

Adam Zakhir

adamzakhir@gmail.com | (607) 379-5230 | Ithaca, NY

EDUCATION

Cornell University

B.S. in Engineering

Ithaca, NY

Expected May 2028

- **Cumulative GPA:** 4.0 / 4.0
- **Awards:** Parsonson's Prize for Mathematics, CREST Award (UK Engineering STEM – Renewable Energy)

PROFESSIONAL EXPERIENCE

Boston Consulting Group

Case Team Assistant

Kuala Lumpur, Malaysia

Jul 2025 – Aug 2025

- Supported a national capital-markets strategy for Malaysia's financial regulator by analyzing 8 ASEAN markets, completing 5+ regulatory benchmarks, and conducting market sizing to inform long-term competitiveness
- Built 12+ internal and client-facing decks synthesizing diagnostic findings, strategic pathways, and market assessments for 20+ senior stakeholders, ensuring clear communication and alignment across the engagement team
- Drafted the project's 40-page public report, integrating research insights, interviews with 15+ industry participants, and team recommendations into an accessible deliverable for policymakers and capital-markets leaders

Creador

Strategic Operations Intern

Kuala Lumpur, Malaysia

Jun 2025 – Jul 2025

- Conducted market analysis and identified new product opportunities for CTOS, a regional fintech portfolio company, working directly with the CEO of its Asia business unit to assess customer needs and positioning
- Explored strategic initiatives like integrating alternative credit scoring into national Zakat distribution for 2M+ recipients and evaluating partnership models for earned-wage access and broader financial-inclusion solutions

SD Guthrie

Robotics & Product Development

Kuala Lumpur, Malaysia

Jul 2024 – Aug 2024

- Developed a Python script to extract and convert raw GPS data into QGIS-compatible formats, enabling accurate geospatial mapping and detailed visualization of drone flight paths for the robotics engineering team
- Compiled and labeled 100+ images of palm oil fruit bunches to expand the training dataset, contributing to improved drone-based object recognition and supporting early development of automated yield-estimation tools
- Conducted drone testing under dense tree canopies, diagnosing GPS drift and stability issues and identifying targeted performance improvements to strengthen navigation reliability and overall deployment accuracy

LEADERSHIP EXPERIENCE

Cornell Club Soccer

Member

Ithaca, NY

Aug 2025 – Present

- Represented Cornell in competitive club soccer, maintaining consistent participation in practices, matches, and team activities while demonstrating discipline, collaboration, and strong commitment to athletic development

New Venture Competition

Team Lead

Boston, MA

Feb 2025 – May 2025

- Competitively selected to participate in a for-profit venture competition evaluating early-stage business concepts and assessing commercial feasibility across industries through structured, data-driven entrepreneurial analysis
- Led team to the semi-finals by developing the go-to-market strategy, conducting customer economics and pricing analysis, and managing a \$5,000 initial fund to test, refine, and validate the smart pill-bottle business model

Innovation Fellowship Program

Fellow

Boston, MA

Oct 2025 – May 2025

- Selected for a competitive, entrepreneurial fellowship, collaborating with mentors to analyze business models, customer economics, and early-stage financing strategies while developing foundational venture-building skills
- Built and pitched a medical-delivery drone venture by creating the go-to-market strategy and preliminary financial assumptions, ultimately being recognized as the program's most actively engaged participant

ADDITIONAL INFORMATION

Languages & Skills: English (Native), Bahasa (Native), Microsoft Office 365, Python

Interests: Running (marathon training), Gym, Soccer (Manchester United), Tennis