
*Implementing strategies to enable the unit to run efficiently
*Increased revenue by 12.5% in three weeks
*Monitoring food production and Health and Safety
*Recruitment and appointment of personnel
*Established efficient and workable shift plans

Achievements: Achieved periodic sales target

1991-1995: **THE TRAINING AND BUSINESS GROUP.**
15 Lemna Road Leytonstone
London E11 1HX.

Recruitment/ Placement Consultant

*Responsibility for recruiting and assessing potential participants into the Training for Work program.
*Researched organizations (placement providers) and negotiated for future business development
*Maintained accurate records and successfully carried out administrative duties.
*Involved with client liaison and public relations.
*Managing and assisting participants with job search activities.
*Co-ordinating the activities between Placement providers and Trainers in the program.
*Organising meetings for auditing subordinates and policy making.
*Attending meetings outside the office to jointly approved policies and objectives.

Achievements: *Attained the company target in first month of 5 placements per week
*Surpassed target of two job interviews per week.

1990-1991: **ABBEY LIFE ASSURANCE Plc.**
Oldfield Road Hampton, Middlesex.
TW12 2HD.

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Sales Associate

*Charged with the advice, sale and administration of financial policies.

*Involved with marketing of financial products.

*Carried out public relations activities.

*Interviewed prospective clients for financial advice.

*Achieved annual sales commission of 12K.

*Achieved competitive edge through product know-how.

Achievements: *Gained a sense of achievement from working under pressure and successfully exceeding sales targets and deadlines.

OTHER DETAILS

*Excellent computing skills and experience working with a number of packages including Microsoft Office, Windows 98, Windows NT (Workstation & Server)

*Full driving License.

Interests: Tennis: *Captain of university team

Current Affairs: *I enjoy current affairs programs on television and radio because they broaden my knowledge of events around the world.

Investments: *I am enthused by how the stock market operates and keenly follow top performing shares in the financial markets.

References: Available on request.